NOVEMBER 1987, VOLUME 26, NUMBER 11

Formerly WEEDS TREES & TURF



24



24 COVER STORY: LOADING: FOR LOADS OF PROFITABILITY

Selecting the wrong loader for the job means wasted time and labor. Selecting the right loader can assure your company more profitability. Here's how to go about the selection process.

30 BLUE-GREEN ALGAE AND BLACK LAYER

Researchers throughout the country have proposed theories on the causes of the black layer destroying sand greens. Last month, LANDSCAPE MANAGEMENT looked at some of these theories. This month, we examine preliminary research conducted at Iowa State University.

34 SELECTING SOFTWARE

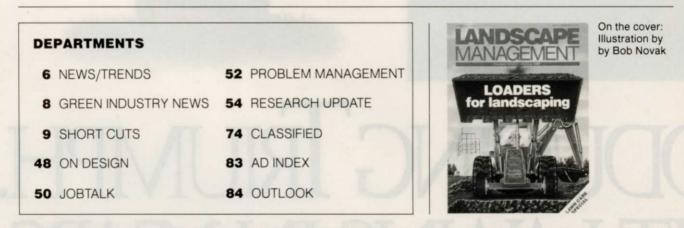
Few landscape and lawn care businesses can run effectively these days without computers. Last month, LANDSCAPE MANAGEMENT told business owners what to look-for in computer hardware and software. This month, we review some of the software programs available to the green industry.

39 LAWN CARE SPECIAL

- 40 YEAR OF THE BUY-OUT
- ONCE A HERO 41
- 42 THE BEST POLICY

50 PRO SHOW-CASE

Visiting the Pro Show in Dallas later this month? Here are some products being displayed that you might want to check out.



LANDSCAPE MANAGEMENT, formerly WEEDS TREES & TURF, (ISSN 0894-1254) is published monthly by Harcourt Brace Jovanovich Publications. Corporate and Editorial offices: 7500 Old Oak Boulevard, Cleveland, Ohio 44130. Advertising Offices: 7500 Old Oak Boulevard, Cleveland, Ohio 44130, 111 East Wacker Drive, Chicago, Illinois 60601 and 3091 Maple Drive, Atlanta, Georgia 30305. Accounting, Advertising Production and Circulation offices: 1 East First Street, Duluth, Minnesota 55802. Subscription rates: \$25 per year in the United States: \$35 per year in Canada. All other countries: \$70 per year. Single copies (pre-paid only): \$2.50 in the U.S.; \$4.50 in Canada; elsewhere \$8.00; add \$3.00 for shipping and handling per order. Second class postage paid at Duluth, Minnesota 55806 and additional mailing offices. Copyright¹⁰ 1987 by Harcourt Brace Jovanovich, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical including photocopy, recording, or any information storage and retrieval system, without permission in writing from the publisher.

POSTMASTER: Send address changes to LANDSCAPE MANAGEMENT, P.O. Box 6198, Duluth, Minnesota 55806.

ABP

*▼*RPA

(HBJ) A HARCOURT BRACE JOVANOVICH PUBLICATION