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RATES: \$1.10 per word (minimum charge, \$25). Bold face words or words in all capital letters charged at \$1.35 per word. Boxed or display ads: \$90 per column inch-1x (one inch minimum); \$85-3x; \$80-6x; \$75-9x; \$70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$10 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9200.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

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CURB KING - Concrete landscape borders, low investment and high returns. 1-800-423-1452. 8/88

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726.

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8/88

#### **EDUCATIONAL OPPORTUNITIES**

GRAYSON COLLEGE, Denison, Texas. Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 214/465-6030 extension 227.

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LANDSCAPE EMPLOYMENT OPPORTUNITIES One of the Midwest's largest commercial landscape contracting and maintenance firms seeks
motivated, quality individuals to fill the following
positions: Landscape Construction Superintendent, Estimator/Contract Administrator, Landscape Materials Buyer, Foremen, Pesticide
Applicators. Excellent salary and benefit package.
Send resume to: Reinhold Landscape, Inc., 23216
Telegraph, Flat Rock, MI 48134. 9/88

LANDSCAPE DESIGNER: Greener Landscapes is seeking an experienced landscape designer to join our rapidly growing organization. You must be able to oversee projects from beginning to end including design, job cost estimation and overseeing installation. The ability to design, present and sell your designs will be essential to your success. Qualified candidates send resume with salary requirements to Greener Landscapes, P.O. Box 341, Bedford Hills, NY 10507, or call 914-666-0714. 8/88

NURSERY MANAGER - Take charge person, strong knowledge of plant material and plant production. Tremendous growth potential. Eastern Long Island. Send resume to: Box 226, Centerport, New York 11721.

AGRONOMIST: Middle management position with Lawn Doctor, Inc. the nation's leader in franchised lawn care. Position involves working with franchises on turf program development and agronomic training. BS in Agronomy or related area and good communication skills necessary. Reume & salary history to: 73 Atlantic Avenue, Matawan, NJ 07747.

SALES MANAGER: Mid Atlantic turf-ornamental supply business with history of continued growth. Seeks a motivated person with 5-8 years sales to the turf and ornamental or agricultural markets. Person should have sales training, market planing experience. Competitive salary, benefits, opportunity for professional growth. Send resume to: LM Box 453.

# ASSISTANT MANAGER GROUNDS MANAGEMENT DIVISION

New Jersey's most progressive, well equipped Landscape Management Company is seeking a person capable of managing a division of our company.

Individual must have at least two years Horticultural degree and three years managerial experience in the Landscape Industry.

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Willoughby Golf Club in Stuart, Florida will be soon interviewing for a Head Mechanic and an Irrigation Technician to manage the golf and grounds departments. Salary ranges between \$18,000-\$22,000. Positions available Ociober 15, 1988. Please send resume to: Willoughby Golf Club, 1600 Indian Stieet, Stuart, Florida 34997, Attn: Kevin Downing.

#### MANAGEMENT

Ever-Green Lawns, a division of ADT, Inc., is seeking sales and operations management personnel for the Philadelphia market which is projected to double in sales over the next two years. To qualify, candidate must possess a proven successful track record in the Eastern Coast area in sales or operation management. These positions are hands on with the opportunity to set a career path over the next two years. We offer an excellent compensation package and benefits including: health, dental, life, LTD, 401 (k), vacation, holidays and sick days. If you are "Results Oriented" with a desire to achieve above average goals and wanting to grow with a leader in the industry, submit resume including salary history to:

> Ever-Green Lawns Corp. 1080 Industrial Highway Southampton, PA 18966

#### LANDSCAPE MAINTENANCE FOREMAN

THORNAPPLE LANDSCAPE MAINTE-NANCE, INC. a fast-growing firm serving commercial accounts throughout the Chicago Metropolitan area, has a career opening for an individual in the landscape maintenance field. Applicants are required to have two to five years "hands-on" experience, knowledge of machinery use and maintenance and technical expertise and knowledge of pests and diseases. A degree in Ornamental Horticulture is desired. THORN-APPLE is a well regarded, quality oriented firm which will give the right person a challenging career opportunity. All inquiries will be completely confidential. Send resume, work history and salary requirements to

> THORNAPPLE LANDSCAPE MAINTENANCE, INC. Attn: Mr. Steve Pease P.O. Box 626 Geneva, IL 60134

LANDSCAPE SUPERVISOR. ("INC 500 company") Talented, experienced, supervisor to manage landscape department including scheduling and training personnel development. Challenging growth opportunity with good salary, benefits and company vehicle. Send resume: Attn: Monty Mitchell, Suburban Landscape Associates, P.O. Box 2342, Davenport, IA 52809.

