

# WEEDS TREES & TURF

The Magazine of Landscape and Golf Course Management Since 1962

## 24 Top of the Heap

Selling the best products and giving individualized service is Don Benham's key to success. His company, Benham Chemical, is profitable proof hard work and determination pay off.



## 30 Jenkins Machinery Co.

Howard Jenkins and Ben Fuller have found that switching from large equipment to turf wasn't so hard after all. Jenkins now owns the oldest, continuously operating Ransomes dealership in the U.S.

## 33 Frontiersmen in Turf

The B. Hayman Co. can claim a true "rags to riches" legacy. Today, under chairman Ray McMicken, this West Coast Jacobsen distributorship is a pacesetter.



## 35 1985 Buyer's Guide

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## 106 Fall Meeting Planner

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