



## Make sure your lawn care jobs don't come back to haunt you.

With labor and gasoline what they are today, the cost of a call-back is frightening. Add in the hidden costs of unhappy customers, and it's enough to scare you to death.

That's why you need DURSBAN\* insecticide in at least two of your yearly applications. You see, in most parts of the country, insects are a problem in both the Spring and later on in the Summer. If they don't get you the first time, they just might get you the second.

And that can mean costly call-backs.

So think twice before you decide to skimp on DURSBAN. And think about how little it costs – as little as \$3.50 for a 10,000 sq. ft. lawn. Which is a lot less than the cost of a call-back.

DURSBAN insecticide gives you results you can count on, too. It gets all your major problem bugs. And it controls them for up to eight weeks instead of the more common four to six.

DURSBAN. Makes sure all your returns are happy returns. Available in 2E and double-strength 4E formulations.

See your Dow distributor. Also ask him about our new "DURSBAN delivers the goods" incentive program. Be sure to read and follow all label directions and precautions. Agricultural Products Department, Midland, Michigan 48640.

### **DURSBAN** Call-backs haven't a ghost of a chance.

DOW Chemical U.S.A. \*Trademark of The Dow Chemical Company.

Ad No.: 1907

Circle No. 111 on Reader Inquiry Card



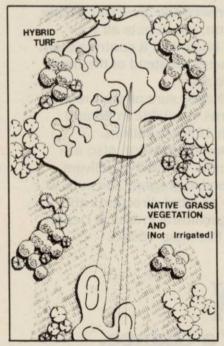


Cover: The activity on the floor of the GCSAA Show closely resembles a multi-ring circus with something for everyone. Art by Al Bartow, Cleveland, Ohio.

JANUARY 1982/VOL. 21, NO. 1



First issue in 1962. P. 23



Par 3 with native vegetation. P. 28

#### **23** 20th Anniversary: WTT Is No Longer A Teenager

**Modern Pressures** 

of Golf Course Design

Charles Ankrom, golf course archi-

tect based in Florida, outlines the changes in golf course design necessitated by water shortages and

**Force Rethinking** 

Celebrating our 20th year serving the Green Industry. A history of the magazine's creation and the editors who guided it.

#### 56 Photographic Proof Of Golf Course Needs

James Trigg shows how photography can be used in presentations to greens committees to support needed changes to the course.

#### 62

#### Coffeetree Can Serve As Good City Tree

The list of city trees grows shorter as diseases and pests take their toll. New trees are needed for urban tree programs.

#### DEPARTMENTS

	Outlook	4
d t, n	Green Industry News	6
	Golf Update	8
	Landscape Update	_ 11
	Government Update	_ 14
	Vegetation Management	_ 64
of h te	Events	_ 66
	Products	_ 70
	Classifieds	_ 72
	Advertiser Index	_ 84

Robert L. Edgell, Chairman; Richard Moeller, President; Lars Fladmark, Executive Vice President; Arland Hirman, Treasurer; Thomas Greney, Group Vice President; Ezra Pincus, Group Vice President; Larry Witchel, Group Vice President; Joe Bilderbach, Vice President; James Gherna, Vice President; George Glenn, Vice President; Harry Ramaley, Vice President.

WEEDS TREES & TURF (ISSN 0043-1753) is published monthly by Harcourt Brace Jovanovich Publications. Corporate and Editoral offices: 757 Third Avenue, New York, New York 10017. Advertising offices: 757 Third Avenue, New York, New York 10017, 111 East Wacker Drive, Chicago, Illinois 60601 and 3091 Maple Drive, Atlanta, Georgia 30305. Accounting Advertising Production and Circulation offices: 1 East First Street, Duluth. Minnesota 55802. Subscription rates: United States \$15 per year; Canada \$18 per year. All other countries: \$4.50. Second class postage paid at Duluth, Minnesota 55806 and additional mailing offices. Copyright °1982 by Harcourt Brace Jovanovich, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any information storage and retrieval system, without permission in writing from the publisher.

POSTMASTER: Send address changes to WEEDS TREES & TURF, P.O. Box 6198, Duluth, Minnesota 55806-9898.

A HARCOURT BRACE JOVANOVICH PUBLICATION

**38** Gardens for Golf Courses: Superintendents Manage

26

#### More than Turf

maintenance costs.

Dr. Ray Korbobo of Rutgers and Jeane French, landscape architect, team up to present ideas for garden areas throughout the course.

#### 48

#### Pruning: Key to Integrated Plant Management

Horticulturist Doug Chapman of Dow Gardens covers plant growth characteristics and how they relate to pruning.

## Nitroform paints a pretty picture



Nitroform<sup>®</sup> provides a consistent 38% nitrogen that's released by soil bacteria slowly and predictably — just when it is most needed to make turf and ornamentals green and healthy. And Nitroform continues this slow, steady release to sustain growth for over six months (even during periods of sparse rainfall).

You'll find Nitroform nonburning, nonstreaking, nonleaching. It's easy mixing and clean handling, too. This versatile nitrogen source is available in Blue Chip<sup>®</sup> for dry applications, Powder Blue<sup>TM</sup> for liquid use, and it can be mixed and applied with insecticides and fungicides.

When you're buying a complete fertilizer be sure to check the label to see that it contains Nitroform, the most efficient source of Water Insoluble Nitrogen. Nitroform can do beautiful things for your business.



BFC CHEMICALS, INC. 4311 LANCASTER PIKE, WILMINGTON, DE 19805





#### Survey shows where we stand economically

The results of a survey we started in August to find out the effects of the recession on four segments of the landscape market are now tabulated. The results support much of the speculation by landscape managers.

The four markets polled were sod production, landscape contracting, golf course management, and park management. Results are based upon responses from 144 sod producers, 200 golf course superintendents, 160 park managers, and 200 landscape contractors. All were selected randomly from our circulation lists. We thank the participants for their involvement in this important poll.

The sod market is experiencing a business loss of 38 to 50 percent due to a drop in construction starts. Only 14 percent of the sod producers polled said construction had not hurt demand. More than a third of the sod growers have reduced production acreage and 44 percent have reduced prices to spur demand. Nearly 40 percent have converted acreage to another crop until the market returns to normal. Sales to landscape contractors have been cut the most.

To compensate for drop in demand, sod producers have cut back on labor and fertilizer. More than 80 percent say they have delayed equipment purchases due to high interest rates and cut seed purchases by an average of 50 percent. Almost a fourth cited the popularity of new perennial ryegrasses as a factor in reduced sales.

Landscape contractors, however, reported 1981 as a growth year. They do foresee problems in 1982 and some see it as a no growth year. Nearly two thirds of the landscape contractors have delayed purchasing equipment due to interest rates with the same number raising their prices to cover higher interest costs. Half of the respondents have cut credit use to buy equipment and cut credit terms allowed customers. More than 40 percent have avoided use of credit to finance expansions. Half have reduced their number of employees. More than 40 percent have expanded into new types of landscape service to counter rising costs (mainly design and lawn care). A third have moderated growth goals, tightened routing, and used smaller plant material when possible. A fourth have reduced chemical inventories and expanded into new business districts.

Golf course managers have reacted to rising costs as well by raising greens fees and membership dues 10 to 20 percent since 1970. This, however, does not keep pace with inflation. The main areas cut back to control costs are the size of the crew, rebuilding and renovation, size of highly maintained fairway area, irrigation and drainage improvement, and finally, fertilizer applications. All of these were utilized by more than a third of the superintendents. More than half the superintendents have delayed equipment purchases and almost half have reduced chemical inventories. More than half (57 percent) said they have delayed plans for course expansion or improvement. A bright spot is the increase in golf car rental frequency reported by more than two thirds of the superintendents.

The vast majority of park superintendents have not delayed equipment purchases. They are cutting crew size and ornamental plantings and more than a third report reduced fertilizer application, mowing frequency, trimming and edging, and applications of herbicides and insecticides. More than a quarter have increased contracting park work to landscape contractors.

Further cross tabulation will provide more data in future issues. We will pass it on as we continue to work with the data collected.



Executive Editor Bruce F. Shank, New York Associate Editor

Thomas Paciello, New York Publisher

Dick Gore, Atlanta

Group Vice President Tom Greney, Chicago

Production Manager Sherrill Munson, Duluth

Production Supervisor Marilyn MacDonald, Duluth

Graphic Design Denise Johnson, Duluth

Circulation Manager Agnes Aspling, Duluth

Directory Coordinator Patty Rusch, Duluth

Reader Service Manager David Peterson, Duluth

Promotion Director Julie Laitin, New York

#### OFFICES

ATLANTA 3091 Maple Drive Maple Center One Building Altanta, GA 30305 (404) 233-181 NEW YORK 757 Third Ave. New York, NY 10017 Editorial: (212) 888-2563 (or 2892) CHICAGO 11 East Wacker Drive Chicago, IL 60601 (312) 938-2344 SEATTLE 1333 N.W. Norcross Seattle, WA 98177 (206) 363-2864 DULUTH 120 West Second Street Duluth, Minn. 55802 (218) 727-8511

#### MARKETING REPRESENTATIVES

James R. Brooks Atlanta (404) 233-1817 Dick Gore Atlanta (404) 233-1817

Ron Kempner Atlanta (404) 233-1817

Robert Mierow Seattle: (206) 363-2864



Member; American Business Press, Business Publications Audit, National Golf Foundation, American Sod Producers Association, Associated Landscape Contractors of America, National Landscape Association, Horticultural Research Institute.

## Toro creates the ultimate low pressure, large radius Pop-Up.

"Matched Precipitation" \_\_\_\_\_\_ nozzles at 1.3, 2.5 or 5.0 gpm.

Adjustable arc: 45°-315° and full circle.

The nozzle pops up a full 2" to get above tall grasses.

Strong, stainless steel spring for positive, dependable retraction.

Utilizes proven Toro gear drive for reliability. And it's permanently sealed and lubricated to help assure smooth performance.

Works at pressures as low as 25 psi.

Actual Size

Riser seal helps keep out sand and debris.

Our new Toro Super 600 certainly lives up to its name: it's versatile, reliable and economical. And it's speciallydesigned to pass sand and silt right through it.

The Super 600 is also so remarkably compact, it's a breeze to install.

The New Toro Super 600 \$1995\*

Vanufacturer's suggested list price subject to local dealer option. We've re-invented irrigation, from the ground up.



Irrigation Division Circle No. 145 on Reader Inquiry Card



**Zoysia seeding may replace plugging** 

United States Department of Agriculture has discovered a method of propagating zoysiagrass by seed, according to the USDA. The discovery is particularly noteworthy to the turfgrass industry because zoysia's use has previously been limited by its inability to be adequately spread by seed.

Dr. Doyi Yeam and research agronomist Jack Murray first suggested an alternative technique to the traditional "plugging" method of zoysia germination while doing research at the USDA's Beltsville Agricultural Research Center. They found that by

CHEMICALS

#### Diamond Shamrock earmarks \$20 million for Dacthal plant

Diamond Shamrock Corp., Cleveland, OH, has approved funds for the reconstruction of the Agricultural Chemicals division's Dacthal plant in Houston, TX.

Plant reconstruction will begin early

soaking seeds in a 34 percent potassium hydroxide (KOH) solution for 25 minutes and then exposing them to 48 hours of low intensity light, they could induce more than 90 percent of the zoysia seed to germinate within six days. Untreated seed takes six weeks to reach 30 percent germination.

The KOH solution breaks the seed coat and eliminates a growth inhibiting enzyme present in the seed, while the low intensity light stimulates rapid and uniform germination, explained Murray.

Zoysia propagated by treated seed

in 1982 with the project scheduled to be completed by the end of the 1982 third quarter. The total cost will be in excess of \$20 million. Dacthal herbicide is expected to be available for the 1983 growing season.

Engineering work for the plant's reconstruction is already underway. Demolition of the damaged portion of the plant has already been completed.

Dacthal production was halted in July, 1981, when an explosion damaged the Houston plant.



**Derby perennial ryegrass,** International Seed Co., Halsey, OR, was advertised on a hot air balloon at the Southern California Turf and Landscape Equipment Show. The balloon was coowned by Bud Franklin, Capitol Nursery, Phoenix, AZ and Gary Harrington, Mesa Country, Club, Mesa, AZ. (See Landscape Update on page 11.)

was also found to spread at least twice as rapidly than when established by any other method. After only three weeks, 67 percent of the treated seed area was covered by grass, with an average of 218 plants per square foot. Untreated seed, by comparison, had covered only three percent of its area, averaging only seven plants per square foot.

Zoysia works best when applied on bare earth with a smooth roller after drop seeding. Despite the grass's knack for keeping weeds at bay, it performs poorly when seeded into existing turf.

In other Diamond Shamrock news, Kurt Schwartau has been named product manager for the Agricultural Chemicals division. Prior to his promotion, Schwartau was a sales representative in the division's midwest region. He has been with Diamond Shamrock since 1979.

#### Price cut announced At Ronstar G meeting.

A new, lower price for Chipco Ronstar G herbicide was announced by Rhone-Poulenc Chemical Co., Monmouth Junction, NJ, at its northeast distributor meeting held in Atlantic City, NJ.

New production efficiencies have permitted the average price to be reduced 12 to 14 percent below 1981 levels, according to Gerald Quinn, Ronstar G product manager. "Ronstar G can now effectively compete in a broad range of turf market," said Quinn. "Its ease of application and gentleness to a wide variety of turfgrasses and ornamentals make it one of the most cost effective preemergent herbicides available for the control of grassy weeds."

At the meeting Dr. Ralph Engel and Dr. Henry Indyk, both of Rutgers University-Cook College, presented results of their Ronstar G research. Continues on page 8

## **PENNEAGLE Creeping Bentgrass**



The grass that re-greened Butler National

A devastating grass disease virtually destroyed the greens at Butler National Golf Club, Oak Brook, Illinois, home of the Western Open, shortly before the 1980 tournament. The Butler Board of Directors decided to replace the grass on all greens and after viewing several varieties of bentgrass in the Chicago area, they selected Penneagle **Creeping Bentgrass for the** restoration program.

Dr. Joseph M. Duich, professor of Turf Science, Penn State University, and

For name of your nearest dealer, call:

**Tee-2-Green Corp.** P.O. Box 250 Hubbard, Oregon 97032 Toll Free: 1-800-547-0255 TWX: 510-590-0957 developer of Penneagle bent was called in as a consultant. Working closely with Oscar Miles, Course Superintendent, the reseeding of Butler National was begun in mid-August 1980. Before the project was completed, the entire course was seeded to Penneagle Bentgrass.

By November the course was pronounced in excellent condition and by the 1981 Western Open the course drew raves from players and spectators alike.

The TEE-2-GREEN CORP., marketers of Penneagle and Penncross bentgrass has published a booklet complete with photos of the Butler restoration program. The step by step program at Butler is available free of charge.

For your copy write:

#### Tee-2-Green Corp.

Information Coordinator 1349 Capitol St. N.E. Salem, Oregon 97303 Phone: (503) 363-1022

Circle No. 143 on Reader Inquiry Card



#### **GCSAA** Conference Schedule

The 53rd International Golf Course Superintendents Association of America's Turfgrass Conference and Show in New Orleans, January 30 — February 5, is chock full of events, seminars and meetings. The following is Weeds Trees & Turf's guide to what is happening and when it is being held.

#### Monday, February 1

- 7:30 Prayer Meeting
- 9:00 Opening Session Keynote Address
- 10:30 Newsletter Editors' Reception
- 11:00 Press & Speakers' Luncheon
- 12:00 Spouses' Opening Luncheon
- 1:00 Water Symposium I
- 1:00 Distributor Show Review
- 2:30 Spouses' CPR
- 4:30 Meet The Candidates
- 5:30 Mardi Gras Reception

Tuesday, February 2

- 7:30 New Member Orientation 9:00 Ribbon Cutting Ceremony
- Show Officially Opens
- 9:30 Certification Committee Meeting
- 10:00 Spouses' Tours
- 11:00 Membership: Long-Range Planning Briefing
- 12:00 Voting Delegates' Luncheon
- 1:00 Water Symposium II
- 4:30 Membership: Long-Range Planning Briefing
- 6:00 EAC Dinner Meeting

Wednesday, February 3

- 7:30 President's Council Breakfast
- 9:00 USGA Green Section Program
- 9:00 Spouses' Program
- 10:30 Spouses' Program
- 12:00 Education Committee Luncheon Meeting
- 1:00 USGA Green Section continues
- 3:00 GCSAA Annual Meeting
- 6:00 President's Reception (By Invitation)
- Thursday, February 4
  - 7:30 Executive Committee Breakfast
- 9:00 E.F. Hutton
- 10:15 Thinking Superintendent
- 10:15 Course Drainage
- 11:00 Putting Green Speed
- 1:30 Communications
- 2:00 Show Officially Closes
- 2:45 Thinking Superintendent
- 2:45 Tree Management
- 2:45 Golf Cart Management
- 4:30 IRC Meeting
- 6:00 Banquet Reception
- 7:00 GCSAA Annual Banquet & Show

Friday, February 5 9:30 Superdome Tour

GCSAA publishes its Proceedings of the show each year. If you must miss the conference, write GCSAA for the 1982 Proceedings, GCSAA Director of Education, 1617 St. Andrews Drive, Lawrence, KS 66044. **News** from page 6

Engel noted that the three pound rate, especially when applied in late April, was effective, "Ronstar G is one of the most effective preemergent herbicides," said Engel. Indyk reported that previous complaints of poor results with Ronstar G were traced to improper technique of application. "It stands alone in the treatment of goosegrass," added Indyk.

#### GOVERNMENT New lawn mower regulation approved

Yielding to an order from Congress, the Consumer Product Safety Commission has rewritten its regulation on power lawn mowers.

Due to the new regulation, the mower's engine will shut off whenever the operator is not holding the handle. This makes it virtually impossible for an operator to get his hand caught in the mower blade yet adds the inconvenience of restarting the engine repeatedly.

The Outdoor Power Equipment Institute lobbied for the new regulation over a 1979 version. The earlier version would have required the blade to stop without killing the engine when the operator lets go of the handle. OPEI noted that that version would have added \$60 to mower prices.

#### TURF Grounds managers turn out for PGMS conference

The Pacific Northwest was the site for the 69th annual conference and trade show of the Professional Grounds Management Society and the more than 140 attendees made the most of both the Portland, OR locale and the conference program.

Many of the grounds managers attending played the host city for all it was worth—visiting Mt. St. Helens, the International Rose Test Gardens and Japanese Gardens and some of Portland's commercial nursery operations. While the number of attendees was down slightly from years past, the enthusiasm and involvement of this year's group more than compensated.

Seminars were divided into three sections—management, design and technical—and all were well-attended. Sandra Entrekin, Interact Resource and Development Center, and Dr. Roy Goss, Washington State University, proved to be two of the most popular speakers. Entrekin's talk on "From the *Continues on page 11* 

Circle the Reader	numbers below, fill in appropriate information and mail today.      101    115    129    143    157    171    185    199    213    227      102    116    130    144    158    172    186    200    214    228      103    117    131    145    159    173    187    201    215    229      104    118    132    146    160    174    188    202    216    230      105    119    133    147    161    175    189    203    217    231      106    120    134    162    176    190    204    218    232      107    121    135    149    163    177    191    205    219    233      108    122    136    150    164    178    192    206    220    234      109    123    137    151    165    179	0050  CEMETERIES:MEMORIAL GARDENS    0055  HOSPITAL/HEALTH CARE INSTITUTIONS    0066  MILITARY INSTALLATIONS & PRISONS    0067  MILITARY INSTALLATIONS & PRISONS    0068  MILITARY INSTALLATIONS & PRISONS    0067  MULTIPLE GOVERNMENT/MUNICIPLE FACILITIES    0070  MULTIPLE GOVERNMENT/MUNICIPLE FACILITIES    0071  MULTIPLE GOVERNMENT/MUNICIPLE FACILITIES    0072  OTHER TYPE OF FACILITY (PLEASE SPECIFY)    8. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:    0110  LANDSCAPE CONTRACTORS (INSTALLATION & MAINTENANCE)    01110  LAWN CARE SERVICE COMPANIES/ROBORISTS    01120  TREE SERVICE COMPANIES/ARBORISTS    0120  TREE SERVICE APPLICATORS (GROUND)    0120  TREE DACUTERCE APPLICATORS (GROUND)	
Service numbers of those items of interest	113  127  142  155  163  137  138  212  226  240    Your primary business at this location is: (check one only in A, B or C)    A. LANDSCAPING GROUND CARE FACILITIES:    0005  GOLF COURSES    0010  SPORT COMPLEXES    0015  PARKS    0020  RIGHTS-OF-WAY MAINTENANCE FOR HIGHWAYS. RAILROADS, &    0111  UTILITIES    0020  SCHOOLS. COLLEGES & UNIVERSITIES    0035  SCHOOLS. COLLEGES & UNIVERSITIES    0035  SHOPPING CENTERS, PLAZAS AND MALLS    0040  PRIVATE/PUBLIC ESTATES & MUSEUMS    0045  CONDOMINIUMS/APARTMENTS/HOUSING DEVELOPMENTS/ HOTELS/RESORTS	0125  LANDSCAPE ARCHITECTS    0130  EROSION CONTROL COMPANIES    0135  EXTENSION AGENTS/CONSULTANTS FOR HORTICULTURE    0140  IRRIGATION CONTRACTORS    0 OTHER CONTRACTOR OR SERVICE (PLEASE SPECIFY)	
to you.	NAME		
	BUSINESS NAME	ADDRESS	



FIRST CLASS PERMIT NO. 665 DULUTH, MINNESOTA

POSTAGE WILL BE PAID BY ADDRESSEE

READER SERVICE DEPARTMENT

DULUTH, MINNESOTA 55806

NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES

GET MORE FACTS

#### News from page 8

ground up—Design the management landscape" and Goss' seminars on turf grasses and turf nutrition were presented to packed auditoriums of over 110 grounds managers.

If anything, the Portland locale might have been too nice for a PGMS confer-



**Dr. Roy Goss,** Washington State University, conducted at seminar on new turfgrasses and their characteristics at the PGMS conference in Portland, OR.

ence. Some of the attendees told *WTT* that they were dismayed at the lack of problems that the Pacific Northwest seemed to be encountering. Next year's conference and trade show will be held in San Diego, CA, November 14-18. A record turnout is expected.

## New York conference draws 700 to Albany

Despite competition from hunting season, the PLCAA Show, and last minute problems with the conference hotel, the New York State Turfgrass Association Conference and Trade Show attracted nearly 700 turf managers to Albany's modern Empire State Plaza.

Educational sessions were divided into lawn care, golf, and athletic field management. General sessions covered turf and landscape topics and featured regional experts such as Cornell's Paine on weather forecasting, Rhode Island's Jagschitz on growth regulators, Rutger's Indyk on athletic field construction and maintenance, Cornell's Smiley on diseases, Bing on weeds, Petrovic on turf management, and Tashiro on insects.

## LANDSCAPE UPDATE

#### ALCA Maintenance Symposium stresses salesmenship

Steve Brown, president of The Fortune Group, set the mood for ALCA's Maintenance Symposium with an upbeat presentation on effective management. "Management is the skill of attaining predetermined objectives," Brown noted. "The only thing that matters is results." With the stage set, the approximately 150 landscape contractors heard presentations on marketing potential, budgeting and forecasting, selling and equipment costing.