IRRIGATION SUPERVISOR. ("INC 500 company") Experienced, aggressive, sales supervisor to manage lawn sprinkler system department including sales, installation and service. Challenging growth opportunity with good salary, benefits, and company vehicle. Send resume: Attn: Monty Mitchell, Suburban Landscape Associates, P.O. Box 2342, Davenport, IA 52809.

Tree care person — experienced in Horticulture or Aboriculture. Will train tree climbing and/or spray applicator. Salary & benefits commensurate with ability and experience. Send resume to: Tree Care, Inc., 216 East Main St., Huntington, NY 11743.

An Inc. 500 and Lawn Care Industry "Top 30" Landscape Management Company is looking for an applicator/manager for its chemical lawn care division. Responsibilities include scheduling, purchasing, site evaluations, applications and training. Candidate must have extensive knowledge of chemicals and various application methods used for turf, trees and shrubs. Send resume and salary history to: Minor's Lawn Care Inc., 2901 Montgomery Street, Fort Worth, TX 76107.

DISEASE AND INSECT CONTROL SUPERVISOR

- Milwaukee, Wisconsin area firm has full-time, year-round position available in landscape management. Successful candidate will develop lawn care and ornamental tree and shrub spraying programs as well as supervise other technicians and act as a resource specialist. Knowledge of chemical products, safe handling and use and of plant diseases and insects of this area are a must. Familiarity with state pesticide laws and requirements is preferred. Call Lied's Inc. collect 414-246-6901 or send resume to: Ritch Skelton, Lied's Inc., N63 W22039, Hwy. 74, Sussex, WI 53089.

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ASSISTANT GOLF COURSE SUPERINTENDENT - Three (3) openings with Baltimore Municipal Golf Corporation. Full time, salaried positions. Send resume to Russell J. Bateman, Director of Maintenance, 6131 Hillen Road, Baltimore, MD 21239.

8/88

IRRIGATION SALES - We are expanding our Irrigation Division, and are seeking a salesperson experienced in design and/or sales of golf course and commercial irrigation systems. Excellent benefits and growth potential. Please send resume to: S.V. Moffett Co., Thruway Park Dr., West Henrietta, NY 14586 Attention: Ken White. 8/88

Landscape Architects/Supervisors (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: GOLDBERG & RODLER, INC., 216 East Main Street, Huntington, New York, 11743.

WANTED - Aggressive Manufacturer's Reps - Manufacturer of agricultural, golf course, municipal and lawn & garden spraying equipment is seeking qualified reps with experience in sprayer sales. Seeking nationwide network, exclusive territory contract, excellent technical support and top of the line equipment. Send resume and current line card to: The Broyhill Company, P.O. Box 475-CB, Dakota City, NE 68731-0475. Phone: 1-800-228-1003.

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101.

GROW WITH TURF: Career opportunities are available for professionals with experience in lawn care, landscaping and irrigation. We're looking for aggressive self-starters to join our organization. Thrive on the challenge of our growth. Enjoy above average earnings and excellent benefits. Send resume and salary requirements to Turf, P.O. Box 433, Moorestown, NJ 08057 or call (609)778-0780.

CAREER OPPORTUNITY - Established growth oriented midwest firm seeks organized dynamic individual to manage landscape contracting division. Must have related degree and solid experience to qualify. Current division responsibilities include sales in excess of \$3,000,000 in staff of 80. Excellent salary, commission plan and full benefit package. Send resume in confidentiality to LM Box 455. 9/88

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101. 9/88

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#### MANAGEMENT

Due to our aggressive expansion program in the midwest, east coast and southwestern regions, we are needing management personnel for all phases of our tree & shrub and lawn care services, in both residential and commercial operations. If you are "Results-Oriented" with a strong desire to achieve and high personal goals, send resume including salary history to:

Corporate Recruiter Ever-Green Lawns Corp. 1390 Charlestown Ind. Dr. St. Charles. MO 63303

PERSONNEL: Hydro Lawn, a Mid-Atlantic full service lawn care company is accepting applications for Sales/Customer Service management positions. Applicants must be aggressive, responsible, neat and experienced in sales/customer service. Compensation from \$25-35,000 plus full benefit package. Send resume to: Hydro Lawn, Inc., 7905 Airpark Road, Gaithersburg, Maryland 75

#### **MANAGERS & SUPERVISORS**

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The Brickman Group, Ltd. Corporate Office Joseph W. Lipsey, V.P. Human Resources One Pitcairn Place Jenkintown, PA 19046

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12/88

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