

# BOOKSTORE

## 750 - TREE IDENTIFICATION

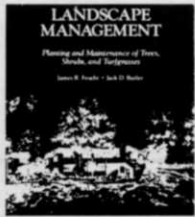
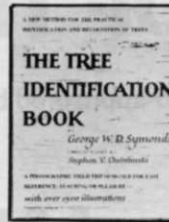
by George Symonds  
Pictorial reference to identifying trees by checking leaves, buds, branches, fruit and bark. Like its sister publication, SHRUB IDENTIFICATION, popular and botanical names are listed with index tabs for easy reference. **\$14.95**

## 760 - TREE MAINTENANCE

by Pascal Pirone  
The fourth edition of this guide for anyone involved in the care and treatment of trees. Special sections on tree abnormalities, diagnosing tree troubles, non-parasitic injuries and assessing the suitability of different trees. **\$49.95**

## 405 - WOODY ORNAMENTALS

by Partyka, Joyner, Rimelspach, Carver  
Illustrates plant identification characteristics. Organized in two basic sections: plant identification and plant disorders, this text utilizes 430 color photos, 430 line drawings and 45 black and white photos to simplify identification. **\$32.50**



**345 - COST DATA FOR LANDSCAPE CONSTRUCTION 1988**  
Kathleen W. Kerr, Editor  
An updated unit cost data reference for designers and cost estimators. Developed to fill the tremendous need for detailed landscape construction cost data. Laid out in easy-to-use CSI format. Annual. **\$35.00**

**300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH**  
by Leroy Hannebaum  
Geared for the commercial designer/salesperson, this is a one-stop guide to the landscape design process. Covers the entire highly competitive field including design analysis techniques, pointers on land forms, specialized business landscaping methods, environmental design guidelines, specifications, estimations, bids. **\$37.00**

**305 - LANDSCAPE MANAGEMENT**  
by James R. Feucht and Jack D. Butler  
Planting and Maintenance of Trees, Shrubs, and Turfgrasses. Describes the basic principles of cultural management of installed landscapes. The important factors of plant growth, soils and fertilizers, improved planting techniques and new pruning techniques, integrated pest and disease management, and spray-equipment calibration and care are all featured. **\$29.95**

**370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS**  
by Leroy Hannebaum  
An in-depth examination that combines technical training in landscape science with methods of accounting, business management, marketing and sales. Discusses effective methods for performing lawn installations, landscape planting and maintenance. Step-by-step accounting calculations are explained in simple terms. **\$34.00**

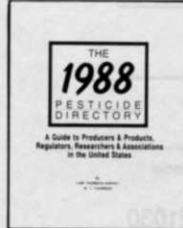
**385 - LANDSCAPE PLANTS IN DESIGN**  
by Edward C. Martin  
An annotated photographic guide to the design qualities of ornamental plants and their aesthetic and functional use in landscape designing. Over 600 trees, shrubs, vines, ground covers and turfgrasses are described in nontechnical language. Over 1900 photographs. Provides a basis for selecting the best plant materials for any particular use in landscape design. Contains detailed indexes that provide quick reference to particular design qualities and growing conditions. **\$58.95**

**375 - RESIDENTIAL LANDSCAPES**  
by Gregory M. Pierceall  
An excellent reference for individuals involved in the design and development of plantings and constructed features for residential sites. Illustrations and actual residential case study examples are used to communicate graphic, planning and design concepts which are the focus of this text. **\$41.00**



**565 - WEEDS**  
by Walter Muenschler  
Second edition. Premier text for identification and basic natural history for weeds found in the continental United States and Canada. Ecological data on weed biology combined with excellent keys and plant descriptions make this an essential reference book. **\$39.95**

**125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS**  
by Truman, Bennett, Butts  
Provides a sound basis for studying the technical aspects of pest control. Covers pesticides, safety, health and environmental concerns, equipment, flies and mosquitos, rats and mice, birds and much more. **\$35.00**



**500 - THE 1988 PESTICIDE DIRECTORY**  
by Lori Thomson Harvey and W.T. Thomson  
A Guide to Producers and Products, Regulators, Researchers and Associations in the United States. For the person who needs to know anything in the United States pesticide industry. Includes Basic Manufacturers and Formulators with their products, key personnel, managers, district/regional offices and other pertinent information. For United States pesticide information in one place, this directory is a must. **\$75.00**

Mail this coupon to: Book Sales  
Edgell Communications  
One East First Street, Duluth, MN 55802

Name \_\_\_\_\_  
Street Address \_\_\_\_\_  
P.O. Box Number \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Phone Number (\_\_\_\_) \_\_\_\_\_  
Purchase Order Number \_\_\_\_\_  
Signature \_\_\_\_\_ Date \_\_\_\_\_

Please send me the following books. I have enclosed payment\* for the total amount.  
Please charge to my Visa, MasterCard or American Express (circle one)  
Account Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

BOOK NUMBER AND TITLE	QUANTITY	PRICE	TOTAL PRICE

\*Please add \$3.00 per order plus \$1.00 per additional copy for postage and handling. \_\_\_\_\_ (postage & handling)  
Please allow 6-8 weeks for delivery.  
Prices subject to change. Total Enclosed \_\_\_\_\_  
Quantity rates available on request. LM