The marketing potential seminar was run by Ken and Tom Oyler, Oyler Brothers Co., Orlando, FL, and Ray Gustin, Gustin Gardens, Gaithersburg, MD. They discussed marketing techniques that have been successful in their businesses. Richard Reasoner, Dendron, Novato, CA, presented the seminar on how to forecast sales and budget accordingly. Phil Christian, division manager, ChemLawn Corp., conducted the equipment costing presentation. Christian provided the audience with various equations to ascertain their own equipment profitability.

Irv Dickson's (ChemLawn) seminar on "Successful Selling Methods" picked up where Brown left off. Dickson stressed that "the difference between success and failure in sales is having the right attitude." Dr. Robert Miller, vice president of group support services, ChemLawn, was the featured speaker at the luncheon. Miller, also a member of the National Coalition For A Reasonable 2,4-D Policy, spoke on the effects of chemicals in our world.

In other ALCA news, the association released its program for its 1982 Annual Meeting. The meeting will be held in Palm Springs, CA, January 25-29. The theme is "Winning in the 1980's" and Ed Foreman and Earlene Vining will kick off the meeting with presentations on "Successful Living" and "The Art of Successful Selling." Other noted speakers will be Jerry Lankenau, "How to Get the Government Off Your Back and On Your Side;" McNeil Stokes, "Contract Negotiating;" and David Bowen, "Cash Flow Management."

There will be an expanded trade exhibit and the 12th annual presentation of the Environmental Improvement Awards. A full program for the interior landscape industry is also planned.

#### SC Turf and Equipment Show draws over 6,800

The Southern California Turf and Landscape Equipment Show held at the Orange County Fairgrounds, Costa Mesa, CA, was attended by more than 6,800 industry personnel and students. The show is the largest in the west and features more than 150 commercial exhibits and educational displays by seven community colleges and universities.

Fullerton College, Fullerton; Cal Poly University, Pomona; and Cuyammacco College, San Diego; placed first, second and third, respectively, as the three schools best training future leaders for the turfgrass industry. Several of the exhibits attracted quite a bit of attention from the attendees. B. Hayman Co., Sante Fe Springs, featured an antique power mower which still runs. Environmental Care's (Santa Ana) display featured an early model Ford pick-up truck. The hot air balloon advertising International Seed Co.'s Derby perennial ryegrass was one of the favorite attractions.

Additionally, the Southern California Turfgrass Council set plans for its 1982 Turf and Landscape Institute to be held in Anaheim, May 4-5. Seminars are planned for landscape, golf, water and energy, pest management and personnel management.

Continues on page 13

## This magazine gives you good reading, good writing and good arithmetic.

We present the information in our articles clearly, accurately and objectively. That's good writing. Which means good reading.

We present the information in our circulation statement clearly, accurately and objectively. That's good arithmetic.

BPA (Business Publications Audit of Circulation, Inc.) helps us provide precise and reliable information to both advertisers and readers.

An independent, not-for-profit organization, BPA audits our circulation list once a year to make sure it's correct and up to date. The audit verifies your name, your company, your industry and your job title.

This information enables our advertisers to determine if they are reaching the right people in the right place with the right message.

The audit also benefits you. Because the more a publication and its advertisers know about you, the better they can provide you with articles and advertisements that meet your information needs.

BPA. For readers it stands for meaningful information. For advertisers it stands for meaningful readers. Business Publications Audit of Circulation, Inc. 360 Park Ave. So., New York, NY 10010.

We make sure you get what you pay for.

Specialty topics included drought and water management, ground water contamination, insecticide-related bird kill, small computers, and preventative pest management. Representatives from regional organizations chaired the sessions such as Frank Claps of the New York Turf and Landscape Association, Robert Miller of the Central New York Golf Course Superintendents Association, Gregory Davis of the Western New York Golf Course Superintendents Association, Robert Alonzi of the Metropolitan Golf Course Superintendents Association, and James Carnevale of the Nassau-Suffolk Landscape Gardeners Association. James Wyllie, vice president of the Golf Course Superintendents Association of America and probable 1982 president of GCSAA, spoke on new construction.

Richard McGovern, president of McGovern Sod Farms, was chairman of the conference and ironed out last minute problems with the Hilton which failed to get an occupancy permit in time for the show. Jerry Strein of Greenview Nursery, South Hempstead, took over the NYSTA presidency from Thomas Strain of Vestal Hills Country Club, Elmira. Bruce Shank, of Weeds Trees & Turf magazine, was elected to a three-year term on the board and appointed chairman of the long range planning committee.



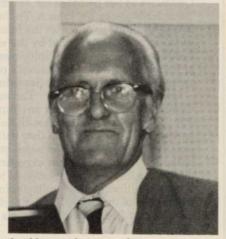
The Empire State Plaza provided an attractive and efficient location for a trade show. The 1982 will return to Albany and the conference hotel will be the nearby Hilton, which received its occupancy permit on the final day of the NYSTA show.

#### TURFGRASS

#### Youngner honored at West Coast show

Dr. Victor Youngner was named "Man of the Year" at the Southern California Turf and Equipment Exposition, Costa Mesa, CA.

Youngner, professor of plant science at the University of California, Riverside, is an internationally recognized turfgrass breeder, educator, and turfgrass scientist. Youngner is credited with developing the smog resistant hy-



brid bermudagrass cultivar, Santa Ana. He is currently developing and evaluating several improved zoysiagrass cultivars which show potential for being both energy and water efficient.

Continues on page 14





Circle No. 142 on Reader Inquiry Card

## GOVERNMENT

#### EPA Officials on the Hot Seat

**UPDATE** 

On two successive days in October, the U.S. Senate Environment and Public Works Committee grilled the EPA administrator, Anne M. Gorsuch and her nominee for Assistant Administrator for Pesticides and Toxic Substances, Dr. John A. Todhunter. Mrs. Gorsuch was questioned severely about her plans for the future of EPA because the onboard EPA bureaucracy estimates that by the end of fiscal year 1983, there will be less than half of the 1981 employment level (around 10,000). She was also grilled about the Administration's plan for rewriting the Clean Air Act, failure to do anything about Superfund, and the low morale in EPA.

On the next day at Dr. Todhunter's nomination hearings, the Committee, with help from environmental organizations, unloaded on him. They were critical of health risk decisions made during his consultant status with EPA since they differed widely from previous agency policy. Of note were the decisions on formaldehyde and the controversy within EPA on the human exposure levels due to the use of ethylene dibromide (EDB) for fumigation of food crops in the Medfly quarantine areas of California. His public disclosure earlier this year about the EPA suspension of the uses of 2,4,5-T and silvex on insufficient evidence also came under fire. However, he was easily approved by the Committee and the full Senate.

#### More Pesticides for the Nursery Industry

A concerted effort by the American Association of Nurserymen, the National Forest Products Association and the Society of American Florists has given the nursery industry quicker access to new and effective pesticides. The cost of acquiring registration data has been so great that a manufacturer often did not register low volume uses until years after a chemical was registered for a major agricultural crop.

The three organizations made their problem known at the 1981 Congressional Federal Insecticide, Fungicide and Rodenticide Act (FIFRA) oversight hearings. They requested the insertion of a new definition in FIFRA that would make "applying a pesticide, registered for use on a food crop, to any non-food or non-feed nursery crop against any target pest specified on the labeling, unless such use is specifically prohibited on the labeling" not inconsistent with its labeling. In subsequent meetings with the House Agricultural Committee staff and EPA, a method was found to resolve the nurserymen's problem without making a change in the Act. Under existing statutory authorities, EPA proposed that the following uses are not inconsistent with labeling: (1) a pesticide registered for use on a specific ornamental plant can be used on all ornamental plants; (2) a pesticide registered for use in greenhouses can be used on all non-food plants grown in greenhouses; and (3) general or unclassified use pesticides registered for use on food crops may be used on non-food or non-feed nursery sites. In all three all label directions, precautions, and restrictions must be followed.

This new policy would make about 85% of the registered pesticides available to the nurserymen.

#### **New Soil and Water Conservation Ethic**

The U.S. Department of Agriculture is ready to embark on a new soil and water conservation program. The programs that evolved during the last 45 years assumed that farmers, ranchers and other resource users were motivated to practice sound conservation methods for financial reasons. Today, other factors in agriculture play a significant part and the USDA has decided to shift away from random 'first-come, first served' style of practice selection to one of priority designations worked out with state and county organizations. In order, these priorities are: (1) reduce soil erosion, (2) reduce flood damage in small, upstream waterways, (3) conserve water and enhance water quality, (4) improve fish and wildlife habitat and (5) increase the use of organic waste.

#### News from page 13

#### GOLF

## Musser tournament raises over \$2000

Over \$2000 was raised for turf research through the Musser International Turfgrass Foundation at the Eighth Annual Oregon Musser Tournament.

Winner of the 18 hole tournament was a Salem team of Ray Anderson, Bob Renaud, Bill Burgher and Ed Radigan who won tickets for a free flight over Mt. St. Helens. Tualatin Country Club donated free green fees and the Tee-2-Green Corp. sponsored the evening banquet.

With 64 players entered this year, two women joined the fray for the first time.

#### Prusa takes on GCSAA training job

The new education director of the Golf Course Superintendents Association of America represents both the old and the new for superintendents.

Having grown up on Aquamarine Golf Club in Avon Lake. OH, where his father is superintendent, he was exposed to the methods of the 50's and 60's. Unlike others growing up in this rather rebellious time, he was captivated by his father's occupation.

After a tour in the Navy, he pursued a horticulture degree from Orange Coast Community College in Costa Mesa, CA., and California State Polytechnic Institute in Pomona. GCSAA recognized Prusa as a student at Cal Poly with a scholarship. He was Kent Kurtz's technician for turf research. He graduated with honors in 1975 with a degree in turf management and ornamental horticulture.

After serving as superintendent at China Lake Golf Course in California, he moved to Pasatiempo, a course designed in 1927 by Allistair MacKenzie, often called the father of golf course architecture. MacKenzie also designed Cypress Point Golf Course in Monterey, CA, and Augusta National in Atlanta, GA, with Bobby Jones. Prusa took the job as superintendent at the beginning of the severe drought. He had to justify skyrocketing irrigation water bills and at the same time help the members adjust to course changes caused by water reduction. His dilemma was reported at the GCSAA Convention in St. Louis in 1979.

Prusa has always expressed an interest in the club management aspects of golf and now holds the title of Superintendent of Buildings and Grounds and acting General Manager of Pasa-Continues on page 16

## Now, a second choice in shafts for your first choice in trimmer/cutters.

#### Introducing the Hoffco JP225 straight shaft.

It's the Hoffco trimmer you wanted for those hard-to-reach jobs like cutting under fences and pruning dense vegetation.

Our patented flexible drive shaft delivers full power from the 22.5cc Fujirobin engine, also protects gears and engine from shock loads.

Hoffco's Guardian Triangle is a three point suspension that promotes operator efficiency, comfort, safety. Two-line monofilament cutting head is standard; tri-kut weed blade and brush blades are optional.

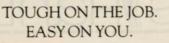
#### For lighter work, our lightweight WC215H.

IOFFCO

EAVY DUTY

It's got reach, maneuverability and the power to go after grass and weeds every day, all season long. Engine is the dependable 21.2cc Kioritz, proved on the job in Hoffco professional/commercial models.

Vibration-dampening loop handle, fatigue-reducing shoulder harness and two-line monofilament cutting head all come standard.



Hoffco Model JP225 straight shaft with steel grass shield.

Hoffco Model WC215H curved shaft with plastic grass shield.

Patented flexible drive shaft.

Circle No. 118 on Reader Inquiry Card

Hoffco, Inc. • Dept. No. WTT-182 • 358 N.W. F St. • Richmond, IN 47374

#### News from page 14

tiempo. He has always applied computer and audio/visual technology to his golf course work. The Club Manager's Association recognized his progressive spirit and awarded a scholarship to Prusa to study for an MBA degree at the University of Santa Clara.



**Jim Prusa** 

Prusa has always been active in group and community projects as president of the Cal Poly Horticultural Alumni Association, member of the California Farm Bureau and the Santa Cruz Chamber of Commerce, as well as the Golf Course Superintendents Associations of Northern and Southern California. He has been a member of the GCSAA Education Committee and served as secretary of the Southern California Turfgrass Council.

Kurtz describes Prusa as progressive, creative, confident, poised, articulate, and not afraid to rock the boat. "He has been very active in review of the pest control industry standards in California and outspoken on misuses of pesticides. He fought for the continued use of 2,4-D in Santa Cruz County and won.

"Jim recently built a tee on top of his maintenance building," Kurtz said, "so the building was hidden from the clubhouse and the tee position more challenging."

Jim's brother John is a turf management graduate from Ohio State University and is the New York area manager of Lawnmark Associates, a lawn care company. His wife, Karen is working on her CPA. Jim gives an annual scholarship to women in nursery management at Cal Poly in memory of his first wife, Patricia, who died following a hiking accident. To summarize, Jim knows the old ways and the new ways, the Midwest and the West ways, and strongly believes that the superintendent should build on his base of expertise into computers, design updating, and even some club management. It may have been many of his ideas that helped GCSAA realize that its educational program had to grow.

#### LAWN CARE

#### Over 800 attend PLCAA convention

A rousing success may be the only way to describe this year's Professional Lawn Care Association of America Second Annual Convention and Trade Show.

Over 800 people took part in the show, held this year in Louisville, KY. Exhibit space at the trade show more than doubled from last year to 144 booths. With the increased manufacturer support and the upscale convention facilities (carpeting was added to the exhibit floor), the PLCAA show has proved to be one of the major events in the green industry in only its second year.

Continues on page 18

**Finally, An Aid For Teaching Turfgrass** 

Superintendents, Contractors, Lawn Care Managers, New, On-the-Job Reference. The Turf Managers' Handbook is a comprehensive, organized approach to turfgrass science and care. It has been designed and written by leading turf specialists from Purdue, Dr. William Daniel and Dr. Ray Freeborg, for on-the-job reference and as a text for students. The book contains 150 illustrations and 96 color photographs. Data includes 240 tables and forms. Included are

chemical applications, and extensive metric-imperial conversion. Business and technical aspects of turfgrass management are covered in this 424-page book. Planning, purchasing, hiring, construction, and plant selection are put together for easy on-the-job reference. Markets covered include lawn care, sod production, golf course management, cemeteries, athletic fields, and low maintenance areas. If it concerns turf, it's in the Turf Managers' Handbook.

I la lagers	Haridbook
Ordering Information	Signature
Please send copies of the hardback (\$23.95" ea.)	Name (Print)
*Please add \$2.50 per order, and if ordering multiple	Address
copies, also add 25¢ per additional copy for postage and handling costs.	CityStateZip
A check or money order for is enclosed.	Send to: Book Sales Harcourt Brace Jovanovich Publications
I understand that delivery may take six to eight weeks. Quantity and bookstore rates available upon request	One East First Street Duluth MN 55802 WTT 12

specifications for rootzones.

employment, calculations for

### You'll find one on every National ... The little decal that means big savings!

It does more than tell you the belt sizes used on National mowers. It signifies our commitment to build a mower that can be maintained easily and inexpensively. It tells you that these are standard, offthe-shelf items available from your local supplier, not a special, high-priced belt designed by a manufacturer to be available only from him. It means less down time!

But standard belts are only part of National's value. There's the normal maintenance factor which is reduced by National's obviously easy accessibility. Field reports tell us that National mowers are one-third to one-half the cost of maintaining competitive models.

Then there's greater fuel economy. National's simple, functional design means as much as 44% to 62% less fuel consumption than competitive, powerrobbing, hydrostatic type rotary machines.

Best of all, National's initial cost is less than that of other mowers sold to do the same job.

In these days when purchase price, fuel economy, continuous performance and longevity are most important, look to a National to do more work, with easier and faster maintenance, over a longer

National

84" TRIPLEX BELT SIZE

Engine B&S & KOHL A45 Transport A40

5L500

5L460 High Speed 5L450

Main Belt Wing Mower Belt

Rear Mower

Model 84" Triplex Write to us for the name of your nearest dealer. Then call for a demonstration.



period.

#### Model 68" Triplex

Circle No. 129 on Reader Inquiry Card

#### There's more to make you forget about down time



We still cut our own gears, forward, reverse and differential, out of solid steel blanks. These durable gears, carborized, hardened and tem pered, are heavier than those used in many automobiles today.

Bed knives have upturned lips for extra wear and longer service. It prevents scalping and will not allow small objects to enter and damage reels.





#### NATIONAL **MOWER COMPANY**

660 Raymond Avenue St. Paul, Minnesota 55114 612/646-4079

Attendees were treated to three days of informative seminars, workshops and exhibits. The two-hour evening workshops proved to be a well-appreciated innovation of the show. At the workshops, lawn care operators had the opportunity to fire questions at speakers who presented seminars earlier in the day. Both the seminars and workshops were very well-attended.

The show program got off on an inspired note with the keynote address delivered by Ralph Lewis Jr., vice president-coordinator corporate communications, Gulf Oil Corp., Pittsburgh, PA. In a saber-rattling speech, Lewis pointed out the public's lack of knowledge of energy policy and stressed the importance of the relationship of energy, politics and global events.

The first day seminars centered around technical matters such as ornamentals, toxic waste, and lawn care equipment. Business seminars on office management, financial statements, accounting and employee discharge and compensation were the topics of the second day. Updates on herbicides, pesticides, pathology and 2.4-D were also presented.

The active participation of the lawn care operators during the educational program carried over into the trade show, according to many exhibitors. A steady flow of attendee traffic was noticeable during all of the exhibit hours. Additionally, many attendees were not just browsers but stopped at the booths to inquire about the products exhibited.

One of the highlights of the show was a presentation honoring Jerry Faulring (Hydro-Lawn Corp., Gaithersburg, MD) for his hard work and



Jerry Faulring (left) hands PLCAA reigns to Marty Erbaugh.

leadership in serving as PLCAA president for the association's first two years. The board of directors was also voted in, including 1982 president J. Martin Erbaugh (The Lawnmark Corp., Pennisula, PA).

The 1982 PLCAA Convention and Trade Show will be held in Indianapolis, IN, November 14-16.

#### ARBORICULTURE

#### Johnson named vice president at Davey Tree

Edward Johnson has been named vice president of field services for the Davey Tree Expert Co., Kent, OH. Johnson will work closely with senior vice president of field services Bert Stamp who is planning to retire this month.

In his new position, Johnson will have overall corporate responsibility for personnel, safety and equipment for total company operations.



Prior to his appointment, Johnson served as operations coordinator in the tree care department. He also served as manager of Parr and Hanson, a Davey subsidiary in Hicksville, NY. He has 26 years of experience in arboriculture and is past president of the New York Arborists Association.

#### EQUIPMENT Cal Poly equipment program marks 3rd year

California State Polytechnic University, Pomona, CA, celebrated the third year of turfgrass equipment evaluation program.

The turfgrass equipment is consigned to the university by Clarence McMicken, president of B. Hayman Co., Santa Fe Springs, CA (a turfgrass equipment distributor). Some of the companies involved in the program include Jacobsen, Smithco, National, and OMC-Cushman.

The equipment is shipped crated to the university where the students set it up. Once the equipment is assembled and checked out by the students and Dr. Kent Kurtz, several turfgrass areas are assigned for the evaluation. Oncampus areas are agreed upon by Dr. Kurtz and Wayne Smith, supervisor of landscape services for the university. Areas of campus are also utilized such as little league baseball fields and youth soccer fields in neighboring communities. This segment of the program works to the benefit of not only the students, but also the volunteer organization who need assistance with turfgrass care.

The cooperating parent manufacturers have been pleased with the arrangement because it exposes the future turfgrass managers to their equipment. Several design modifications have resulted from this program since the students are critical of problems that may arise from using a particular piece of equipment.

#### TURFGRASS

#### NCTC members request research projects

Following a survey of its membership, the Northern California Turfgrass Council Research Committee has identified five areas in which research is desired. These areas are: a mowing height comparison of the most frequently used cultivars of Kentucky bluegrass, perennial ryegrass and fescues under normal institutional fertilizer and watering practices; a cost comparison of seeded versus sodded turf and the development of a costbenefit ratio per unit area; the alleopathic effects of various turfgrasses such as perennial ryegrass and tall fescue; various aspects of turfgrass irrigation; and the selection and/or development of a fine leaf, slow-growing, and non-nuisance Kikuyugrass.

#### TURF

#### Lakeshore promotes Winland to product manager

Joe Winland has been named product manager for turf chemicals at Lakeshore Equipment & Supply Co., Elyria, OH.

Prior to his promotion, Winland served as plant manager and manager of inside sales for Lakeshore. His duties included formulating and technical support. Winland joined Lakeshore in 1976 following a career as a golf course superintendent at Pine Hills Golf Course Hinckley, OH, and Saw Mill Creek Golf Course, Huron, OH, where he was involved in the construction of the course.

As product manager of turf chemicals, Winland will continue his technical support functions, but will also become involved in product development and Environmental Protection Agency registrations.

## How do you make a great crabgrass herbicide even better for turf?



OOD TURF and ORNAMENTAL

selective, preemergent herbicide for the control of annual grasses and broadleaf weeds in Turf and woody Ornamental shrubs, vines, and trees.

ACTIVE INGREDIENT: Oxadiazon [2-tert-butyl-4-(2,4-dichloro-5-isopropoxyphenyl)- $\Delta^2$ -1,3,4-oxadiazolin-5-one] INERT INGREDIENTS

2.0%

#### WARNING

#### KEEP OUT OF REACH OF CHILDREN STATEMENT OF PRACTICAL TREATMENT

IF ON SKIN wash with soap and water.

IF IN EYES flush with plenty of water; get medical attention.

See Back Panel for Additional Precautionary Statements

Manufactured By

RHÔNE-POULENC CHEMICAL COMPANY AGROCHEMICAL DIVISION

EPA Est. No. 297-CA-1 EPA Reg. No. 359-659 SR-0880

PRODUCT NUMBER

2145

RHONE-POULENC INC. Monmouth Junction, N.J. 08852

SO POUNDS 22.68 KILOS

# You cut the price.

REDUCED

About the only thing that could make Chipco<sup>\*</sup> Ronstar<sup>\*</sup> G herbicide better for turf would be to lower the cost. So that's what we've done. Now you can get the superior performance of Ronstar G at a

#### **CT NUMBER**

"THE RIGHT APPROACH"® TO GOOD TUR

dramatically reduced price.

F and ORNAMENTALS

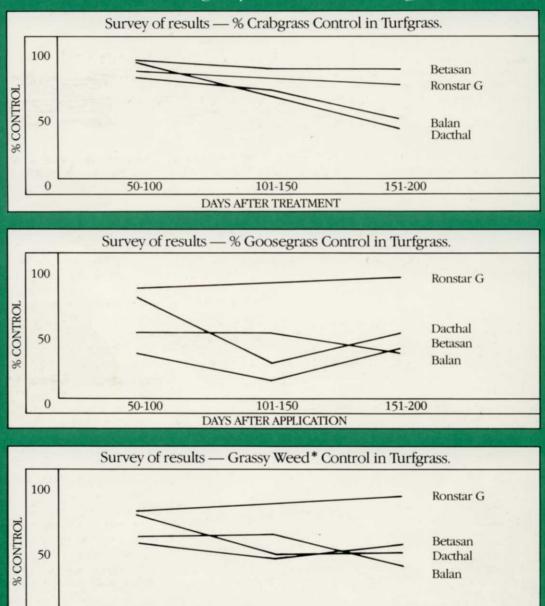
Nothing controls crabgrass and goosegrass better than Ronstar G. And you get this great weed control for the whole season with just one easy, early application.

