### **PRODUCTS**

### Underwater lights allow waterscape illumination

Barebo Inc. Manufacturing has introduced its Fountain-Glo Lighting System, water-tight lights that can be totally immersed. They can be used as accent lighting or mounted in the company's rock float cover.

The systems feature die-cast, corrosion resistant copper-free aluminum houses for a 36- or 14-watt high intensity halogen bulb with flood beam. The lens, made of tempered glass, has a custom designed type 304 stainless steel shield to protect it from incidental contact.

The lights are mounted with durable swivel aluminum brackets that al-



low them to be angled. Also, a three channel, 10 step sequencer with adjustable timer base allow you to program your own light show.

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### Anchor deters theft of landscape materials

A new type of low-cost, theft-deterring anchor introduced by Foresight Products, Inc., makes it difficult to steal portable contractor's equipment as well as tables, benches and grills.

Available in two models, with holding capacities of 1,100 and 3,000 pounds, and with either cable or chain attached, Duckbill anchors are easily and quickly installed by one person with a heavy hammer and drive rod. The anchor is installed by



driving it into the earth to the proper depth, then wrapping the chain or cable around the drive rod and pulling upward, rotating the anchor into a loaded lock position underground. Use a padlock or other device to attach the chain or cable to the object being secured.

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# New book offers LCOs, contractors business tips

LCOs and mowing/management contractors looking to strengthen their business skills have a new tool available—a new business management manual from LAWN CARE INDUSTRY magazine.

The book, "How to Grow Your Lawn Care Business," presents a selection of



business management articles that appeared in the magazine in 1987.

The book addresses better hiring methods, how to upgrade marketing efforts, how to put together an advertising plan, how to expand into new services, how to measure customer satisfaction, knowing when to lease equipment and other management topics.

The book costs \$35.00.

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## Six-wheel mower adjusts to keep its operator level

The Hustler 640 Hillsider from Excel Industries features a 28.5 hp, liquid-cooled diesel engine and heavy-duty hydraulics. The six-wheel drive unit automatically tilts left or right when on a slope, reducing operator fatigue and keeping the engine level for proper lubrication.



The mower utilizes a dual-hydrostatic drive system and power assist wheel lift that makes it possible to turn the machine around in its own radius without scuffing the turf. Simple, one-hand hydraulic steering gives the operator total control of speed, braking and turns without the use of clutch or brake pedals.

The Hustler 640 Hillsider uses a 72inch heavy duty dual trim rotary deck that is built to cut tough roadsides and weed patches, but still deliver a smooth, professional cut on recreational turf.

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### Cart makes landscape chores much easier

The Kadco "Carry-It" cart, molded from a single sheet of high molecular polyethylene, makes hauling landscape materials easier, according to its maker.

Mobility, balance and leverage are all excellent. Its volume capacity is 7 cu. ft. and its weight capacity is 300 lbs. In addition, the "Carry-It" can hold up to 50 gal. of liquid. An extended front lip prevents slip-off and makes the balance of awkward or oversized items easy to move.



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