GET ON TOP WITH THE BEST.

PROMARK AERIAL LIFT

AVAILABLE IN FOUR MODELS

TOP OF THE LINE FEATURES WITH BOTTOM LINE ECONOMY.

For a quality-engineered aerial lift, including a wide range of features at a reasonable price, the PROMARK is unique. If you are buying a lift, research comparison will convince you that the PROMARK is truly in a class by itself.

COUNT THESE OPERATIONAL FEATURES:

- Continuous 360° rotation.
- Further side reach.
- Hydraulic outriggers.
- Quick-mount installation.
- Yoke-mounted, self-leveling bucket.
- Ground level entry.
- Easy lift removal.
- Forward lift mounting—retains large load capacity.
- Smooth hydraulic controls.

WRITE OR PHONE FOR MORE INFORMATION.





Rose kills in Missouri

I was very interested in Michael Dirr's April article entitled Winter Damage.

In my area of southeast Missouri (zone 6) people are now observing widespread rose kills and plant damage. Although 1983 began as a wet spring, the rains stopped in May and did not resume until October. We apparently received adequate fall rains, but our roses did not face any cold weather until mid-December when temperatures dropped drastically to about -16° for a couple of weeks with wind chill factors of -60° occasionally.

I believe that my area of Missouri does not get cold enough in the fall to harden plants properly for the cold arctic blasts that come in December and January. However, since we get frequent fall and winter rains instead of snow, should roses be protected with heavy mulches of straw and sawdust which might be damaging by holding too much moisture? Would it be better to cut roses back about twothirds and cover them when conditions moderate?

Also, I have observed several roses which are alive at the crown that were on their own roots. I am not sure if this means anything or not since I need more observations.

Larry Hanning Area Entomologist State of Missouri Agriculture Department, RR1, Box 312, Burfordville, MO 63739

Thank you for sharing your observations. We ask other readers to share their observations about winter kill as you have. You letter is being forwarded to Michael Dirr for a reply.

Exotic or native, adaptable trees needed

Douglas Chapman's article on street trees in the April issue was informative, as always. I agree that an effort should be made to find adaptable species for urban growing conditions, but I think Chapman puts too much emphasis on the use of natives.

Many desirable native trees are unsuitable in street tree planting programs. In Missouri, natives accustomed to poor growing conditions such as post oak, hickories, sassafrass and others are commercially available.

Almost half the trees mentioned in

Chapman's list of species for planting on adverse sites are imports. None of these should be rejected just because they are exotics. Using the criteria of native vs. non-native to select trees needlessly narrows the number of choices and restricts diversity.

What difference does it make if ninety percent of the trees in an urban area are exotic if they are the best trees available for the job?

Tim Frevert Landscape architect Missouri Department of

Conservation, P.O. Box 180, Jefferson City, MO 65102-0180

University of Georgia swims upstream

I agree with Dave Pinkus in general (Trends, April, Colleges Care More About Grants Than Students), but some of us are swimming upstream. I enclose our program for the Ornamental Horticulture program at the

<section-header>

They do. It's their job to know things <u>first</u> and then pass that information on to you <u>fast</u>. Things like new turf management techniques, effective methods of insect and weed control, what really works... and what won't.

LOOK FAMILIAR?

They should. You've seen them often at turf shows, seminars, conventions, wherever industry news is in the making. They're the editorial and sales management team of **WEEDS TREES & TURF.** Please meet (seated I. to r.) Ron Kempner, Bruce Shank, Dick Gore, and Maureen Hrehocik; (back row I. to r.) Bob Mierow, Kevin Cooney, Joe Kosempa, and Bob Earley.

THERE'S NO GRASS GROWING UNDER THEIR FEET.

They apologize for not always being in when you call, but great stories are found in the field, not in the office. These pros know the only way to really cover the green industry is to get out and be a part of it. From turf test plots in Oregon to the corridors of our Nation's Capital, they're following leads, surveying markets and interviewing the landscape professionals who make our industry hum. Then, they use their years of experience to pull it all together, analyze it and present it to you in a crisp, easy-to-read and easy-to-use style. That way, you have the information you need to do your job better, faster and more effectively.

The next time you want to know something in the green industry, give them a call. If you can't reach them at the office, don't worry. <u>They'll reach you</u> in the pages of **WEDS TREES & TURF.**



3091 Maple Drive, Suite 312, Atlanta, GA 30305 (404) 233-1817

-A GREAT MEDIUM TO GROW PROFITS IN. -

University of Georgia, Athens. It has a good smattering of management and economics. If you know of some firms who want to hire interns or graduates of our program, please let me know.

Jake Tinga

Professor of Ornamental Horticulture University of Georgia, College of Agriculture, Athens, GA 30602

Thanks for the memories

The Man of the Year trophy adorns my living room and is greatly admired. So far, we haven't filled it with suds or bubbly.

Thank you for giving me the exposure in select company—it was a thrill.