Treat your turf with Ronstar G. The great crabgrass herbicide with the better-thanever price. Rhône-Poulenc Chemical Co. Agrochemical Div., Rhône-Poulenc, Inc. Monmouth Junction, NJ 08852.

## RONSTAR<sup>®</sup> G herbicide

## Chipco<sup>®</sup> Ronstar<sup>®</sup> G gives superior control.

As you can see in the following charts, Ronstar G gives effective control of grassy weeds all season long.



In field trials conducted from 1973 to 1977

50-100

0

\*Crabgrass and Goosegrass.

151-200

With control like this, you can go for a whole season with no complaints, no call-backs.

101-150

DAYS AFTER APPLICATION

Balan is a registered trademark of Elanco Products Company Dacthal is a registered trademark of Diamond Shamrock Betasan is a registered trademark of Stauffer Chemical Co.

## WT&T IS **NO LONGER A TEENAGER**

Founder cites encouragement of manufacturers, universities and associations in creating a national magazine on vegetation management.

This year marks the 20th anniversary of the conception of today's Weeds Trees & Turf magazine. It was in 1962 that the idea for a magazine to serve the professional the magazine. urban and industrial vegetation management market became a

To get some feel for just how this

magazine got started, we interviewed the founder, James A. Nelson of Cleveland, and asked him to reminisce about the early days of

Weeds and Turf, as the magazine was called originally, began as a section in Pest Control magazine. which was founded in 1933. Nelson



recognized a trend among pest control companies to add weed, lawn and tree insect control to their regular structural insect and rodent control service. At that time, there was no reliable source of how-to information to guide professional applicators in identification and control of this separate set of insects, fungi and weeds.

Several unusual facts were discovered in preparation. For one thing, there were all kinds of companies engaged in turf maintenance, weed and brush control, and tree and ornamental care. which had no interest in structural pest control. Also, there was no national magazine that served the specific needs of companies which specialized in contract vegetation management.

Some called themselves horticultural spraymen, some custom applicators, some were nurserymen who offered spray services. and others were arborists who included weed and brush control with their tree spraying services. All had a common need for a national voice and monthly source for how-to information. Altogether, they represented a \$4 billion industry.

Authorities on every phase of vegetation management in universities and industry offered encouragement. "Among the specialists who gave us counsel," Nelson recalls, "were toxicologists, research specialists, and authorities from du Pont, Mallinckrodt, Amchem, Diamond Alkali, Ortho, Geigy, Hercules, Monsanto, Stauffer and Continues on page 24

Premier issue of Weeds and Turf. July 1962. James Nelson,

reality.

AMMINERSAR

founder and first publisher of Weeds Trees & Turf. Nelson sold to Harcourt Brace Iovanovich in





#### Anniversary from page 23

many other companies. These authorities saw expanded uses for new chemical technology. "We counseled perhaps most with Dr. Lawrence G. Southwick of Dow Chemical, who was then president of the Northeastern Weed Science Society.

"Moral and technical support came from state universities such as Purdue, the University of California, Penn State, and the University of Florida. We also received assurances from the U.S. Department of Agriculture and state agencies, associations, and many existing vegetation management businesses."

After months of planning, Weeds and Turf premiered as a section of Pest Control in July 1962. Also, 2,000 copies were mailed separately to vegetation management firms. Advertisers in that first issue were: John Bean, Div. of FMC; Chapman Chemical Co.; Geigy Agricultural Services: General Spray Service Inc.; H.D. Hudson Mfg. Co.; Mine Safety Appliances; Niagara Chemicals, Div. of FMC; Pennsalt Chemicals Corp.; Prentiss Drug & Chemical Co.; D.B. Smith & Co.; Stauffer Chemical Co.; Sun Industries; Vandermolen Export Co.; and Hardie Mfg. Co.

The cover story of the inaugural issue was about J.C. Redd's lawn service venture in Jackson, MS. The article was titled "Multibillion Dollar Weed, Turf Market Awaits Informed, Diligent Applicator." The lawn service market would have its own publication in 1977, Lawn Care Industry magazine, launched from Weeds Trees & Turf.

By January 1964, Weeds and Turf had a circulation of 8,500 separate from Pest Control. As new markets solidified, Weeds and Turf devoted coverage to them, as was the case with the sod producer in the mid-60's. The magazine strongly encouraged this market to create an association. Later, the American Sod Producers Association was formed.

To recognize the growth and change in the market, the name of the magazine was broadened to Weeds Trees & Turf in December 1964. The change was based upon research that year which had shown hardly any contractor applicator offered just one kind of service. The magazine retains this horizontal stance today.

The title of editor of Weeds Trees & Turf was first held by Charles Webb, who was hired by Nelson and also served as editor of Pest Control.

In 1967, Nelson sold Pest Control and Weeds Trees & Turf to Harvest Publishing Co., a subsidiary of Harcourt Brace Jovanovich. Nelson was hired as a consultant for one year as Art Edwards took over the magazines for Harvest.

Edwards held the title of editor at first. In January 1968, the magazine started using four-color covers and Don Miller was hired as managing editor. The new investment by Harvest helped it grow rapidly. Edwards was now editorial director and became publisher in 1972.

In 1969, Gene Ingalsbe started a three-year term as editor. He was succeeded by Jim Sample who led the magazine through some of its largest issues. Sample hired Roger Yount as the magazine's first assistant editor in 1974.

Don Miller reclaimed the title later in 1974. Bob Earley served as managing editor after Miller's departure that year. Gail Hogan became editor upon Earley's move over to Golf Course Superintendent. Hogan held the post until 1977 when Bruce Shank moved over to Weeds Trees & Turf after four years with Pest Control. Shank is now executive editor of both magazines. Tom Paciello is associate editor.

A change in location took place in 1980 when the magazines moved to the parent corporation in New York. Although Ohio offered a wealth of resources, the magazine staff is now less than two hours from Rutgers and Cornell and three hours from the University of Massachusetts, the University of Rhode Island, Penn State, and Maryland with its university and the USDA Turf Research Lab in Beltsville.

In future issues we will look back into time and remember those years as the market and the magazine grew. 1982 is the one score mark and plans are underway for the second score. **WTT** 

## Perfect Partners IBDU'and Sulfur Coated Urea

#### A new concept in slow release fertilizers to give you high performance at an economical cost.

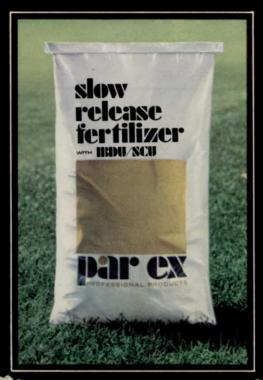
Now you can get all the performance of a slow release fertilizer at a cost lower than most other professional fertilizer products.

New IBDU/SCU<sup>\*\*</sup> mixes combine three nitrogen sources—IBDU, Sulfur Coated Urea and Urea—to give your turf short, intermediate and long nitrogen release. This three-stage release results in a constant, even rate of turf feeding that lasts for up to 90 days.

Yet the price of IBDU/SCU fertilizers is less than you would expect to pay.

#### **A First for Turf**

New IBDU/SCU fertilizer mixes can provide your turf a combination of features never



before available in a single fertilizer. It gives your turf all the benefits of IBDU, the highest performance slow release nitrogen available, with the proven benefits of a high quality prilled Sulfur Coated Urea. Plus, there's water soluble urea to get your turf off to a fast, green start. IBDU/SCU fertilizers are available in a variety of complete mixes, custom formulated to regional turf requirements.

See your local distributor or PAR EX representative about the new IBDU/SCU fertilizer mixes. They just might be the perfect partner for your fertilizer budget. Estech, Inc. Professional Products Division P.O. Box 1996 Winter Haven, FL 33880

\*Registration Pending



## GOLF'S FUTURE MODERN PRESSURES FORCE RETHINKING OF COURSE DESIGN

By CHARLES F. ANKROM

The past twenty years have been generous and productive for the game of golf. Developers of residential and resort properties have collaborated with planners and architects to provide for the "UTOPIA" golf green belt. New courses fully irrigated, landscaped, with lush turf stretching from tee to green and maintained by sophisticated techniques, are a major contributing factor toward establishing land values of saleable properties.

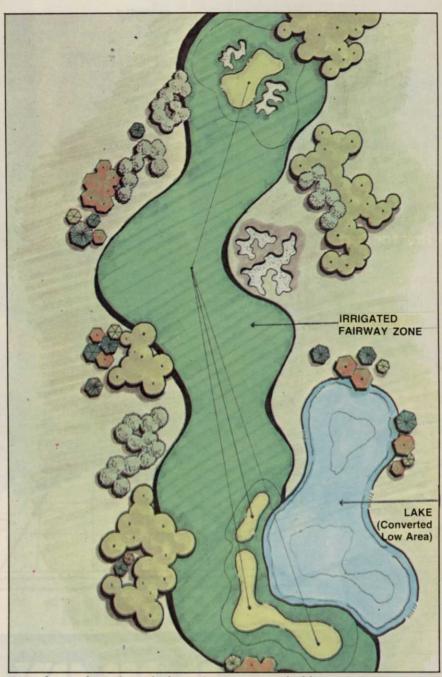
Promotion, video exposure of the PGA Tour, and advertising of finely manicured, picturesque courses have both the public and private sectors attempting to produce a superior or equal product as competition.

#### **The Confronting Problems**

The yearly progression toward perfection may have peaked. New design and construction techniques will be affected by our ever changing economy and inflation, ecology, development and maintenance costs, and the availability of natural resources: land, fossil fuels, and especially fresh water for irrigation.

The evolution of the modern golf course, "American Style", will dramatically change over the next two decades. The era of the 7,000 yard

Charles Ankrom is president and owner of Charles F. Ankrom, Inc., Golf Course Architects. He was formerly director of golf course operations and "in-house" golf course architect for a number of firms, including General Development Corp. of Florida, Woodmore Corporation of Colorado and Dart Resorts of California.



Typical routed par four, dogleg right, assuming a double row irrigation system. Lake created in low area. Continues on page 28

# There's not on earth F



Eclipse Kentucky bluegrass is bred for out-of-this-world beauty and performance. It thrives in sun and light shade and is the ideal base for sod blends and turf seed mixtures for golf courses, parks, playing DSE Kentucky bluegrass is bred for out-of-this-world beauty and performance. It thrives in sun and li shade and is the ideal base for sod blends and turt seed mixtures for golf courses, parks, playing ide and home lawns coast to coast in national trials. Eclinse was proven to have greater resisten shade and is the ideal base for sod blends and turt seed mixtures for golf courses, parks, playing fields, and home lawns, coast to coast. In national trials, Eclipse was proven to have greater resistance to powdery mildew, leaf rust. Fusarium blight, and dollarspot disease. Eclipse stands up to harsh ds, and home lawns, coast to coast. In national trials, Eclipse was proven to have greater resistant to powdery mildew, leaf rust, Fusarium blight, and dollarspot disease. Eclipse stands up to harsh inter weather and easily tolerates poor fertility and high heat. For a dark green low-growing turbuilty to powdery mildew, leaf rust, Fusarium blight, and dollarspot disease. Eclipse stands up to harsh winter weather and easily tolerates poor fertility and high heat. For a dark green, low-growing turt with strength, density, and texture, you can't do better than Eclipse. There's nothing like it anywhere on earth winter weather and easily tolerates poor fertility and high heat. For a dark green, low-growing turt with strength, density, and texture, you can't do better than Eclipse. There's nothing like it anywhere on earth.

Eclipse Kentucky bluegrass seed available exclusively from:

SEEDS, INC., 1093 129th St., Bradley, Mich.; 850 N. Old 23, Brighton, Mich. • GARFIELD WILLIAMSON, INC., 1072 West Side Ave., Jersey City, N.J. JACKLIN SEED COMPANY, W. 5300 Jacklin Ave., Post Falls, Idaho • NUNES TURFGRASS, INC., 2006 Loquot Ave., Patterson, Calif. TWIN CITY SEED COMPANY, 500 30th Ave., N.E., Minneapolis, Minn. • ROTHWELL SEEDS (IN CANADA), P.O. Box 511, Lindsay, Ontario Circle No. 117 on Reader Inquiry Card

#### Modern from page 26

long, 175 acre golf course will be numbered. The presently accepted principles and theory may become the exception, rather then the rule.

Escalating and persistent high interest rates, inflation, land costs and maintenance costs will soon establish new trends toward the future golf course. We cannot separate this segment of social recreation from the trends now affecting the automobile and housing industry.

The future golf course, by necessity, will also have to become more efficient. We can view this with either a pessimistic or optimistic attitude. Numerous factors will affect the golf construction industry. These include:

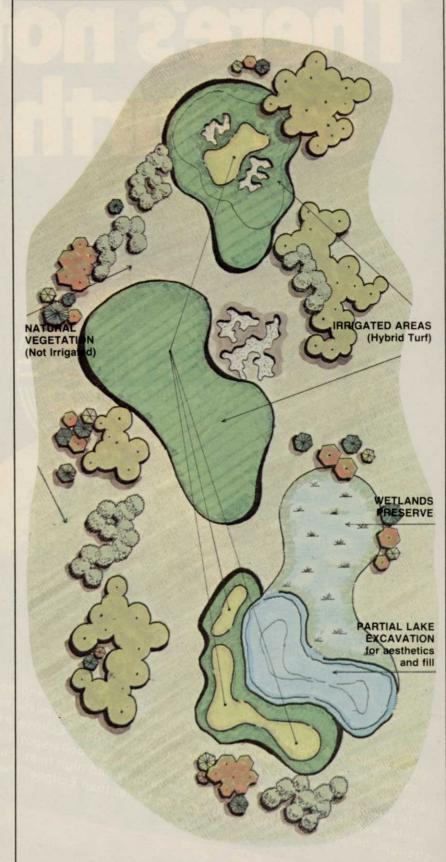
**Land:** Rapidly escalating values, high purchase cost, available parcels located geographically to warrant a return on investment.

Inflation and financing: Spiraling costs, high interest rates and a prime rate governmentally controlled to reduce expenditures, will have an impact upon both the private and public sectors; purchasing land and construction of development orientated courses, the procurement of general obligation or revenue sharing bonds by counties or municipalities to finance public courses.

When interest rates exceed 14-16%, they discourage new development as the cost to repay debt service becomes excessive. A continuously high prime rate over 20% would shut down new course construction except for the very few affluent companies with high daily cash receivables, such as oil companies.

Increased construction cost: Construction is paid for by liquid assets of the developer, borrowed money, and the cost of money. Cost increases shall also be passed on by the contractors, which include expensive, large earth-moving equipment for building the new golf course, irrigation equipment, grassing, labor, materials, chemicals, fertilizer and all items required to grow-in and mature a course.

Maintenance and operations: Many modern golf facilities have



**Same hole** in future with hybrid turf and irrigation in key areas of tee, fairway and green only, framed by native drought tolerant grasses. Partial lake created for fill and then with preservation of wetland acreage. *Continues on page 32* 

#### EXCEL HUSTLER turf and grounds equipment is designed and built like no other to solve your grounds maintenance problems!

#### **Operating Efficiency.**

An uncomplicated HUSTLER dualhydrostatic drive system reduces maintenance, insures consistent performance and extends operating life.

ntroducin



**Trim Mowing.** HUSTLER infinite maneuverability and twin lever, drive wheel steering control can eliminate the need for push mower trimming.



See your local distributor, or write for free information today.

See our exhibit at the GCSAA Show, Booth 1162.

#### Year-Round Productivity.

A full line of over 15 professional HUS-TLER attachments keeps your equipment investment working year-round, day in, night out.



**Operator Productivity.** Simple HUSTLER twin lever steering puts forward, reverse, speed, turning and braking control in the palm of one hand.



#### Hillside Mowing.

This 27.5 hp diesel powers the 6-wheel drive, self-leveling HUSTLER 602 D mower over rugged, hilly terrain with sure-footed stability and traction.

THUSTLER



#### **The Right Equipment.** EXCEL brings you 6 HUSTLER models, 6

hp ranges and a full line of professional attachments, designed and built like no turf and grounds equipment available.



Call toll free 1-800-835-3260

Circle No. 116 on Reader Inquiry Card

## CUSHMAN' FRONT



#### Plenty of power, plus economy.

Choose either the 18-hp OMC<sup>®</sup> air-cooled engine or the 4-cycle water-cooled diesel. Both deliver the power and performance you need. The Front Line mower is designed from the engine up, not from the tractor down, so every working component complements the power plant.

## **2** Fast, maneuverable, simple operation.

Hydrostatic drive and wheeltype steering make operation easy. Single rear turning wheel, and split front-wheel traction-assist pedals allow smooth, zero-turning radius; the driver's hands stay on the wheel. Mechanical clutch direct-drive PTO gives you a powerful tractor that's built to take it.

## **3** The cleanest of cuts.

The three heat-treated blades with air-lifts along with the Cushman deck and baffle design cut the grass cleanly. Clippings are lifted up and discharged out the chute evenly, eliminating the blade drag that eats up power. Choose a 60" or 72" deck; both offer top-mounted grease fittings and covers that remove with just two wing nuts.

The 72" deck also comes with wash-out holes so collected debris can be flushed out during normal maintenance.

## No scalping.

Rear deck rollers work along with the front wheels to keep the deck and blades off the ground, even over rough terrain. Springs are also available to absorb deck weight and allow the deck to "float" with the contour of the ground. (These anti-scalp packages are optional, depending on the contours of your particular turf.)

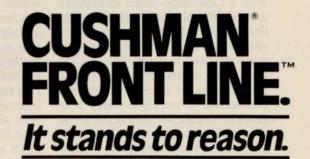
## 5 Year-round versatility.

The Cushman Front Line doesn't go out of service when the mowing season is over. It can work for you all year 'round when you add accessories like the ROPS structure and weathertite cab, 60" rotary broom (gas unit only) and the 48" snow thrower.

#### 6 Service when you need it.

Your Cushman Front Line dealer stocks parts for the engines, tractors and decks, and services the entire unit. He's an experienced, thoroughly trained professional, dedicated to keeping your Front Line mower in service.

For a free on-site demonstration of the Front Line quality, contact a Cushman Front Line dealer today. Or call us at 402-435-7208 for the location of your nearest dealer.



3107 Cushman, P.O. Box 82409 Lincoln, NE 68501 © Outboard Marine Corporation, 1981

CUT2-5780

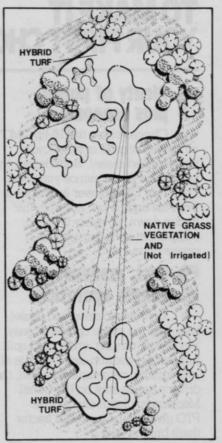
Circle No. 108 on Reader Inquiry Card

approached the \$300,000 per year budget to maintain their turfgrass programs. This rapid cost increase in course maintenance, particularly in labor, equipment, replacement parts and materials, must be passed to the overall fee structure of play or yearly membership dues.

Environmental regulations: Sensitive wetlands are now surfacing as one of the new criteria facing development, and will also have an impact on proposed golf courses. Governmental agencies, mandatory land use plans, and the preservation of wetlands are forcing owners and planners to more limited development. The new golf course will be forced to encompass airspace over wetlands, rather than convert these areas to lakes, and use more marginal areas of terrain. The developer, however, still must recapture the total cost of all air space.

**Inexpensive fossil fuels:** The decline of inexpensive fossil fuels is a world problem, and definitely the major contributor to inflation. All materials are affected as we deplete our resources of fossil fuels, particularly oil, and later, coal. Gasoline now is averaging about \$1.40 per gallon, and can you forecast golf course construction and operating costs when depletion raises this price to \$2, \$3 and even \$4 per gallon?

Water shortage: Perhaps the most serious single item having the greatest impact upon new golf design and construction programs is the water shortage. This is not a new subject, for water scarcity and availability have been problems throughout many portions of the western United States. In the early 70's, I was personally involved with a California-based developer where several courses paid fees to the water districts for water consumption, and recording meters were attached to wells. The cost for local well water on a California project was so excessive that we converted to potable water at a more favorable fee, and at the same time eliminated a high soluble salt problem. A Hawaii project paid the state \$100,000 for water rights just to irrigate the golf course!



**Typical par** three hole demanding irrigation only in proximity of tee and green with native grasses and vegetation between the tee and objective target point.

The surfacing of water problems has just hit the eastern United States and in particular Florida. In recent months, numerous articles on this subject have been produced, written and published in national publications such as Life, Newsweek, and turf management journals.

Lake Okeechobee, the major source of potable water to south Florida, and which physically aids in recharging underground fresh water reserves and aquifers, reached an all time low of 9.75 feet in July, 1981, South Florida counties and cities are under modest water use restrictions, but this is expected to escalate this winter, barring recharge by a major storm and human efforts of cloud seeding with silver iodine crystals. The recent high level mark of this lake at 12.09 is not enough to prevent restrictions during the 1981-82 winter dry period.

If the water management districts impose 25%, 50% and then more cuts or moratoriums, we are in serious trouble, and this could be just the beginning. A major catastrophe of acute water shortage could cause enactment of new governmental regulations, increased monitoring of fresh water usage, less obtainable wells, and then limitations on non-humanitarian uses, such as parks, golf courses, and large recreation green belts.

The underground drawdown of fresh water is now tremendous and will accelerate each year as population increases. The fresh water aquifers in both south and north Florida are being depleted, with many wells accelerating in salt content. There have been reports that by the year 2000 we will nationally be consuming 35% more potable water from our available resources. How can we compensate and adapt to future available sources, principles and demands on the game?

#### **Future trends**

The golf course architect is to be confronted with a most difficult and acute task by the 1990s. Keeping the game alive and healthy must require an acceptance of both new and old techniques and principles of the game.

Sure, we have been spoiled. That is pure fact!

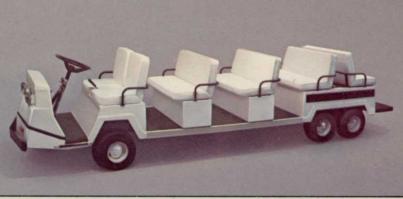
This past year I had the pleasure of spending ten days in Scotland playing courses of our heritage; Royal Dornoch, St. Andrews, Prestwich, and Turnberry to name a few. Royal Dornoch at over 300 years of age, and St. Andrews of up to 500 years was indeed pleasurable, and with the least amount of maintenance on fairways, and irrigation only on tees and greens.

As a youth in West Virginia, I developed and learned the game on public courses without fairway irrigation, and loved it, for I really didn't have exposure and accessibility to the elite facilities.

In the past year I have reviewed many pessimistic reports on the negative factors confronting new golf projects; the reduction of product goals due to depletion of natural resources, a complete return to the *Continues on page 34* 

## People who need people need Pargo









Pargo commercial cars are specialty vehicles designed for people who deal with people. And that covers a lot of ground — but then, so does Pargo.

Hotels, resorts, airports, country clubs, business parks, fairgounds — you name it, Pargo's got a car for it.

Comfort-assuring features like cushiony foam-padded seats and front and rear leaf suspension promise your passengers a smooth, easy ride. There are no reeking gasoline fumes or smelly smoke to bother your guests, either. You can depend on Pargo's clean, quiet electric operation to handle them with care.

You'll like Pargo, too. Automotive type steering, brake and accelerator pedals make Pargo readily responsive to your touch. And Pargo's special width and minimum turning diameter move you easily through narrow paths and walkways — around tight corners — and back again. Plus a 97% efficient differential and well-engineered mechanical components keep Pargo on the go — day after day with a minimum of maintenance.

Pargo's sleek fiberglass body is attractive enough for even the most prestigious operation — and tough enough for your most demanding jobs. A stylish asset both you and your passengers will appreciate.

Circle No. 112 on Reader Inquiry Card

If people are important to your business, Pargo can be very important to you.

For more information on Pargo's energy-efficient commercial vehicles, please call or write:

Eagle Vehicles, Inc. 8181 Hoyle Avenue Dallas, Texas 75227-4292 214-388-7431



MANUFACTURED BY EAGLE VEHICLES, INC.

## NEW SEVIN<sup>®</sup> SL. IT'S EASY TO USE & EASY TO LIVE WITH.

Convenience. New SEVIN® SL carbaryl insecticide really pours it on. For you, that means convenient, easy handling. Because SEVIN SL is

a water-based liquid that's a snap to measure and mix. Clean-up's easy, too. SEVIN SL comes in light-weight 2½ gallon jugs, so it's easy to pick up and pour.

Like other SEVIN carbaryl formulations, you can combine new SEVIN SL with most any fungicide, miticide or insecticide. Or use it alone to control over 120 pests that attack trees, shrubs, flowers and turf.

SÉVIN SL carbaryl is convenient for people who use your grounds, too. As soon as SEVIN SL spray dries, they're free to enjoy the area. Because, compared to other insecticides, biodegradable SEVIN SL carbaryl ranks low in toxicity to people, animals, birds and fish. And it leaves no lingering harsh odor. Get confidence – and convenience – with new SEVIN SL.

For more information about SEVIN SL and SEVIN 20% Bait carbaryl insecticide-a new formulation for cutworms and mole crickets-contact your pesticide supplier.



INION CARBIDE AGRICULTURAL PRODUCTS COMPANY, INC. 20. Box 12014, TW. Alexander Drive Asenarch Temple Park, NC 27209.

SEVIN is a registered trademark for carbaryl insecticide. As with any pesticide, always follow instructions on the label

original Scottish principles of management, etc. However, I am not a firm advocate of such drastic action and am very optimistic that we need not retreat to this level and forfeit many of the exciting advances of modern design. Rather, we can compromise to integrate the technology of the future and the sound principles of our past.

We have within our means the ability to produce a high caliber playing course with both natural beauty and designed aesthetics, yet cut the cost of construction, maintenance, and demands on natural resources.

#### **Return to basics**

By discouraging and abandoning the construction of the 7,000 yard golf course in favor of shorter courses in the 6,100 and 6,700 yard range, we place a premium emphasis on shot placement, accuracy, "strategic" and "heroic" golf holes. We can design, develop and use more dramatic and exciting greens artwork, contour mounding and hazards, either natural or created. The target areas of fairways can be more defined, and complimented by site terrain, sculptured features, natural or planted tree cover and vegetation.

To enhance the strategic shorter course, we can:

A. Use more definition of greens putting surfaces and pin placements, with exterior trapping and interior contours to emphasize putting and shot making to a "position of the green."

B. Develop more natural curvilinear, split-level, and attractive tee forms, rather than simple elevated box or rectangular tee positions. By curved forms, we can change direction in addition to distance.

C. Use more modulating and sculptured target zones of fairways to demand a science of strategic shot making. This can be supplemented with attractive trapping and tree plantings (or curved clearing lines in wooded areas) to serve as a hazard. Extremely level fairways tend to eliminate the varied skills required to play the ball below or above the address position. Rolling or modulating fairway/fairrough zones prevent a particular hole from becoming routine, or monotonous play, plus they are more attractive.

D. Define the fairway zone from the rough zone by using different grass species and/or mowing heights. Future courses may use more native non-irrigated turf in roughs. On most courses in Scotland, only the fairways are maintained at a short cut, and the rough is purely native vegetation.

Lobby the U.S.G.A. to revise their system of ratings to allow for more credits for natural or design features and hazards rather than too much emphasis on distance. The rating committees may not realize that their formulas have caused many developers to direct architects to lengthen courses just to pacify the terminology "championship", and a rating which matches or exceeds par of the course.

#### Land usage

As land prices soar, combined with high interest rates and a premium on borrowed money, expect pressure from the owners to instruct the architect to utilize less space. New development regulations and environmental rules may also force the architect to use sites of less interest, for in many cases, the purchase cost per acre includes both developable and non-developable terrain for housing units.

We can partially relieve this pressure by building shorter strategic courses, and more cluster or core golf courses which utilize less space. In recent years, development trends emphasize numerous single-routed holes exposing more saleable property, but using large parcels to achieve their goals.

More professionally designed executive courses, occupying considerably less land mass than regulation layouts, can easily be adapted to small projects. A quality executive course will have a reduced total cost and overhead, and can be marketed to the golfer at lower prices. They also are valid as aids to encourage new players, and do not usually require golf cars—a fact which has also prevented many young players from taking up the game.

The exception will always occur for those projects where more affluent clients have abnormal high assets, and in rural areas where land costs are more lenient, and/or development rules and land use plans prevent high densities, thus allowing more space for the golf course property.

#### Effluent and ground water

As irrigation and ground water reserves decrease, we may have to reconsider our present irrigation methods. Trends may arise that place more emphasis on design technology to irrigate with less water, calculate automatic surface applications more carefully, and consider the future increased use of effluent water.

Presently, millions of gallons of effluent water are wasted daily into our native waterways and streams. A percentage of this resource could easily be recycled, and indeed there are efforts now proceeding in this direction. Because of old pipelines and discharge sources, the most available effluent waters for future usage will probably be derived from new development design and engineering directed specifically to land and turf applications. A project using effluent wastewater on their golf course, even as a percentage of total requirements, then would suffer the least in the event of restrictions imposed by government regulating agencies. Recently I received a report that about one-half the golf courses on Hilton Head Island were now using effluent water, and that in the next twenty years, all could be irrigated partially or entirely by this method.

Irrigation companies can also assist by encouraging the design of new systems using less water per sprinkler head, and even accelerating experiments to produce sprinklers with a longer arch of coverage, combined with less gallons per minute.

Superintendents can also be more considerate toward programming of the automatic controllers to minimize discharge at particular stations, rather than setting out a blanket of coverage and assuming *Continues on page 38* 

# JUST ABOUT EVERYWHERE YOU LOOK, YOU'LL FIND ANOTHER USE FOR ROUNDUP" HERBICIDE.





Sandtraps



Think of all the places unsightly weeds and brush can plague your golf course. Around greens. In rough. In and around sandtraps. Near the clubhouse and tennis courts. Along cart paths, sidewalks and driveways. Along fencerows. Fortunately, there's one herbicide you can use in *all* these key problem areas— Roundup<sup>®</sup>.

No other herbicide is as effective or versatile as Roundup for control of tough emerged weeds and brush—wherever they grow. Sprayed on the foliage of actively growing labeled weeds, Roundup herbicide goes right down to the roots and controls the entire plant. So treated weeds won't grow back.

Yet Roundup is inactive in the soil, so it can't wash or leach out of treated areas to injure desirable vegetation.

Signposts

See your chemical dealer soon for your supply of Roundup. And control golf course weeds effectively—from the first tee to the clubhouse.

FOR A FREE GUIDE TO ROUNDUP, CALL 1-800-621-5800 TOLL FREE. IN ILLINOIS, CALL 1-800-972-5858.

ALWAYS READ AND FOLLOW LABEL DIRECTIONS FOR ROUNDUP. Roundup\* is a registered trademark of Monsanto Company. © Monsanto Company 1982. RUP-SP2-113

Renovations

Roun

Circle No. 127 on Reader Inquiry Card

Monsanto

15-25 minutes per station. I have personally observed many courses where overwatering was prevalent, to the point of creating unhealthy greens and tees.

When more restrictions and limitations are applied, the architect on each project will have to work more carefully with the owner to direct design applications, at first toward the key areas of play and artwork features. This is now a very common practice in the western United States which has a history of water shortage.

#### **Turfgrass and soil studies**

For tees, fairways and greens we presently have several excellent hybrid varieties developed to produce an outstanding quality turf, yet many golf courses have a problem of being subjected to play all year. Owners, management and golfers are always critiquing the maintenance of turf and pressuring the superintendent for continuous high levels of turf color, uniform mowing patterns, and cringe at the site of a native weed!

My particular problem in determining turf for roughs and fairroughs is the lack of varieties available which are drought tolerant, yet pleasing to the eye and adaptable for golf play. The most frequently used varieties are Bahia, common Bermuda and occasionally Centipede, (except for wall-to-wall hybrid turf), In the northern geographic regions of the United States, we can choose from many more seeded varieties, and also have limited seasons to play and traffic.

I personally receive very little input from associates and professionals in the business about experiments on new or improved species of drought tolerant turf for certain areas. Increased research and soil studies in this area is warranted.

As an example, the contrast of perimeter Bahia in the rough to 419 Bermuda fairways gives a most natural appearance, but I wish there were more slow growing or dwarf varieties of Bahia from which to choose. This has been mentioned before by members of the American Society of Golf Course Architects. However, the testing stations, companies and agronomists with expertise in the turfgrass industry should be *persistently* exploring solutions to this ever growing complex situation.

The modern golf course architect is required to be more sophisticated than our peers of the past. Previously, we selected the most conducive sites for new courses. Now we must accept what is given us, and frequently, the worst property in a given location not financially suitable for other purposes.

From a previous single page sheet, we now are preparing a 50 lb. packet of documents and exhibits to pacify the demands of the future course, plus the burden of satisfying the requirements of a multitude of governmental agencies. The next twenty years will be interesting and a process of evolution. **WTT** 

Advances in Turfgr published by HARCOURT BRACE JOV cooperation with Dr. B. G. Joyne Chemlawn Corp	ANOVICH PUBLICATIONS in er, Dr. P. O. Larsen and
ADVANCES IN    UNTREGRASS    PATHOLOGY    Withing    PATHOLOGY    Withing    PATHOLOGY    PATHOLOGY    PATHOLOGY    PATHOLOGY    PATH	\$27.95* (hardcover) \$18.95* (paperback) COPIES LIMITED — DON'T DELAY! s a compilation of more than 23 reports ass pathologists. Explore the
Return this coupon to: Book Sales Harcourt Brace Jovanovich Publications One East First Street, Duluth, MN 55802 YES! Please send me copy(ies) of ADVANCES IN TURFGRASS PATHOLOGY.	\$27.95* hardcover \$18.95* paperback Quantity rates available on request. A check or money order for is enclosed. *Please add \$2.50 per order plus 25¢ per additional copy for postage and handling.
Address      CityStateZip      Phone	Please charge to my Visa, Master Card, or American Express (circle one) Account Number Expiration Date Please allow 6-8 weeks for delivery. WTT 12

# Subdue. Controls Pythium blight and damping-off.

Subdue

2E

No other fungicide works as well as Subdue<sup>®</sup> against Pythium damping-off and blight because only Subdue has twoway action against these diseases.

First, Subdue gives you systemic control that protects grasses from the inside out. Second, it works in the soil to control

Pythium by contact action. Two-way action that keeps turf healthy.

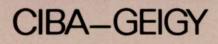
In established turf, Subdue is an ideal preventative treatment for Pythium blight. Plus in newly seeded or overseeded turf, you get protection from Pythium damping off and blight.

Subdue provides effective control for 10-21 days. Longer residual control than other Pythium fungicides. So Subdue can help you reduce application trips and labor costs. But just as important, Subdue fits

your total program because it's compatible with most other fungicides.

Subdue gives you protection like you've never had. Subdue, the only fungicide for Pythium with two-way action.

Kather A Maller And



# Buy a mowing tractor and get a compact utility tractor in the bargain.

There's hardly a mowing job you can think of that a John Deere 650 or 750 can't stand up to.

There's also hardly any other job you can think of that one of them will back away from.

So they can promise you maximum productivity and flexibility. And deliver it for years to come.

Because, besides a choice of three mowers—center or hitchmounted for grooming, and rotary for rougher cutting—you get an almost endless choice of capacity-matched attachments: front loaders, tiller, disk, box scrapers, front and rear blades, even a posthole digger and a post driver.

Now, having that kind of choice is important. And so is knowing that all these are designed to attach quickly, without ever having to fabricate a fit or hope that someone else's attachment will work.

But most important of all are the tractors all those attachments attach to: John Deere 650 and 750 Task-Master<sup>™</sup> Diesel Tractors.

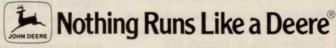
They're high-clearance 14.5- and 18-PTO-hp tractors powered by fuelstingy, long-lived diesel engines. On either model, standard features include 8 forward and 2 reverse speeds, 540rpm rear power takeoff, differential lock, and a Category 1 3-point hitch. Plus options that include mechanical front-wheel drive, and traction-tread or high-flotation tires.

All features you expect to find only on much larger tractors.

And maybe best of all, they're priced right. Plus your John Deere dealer has a service and parts organization that understands what downtime can do to an owner who depends on his tractor for a living.

The John Deere 650 and 750 Compact Utility Tractors.

The tractors that give you big mowing capacity in a small size. And then go on to give you more.



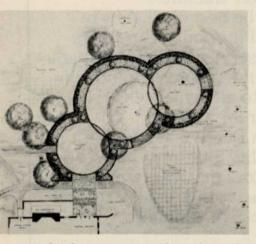
For nearest dealer or for free folder, call 800-447-9126 toll free (Illinois 800-322-6796) or write John Deere, Dept. 67, Moline, IL 61265.

Circle No. 110 on Reader Inquiry Card

\*Maximum PTO hp measured at 2600 engine rpm for the 650, 2400 engine rpm for the 750, factory observed.

## GARDENS FOR GOLF COURSES: SUPERINTENDENTS MUST MANAGE MORE THAN ACRES OF TURF

by R.P. KORBOBO and JEANNE A. FRENCH



**Plan for** Winner's Circle garden with room for expansion. (Essex County Country Club, W. Orange, NJ)

The golf course superintendent is most frequently thought of as the turf or "greens" keeper of a golf course. Too often forgotten are his additional responsibilities of clubhouse and maintenance building areas, and the thousands of nonturf plants under his care.

We are now observing that country clubs are adding landscaped gardens for golf and non-golf functions throughout the course. These gardens serve both aesthetic purposes.

#### Garden for large groups

The winner's circle design (on left) is an expandable/retractable garden which can adust to the size of a particular group. The circle



The first impression of the course is made at the first tee. This garden at Forsgate Country Club, Jamesburg, NJ, has a formal look and is known as the Tee Garden.

closest to the clubhouse could easily hold 75 to 100 stand ups or about 30 to 40 sit downs. If the stand ups approached 200 in number, then the large circle could be utilized. For larger groups, all three circles would become involved.

The low hedge around the outside of the circles would be a suggested enclosure, as well as a subtle barrier from the golf course traffic in that area. The pathway into the far circle would be used by golfers coming off the 18th green during a tournament. The score board would be nearby and the tournament champions would be feted in the center "Winner's Circle".

During the days when no large function is planned, the area over looking the 18th green has chairs and tables for the members who want to sit outside and watch the activity on the course.

When the garden is free of all people, then its strong circular design and flowers in fall color will be a sight to behold from the elevated cocktail gallery. Walking through or viewing any well designed garden definitely lifts our spirits.

#### Gardens for viewing from clubhouse

Some garden areas are designed for viewing only, mainly from the

R. P. Korbobo and Jeanne French are landscape architects serving mid-Atlantic golf courses. Korbobo has served Rutgers as extension specialist in landscape design since 1946. French has practiced golf landscape architecture since 1963 and was the first woman graduate of the Rutgers University program.

### This is quality Sulphur Coated Urea from C·I·L. It is the prime ingredient in outstanding blended fertilizers from major manufacturers from coast-to-coast.

You can recognize it by how it looks and how it grows grass.

### Try it and let your grass be the judge.

Quality S.C.U. (32-0-0) from CI-L is a proven source of controlled release nitrogen formulated to feed turf the way it should be fed ... daily.

> For Information, Sales and Service Contact: P. Buckley CIL Inc., P.O. Box 5201 London, Ontario N6A 4L6 Telephone 519-672-9220

**Professional Turf Products** 

Circle No. 107 on Reader Inquiry Card



Low maintenance natural areas. left, serve as garden features at New Canaan Country Club. A natural setting for the halfway house, right, at Mountain Ridge Country Club, is visible from a number of holes.

dining rooms. Enjoying a meal while viewing an elegant garden scene certainly has a calming effect and adds to the atmosphere of the dining room. Also a beautiful view encourages members to "come again".

One club wanted to do something for its 50th anniversary celebration. There was an area between the 1st tee, the practice green, and the clubhouse that needed landscape attention. After much transplanting and some discarding of unsuitable plants, the entire area was transformed into an attractive curvilinear flower garden. It was mainly to be viewed from the dining room. During their 50th year celebration (1972), all flowers and some foliage plants were as close to gold as we could get them, which meant mostly yellows and oranges. It is now referred to as the "50 year garden" and other colors are used. It is a tremendous addition to that particular clubhouse and everyone delights in its colorful display.

Since the dinner hours often occur after dark, the same garden can be transformed into a beautiful night scene with the addition of tasteful night lighting. The lighting effects can be altered throughout the year to highlight the changes of seasons. As different plants come into bloom or when foliage changes color, they can be uplighted with movable spotlights. This kind of garden can be considered as part of the decoration of the dining room, and should have eye appeal all months of the year.

#### **Entrance** gardens

The first impression of an entrance to any building, particularly a country club, is tremendously helped by a colorful, well maintained area of flowers, which provides an unspoken welcome to the visitor.

In one particular entrance plan, the element of flower color is provided for three seasons of the year. The spring display is a combination of Magnolia blossoms and bulbs on either side of the entrance walk. The summer bloom is concentrated in the two planting beds with massed red Geraniums which continue to bloom through the summer and into the fall. If late fall color is desired, Chrysanthemums are used.

When freezing weather comes, an attractive mulch is used to cover the soil, and the dwarf Boxwood edging provides a neat effect through the winter.

#### The 1st tee

There are areas directly involved with the golf course which sometimes lend themselves to the development of a garden. One of these areas can occur at the 1st tee. In this case, the primary object is to set the mood of the club, and a necessary prerequisite is available space for this project. Page 42 shows a reclaimed area which has now been dubbed the "Tee Garden". This was, for many years, an unattractive, unused championship 1st tee. It was nothing more than an uneven mound of earth, flattened at the top, with mud around the lower edges where it met with an uneven edge of blacktop. Now it can be described as one of the most attractive golf tees in the area. No one who visits this golf course will forget the picture of the first tee if they are there during the peak of the flowering season. Even in the dormant season, it has enough architecture and evergreen plants built into the design so that it does not lose its basic character, but remains an attractive area year-round.

Very often we find on certain golf courses, especially those on hilly terrain, some elevated tees from a foot to sometimes 6 or 7 feet above the surrounding area. This gives a great opportunity for retaining walls, either made of stone or landscape timbers, to get rid of the problem of trying to maintain turf on an extremely steep slope. Therefore, when these retaining walls are designed you can also design into them the so-called planters. The distinct advantage of this is that by having an area of flowers between the edge of the tee and the retaining wall, there would be very little danger of someone absentmindedly taking a step or two backwards toward the edge and falling off. Undoubtedly, this has happened in some places since some tees that we have seen do present this hazard. So, raised tees would be another place to add color and interest through use of flowers, shrubs, hedges, etc. These would not precisely fall in the category of Continues on page 48



Look out, bugs! Here comes Mallinckrodt...with DYMET<sup>™</sup>, a versatile new insecticide. Stop in and let us tell you all about it – plus a great new fungicide, too!

**BOOTH 1053** 

Circle No. 124 on Reader Inquiry Card



Simple, dependable, foolproof. ★ Based on two of the industry's most reliable controllers ever the Rain Bird RC-1230 and RC-1260 — our MC-3S system combines flexibility and economy like never before. The best of both worlds.

It starts with three Turf Irrigation Start Clocks, with seven-day calendars and  $\frac{1}{2}$  hour starts. Add an RC-1260 type controller module that provides syringe times of 0 to 10 minutes. Next, up to 75 – that's right, 75 satellites, each one capable of handling up to 12 separate stations from greens to fairways to roughs.

The MC-3S system doesn't stop there, though. You'll also find plenty of Rain Bird extras to help make your job just a little bit easier. Extras like a digital clock that shows time of day. A flashing, loss-of-power display. Satellite pump starts. Manual override switches for each of three satellite groups. Pedestal mount flexibility.

✤ It's a satellite controller system that gets the job done fast and effectively.

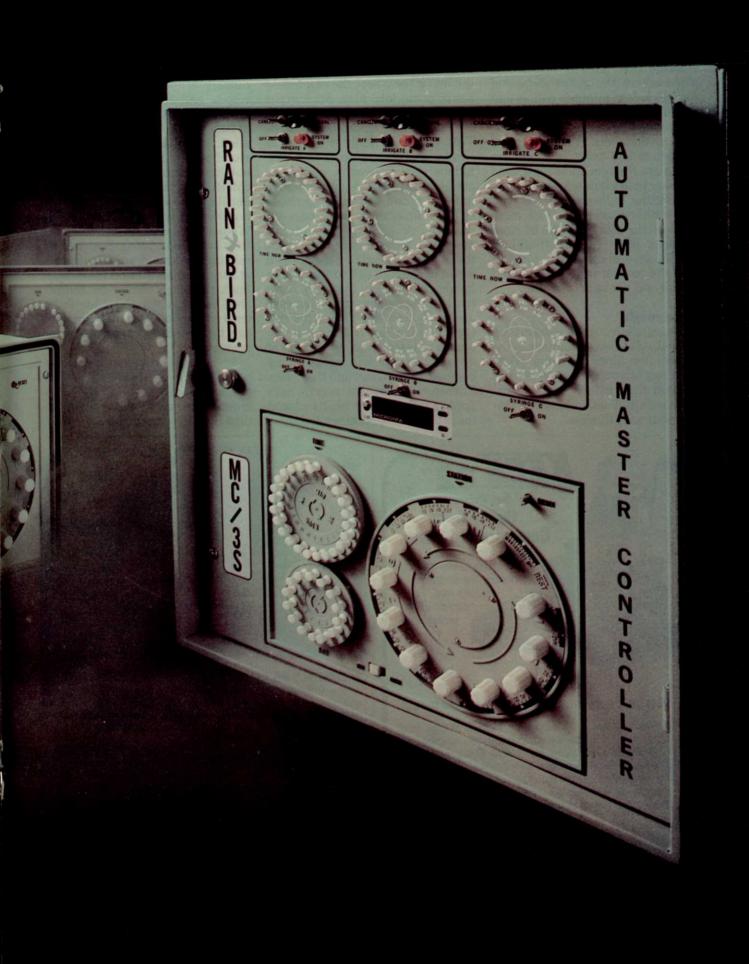


Rain Bird Sales, Inc. Turf Division 145 N. Grand Avenue, Glendora, CA 91740

4 1981 Rain Bird Sprinkler Mfg. Corp. \*Registered Trademark of Rain Bird Sprinkler Mfg. Corp. Circle No. 135 on Reader Inquiry Card

#### INTRODUCING THE MC-3S SATELLITE CONTROLLER SYSTEM.





a garden, as such, but it could be called a "garden spot".