The Musser International Turfgrass Foundation College Park, MD

Fred V. Grau was presented the third annual Man of the Year trophy during a meeting of the Board of Directors of the Musser International Turfgrass Foundation at the GCSAA Show in Las Vegas. The Board consists of handpicked contributors to the turf industry. Editor.

Forsythia poor indicator of crabgrass germ

I have just read Landscape Log in February Weeds Trees & Turf. A common mistake made and that has been circulated is the idea that crabgrass germinates around Forsythia bloom. I have been watching this occurrence for the last three years in the Salt Lake City area and have noticed that crabgrass typically is much later than Forsythia bloom.

Forsythia can bloom four to six weeks before crabgrass germination. Crabgrass germination has been so regular in our area that it seems like it is tied into photoperiodic response in some way. Germination in our area has been around May 23 each year for the last three years in heavy as well as light soils!

If I were to tie it into some sort of landscape phenology, I would probably use Radiant crabapple bloom, apple or pear bloom.

In our area, I've suggested that preemergents should be applied no later than the first week of May.

Robert L. Morris Ornamental Horticulture Specialist Utah State University Salt Lake City, UT

Scientific Guide To Pest Control Operations



by Dr. L.C. Truman Dr. G.W. Bennett and Dr. W.L. Butts

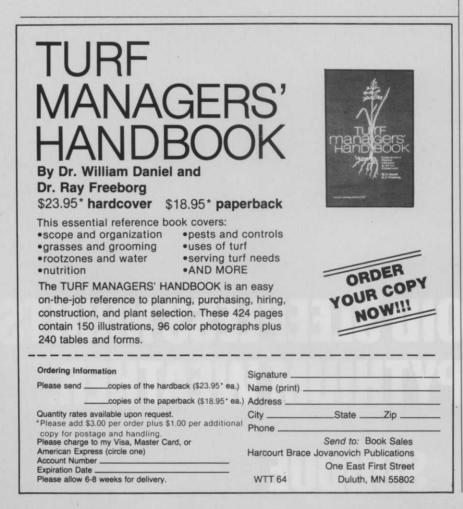
Domestic: \$32.50* (hardcover) Foreign \$37.50* (hardcover)

The SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS is designed to provide a sound basis for studying the scientific aspects of pest control and promote technical competence. It places emphasis on urban and industrial pest problems. This volume also covers the laws and regulations concerning the pest control industry.

The SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS is written for owners, supervisors, servicemen, salesmen, students, persons preparing for state certification under the EPA/state programs for commercial pesticide applicators, and people interested in structural pest control.

The SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS - a must for anyone involved in the field of pest control!

	Harcourt Brace Jovanovich Publications Domestic: \$		\$32.50* (hardcover) 7.50* (hardcover)
YES! Please send me	copy(ies) of the SCIEN	TIFIC GUIDE TO PEST	CONTROL
OPERATIONS. A check or money order for	is enclosed.		WTT 64
	ter Card, or American Express (circ	cle one)	
Account Number	Expiration Date		- Quantity rates
Please add \$3.00 per order pl	lus \$1.00 per additional copy for p	postage and handling.	available upon
Name			- request.
Addeses			
Address	Charles	Zip	Please allow 6-3
	State		
Address City	StateDate		 weeks for delivery



SURVEY from page 16

in Ontario, has generated some of the first data on turf expenditures in the Province. The data show the value of producing and maintaining turfgrass in Ontario ranks third considering all agricultural products, after corn and tobacco.

The value of expenditures on turfgrass maintenance by all user groups was conservatively estimated at \$275 million, with \$75 million spent on turf equipment and \$26 million on pesticides, sod, and seed. Commercial lawn service sales were pegged at \$45 million, although a few lawn care operators told Weeds Trees and Turf this figure is low.

Golf courses spend more on maintaining turf than any other user group, followed by residential lawn care and sod farms.

Government turf managers surveyed indicated extension specialists could not help them with their most serious problems of labor and equipment shortages. Private turf managers were more supportive of extension services in problem solving.

Copies of the survey results are available from the Ontario Turfgrass Research Foundation, 54 Hernshaw Crescent, Etobicoke, Ontario, Canada, M9C 3M4.

GOLF

China plans prime golf resort complex

Construction is expected to begin by the end of 1984 on a major golf resort complex in the city of Guilin, People's Republic of China.

The Ronald Fream Design Group, golf course architects in Santa Rosa, CA, has been commissioned to prepare the master plan. The Fream Group, along with Hong Kong-based architects and engineers, will prepare the plans for three eventual sites in the scenic area.

The Beijing Government intends to develop the Guilin region with international standard tourists facilities, of which the golf resorts will be a part.

The initial site will include 18 holes of championship calibre golf, golf school practice area, and clubhouse. A 60-room luxury lodge and an additional 18 holes are planned for the site, which has exotic limestone pinnacles, rolling land, and pine trees. A second site near the Lijiang River gorge will have 36 holes of international standard competition golf, a teaching and practice school, and several other recreational facilities.