#### The halfway house

Since the halfway house is a place where the golfer stops and spends a few minutes eating and resting, an attractive and well maintained area is most appreciated by members. A small area of flowers to add color and trees for shade are the requisites for a good halfway house landscape.

Also, the halfway house is usually visible from several or more holes on the course. While its main purpose is to be functional, it should also manage to blend in with the natural beauty of the golf course and not be an eyesore.

#### In the rough

Occasionally, we see beautiful, natural, wild flower displays in the rough often along a stream. (Page 44) When this occurs, we consider it a bonus from nature, and encourage it with judicious additions of indigenous wild flowers.

In most parts of the country where ericaceous plants thrive (rhododendrons, azaleas, laurel, etc.) we frequently find areas in the deep rough where the golfers can see into it but where the ball would never come into play. Such areas would be ideal locations for what we refer to as ericaceous plantings. This would be large numbers of rhododendrons, laurel, azaleas, blueberries, dogwoods, and other acid-loving plants that can manage to flourish and bloom in the shade of trees. Frequently, such sites are on hilly, or gravelly soil. In this case, we recommend they plant the smallest possible plants, even down to as small as 3 to 4 inches in height. We suggest that they plant two to three times as many plants as are really needed. Very often this type of planting is far from the source of water so many will die of drought. Others will be killed by competition of weed and tree roots. Therefore, those that survive will appear to be native plants placed there by Mother Nature herself.

Everyone is struck by the beauty of the Augusta National Golf Course, scene of the Master's tournament. This is primarily because it was cut out of an ornamental plant nursery at one time and the dogwoods and the ericacious plants left behind put on fantastic displays of beauty at the time of that tournament. There is no reason in this world why more golf courses cannot have similar and even more colorful displays. We are not talking about our entire golf course being covered with flowering plants. We are, however, visualizing certain key areas being designed to specifically give dramatic displays at various areas around the course. Such plantings cannot be considered as a functional garden to be used for parties-but they certainly can be considered as planned for beauty.

So may we suggest that when considering garden areas, golf courses as well as the Club House grounds be given more attention than they have in the past. **WTT** 





#### MOTORLESS LIQUID CHEMICAL SPREADER

The WS-480 Grounds Wheelie is the best designed, highest quality, most accurate and trouble-free liquid applicator manufactured. It features a motorless, ground-driven pumping system which does not require gasoline, batteries, cords or water hoses.

The Grounds Wheelie is used to apply liquid fertilizers, herbicides, fungicides, insecticides and growth regulators. The twin wheel pumps spray a fan of solution 6' wide at 1000 sq. ft. per gallon. Coverage is relatively unchanged by the speed at which the sprayer is pushed. The faster it is pushed, the faster it pumps.

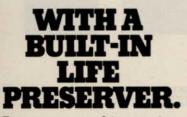
The pumping system and the (6) gallon container are made of corrosive resistant materials. The spray comes from (2) nozzles in the form of tiny droplets providing a steady, uniform application which greatly reduces costly chemical drifting. The frame is fabricated of heavy gauge steel with fold-up booms. The shut-off controls are located on the handle grips. (Other models and sizes available.)

#### WHEEL SPRAY CORP

Box 97, Delafield, WI 53018 – PH: (414) 646-8640 Circle No. 151 on Reader Inquiry Card

48 WEEDS, TREES & TURF/JANUARY 1982

# WE SAVE OUR DIESEL FROM DROWNING.



Toro stops at nothing to give you the kind of riding rotary mower you want most.

A mower that keeps you cutting. Gets the job done. The latest example: our

new Diesel powered Groundsmaster 72® It offers you maximum productivity and reduced operating costs as well as remarkably low levels of noise and vibration.



But we didn't stop there. We knew that water in fuel can literally drown a Diesel. Destroy its injectors and injection pump. And soak you with costly repairs and downtime. So we built in a Roosa-

So we built in a Roosa-Master water separator that removes more than 95% of the water. You simply unscrew a plug and drain it out.

And we didn't stop there. We added other features that keep you cutting. Like a fuel primer pump, start assist glow plugs and a maintenance free battery.

Plus, other advantages you get with every Groundsmaster 72®, gas or Diesel. Such as hydrostatic drive and a Donaldson air cleaner.

Call your Toro distributor. He'll tell you all about Toro riding rotary mowers. Including the newest: our Groundsmaster 72® with Diesel engine.

THE NEW TORO DIESEL It's our Groundsmaster 72® now available with Diesel engine.

TORO



"Toro" is an exclusive trademark of The Toro Company, 8111 Lyndale Ave. So., Minneapolis, Minnesota 55420.

# Bookstore

- 010, 015 ADVANCES IN TURFGRASS PATHOLOGY by Dr. B. G. Joyner & Dr. P. Larsen Leading U.S. turf pathologists report on turfgrass diseases, pythium blight, snow mo fairy rings, leaf spot of Kentucky Bluegrass in Minnesota, initial and filed fungicide screening, turfgrass disease resistance, etc. Contains new ideas on how to combat turfgrass problems. \$27.95 hardcover, \$18.95 paperback ahle
- 110, 120 TURF MANAGER'S HANDBOOK by Drs. William Daniel and Ray Freeborg This specially designed manual by leading turf specialists is a comprehensive, organized approach to turfgrass science and care. An easy, on-the-job reference planning, purchasing, hiring, construction and plant selection. \$18.95 hardcover \$14.95 paperback nce for





- 355 PERSPECTIVE SKETCHES by Theodore D. Walker A reference source of ideas, media use, styles and techniques. Grouped by subject matter. Illustrates technique for vegetation, vehicles, play equipment and recreation facilities, people, animals, etc. \$19,50
- 345 COST DATA FOR LANDSCAPE CONSTRUCTION 1981 Kathleen W. Kerr, Editor An updated unit cost data reference for designers, and cost estimators. Developed to fill the tremendous need for detailed landscape construction cost data. Laid out in easy-to-use CSI format. Annual. \$24,85
- 370 LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS by Leroy

Hannebaum An in-depth examination that combines technical training in landscape science with methods of accounting, business management, marketing and sales. Discusses effective methods for performing lawn installations, landscape planting and maintenance. Step-by-step accounting calculations are explained in simple terms.



- 360 HOME LANDSCAPE by Gerret Eckbo Provides designs, examples and current innovations and refinements to older traditional designs. Covers all aspects of residential landscape planning. \$18.95
- 780 PARK AND RECREATION MAINTENANCE by Sternoff & Warren Preventative maintenance through planning, personnel considerations, equipment maintenance and an examination of public safety, liability and vandalism are covered. Chapters on general outdoor maintenance focusing on outdoor lighting, solid waste sanitation and maintenance of roads, parking lots and trails. **\$18.95**
- 790 RECREATION PLANNING AND DESIGN by Seymour M. Gold A comprehensive look at recreation needs for parks and how they can design the park facility for the community. Book's content can help justify construction and maintenance needs. \$27.50



- 630 TURFGRASS: SCIENCE & CULTURE by James Beard Comprehensive basic text and reference source used in many leading university turf programs. Includes findings of current research compiled from more than 12,000 sources. \$23.95
- 375 SITE DESIGN AND CONSTRUCTION DETAILING by Theodore D. Walker An introduction to the subject of site design and construction detailing. Focus is on design implementation. Discusses the nature of construction drawings. Presents the characteristics, origin and nature of construction materials. \$24.00
- 365 PLAN GRAPHICS by Theodore D. Walker Focuses on plans, elevations, sections and lettering. Provides many different examples to be used as guidelines in personal skill experimentation. Includes graphic techniques for site analysis and design concepts. \$21.00



- 340 CONSTRUCTION DESIGN FOR LANDSCAPE ARCHITECTS by Albe E. Munson Design specifications for layout, grading, drainage, structures and irrigation. Also Design specifications for layout, grading, drainage, structur explains mathematics of drafting. \$24.50
- 380 MANUAL OF WOODY LANDSCAPE PLANTS by Michael Dirr A teaching text and reference on ornamental decidiuous trees, shrubs, ground cover and vines. Provides identification characteristics with ornamental and cultural features all in one volume. \$19.00
- 390,395 PHOTOGRAPHIC MANUAL OF WOODY LANDSCAPE PLANTS by Michael Dirr Reference encompassing photographs of plant habit and ornamental characteristics Brief descriptions of plants with major thrust on black-and-white photos selected to accurately represent growth habit and other ornamental characteristics such as bark fruit and flower. \$22.00 hardcover, \$14.60 paperback







400 - WESTERN HOME LANDSCAPING by Ken Smith, LA Illustrations and description of western landscape plants and structures for your design idea file. Covers toolproof plants, irrigation, patios and decks, walls, pools, and shetters, \$7.95

#### Bookstore

- TREES FOR ARCHITECTURE AND THE LANDSCAPE by Robert L. Zion A book of photographic tree definitions, or portraits, intended to facilitate communication between the landscape architect, the architect and the layman. \$11.95

665 - THE OXFORD ENCYCLOPEDIA OF TREES OF THE WORLD -Bayard Hora, Editor An authoritative reference describing the principal trees of the world. Includes biology and growth of trees, ecology of different types of forest, forest management, timber usage, and pest and disease control. \$24.95



710, 720 - SHRUB IDENTIFICATION by George Symonds Pictorial key to identify shrubs. Contains more than 3,500 illustrations to check specimens. Popular and botanical names are given for each shrub with handy index tabs for quick reference. \$18.00 hardcover, \$8.00 paperback



510 - HORTUS THIRD from Cornell University A 1.300-page concise dictionary of plants cultivated in the United States and Canada. A reference which every horticultural professional should have. \$99.50

530 - INTERIOR PLANTSCAPING by Richard Gaines One of the first handbooks directed at the professional interior plantscaper. Includes design and maintenance clues for foliage. \$28.50

540 - INTRODUCTION TO FLORICULTURE by Roy Larson Text is divided into two sections—one covering cut flowers, the other potted plants. Propagation, plant culture, pest control and individual considerations are given for chrysanthemums, carnations, roses, snaptragons, orchids, gladiolus, bulbous plants, azaleas, pot mums, poinsettias, Easter lilies, glesneriads, hydrangeas, cyclamen, begonias, kalanchoe and other flowering pot plants, bedding, hanging and foliage namt \$29,50 begonias, kala plants. \$29.50



#### ORDER THESE TITLES AT SPECIAL REDUCED PRICES!

- 430 FLOWER & PLANT PRODUCTION \$13.60
- 590 FUNDAMENTALS OF SOIL SCIENCE \$19.15
- 460 GREENHOUSE ENVIRONMENT \$21.20
- 470 GREENHOUSE GROWER \$12.40
- 500 HORTICULTURAL SCIENCE \$18.70
- **520 HOW TO GROW HEALTHY** HOUSEPLANTS \$5.05
- 770 MANAGEMENT OF ARTIFICIAL LAKES & PONDS \$16.95
- 600 SOIL & SOIL MANAGEMENT \$11.90

#### TREES





740 - TREE FARM BUSINESS MANAGEMENT by James Vardaman A guide to help you increase profils from tree farming. Major problems confronting large and small tree farms and how to meet them including recommendations for seeking out accountants, lawyers and other professionals. \$20.50

550 - PLANT PROPAGATION by Hudson Hartmann Up-to-date coverage of all phases of plant propagation by seeds, cuttings, grafting, budding layering, division and tissue culture propagation. Emphasis on the most recent developments in propagation methods, equipment and related subjects such as disease prevention. 524.95

480 - GREENHOUSE MANAGEMENT FOR FLOWER & PLANT PRODUCTION by

Kennard Nelson Approaches business from two aspects - the soil environment and air environment and stresses their interrelationship. Management of business procedures, physical facilities and marketing are discussed as well as the importance of crop rotation and scheduling. \$15.35

#### ADDITIONAL TITLES

- 410 DISEASES & PESTS OF ORNAMENTAL PLANTS \$26.50
- 660 DISEASES OF SHADE TREES \$23.50
- 610 DISEASES OF TURFGRASS \$30.00
- 420 EXOTIC PLANT MANUAL \$37.50
- 440 FUNDAMENTALS OF ENTOMOLOGY & PLANT PATHOLOGY \$22.00
- 450 GARDENING IN SMALL PLACES \$7.95
- 490 GREENHOUSE OPERATION & MANAGEMENT \$19.95
- 670,680 GUIDE TO TREES \$19.95 hardcover, \$8.95 paperback
  - 350 HANDBOOK OF LANDSCAPE ARCHITECTURAL CONSTRUCTION \$48.50
  - 690 INSECTS THAT FEED ON TREES & SHRUBS \$42.50
  - 545 MODERN WEED CONTROL \$18.50
  - 700 THE PRUNING MANUAL \$14.95
  - 730 TREE CARE \$8.95
  - 750 TREE IDENTIFICATION \$9.00
  - 760 TREE MAINTENANCE \$29.95
  - 770 TREE SURGERY \$18.95
  - 650 TURFGRASS MANAGEMENT \$17.95
  - 640 TURF IRRIGATION MANUAL \$22.95
  - 620 TURF MANAGEMENT HANDBOOK \$14.65
  - 560 WEED SCIENCE \$24.00
  - 570 WESTCOTT'S PLANT DISEASE HANDBOOK \$34.50
  - 580 WYMAN'S GARDENING ENCYCLOPEDIA \$29.95

Mail this coupon to: Book Sales

Harcourt Brace Jovanovich Publications One East First Street, Duluth, MN 55802

Date.

Expiration Date

**Total Enclosed** 

N	a	п	16	3.	
	-				

City\_

Address.

Signature\_

Account Number.

Phone Number.

Please send me the following books. I have enclosed a check\* for the total amount. Please charge to my Visa, Master Card or American Express (circle one)

ORDER NUMBER	QUANTITY	PRICE	TOTAL PRICE	
non-living heartwood w	leiswitte ens	alt maoling b	the setting	
videa the plant with a	10 r(ditasol)n	en hiewing	for the d	
Contraction of the second second	ALCONTRACTOR	1 3315 JOHEN	20011290 1823 *	
Identity that ball seven	bistor but	ovradi la s	mola no	
and to mogit wit gathering				

State\_

\*Please add \$2.50 per order plus 25¢ per additional copy for postage and handling.

(postage & handling)

Zip.

Please allow 6-8 weeks for delivery Prices subject to change. Quantity rates available on request

## PRUNING: A KEY TO INTEGRATED PLANT MANAGEMENT

#### CONCENTRATE ON YOUNG TREES AND AVOID OVERPRUNING

by DOUGLAS J. CHAPMAN

Over the next twelve months we shall take a close look at INTE-GRATED PLANT MANAGE-MENT, that is, matching the plant's physiology with ground management goals. One factor certainly is species selection. Another overall major management strategy is pruning. This is composed of when, what, how, and frequency of pruning. To more knowledgeably make these pruning decisions, one should understand how a tree grows, its gross anatomy, and the tree's response.

Trees have essentially two growth centers or meristems. They are the terminal meristem and the lateral meristem (cambium), located just beneath the bark. These two growth centers are involved with increasing the plant's height (terminal growth) and stem diameter (lateral growth). The center (heartwood) of branches and/or the trunk are non-living with the main function being support.

The stem's meristematic region, the cambium, is part of a thick band of living tissue which sheets the entire tree. The cambium's normal function is to produce xylem tissue inward for upward conduction of water and phloem tissue outward for the downward translocation of carbohydrates, etc. The cambium is also important in callusing over or closure of the wound. Outside

Douglas J. Chapman is a Horticulturist at Dow Gardens, Midland, Michigan



**Pruning** provides neat appearance and tree health.

the region of living tissue is the protective bark. Plant bark is somewhat analogous to the skin covering the human body from the standpoint of offering protection from the elements—water loss, mechanical damage, disease infection, and decay. Located inside the band of living tissue toward the trunk is a non-living heartwood which provides the plant with a structural framework necessary to support a heavy canopy of branches, twigs, leaves, and fruit capable of withstanding the rigors of the elements.

The plant's response to wounding is important for it dictates how best to prune. It is important to remember that pruning results in the removal of undesirable plant parts but also inflicts a wound. Wounds to trees and shrubs are defined here as any break in the continuity of the outer protective bark which penetrates into the living tissue or deeper. The tree's response to pruning wounds is first compartmentalization or isolation of the wound and then callus closure, as carefully described by Shigo. Normally, small wounds are potentially less harmful than larger wounds. For this reason, the removal of limbs over one and onehalf to two inches in diameter or cutting of the main trunk should be avoided whenever and wherever possible. This outer living area is critical in minimizing the effects of the wound and insuring rapid wound closure. This phenomenon is dramatically different from the response of animal injury, which we are familiar with. Wounds in trees do not heal, but the damaged area is isolated or walled off.

Compartmentalization is the chemical and physical response of the tree to wounds. Initially after pruning, the tree forms tyloses. This tylose response is essentially plugging the vascular tissue with chemicals, e.g. phenol compounds, which slow or stop the decay organism. Normally the sidewalls are more resistant to decay or invasion of fungi than are the endwalls of vessels. A wound's compartment appears as a discolored-vertically oriented, often irregularly-shaped *Continues on page 54* 

# Weather-matic Works and works and works ar works works and works day after day after week after week a month after month year after year after

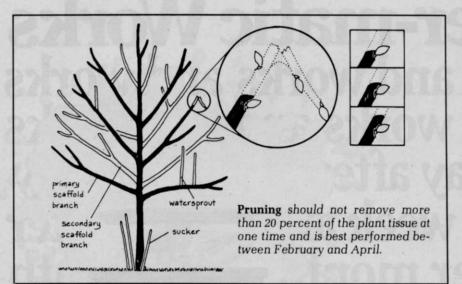
Automatic landscape irrigation systems from Weather-matic are engineered and tested — and proved — to give years of trouble-free service. Costly callbacks for repairs and service seldom bother Weather-matic owners. And with the industry's finest selection of sprinkler heads and its most dependable valves and controllers, you can be sure to put exactly the right volume of water precisely where you want it, when you need it, without waste.

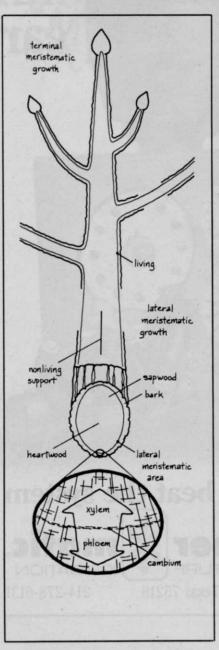
Insist on Weather-matic. Because it works.

#### You can't beat the system



Circle No. 150 on Reader Inquiry Card





area in the heartwood of the tree. Some trees are relatively quick compartmentalizers and effectively isolate the wound, e.g. Sugar Maple, pine, and Scarlet or White Oak. Others are poor compartmentalizers, e.g. birch and Silver Maple. The next step in the tree's response to minimizing wounds is closure. Closure is simply the plant producing callus tissue which covers the wound or injury, reducing the climatic conditions that favor the activity of decay or saprophytic fungi. Callus tissue originates in the meristematic area at the periphery of the wound and expands across its face toward the center. Wound closure occurs when callus tissue completely covers the wound's surface. When pruning, it is important to encourage rapid closure of wounds. Conditions favoring rapid callus formation include a healthyvigorous tree, minimizing wound size (cuts under two inches), flush cuts (not penetrating the collar of the branch attachment), and trimming back the edge of the bark to where it is still tightly attached.

Obviously, small wounds close most rapidly, thereby, minimizing exposure of sap and heartwood to weather. Wounds which close in one season are most desirable from the standpoint of preventing serious decay. Branches should be cut at crotches or point of attachment. Correct placing of the cut is important to rapid callus formation and reducing effects of weathering, i.e. checking. The best pruning cuts result in the smallest wound while eliminating branch stubs. This type of cut is usually referred to as flush cut. Drying out and die-back of living tissue may occur to some degree if care is not taken to limit tearing or separation of the bark.

In addition to this two-fold wound response, pruning can affect flowering and fruiting. The ratio carbohydrate-nitrogen in woody plants determines whether the tree will promote vegetative growth or flowering for the particular year. Pruning tends to reduce carbohydrates and may, in situations involving severe pruning. cause the plant to put on excessive vegetative growth and, thus, not flower. Conversely, a periodic controlled pruning program can be used to sustain annual levels of flowering and fruiting. Further, in the case of deciduous trees, severe pruning can cause development of weak branches, known as suckers or watersprouts. These branches commonly develop from latent adventitious or axillary buds located under the bark near branch axils and/or at the periphery of large pruning wounds. They are usually considered undesirable but one must realize suckering is commonly a response to excess pruning or removal of over 20 percent of the plant's leaf and woody tissue at one time. Several plants have a natural tendency to sucker excessively, e.g. crab apple, linden, and Silver Maple, and, therefore, these are high maintenance plants or trees requiring pruning every two to three years. Normally, pruning young trees and developing a structure for the future is a key to pruning and not pruning throughout the life of the plant.

Timing for the pruning of deciduous trees is critical. The period from late February through mid-April or late dormancy until bud swell is best. On a scale of one to ten, early spring is ten, whereas, the rest of the year, except mid-August, is one.

Late dormancy pruning results in rapid compartmentalization, closure, and little drying. Pruning during late spring, after growth starts, or early summer seems to result in limited plant response, e.g. poor callus formation, little compartmentalized response, and drying of *Continues on page 58* 

# Legend. Out of the ordinary—into the great.

There's nothing ordinary about Legend. From its super-tough Reaction Injection Molded (RIM) urethane body to its super-efficient Terrell differential, Legend is built for extraordinary performance and durability.

Legend even looks different. With a body design molded into the sleek, sporty lines that look right at home at the most exclusive clubs. Since it can withstand most impact without damage — and resist dents, cracks, rust and corrosion — Legend's body will still look great long after other golf cars have been replaced.

We've put the same original thinking into Legend's mechanical design, too. Top-quality components are conveniently arranged so you can complete any necessary maintenance quickly and easily. That's why Legend stays on the course — year after year.

Why drive an ordinary golf car when you can drive Legend — the new golf great.

For all the details, call or write:

Eagle Vehicles, Inc. 8181 Hoyle Avenue Dallas, Texas 75227-4292 (214) 388-7431



# How to cut your

Long-lasting Chipco<sup>®</sup> 26019 fungicide is as good for your budget as it is for your turf.

Because it gives you the longest residual activity, you'll need fewer treatments on greens and tees with Chipco 26019. And fewer treatments on fairways, where it controls diseases longer...from 21 to 28 days. So for every treatment you eliminate thanks to Chipco 26019, you'll save up to \$10 an acre in fuel and labor!

And Chipco 26019 is strong medicine. No other fungicide gives better control of the major turf diseases. Chipco 26019 is effective on Helminthosporium

# operating costs.

Leaf Spot and Melting Out, Dollar Spot (including benomyl-resistant), Brown Patch, Fusarium Blight, Fusarium Patch (Pink Snow Mold), and Gray Snow Mold.

For healthier turf on greens, tees and fairways – plus a healthy cut in operating costs – control diseases with long-lasting Chipco 26019. It's just what the doctor ordered.

Rhône-Poulenc Chemical Company, Agrochemical Division, Rhône-Poulenc Inc., Monmouth Junction, NJ 08852.



Circle No. 137 on Reader Inquiry Card

meristematic areas at the edge of the wound. Fall pruning, after the leaves drop, often results in minimal plant response and some heartwood decay. Mid- to late-August provides a second period for pruning. At this time, the lateral meristem or cambium is still active. It is a time when maximum increase in trunk diameter occurs, thus, allowing for rapid wound response. In many cases, closure can occur before dormancy. This second pruning period is best suited for light pruning or trees that bleed heavily, such as birch, elm, and maple. It must be added that bleeding has not been reported to cause an adverse effect on trees, but if one can prune and eliminate this phenomenon, it is good for public relations with no negative impact on the tree itself.

Generally speaking, pruning objectives for young-vigorous trees include the culture of healthy, disease-free, symmetrical plants. The following rules help achieve these goals:

start pruning trees when young;

maintain a central leader;

eliminate narrow v-crotches;

• remove dead and diseased branches;

 eliminate insect infested branches;

• remove rubbing or deformed branches;

• select well-spaced, broad-angled scaffold branches.

Pruning trees correctly, when they are young, eliminates most of the problems encountered by owners of middle-aged or mature trees and helps decrease or eliminate the need for pruning after the first few years. The less pruning one can do, the better it is for trees.

Establishment and maintenance of a single, centrally-located vertical stem or leader that dominates in height over all the plant is important. This reduces narrow v-crotch branches or double leaders in trees —one of the main causes for storm damage. Wide angle crotches, between 40 and 90 degrees, result in stronger branch attachment, thus scaffold branches. Narrow crotch angles result in weak branch attachments which are subject to storm damage. Further, removal of dead and diseased branches is important. Prompt treatment allows the tree to compartmentalize the injury and, therefore, reducing deterioration of sapwood or heartwood, while encouraging rapid closure.

Limbs that change direction frequently are aesthetically pleasing but tend to grow into each other, resulting in crossing or rubbing branches. Branches that rub on other branches, buildings, or hard objects incur substantial wounds that may become a site for decay. For this reason, one of the two crossing branches or limbs should be removed or shortened while redirecting the remaining branches.

Pruning can also stiffen branches while determining the direction of growth. Buds, pointing parallel with the stem, are most likely to form narrow crotches: therefore, one should prune to the next lower bud to encourage the branch to grow at a 90 degree angle away from the main leader. Cuts should be pointed toward the bud to reduce bud death due to desiccation and encourage callus formation. Since the branches that will be with the tree the longest and will bear the greatest weight of a mature tree are formed when the tree is young, it is critical that structural pruning be completed during the first four years after planting. It is not uncommon for the majority of the tree's crown to be supported by four to seven main scaffolds. Pruning of scaffold branches which are no higher than 12 feet from the ground are easy to prune with minimal equipment. It is quite possible for the average person to mold his well-proportioned shade or ornamental tree without touching a ladder or leaving the ground.

Normally, the volume of leaf surface or branches removed during heavy pruning should never exceed 20 percent. Light pruning constitutes removal of roughly 5 to 10 percent of the tree's leaf surface or branches.

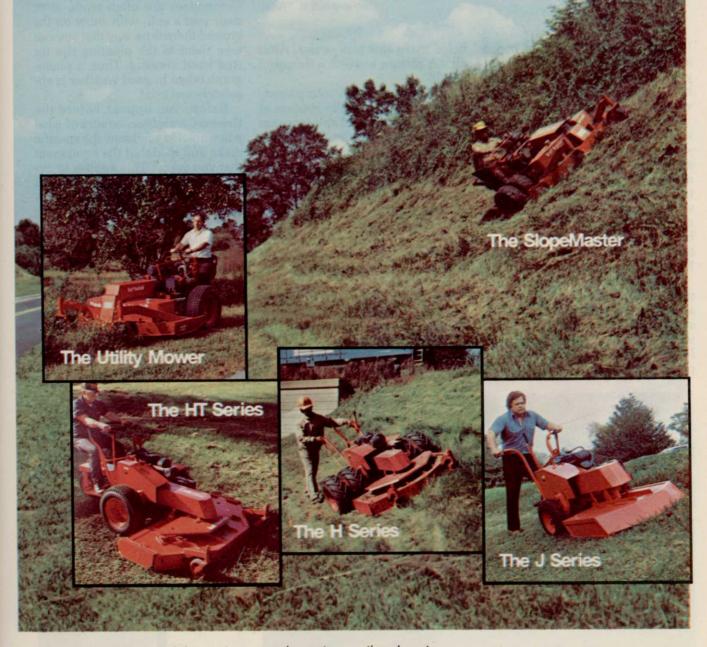
The tendency to over-prune young trees can be partially overcome by maintaining secondary scaffold branches for a few years. Such limbs serve both aesthetic and physiological functions while acting as replacements, in case of main limb loss during early years. Such limbs should be removed at or by the time they are one-inch in diameter.

It should be stressed that pruning trees when young means that a crew of one or two men can prune up to 100 or 200 trees a day using hand shears, versus corrective pruning of middle-aged or mature trees that require bucket trucks, often results in heartwood decay and decreased total productivity (pruning two to three trees in an eight-hour day). When considering the plant's physiology and our budget constraints, it is more efficient and beneficial to prune young trees at the correct time versus pruning middle-aged or older trees. Four- and five-year pruning cycles can often result in large wounds which don't heal with little improvement in the total structure of the tree. Pruning several times when the tree is young results in structurally sound trees that don't have to be pruned at maturity. Pruning of older trees should be kept at an absolute minimum because their wound response is slower while heartwood decay is increased. It is more difficult to prune older trees economically; therefore, the pruning of older trees should be considered to correct storm damage only, not trying to structurally improve trees that weren't pruned when they were young.

Wound dressing—the use of a wound dressing is a time-honored practice which has little or no empirical justification. To date, there is no tree-healing paint which is considered to be a panacea to limit pruning damage or heartwood decay. Tree healing dressings are commonly used for cosmetic purposes—black in color, essentially covering a large, unsightly wound.

One key to maintaining a landscape is correct pruning. Corrective pruning should be actively practiced on younger trees at the right time of year—March or August, to improve structure and remove deformities. If the aforementioned practices are implemented, the grounds manager, golf course superintendent, or horticulturist is truly using the tree's physiology in concert with management strategies—a combination that is hard to beat!





Built for the commercial user, to assure lowest operational cost through efficient design, low fuel consumption, low maintenance, and long life. Built to take the hard usage of the commercial mower operator and the environment in which the commercial mower functions.



Circle No. 121 on Reader Inquiry Card

# PHOTOGRAPHIC PROOF OF GOLF COURSE NEEDS

Is your Greens Committee bored and inattentive when you present your annual report and landscape budget? Do they truly understand what your proposal is all about?

Passing out charts, literature and written matter is often not enough —most often it isn't even read, let alone evaluated. Some committee members will only look at the bottom line, the total dollar figure, without understanding what it is meant to provide. Approval can best be obtained if you can illustrate your needs clearly and simply. Photography can help.

Often a golf superintendent feels uneasy standing and talking before a group. A carefully prepared slide show can serve as a crutch to those who freeze at a presentation and forget important details. Projecting pictures and charts on to a screen by JAMES E. TRIGG

helps make this task easier. After all, "A picture is worth a thousand words".

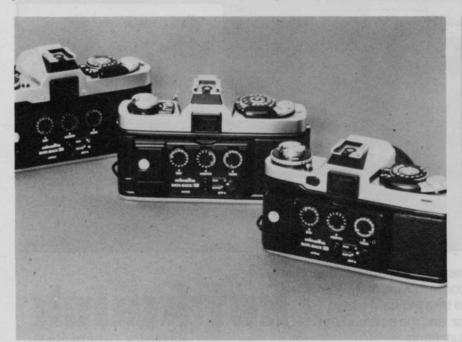
How well you plan your presentation is the key to the success of your slide show. First and foremost you must clearly define your objective. What do you want your audience to do after seeing your presentation? Obviously, it is to understand clearly your plans and ideas and to convince them to allocate the necessary funds for their implementation. If the Greens Committee approves your proposals, then you know that your presentation was a success.

You must analyze your audience. How much do they know about the various grasses, machinery and construction in general? You must consider their backgrounds before making your presentation too technical. You must gear your show to their level of understanding. A photograph of a sample grass planting which you made showing a side by side comparison (existing and new) will convince a layman better than a verbal description or the claims and photographs of a manufacturer's advertising literature.

Since presentations to Greens Committees are often made at or near year's end, with snow on the ground there is no way that you can take them to the planting site for first hand viewing. Thus, a photograph taken in good weather is absolutely essential.

Before you appear before the Greens Committee, be sure of what you want. Do you know the specific make and model of the equipment that you want? This applies to everything you ask for. The Greens Committee expects you to have researched and finalized your needs. Don't expect them to make this judgement for you. Of course, if they ask you for a less expensive alternate, you should be prepared to offer it.

Color slides provided by manufacturers or supply houses and projected on a screen will provide the image of the equipment that you want and, with a pointer, will allow you to explain its features. You *Continues on page 62* 



**Data back** which records the date on the slide as you take it. To help show changes over time.



Using tripod for taking closeups of charts and graphs for slides.

### Any turfgrass seed works well with constant attention.



**RUGBY KENTUCKY** BLUEGRASS. IT DOESN'T NEED CODDLING TO LOOK GREAT.

As a turf professional, you know all the tricks to making grass look terrific. You lavish water and fertilizer on it, overseed, apply herbicides, and take great care in mowing. But times are changing.

Increasingly you're finding yourself pinched by escalating costs for materials and labor. And there's a growing movement among environmentalists to lessen dependence on fertilizers.

Rugby Kentucky Bluegrass answers these problems.

#### YEARS OF TESTING.

Before Rugby was ready to be introduced to you, years of extensive testing were performed under a broad range of climatic and soil conditions. Test sites were located not only in the United States, but Canada as well.

The results? Our testing has shown Rugby to be unique. It's a truly different variety from anything else on the market, with superior performance.

A TRUE LOW-MAINTENANCE TURF. The most singular advantage of Rugby is its

ability to provide highquality dark green turf when

maintained at low nitrogen fertility and restricted moisture levels.

Most improved Kentucky bluegrass varieties are not low-fertility types. You may be told they performed well in turf trials. Unfortunately, you're not told that those trials are often conducted using optimum nitrogen levels. So it's no wonder you have to fertilize the heck out of these varieties to get good results.

Not so with Rugby. You can actually get better results with Rugby than with other Kentucky bluegrass varieties while using less nitrogen fertilizer.

And you'll also save on

the labor it would take to apply that extra fertilizer and to do the extra mowing.

> A HIGH-QUALITY TURF.

But no matter how much we tell you about the low-maintenance aspects of Rugby, ultimately you look for-and demand-superior turf.

Rugby has a rapid spring green-up rate and excellent fall color. And it also displays sustained growth during the midsummer heat stress period, even under low nitrogen fertility and restricted moisture.

Moreover, Rugby possesses a high level of resistance to most of the common and current turfgrass diseases.

THE ENVIRONMENTALIST'S GRASS.

Using less water and fertilizer means potential dollar savings for you, of course. But you can also take satisfaction in the fact you'll be using fewer natural resources.

By making available a Kentucky bluegrass that fits the world of the '80's, we believe we're fulfilling an important need.

For more information on Rugby, write Rugby Kentucky Bluegrass, PO Box 923, Minneapolis, MN 55440.



must decide what pictures you want so you can take them at intervals to show the effects of the changing seasons. This requires long range planning, taking and collecting the necessary slides. If vou are trying various fungicides for disease control, trying a new fertilizer program, or anything else that must show its effect over a period of time, it is advantageous to have a camera that has a "data back" which will record the date right on your slide as you take the picture. They are obtained at your camera dealers as an accessory for about \$100.00.

If you do not wish to purchase this item or your present camera will not accommodate this feature. it is well to have a piece of paper with the date written on it in large letters in the foreground of the area that you are photographing. Be sure that you can read the date while looking through your camera's viewfinder. Pictures showing the date that they were taken can be very useful when showing storm damage and the "after" picture showing the repairs made. The same is true for recording vandalism for substantiating insurance claims.

Are you going to use graphs and charts in your presentation? These are available from universities and manufacturers representativesbut not as slides for projection. It is very easy to copy these charts and graphs and make your own slides. You can tape the report, usually 81/2 × 11 inches, to a wall outdoors (because of the outdoor color film) with light from an overcast sky and with your lens in the macro mode (see the Nov. issue) you can come in to about 14" and completely fill your frame with your graph or chart. It is best if you come in closer and fill the frame with only the bar graph, chart, curve or table of figures rather than photograph the entire page. In this way the important data is shown as large as possible on the screen for good clear vis-

James E. Trigg is president of The Academy of Science and Art of Pittsburgh in Pennsylvania. ibility. The type will appear too small to read if you copy the entire page. This also puts too much information on the screen at one time. So, keep it simple. Your points will be easier to put across.

If you do not have a macro lens. go to your photographic dealer and buy a +2 close-up lens attachment which screws into the front of your normal 50 mm lens which came with your camera. When you set your focus setting of your camera at 15 feet, you will fill the frame almost completely with your  $8\frac{1}{2} \times 11$ chart. The distance from the rim of your lens to your copy material will be about 171/2 inches. If you want to come in closer, set your distance scale to 31/2 feet and with a lens to subject distance of 131/2 inches, you will cover a field of about  $6 \times 9$ inches.

Although it is possible to hand hold a camera while taking closeups, the picture will never be as sharp as when you use a tripod. If you copy printed matter it will not be clear and distinct when your slide is projected. If the legs of your tripod get in the way, try tilting the whole tripod forward as shown so that two legs are vertical. But be sure to anchor the third leg on a weight so that the tripod doesn't fall forward. Be sure your camera is perfectly level before you take your picture. I always use a spirit level.

All 35 mm single lens reflex cameras have a built-in exposure system-either automatic or match needle type. However, when photographing a piece of white paper you must over-ride your camera's exposure system and open up your lens about a stop or stop and a half. This is not a misprint! A subject which is predominately white requires more exposure, not less. If you expose per your camera's meter without this extra exposure, your white page will appear a dark gray when you project your slide. If you are copying a chart or page in a color other than white, your camera will meter the correct exposure.

A good slide presentation always includes title slides. You can easily make them by using transfer letters which are sold in sheets at art supply stores. They should be 24 point with "bold" lettering and numbers. The letters are printed on a clear sheet of acetate which you transfer by simply rubbing them from the acetate sheet onto your paper. Your titles will be especially attractive if you put them on light pastel colored construction paper. This paper is also available at art supply stores.

Draw a light straight line on your construction paper to help you keep your lettering straight. Position the transfer sheet so that your first letter is where you wish to start printing. Make sure that this letter and all other letters on that row of the transfer sheet are on your drawn line. You can carefully erase it when you are finished and before you photograph your title. Using a pencil or special burnishing tool which art supply dealers sell, simply rub each letter onto the construction paper making sure you have completely rubbed off all of the letter.

The best, most effective titles have a minimum of words. Come in as close to your paper as you can so that the lettering will appear large when you project them. Photograph your titles the same way as with the procedure for charts, etc. described above.

There are other pictures which you may want to include in your slide presentation. You may wish to show an inventory of your equipment showing its condition. You can show pictures of equipment which you would like to have. Manufacturers representatives can usually supply these for you.

Remember that manufacturers, turf dealers and other supply sources can often provide you with slides to fill in any gaps in your presentation. As for the actual slide show, you will need a good slide projector and screen. If none is available, these can be rented by the day. Make sure that the room can be darkened, especially if the meeting is on a Saturday afternoon. A slide show is not enough. You will also want to pass out written copies of your budget, as the Greens Committee will want to have something to carry out with them.

No matter how important you feel that the message in your presentation may be, people are going to judge it on the basis of what they see on the screen. **WTT** 

# BIG JOB OR SMALL...

# BUNTON CUTS IT ALL.

**TRACTORS:** For the big jobs. Your choice of gasoline or diesel engines and a variety of attachments let Bunton tractors do much more than just cut grass.

**PUSH MOWERS:** For the small jobs. All Bunton push mowers are equipped with the best engines that the manufacturer builds. Even then, they have the reputation for outlasting several engines.

**3** EDGER-TRIMMER: Versatile, describes Bunton edger-trimmers. The adjustable 10-inch model edges curbs as easily as walk-ways. An athletic field line cutter attachment is available.

SELF-PROPELLED: Real workhorses! Many options allow Bunton self-propelled mowers to be practically custom-built to meet specific mowing needs. Available in 24, 28, 32, 36 and 52 inch cuts.

Bunton builds 76 different mowers, many with optional engines, attachments and features.

Contract numbers: G.S.A.: GS-07S-06286 H.U.D.: OPH (CO)m-3217

Bunton builds 'em better. BUNTON CO. P. O. Box 33247 Louisville, KY 40232 U.S.A. Phone: 502/966-0550 Telex: 204-340

Fuel cost, maintenance, downtime and grass...Bunton cuts it all.

BUNTON

# INTRODUCES TWO NEW REASONS WHY YOU CAN'T BEAT THE SYSTEM.





GREENSAVER The Greensaver<sup>®</sup> aerator gives precise aeration over fine turf areas.



SPRAYER The Sprayer attachment sprays chemicals through an optional 15' rearboom or optional handgun



and a

FLATBED BOX & SHORT BOX The Flatbed Box and Short Box attachments haul and dump 1800 pounds of sand or soil, with optional live hydraulics. Introducing the redesigned Cushman Turf-Trucksters.™

Both sport a sleeker, more sensible body that gives you two headlights, comfortable seating for two, and "clustered" controls conveniently located at the driver's side.

The new Turf-Trucksters have also been treated to such improvements as an optional "live" hydraulics package that speeds up work and prolongs clutch life, and a separate PTO system that has been simplified to reduce wear.

But there's a lot of the old Turf-Trucksters in these vehicles, too. You'll find the same air-cooled 18 hp OMC engine, auxiliary transmission and heavy-duty differential that hundreds of turf

Circle No. 109 on Reader Inquiry Card

pros have come to depend on over the years. Plus, standard features like a 1500 lb. payload, and engine/ ground speed governor for precise spreading or spraying.

What really sets the Turf-Trucksters apart though, is the variety of interchangeable Cushman attachments that go on in a snap with the unique pin-disconnect system.

So, you can start with just one Turf-Truckster and build a complete fleet of hard-working machines —that's economy. Plus, if you already own Turf-Truckster attachments, they'll work perfectly with these new models, too.

Fill out and return this coupon today. What you'll get back is a new,

ull-lin	e cata	log of	the	time	e-savi	ng,
none	y-savin	g Cu	shma	n sy	stem	

And a new v turf care.	vay of looking at total CUT 2-5062
Lincoln, NE 685 your nearest de Please send the Cushmar Please ask m to contact m	ISHMAN, P.O. Box 82409 01 For the location of aler, call 402-435-7208 me the 1982 catalog of a turf-care system. by local Cushman Dealer e for a free demonstra- forking System.
NAME	
FACILITY	
ADDRESS	
CITY	STATE
710	TELEDHONE

(INC SYSTEM



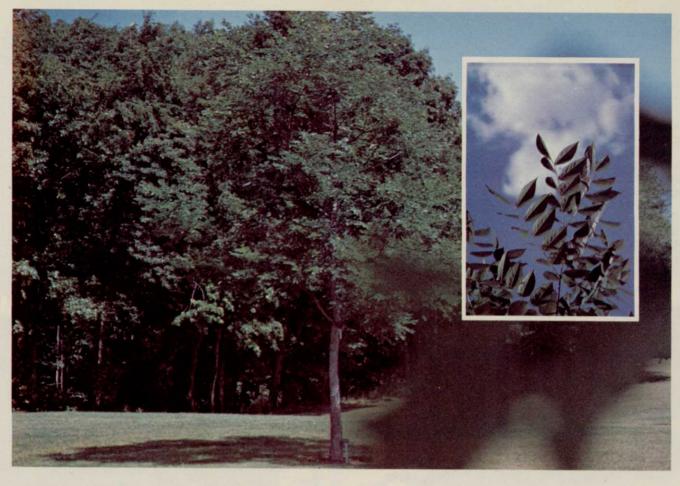
QUICK AERATOR The Quick Aerator's 46" swath covers write expanses of turf quickly. Choice of a time styles: coring, slicing, open spoot.



TOP DRESSER The Top Dresser holds about 1000 pounds of material and spreads a 31% swath precisely and evenly.



SPREADER/SEEDER The Spreader/Seeder provides uniform spreading across a wide 40° swath.



# **COFFEETREE WORKS** WELL AS CITY TREE

By DOUGLAS J. CHAPMAN

Kentucky Coffeetree (*Gymnocladus diocus*) is an exciting tree that offers potential in parks, as a city street tree or in the individual landscape. It is tolerant of difficult soil conditions, is a good competitor, will thrive when grown in grassy areas and has few or no insect problems.

The habit is somewhat ovalcrowned with vertical ascending branches, reaching an ultimate height of 60 to 75 feet with a 35- to 45-foot spread. It is a rather coarsetextured tree with the bark being rough with vertical scaling ridges. It is interesting in that it adds to the coarse texture with a grey to dark

Douglas Chapman is a Horticulturist at Dow Gardens, Midland, Michigan. brown color.

The 36-inch long, 24-inch wide bipinnately compound leaf is extremely coarse in texture. In the spring as it comes out, it is a very pale green, changing to dark green mid-spring to a blue-green in midsummer. Although some have suggested that fall color is ineffective. in central Michigan we have a good clear yellow developing. The fruit are reddish-brown pods, 5 to 10 inches in length, containing a few large blackish-brown round seeds. The seed pods remain and hang on the trees for the entire winter. adding to its coarse, almost grotesque habit.

Kentucky Coffeetree should be transplanted balled and burlapped deep into rich, moist, fertile soil, but as mentioned above, it is adaptable to a wide range of conditions from a sandy loam to a rather heavy clay-loam found in many urban soils. It is somewhat drought tolerant, therefore, usually thrives in well-drained versus poorly drained soils. Pruning is most effective and causes the least problems when done during early spring.

There are no catastrophic insect or disease problems to affect this plant. It joins a select list of trees well suited as city street trees— Hackberry, Scarlet Oak, Honey Locust, and Common Horsechestnut.

When one is considering a tree for difficult urban conditions which require little or no maintenance and yet has a rough silhouette similar to elm, Kentucky Coffeetree should come to mind. **WTT** 

# We mean business... on our side of the fence.

And our business is to provide our customers with the most complete, up-to-date line of irrigation products available in the industry today.

So, we're expanding our business to make sure we can meet the challenge...last year we increased our production capacity by 60%. Today, as a result, we're able to add to our existing line, a full range of controllers, impact heads and valves in both brass and plastic.

But more important, we're determined to stay ahead of our competition by listening to our



customer's needs and developing quality products to meet those needs.

Plus, we keep a complete inventory of products constantly available to our customers through strategic warehousing and a complete distributor network.

That's the way we do business on our side of the fence... we mean it.

# ╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋╋

JUALITY IRRIGATION PRODUC

Safe-T-Lawn, Inc./5350 N.W. 165th Street/Hialeah, Florida/(305) 625-7000



## **VEGETATION MANAGEMENT**

By Roger Funk, Ph.D., Davey Tree Expert Co., Kent, Ohio

#### **Q**: What can you tell me about an environmental disease called red belt? (New York)

A: Red belt of needle-leaved conifers occurs most frequently when a sudden temperature drop during the winter months follows an unseasonably warm spell. Needles turn reddish or brown as the tissues become plasmolized and desiccated, then die. A distinct "belt" of injury occurs when warm air sweeps across mountain tops without mixing with the cold air in the valleys below. Rapid warming and drying occur along this belt. At night the border between the two air masses infuses with cooler air, subjecting the trees in the border zone to alternating warm and cool temperatures. Often these belts or bands of damaged trees are so sharply defined that only the tops of trees are affected at the lower edge of the damage zone while only the lower parts of the trees are affected at the top of the zone.

**Q**: I have been told that natural gas is not toxic to trees, yet a gas leak can kill trees. How is this possible?

A: An extremely low oxygen content may be caused, in part, by the displacement of the soil air by the leaking gas, but more so by intensive oxygen consumption as a result of methane oxidation. (Methane is the primary component of natural gas.) Methane-consuming bacteria multiply in methane-contaminated soil, using up the oxygen and giving off carbon dioxide. In a normal soil in which there is no natural gas, there are few or no methane-consuming bacteria. Therefore, just after the start of a gas leak, the rate of oxidation of methane is slow. However, after a period of time the methaneutilizing bacteria increase and, in turn, the concentration of oxygen in the soil decreases.

**Q:** How can one tell if an oak is infected with Hypoxylon canker? What is the latest information on control? (Texas)



A: Hypoxylon canker can be identified by the darkcolored, crusty fungus tissue on the dead cankered area. Large pieces of bark may slough off, exposing the fungus beneath. Spore masses may vary in color from tan to bluish-gray to black. Willow and water oak appear to be the most susceptible, followed by red oak and occasionally post oak.

Since Hypoxylon canker is primarily a weak pathogen, invading weakened trees, the best form of protection is proper care of your trees.

Protect trees from construction damage, including mechanical wounds, soil compaction, grade changes and fill dirt over the root area. Water trees during drought, fertilize properly and control insect and disease pests to reduce stress. Prune out any branches showing early infection to reduce the amount of spore inoculum.

**Q**: Where can I obtain more information on the losses that can be deducted from federal income taxes?

A: The IRS will accept appraisals made by consulting arborists approved by the Council of Trees and Landscape Appraisers, headquartered at 232 Southern Building, Washington, D.C.

Two pamphlets which are furnished free by the IRS are: Publication 547, "Tax Information on Disasters, Casualties, and Thefts," and Publication 584, "Disaster and Loss Workbook."

**Q**: We have a new aphid in our area that causes witches'-broom on honeysuckle. Can this aphid be controlled in the same manner as other aphids, and are there any varieties of honeysuckle which are not affected? (Illinois)

A: The aphid Hyadaphis tataricae damages the terminal growth creating a weak, spindly "witches'broom." The stunted terminals have tiny, folded leaves as a result of the aphid feeding. The small green aphid was first noticed in 1979 and has now spread thoughout northeastern Illinois.

Tatarian (Lonicera tatarica Zabel) and Amur (Lonicera maachi) honeysuckle are particularly susceptible, but the aphid has also been reported on Lonicera bella, L. mune- deniensis, L. conjugialis, L. minutiflora, L. morrowi, L. amoena, L. reprectiana, and it may affect other species. Dwarf honeysuckles apparently are not affected.

Control is the same as for other aphids. Spray overwintering eggs laid low on the plant with dormant oil. Control aphids which appear during the season with malathion, forcibly sprayed to penetrate the curled leaves.

Send your questions or comments to: Vegetation Management c/o WEEDS TREES & TURF, 757 Third Avenue, New York, NY 10017. Leave at least two months for Roger Funk's response in this column.

68

# WE REACH THE PEOPLE YOU NEED TO REACH!

Place a recruitment ad in any of these HARCOURT BRACE JOVANOVICH PUBLICATIONS - and you know your ad dollar is wisely spent.

HBJ PUBLICATIONS does a better job of reaching those who count (your potential employees) than any other business publisher.

Magazine	Circulation	Magazine	Circulation
Body Fashions/Intimate Apparel	8,984	LP/Gas	13,664
Dental Laboratory Review	17,265	Lawn Care Industry	12,178
Dental Management	101,645	Neurology	12,600
Drug & Cosmetic Industry	7,426	Paper Sales	12,061
Electronic Technician/Dealer	43,041	Pest Control	14,624
Fast Service	50,378	Professional Remodeling	36,076
Flooring	13,032	Quick Frozen Foods	20,721
Food Management	49,723	Rent All	11,136
Hearing Instruments	17,002	Roofing/Siding/Insulation	18,459
Home & Auto	22,424	Snack Food	9,196
Hotel & Motel Management	36,360	Toys Hobbies & Crafts	14,196
Housewares	12,678	Weeds Trees & Turf	42,375

Don't forget that classified advertising works just as effectively in locating employees as it does if you are looking for a position, have a line, machinery or a business to sell, are seeking representatives or wish to buy a specific item. Let it go to work for you!

# HBJ PUBLICATIONS -COUNT ON US TO REACH THOSE WHO COUNT!



Harcourt Brace Jovanovich Publications One East First Street Duluth, Minnesota 55802

Call Dawn Anderson at 218-727-8511

EVENTS

The current issue of WEEDS TREES & TURF carries meeting dates beginning with the following month. To insure that your event is included, please forward it, 90 days in advance, to: WEEDS TREES & TURF Events, 757 Third Ave., New York, NY 10017.

Mid-Atlantic Nurserymen's Trade Show, Baltimore Convention Center, Baltimore, MD, Jan. 18-20. Contact Mid-Atlantic Nurserymen's Trade Show, Perry Hall, MD 21128, 301/ 256-6474.

52nd Annual Michigan Turfgrass Conference, Longs Convention Center, Lansing, Michigan, January 19-20, 1982. Contact: Paul Rieke, Dept. of Crop and Soil Sciences, Michigan State University, E. Lansing, MI, 48824. 517-355-0266. Twentieth Nebraska Turfgrass Conference and Trade Show, Holiday Inn. Omaha, NE, Jan. 19-21. Contact Robert C. Shearman, Turfgrass Specialist, 377 Plant Science Complex, University of Nebraska, Lincoln, NE 68583, 402/ 472-2550.

Michigan Association of Nurseryman Convention and Trade Show, Grand Rapids, MI, Jan. 20-21. Contact Richard Ahti, P.O. Box 26008, Lansing, MI 48909, 517/394-0236.

Massachusetts Horticultural Congress, Dunfey's Hyannis Hotel, Hyannis, MA, Jan. 20-22. Contact Deborah Fanning, Massachusetts Horticultural Congress, 715 Boylston Street, Boston, MA 02116, 617/266-6800. Associated Landscape Contractors of America Annual Meeting & Trade Exhibit, Hilton Riviera, Palm Springs, CA, Jan. 24-29. Contact ALCA, 1750 Old Meadow Road, McLean, VA 22102, 703/821-8611.

New York Turf & Landscape Association, Long Island Gardeners Association, Hudson Valley and Long Island Cooperative Extension Service, Annual Turf and Landscape Conference, Tappan Zee Inn, Nyack, NY, Jan. 27. Contact Frank Claps, 136 Laurel Avenue, Larchmont, NY 10538, 914/834-6846.

Winter National Hardware & Home Center Show, Las Vegas Convention Center, Las Vegas, NV, Jan. 30-Feb. 1. Contact Winter National Hardware and Home Center Show, Cahners

# It drives your dirt to drink

••••**and drain** too much or too little water, and you've got problems ! . . . unless you use Aqua-Gro the rootzone water management tool. Aqua-Gro is specially formulated to

eliminate problems from excessive moisture. Its unique blend ensures faster, more uniform water penetration and drainage. Aqua-Gro will provide the desired residual benefits, irrigation after irrigation, because it does not leach. Insufficient moisture can cause localized dry spots and browned out turf.



Plaza, P.O. Box 3833—999 Summer St., Stamford, CT 06905, 203/964-0000.

Twenty-Seventh Annual Southwest Park and Recreation Training Institute, Lake Texoma Lodge, Kingston, OK, Jan. 31-Feb. 3. Contact James W. Kitchen, Institute Director, Department of Park Administration and Landscape Architecture, Texas Tech University, P.O. Box 4169, Lubbock, TX 79409, 806/742-2858.

Park and Recreation Maintenance-Management School, Wilson Lodge/ Oglebay Park, Wheeling, WV, Jan. **31-Feb. 4.** Contact Alice Strickland, North Carolina State University, Division of Continuing Education, P.O. Box 5125, Raleigh, NC 27650, 919/737-2261. GCSAA International Turfgrass Conference and Show, New Orleans, LA, Jan. 31-Feb. 5. Contact Golf Course Superintendents Association of America, 1617 St. Andrews Drive, Lawrence, KS 66044, 913/841-2240.

Weed Science Society of America, Annual Convention, Boston Park Plaza Hotel, Boston, MA, Feb. 7-11. Contact WSSA 309 West Clark Street, Champaign, IL 61820.

National Arborist Association 1982 Annual Meeting, Maui Surf Hotel, Maui, Hawaii, Feb. 14-18. Contact National Arborist Association, Inc., 3537 Stratford Road, Wantagh, NY 11793, 516/221-3082.



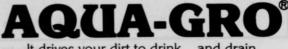


Aqua-Gro provides fast relief. Aqua-Gro moves water into the rootzone reducing run-off and evaporation. More uniform water movement and distribution through the soil profile reduces summer stress and watering costs 30%-50%. In addition, Aqua-Gro enhances the efficacy of pesticides and fertilizers, while eliminating the problems associated with thatch, compaction, and poor soil mixing.

So use Aqua-Gro. Available in liquid concentrate or spreadable granular from your local distributor. It's an important ingredient to insure the constant healthy growth of turf on grounds, playing fields, and golf courses.

For free illustrated brochure and further information call TOLL FREE 800-257-7797

AQUATROLS CORPORATION OF AMERICA, INC.



It drives your dirt to drink...and drain. Circle No. 102 on Reader Inquiry Card



# LANDSCAPE IBDU fertilizer used to revegetate Mt. St. Helens

In an attempt to revegetate Mt. St. Helens, the Washington State Soil Conservation Service has begun applying non-bacteria dependent fertilizer.

The fertilizer, IBDU, is a slowrelease nitrogen fertilizer that does not depend on soil bacteria to work. Efforts to revegetate the area with conventional fertilizers have been unsuccessful. According to SCS sources, there apparently is not sufficient bacteria in the volcanic debris to activate conventional fertilizers.

IBDU was applied along the banks of the Toutle and Cowlitz rivers which were ravaged by lava and mudflows. Approximately 70 tons of IBDU was used to treat 1000 acres. For the past 16 months the SCS has been involved with revegetation attempts to control erosion on the 200,000 acres in the erosion zone caused by the blast. The SCS estimates 380 tons of soil per acre per year will be lost to erosion on the land compared to the national average of 4.2 tons of soil erosion on disturbed forest land.

The SCS expects IBDU to remain in the soil for six months after the initial application, which should allow the vegetation to develop sufficient root systems to control erosion. IBDU is marketed by PAR EX Professional Products division of Estech.





# NEW. INPROVED.

The first edition of the Elanco Vegetation Management Guide got rave reviews. Vegetation managers across the country liked the information on new vegetation management practices. They liked the news on new product developments. They liked the "how-to" application and treatment information.

They also liked the price. But as much as

 they liked the original, they'll like the new, updated Vegetation Management Guide even better. It's

been revised to include the latest developments in the industry. And special emphasis has been placed on the specific problems encountered by railroad, utility, and highway/county road vegetation managers. But the one thing we couldn't improve was the price. So we left it the same: FREE. To get your copy, just fill out the information below, then tear out the page and send it to: Elanco Vegetation Management Guide, Elanco Products Company, Dept.

E-170, Indianapolis, IN 46285, U.S.A.

Name	Title	Company	athwing no hubble jugal ju
Address	City	State	Zip
Responsibilities:	acres and/or	no la la	miles right-of-way 8/81

ELANCO



Vandermolen Corp. has introduced its new WINDMILL 8-11 Wheeled Blower, powered by a 2 cycle Kawasaki



engine with electronic ignition. The 41 lb. blower generates a high pressure air blast of 225 mph. Its lightweight and pneumatic rubber tires are designed for easy maneuverability on steep slopes and uneven surfaces.

Circle No. 160 on Reader Inquiry Card

From Dobbins

**Dependable Sprayers** 

**Glenmac Inc.'s** Harley Stone Removal equipment is designed for optimum results when fine cleaning trash and rocks for seed bed preparation on new golf courses. According to the manufacturer, the equipment will sanitize down to <sup>1</sup>/<sub>2</sub>-in. and can clear from 5-15 acres per day. Glenmac offers the rock picker for sale or will contract for site preparation.

Circle No. 161 on Reader Inquiry Card

"Little Squirt" by Aquatrols Corp. is a new irrigation unit which allows for the injection of liquid concentrates directly into the irrigation system. The unit has the capacity for a wide range of application rates from less than one-ppm to 46-ppm at a standard irrigation flow rate of 600 gpm.

Circle No. 162 on Reader Inquiry Card

**Trevennor Inc's AER-CORE** aerifying fork has been designed to solve soil compaction problems and promote drainage without the need for expensive and bulky equipment. The AER-



CORE features three 6-in. x <sup>1</sup>/<sub>2</sub>-in. tines which automatically eject aerification cores and minimize clogging.

Circle No. 163 on Reader Inquiry Card

**Club Car's 1982 DS Model** golf cart features reduced weight, a tighter turning radius, a more streamlined bag



rack, and shock absorbers on all four wheels. The improvements are designed to lower operating costs, improve suspension and increase manueverability.

Circle No. 164 on Reader Inquiry Card

The Andersons Lawn Fertilizer division has unveiled a concentrated benefin product for the control of crabgrass. Pel-Tech Benefin Concentrate 10 is a sprayable, pelletized formulation utilizing a pre-emergence *Continues on page 77* 

# Commercial Sprayers for Farm and Industry

MODEL 21165

65-Gallon polyethelene tank. Powerful single cylinder pump. Handles all types of pesticides, herbicides, soluble fertilizers and disinfectants. Can be converted to trailer hitch mount.



Many models to choose from. See your local jobber or write for free catalog.

Master Manufacturing P.O. Box 694 Sioux City, IA 51102 (712) 258-0108



### Polyethylene Tank Sprayers for Commercial Applications

This single cylinder, medium pressure sprayer features a trailer hitch for attachment to garden tractors. It also comes with orchard gun which adjusts from steady stream to fine mist. The sturdy polyethylene tank is noncorrosive and lightweight.



DOBBINS

SPRAYER

Circle No. 125 on Reader Inquiry Card



# Finding a home for a giant 10-year old, 12,000 lb. tree.

It takes a very special machine. Powerful. Mobile. Reliable. But, most of all, gentle. The Vermeer TS-84 is all that and more. It transplants big trees in minutes. Trees with trunk diameters up to 8 inches! Six, powerful, high-tensile steel spades do it all. Hydraulically. Easily. Instant shade. You'd expect that. After all, Vermeer invented the tree spade! Ask your Vermeer dealer for a demonstration.



TS-24. Compact. Economical. Tractor-mounted. Or, slips onto the forks of most conventional skid steer loaders. Transplants or packages small trees up to 2".



TS-44. Trailer-, tractor- or truck-mounted models. Hydraulically transplants 4" diameter trees.



# MILORGANITE

# Take another look at fertilizing nature's way with MILORGANITE

If you haven't done so recently, take another look at fertilizing nature's way with Milwaukee's Organic Nitrogen — MILORGANITE. It has been used successfully since 1926. That's a 55 year history of superior performance. MILORGANITE's nitrogen release follows soil bacterial activity. In the North, release is slow to non-existent in cold weather or under water-logged conditions. It peaks with the moderate temperatures of early summer, slows with excessive summer heat, and rejuvinates growth with moderating temperatures of fall. In the tropics release is assured anytime of the year that moisture is adequate to support growth.

Maybe you're having second thoughts about the agronomic value of synthetic UF, IBDU, SCU nitrogen release — and cost. If so, you are not alone. No matter how hard the scientists have tried, they have failed to match synthetic nitrogen release with natural growth patterns.

### SOME OF THE PROBLEMS

Take IBDU as an example. Its water solubility increases by 1/3 from 40 degrees to 80 degrees Fahrenheit. This might not be too bad for warm-season grasses, although it does mean the long lasting qualities are reduced. However, it could be disastrous to cool season turfs where reduced, rather than increased, nitrogen availability is wanted during hot weather.

Sulfur coated urea (SCU) has the same problem. As temperatures increase, water becomes a better solubilizing agent, thus promoting faster sometimes much too fast — release.

Ureaformaldehyde (UF), on the other hand, calls for a sizeable investment in product, time and

wonderment (up to two years) while waiting for nitrogen supply from the more slowly available UF to stabilize to adequate growth rates. The more soluble methylene diurea doesn't last as long and has a greater tendency to burn.

### THE COST FACTOR

Cost is yet another factor with the synthetic nitrogens. They have gotten so high that they are seldom sold in pure form. They are instead included in mixtures with fast acting urea (the inferior source in most comparison charts) and often potassium and phosphorus, as well. This lowers the analysis but increases the "burn" potential.

Interestingly, the comparison charts and graphs point out the superior nitrogen release and low salt index of IBDU and UF when compared to urea, yet the sales push is for the 24-4-12 or similar mix. In a 24-4-12 example given by the IBDU folks, 55% of the nitrogen is water soluble, whereas only 15% of IBDU Fine falls in this category. And, granulation does make a difference. Coarse IBDU has 1.6% less water soluble nitrogen than the Fine. And the fines react much faster.

Milorganite is more than just a simple source of nitrogen.

Just maybe it isn't only the s-I-o-w nitogen release that does the job. MILORGANITE makes available every element known to be needed by grass in the same controlled release way. MILORGANITE includes some potentially fungicidal properties as well. Could it be MILORGANITE's cadmium content? Just maybe it's because MILORGANITE supplies nutrients the way plants want them.

# MILWAUKEE METROPOLITAN SEWERAGE DISTRICT

735 N. WATER ST., MILWAUKEE, WI 53202

### Products from page 74

herbicide, designed for easy mixing and application. The 35% nitrogen



urea carrier contained in Pel-Tech adds fertilizing properties to the product.

Circle No. 165 on Reader Inquiry Card

**Richway Industries Ltd.** has introduced its TF-4 Foam Marking System. Designed for reduced maintenance



over their previous model, the new system was developed to ensure a simple and efficient method of operation.

Circle No. 166 on Reader Inquiry Card

F.E. Myers Co.'s new 500 gallon Sprayer Series are equipped with fiberglass tanks, built-in baffles and



splash-proof mechanical lock down lids. Frames of heavy-duty steel channel with steel tank supports have been developed to help cradle and protect the tank. Models available include 7- and 23-hp gasoline engines.

Circle No. 167 on Reader Inquiry Card

**Roseman Mower Corp.** has introduced a seven-gang, pull-type, hydraulic drive reel mower with a 15½-foot swath cutting capacity. Utilizing a



tractor power-take-off system to charge the cutting reels, the model includes finger tip controls from the tractor seat to engage and disengage the reels.

Circle No. 168 on Reader Inquiry Card



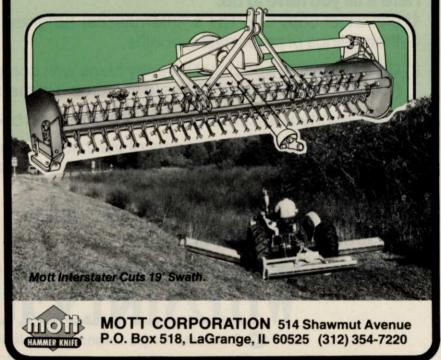
Mott Flail Mowers reflect extra value through greater versatility, added production with longer trouble-free life, and safer operation.

No other mowing system is as versatile as the flail. With only one mower investment, you can trim fine lawns, shred tough weeds, mulch, renovate, dethatch and scalp. You can work any area that is smooth or rough, clean or trashy, level or steeply banked, dry or "liquid wet". And you can operate with much greater safety than with rotary mowers.

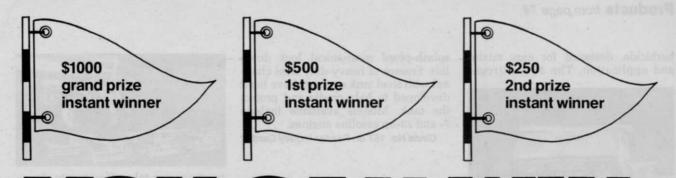
Mott Flail Mowers are built to last and can be used with most tractors. Models are available in widths from 38 to 88 inches. In combination, they will handle up to 19 foot swaths.

Contact us today and discover how the extra value of Mott Flails can pay off by cutting your turf care costs.

MOW LAWNS . RENOVATE . MULCH LEAVES . SHRED WEEDS



Circle No. 128 on Reader Inquiry Card



# YOU CAN WIN SIOOO IN CASH IN Weeds, Trees & Turf's WIN SOME "LONG GREEN" SWEEPSTAKES at the GCSAA Golf Show

You can *really* clean up at the Golf Show this year when *Weeds, Trees & Turf* awards \$1750 in cash! Enter our WIN SOME "LONG GREEN" SWEEPSTAKES at any participating booth... you might go home \$1000, \$500 or \$250 richer!

# Here's all you have to do:

- 1) Get either copy of WT&T's "International Turfgrass Show Dailies" with their listings of participating booths.
- 2) Go to any listed booth, get an entry blank with complete rules/details (for non-exhibitors only), fill it out and drop it in the ballot box.
- 3) Enter as often as you like, but only once at each booth.
- Pick up your prize—if you're one of our instant winners—and have your picture taken at the winning booth. Prizes will be mailed if winners are not present.

That's it—for the fastest "green" you might ever see! See you at the show...and good luck.

# A Harcourt Brace Joyanovich Publication

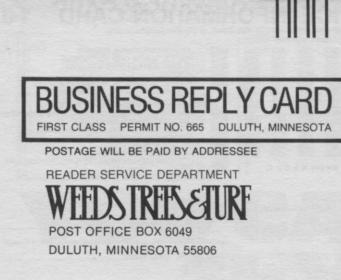
3091 Maple Drive, Suite 312, Atlanta, GA 30305 • (404) 233-1817

# READER SERVICE INFORMATION CARD 1-82 2 For more information on products or services mentioned in this issue, circle the corresponding

numbers below, fill in appropriate information and mail today.

	11    15    129    143    157    171    185    199    213    227      102    116    130    144    158    172    186    200    214    228      103    117    131    145    159    173    187    201    215    229      104    118    132    146    160    174    188    202    216    230      105    119    133    147    161    175    189    203    217    231      106    120    134    148    162    176    190    204    218    232      107    121    135    149    163    177    191    205    219    233      108    122    136    150    164    178    192    206    220    234      110    124    138    152    166    180    194    208    222    236	0060  MILITARY INSTALLATIONS & PRISONS    0065  AIRPORTS    0070  MULTIPLE GOVERNMENT/MUNICIPLE FACILITIES    0170  ANDSCAPE COMPANIES/CONSULTANTS:    0171  CUSTOM CHEMICAL APPLICATORS (INSTALLATION & MAINTENANCE    0110  LAWN CARE SERVICE COMPANIES    01120  TREE SERVICE COMPANIES    01212  LANDSCAPE ARCHITECTS    0130  ENDOSION CONTROL COMPANIES    0131  ENTENSION AGENTS/CONSULTANTS FOR HORTICULTURE    0130  ENDOSION CONTRACTOR OR SERVICE (PLEASE SPECIFY)    0140  IRRIGATION CONTRACTOR OR SERVICE (PLEASE SPECIFY)    0141  IRRIGATION CONTRACTOR OR SERVICE (PLEASE SPECIFY)    0140  GROWERS    0210  EQUIPMENT DEALER/DISTRIBUTOR    0210  EQUIPMENT DEALER/DISTRIBUTOR    0140  OTHER SUPPLIER (PLEASE SPECIFY)    Approximately how many acres of vegetation do you maintain or manage?
BUSINESS NAMEADDRESS		_ADDRESS

Circle the Reader Service numbers of those items of interest to you.





NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES

# During the next 12 months



# will you...

- Struggle to develop a realistic budget? If so, see page 88.
- Hire or fire an executive? Then see page 279.
- Attempt to boost productivity while lowering energy consumption? See page 343.
- Use breakeven analysis as a competitive weapon? See page 239.
- Seek professional advice from an accountant, lawyer, banker or outside consultant? See page 14.
- Weigh foreign exchange risks before conducting business abroad? See page 40.
- Find your company caught in a product liability crisis? See page 370.
- Research the goals and needs of your customers? See page 228.
- Initiate an effective production inspection system program? See page 339.
- Try to market yourself for a new job? See page 151.
- Be called upon to make a formal presentation? See page 95.

## A PRACTICAL ANSWER

The Handbook of Effective Business Management, a business reference book published by the editors of HBJ Newsletters, Inc., a subsidiary of Harcourt Brace Jovanovich, will provide you with concise business advice you need — when you need it. Keep it handy...in your office or personal library. And USE it! When wrestling with a sticky business problem... when taking on a new responsibility... when confronting a fresh business opportunity.

You will find authoritative and practical business advice... presented in straightforward nontechnical English. And everything is thoroughly organized and indexed so you won't end up wasting valuable minutes searching for the information you need.

Whether you're a small business owner, middle manager, or CEO, having *The Hand*-

# BUILT TO LAST A CAREER

With its big 7<sup>1</sup>/<sub>2</sub> x 9<sup>1</sup>/<sub>4</sub> inch page size, over 400 pages, durable cover, and heavy-duty binding, *The Handbook of Effective Business Management* is as substantial and impressive as it is practical. It has been designed for constant use because we know that once you discover what a useful and timesaving addition it is to *your* library, consulting it will become a business habit that will last a career.

# OUR GUARANTEE

The Handbook of Effective Business Management is just \$47.50, prepaid. And that's fully tax deductible if you use it for business purposes. Plus, you are protected by our money-back guarantee: Examine The Handbook of Effective Business Management for two weeks. If you're dissatisfied with it for any reason, simply return it and we'll send you a prompt and full refund.

book of Effective Business Management on your desk is like having a team of seasoned business experts at your side...offering you succinct, timetested advice on topics you need to know about: budgeting, marketing, advertising, operations and cost control, personal management skills...and more!

	YES! Please sen		
The Ha	ndbook of Effect	tive Business	s Management
Name			JAUTANDIS
Company	The second second second	1	
Address			
City		State	Zip
Check enclose	ed payable to HBJ Newslet	ters, Inc.	
Charge my	American Express	Master Card	Bank Americard / VISA
Account #	20) poldřeče výrde drv	Expira	tion date
Signature			ut to trop toon or de him
Please mail to H	BJ Newsletters, Inc., P.O. I	Box 6181 Duluth M	N 55806. WTT182

# CLASSIFIEDS

**RATES:** 75 cents per word (minimum charge, \$20). Bold face words or words in all capital letters charged at \$1.00 per word. Boxed or display ads charged at \$70 per column inch (one inch minimum). Agency commissions will be given only when cameraready art is provided by agency. For ads using blind box number, add \$5 to total cost of ad. Send ad copy with payment to Dawn Anderson, WEEDS, TREES & TURF, 1 East First Street, Duluth, MN 55802.

BOX NUMBER REPLIES: Mail Box number replies to: WEEDS, TREES & TURF, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box number in address.

### FOR SALE

SKYWORKER AERIAL BUCKETS: Sales, Parts and Service. New and used units available to 65 feet. New and Used brush chippers, Hydro Ax's, used stumpers, sprayers and digger derricks also available. Call or write P. C. GOULD SALES COMPANY, Plains Road, Essex, Conn. 06426. (203) 767-1636. 3/82 For Sale—Turf Farm. Located near fast-growing Reno/Lake Tahoe area. 200 acres turf—retail value \$1,600,000. 60 acres ready to plant in spring. All equipment—trucks, harvester, fork lifts, tractors, mowers, sweepers, sprayers, tools and parts—value \$400,000. 320 acres farmground with wells and irrigation equipment. On long lease with option to purchase for \$480,000. Established five year business in Reno, Nevada area. Business grossed over \$1,200,000 in last 3 years. For information contact Green Valley Turf Farm, Inc.—Jerry at (702) 782-3745, Gary or Tom at (916) 993-4134. Will send brochure. Excellent buy at only \$1,600,000.

### **Used Spray Units For Sale**

1,250-gallon stainless steel tanks. Mechanical agitation. FMC 20 gallon/minute pump. Hanney electric reel. Ford F600 and Chevy C60's — '76's, '77's, '78's and '79's.

Call (502) 241-7341.

PALM TREES. Washingtonia robusta. Private party clearing property of 200 Mexican Fan Palms. Healthy, 6' to 14' tall. Offered below wholesale. Call (415) 967-7151. 1/82 FORCED SALE - 400 Locust 5" to 6" in field you dig \$50.00. 2,000 Austrian Pine 6' to 8' Size \$5.00 a foot. 10,000 Scotch Pine 7' to 14' quantity prices. SABELL'S INC. (Call collect) (303) 936-3493. 1/82

Western Colorado Tree Service. Established 23 years, part of large booming area with great potential. Operates year round. (303) 625-3481. 1/81

LAWN SEED. Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 2705 Wingate Avenue, Akron, Ohio 44314. Call collect (216) 753-2259. 1/82

For Sale: Vermeer 665 Stump Grinder; Wayne 12" Brush Chipper; Skyworker 50' Bucket Truck; Bombadier Track Brush Cutter; Kershaw 10' Wide Brush Cutter; 440 John Deere Skidder; 6600 Ford R.O.W. Equipped. Call (404) 323-0428. 1/82

Completely overhauled and dielectrically insulated 45' Sky-Workers—For Sale and Rent. 90 day guarantee on sales. Call Aerial Lift, Inc., Milford, Conn. (203) 878-0694. TF

Continues on page 85

# send a classified advertising message... ...write here.

(Please Print)	g valuable minutes M0000xb3cX effon you pead brook of Effor	nijaowaw bno Cao maini od bno Cao
mply return it and we'll send	Il business owner, any reason, s	ther you're a sma
1. Number of insertions: (circle)	1 2 3 6 12 TF (Til Forbic	i)
2. Start with (month)	issue (Copy must be in by 1st of month	n preceding)
3. Amount enclosed: \$		
PAYMENT MUST ACCOMPANY	ORDER.	
SIGNATURE		DATE
NAME	COMPANY	side offering
STREET	Company	urcinet, time-
CITY	STATE	ZIP
PHONE NUMBER		work of bosh
MAIL AD COPY TO: DAWN AND DULUTH, MN 55802	ERSON, WEEDS TREES & TURF, 1 EAST	FIRST STREET,
	rge \$20.00) boldface words or words in all cap ged at \$70 per inch (one inch minimum). For a	

For information contact: J & L ADIKES, INC. Jamaica, N.Y. 11423 JACKLIN SEED CO. Post Falls, ID. 83854 NORTHRUP KING CO. Minneapolis, MN. 55413 ROTHWELL SEEDS LTD. Lindsay, Ont., CAN. K9V 4L9 VAUGHAN-JACKLIN CORP. Bound Brook, N.J. 08805 Downers Grove, IL. 60515



# incomparable

# FOR A THICKER GREENER TURF



THE GREENER KENTUCKY BLUEGRASS



U.S. Plant Pat. No. 3150

# **BOOD WAYS TO** IMPROVE YOUR QUALITY, PRODUCTION, SERVICE AND PROFIT **WITH BROUWER!**

# NEW BROUWER **HITCH-HIKER**

Another Brouwer innovation in material handling

- · Simple, safe operation
- Very lightweight design Excellent performance on
- all terrain
- · Quick hook-up and release to any truck
- 8" side shift for tight loading
- · High transport clearance
- 19 HP Diesel Engine
- Mechanical Drive System
- Immediate Pallet Return

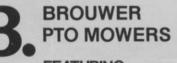
# **BROUWER ECONOMY** HARVESTER

 Operate off uncut turf A more uniform cut Less down time · Less top soil removal Available in 15, 16, 18 and 24 inch

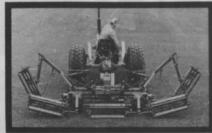
widths and choice of pallet sizes · Cut, Roll, Slab or Fold 24 hours a day,

wet or dry weather, all sod, all conditions.

Top Turf men around the world use Brouwer Harvesters to assure top profit.



FEATURING HYDRAULIC LIFT WRITE FOR FREE BROCHURES.



Brouwer PTO Mowers for economy, reliability and cutting the toughest grass.

- · Easy to transport
- Smooth cut at a low cost
- · Lightweight, high-stress steel frame
- · Simple "no-wheel and gear" PTO Drive
- No wheel tracks
- Track remover available
- Yours in 3, 5 and 7 gang combinations

BROUWER The Turf Equipment People

Brouwer Turf Equipment Limited, Woodbine Ave., Keswick, Ontario, Canada L4P 3E9 Tel: (416) 476-4311

"CALL OR WRITE US FOR THE DEALER NEAREST YOU"

Circle No. 104 on Reader Inquiry Card





**1981 Used Spray Units For Sale**—1250 gallon tanks. John Bean F.M.C. 20-20 pumps. Steel beds. 16 HP Kohler engine. Ford F600's. Call (502) 241-7341.

FOR SALE: 4" MARLOW WATER PUMP selfpriming centrifugal pump 50 H.P. three phase, 60 cycle, 220/440 volts, 1750 RPM, 6" suction with 4" dish.\$5,340.00 new will sell for \$3,000.00 cash or nursery equipment. Billy Martinson, (601) 956-5022. 1/82

### BUSINESS OPPORTUNITIES

WANT TO BUY OR SELL a gcir course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15553 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

## USED EQUIPMENT

60' TELESCOPIC BUCKET TRUCK & CHIPPER, will load 2000 lbs. logs into hinged top dumping chip box. Includes large tool compartments, 110 V. generator and 4 cyl. 12" Asplundh Chipper. A-1 condition. All for only \$12,500.00. Photo's and spec's to interested parties. Schmidt Tree, 955– 25th Court, West Palm Beach, FL 33407.1 (305) 832-8292. 1/82

L20 LINDIG SOIL SHREDDER: with 35 hp Wisconsin engine and rotary screener—demonstrator, used less than 5 hours. Current price approx. \$16,000. Special price F.O.B. West Henrietta, N.Y. \$11,500. S.V. Moffett Co., Inc. (716) 334-0100. 1/82

45' ASPLUNDH mounted on 1969 International 4WD Self Contained Chipper and Chip Box. \$20,000. Call—Saratoga, CA (408) 379-8011. 1/82

FMC 20 gpm, 500 psi, 300 gallon trailer mounted sprayer: electric reel and starter, 300 ft. %" hose, Bean 785 gun, 11 hp engine, very good condition. \$3300. Firm. (216) 247-7866. 1/82

Two (2) 1980 Spyder Forklifts, one Kohler, one Onan, both have fork extenders, new tires, in use daily, \$12,495 each, or both for \$24,000. The Grass Patch, Inc., 10743 Research Bivd., Austin, TX 78759, (512) 346-2150. 2/82

HI-RANGER BUCKET TRUCKS, 54' and 51', Flatbed and chip box mitts - Merrill brush chipper. Allied Enterprises, Inc., W. 204 N. 11509 Goldendale Rd., Germantown, WI 53022, (414) 255-6161 anytime. TF

BUCKET TRUCKS, SPRAYERS, MIST Blowers Chippers, Log Splitters, Stump Grinders, Largest selection of reconditioned arborist equipment in the Northeast. Call or write with your needs. ESSCO, 584 WEST HOFFMAN AVENUE, LIND-ENHURST, N.Y. 11757. (516) 226-5115. 3/82

TREE REMOVAL EQUIPMENT—1968 GMC Truck with 54' Holan Bucket, 1974 Int'l. 14' Dump Truck with J.D. Pettibone Elbow Loader, 1973 12" Wayne Chipper, MF-50 Landscape Tractor (Gas), 1966 3/4 ton Int'l. 4 x 4 with Winch and Plow, 1968 Chev. 9' Dump with Prentice Cable Loader, All in good to excellent condition. (608) 539-2891. 2/82

USED GOLF CARS FOR SALE—All makes and models, 3 & 4 wheel, electric or gas. If we don't have your choice in stock we can get it. Transportation available. Mid-Atlantic Equipment Corp., Collegeville, PA. Call Now! (215) 489-1400. TF HI-RANGERS AERIAL BASKETS 65', 57', and 53'. Skyworkers aerial baskets 65', 50', 40'. Vermeer stump cutter 1560,6. Vermeer tree spade 66, TS 44. Asplundh bucket and brush chippers. Bean sprayer, 9 ton trailer. Parkway Tree Service, 12026 W. Cherry, Wauwatosa, Wisc. 53226. (414) 257-1555.

FOR SALE: 1972 Jacobsen 7-gang F-10 with three year old spartan reels. Good condition! Contact Denny-Cherry Hills, C.C. 1 (314) 458-2343. 1/82

LINDIG SOIL SHREDDER-MODEL KT15-14 HP ENGINE-PRICE: \$750.00. CALL: (803) 869-2561, Edisto Beach, S.C. 2/82 Like new 1978, F133 Jacobsen Mower (Reel to Reel). Contact Jerry Ellis, North East School District, East Division Street, North East, PA 16428 or phone (814) 725-8675. 1/82

Lawn Spray Rig, 300 Gallon Tank, 250 Feet of Hose, Hydrocel Pump, Electric Hose Reel. \$3800. Call (817) 776-4376. 1/82

FOR SALE: 1975 Brower Sod Harvester, \$14,000; 1975 Ford Sellick Fork Lift, \$11,000; 1975 Hyster Lift Truck, \$12,000; all in excellent working condition, will deliver free anywhere in U.S.A.—(216) 338-3008 days, (216) 564-7882 evenings. 2/82 Continues on page 86

prentox Diazinon<sup>®</sup> Turf and Ornamental Care Products.

# NOW

### A complete line of Diazinon<sup>®</sup> products Emulsifiable Concentrates, Granules or Wettable Powder — with complete labeling for turf and ornamental insect control, available through more than 40 distributors nationwide. Call or write for the distributor nearest you.

# prentiss

Drug & Chemical Co. Inc. 363 Seventh Avenue New York, N.Y. 10001 (212) 736-6766 PO. Box 701 Park Ridge, Ill. 60068 (312) 825-0020 PO. Box 12433 Fort Worth, Texas 76116 (817) 738-6042 3609 Shallowford Road Atlanta, Ga. 30340 (404) 458-1055 Prentox \* — Registered, Prentiss Drug & Chemical Co., Inc. Diazinon \* Registered, Ciba-Geigy Corporation



# GO HYPRO



You get reliable pressure at the nozzle with Hypro sprayer pumps and accessories. That means time savings and application precision that can help you make more money. And Hypro dependability will keep your sprayer on the job, season after season. Get the facts. See your Hypro distributor or write us today.

Hypro Series 6500 Roller Pumps. PTO or engine



rollers, seals and housings. Strong 6-roller performance, low maintenance. Outputs to 22 gpm. Pressures to 300 psi. Speeds to 1200 rpm.

Hypro High Speed Centrifugal Pumps. Belt drive. Models also available for hydraulic, gear or engine drive. Outputs to 210 gpm. Pressures to 170 psi Speeds to 6000 rpm.

> Hypro Series 5200 Piston Pump. Two sizes: 6 gpm or 10 gpm, both with 400 psi power. Two

cylinder. Electric motor, gas engine or PTO drive. Speeds to 800 rpm. Other Hypro piston pumps with outputs to 26 gpm.



Hypro Accessories. Complete line of gauges, strainers, agitators, ball valves and couplings, valves and fittings to make your job easier.

Send for your free Hypro catalog today.



# Classifieds from page 85

## HELP WANTED

**GROUNDS MAINTENANCE SUPERVISOR:** Must be totally familiar with all phases of landscape maintenance. Responsible for training foreman in safety, crew organization, and quality control. Must have 2 years field experience. Salary commensurate with experience. Send complete resume with references to: Maintain Incorporated, 2549 Southwell, Dallas, Texas 75229, Attn: Branch Manager. Openings in Dallas and Houston. 1/82

Nationally known lawn care firm needs branch manager to supervise in the servicing of over 1800 accounts. We need a take-charge person capable of overseeing our entire operation. Unlimited opportunities for the right person. Supervisory experience is necessary. Knowledge of the lawn business is not a requirement. Send resume and salary requirements to Lawns -P.O. Box 198, Morrisville, PA 19067. 2/82

# HORTICULTURE **INSTRUCTOR**/ ASSTPROFESSOR

To teach intro to plant science, plant propagation, greenhouse management, shade tree maintenance, plus other horticultural courses. Master's degree in plant science or horticulture plus 2 years field experience is required. Teaching experience is desirable.

Hiring range \$14,000-\$18,000. Closing date April 30, 1982. To be filled Sept. 1, 1982. For more information and application, write:

> Willard T. Keane, Affirmative Action Officer

### SUNY/Agricultural & **Technical College**

Delhi, New York 13753 An Equal Opportunity Affirmative Action Employer 1/82

LANDSCAPE MAINTENANCE FOREMAN: Excellent opportunity available for a responsible. enthusiastic person experienced in lawn & shrub care. LANDSCAPE PRODUCTION FOREMAN: Position available for person experienced in commercial work. Applicant would be expected to advance to a supervisory or managerial position. Salary, benefits, profit-sharing available. Send resume to Sarver Company, 11676 Perry Highway, Wexford, PA 15090. 2/82

**EXCELLENT OPPORTUNTIY** for degreed turfgrass agronomist. Major lawn care company seeks aggressive individual to handle regional responsibilities. Communication skills extremeimportant. Will consider recent graduate. Send resume and salary history to WTT Box 283. 1/82

LANDSCAPE DESIGNER-SALESMAN: Established, growing firm located in Texas Panhandle engaged in landscape and sprinkler design and installation seeking aggressive, capable, career person. Degree desirable: experience necessary. Ground floor opportunity. Send resume and references to Amarillo Landscape, Rt. 4, Box 299A. Amarillo, Texas 79118. (806) 622-0173. 1/82

GROUNDS MAINTENANCE MANAGER-Experienced person capable of handling all phases of established business. Will work, as working supervisor of crew. Salary negotiable. JIM FAGANS' LANDSCAPING. (303) 770-2462. 1/82 SOD FARM MANAGER-Western New York Sod Farm needs person to manage 300 acres of sod and 100 acres onions and potatoes. Background in Agronomy, horticulture and irrigation helpful. Sod Farm production management essential. Located within one hour of parks, lakes and major ski areas. Excellent salary and benefits. Send resume and salary history to Batavia Turf Farms, Inc., P.O. Box 662, Batavia, New York 14020 2/82

HELP WANTED: Sales Representative for Upstate New York territory with Jacobsen Distributor. Salary, expenses, vehicle provided, commission. Excellent benefit package. Send Resume to: S.V. Moffett Co., Inc., Thruway Park Drive, West Henrietta, N.Y. 14586. (716) 334-0100. 1/82

HELP WANTED: MANAGER for Landscape Maintenance Department of Central Texas firm. Must have sound background in hiring, training, and supervising maintenance personnel. Salary, Company Vehicle. Send resume to WTT Box 282. 1/82

Expanding eastern Pennsylvania landscape/tree care company, is looking for good sales people. Groundfloor opportunity for a take-charge person. Income opportunities unlimited for the right people. Rusk Landscaping, Ltd., P.O. Box 91, 2/82 Levittown, PA

LANDSCAPE MAINTENANCE DIVISION SUPERVISOR: Career opportunity with a growing Wisconsin landscape contractor. Must have 3 to 5 years supervisory experience, sales experience, and a good horticultural background. Benefits. Starting salary negotiable. Send complete resume and references to: David J. Frank Landscape Contracting, Inc., N120 W21350 Freistadt Road, Germantown, WI 53022, or call (414) 255-4888 3/82

LANDSCAPE MANAGER-minimum of four years experience-responsibilities include scheduling, training, purchasing and complete coordination of landscape construction projects on multi-crew level. Send resume to Box 226, Centerport, N.Y. 11721. 1/82

### Gr!f Course Operations Manager

City of Anaheim is seeking an individual with extensive experience in golf course administration. This person will be responsible for the overall operation of the two city-owned courses. Salary \$2164/\$2631 per month (Plus 4% management package). Excellent benefits. Apply to: City of Anaheim, Human Resources Dept., 200 S. Anaheim Blvd., Suite 332, Anaheim, CA 92805. (714) 999-5111. Application deadline January 29, 1982. Equal Opportunity Employer. 1/82

### WANTED

Wanted: Bean Roto Mist, for parts. Manfredi Enterprises Inc., RFD #3, Westerly, R.I. 02891. (401) 322-7342 1/82

WANT TO BUY-Brouwer Sod Harvester must be in good condition. Ford or M. F. Billy Martinson, (601) 956-5022. 1/82

WANTED	_	a	good	used	straw	blower.	(918)
366-8930.							1/82

WANTED - good used tree sprayers. Pumps 40-60 gallons per minute. Wisconsin Engines. Spray tanks 600-1000 gallons. Call Mr. Spray, Livingston, N.J. (201) 992-0262. 1/82

Jari Model Y underwater weed cutter or Air-lec aquatic weed cutter in good condition. Write: Connwood, Inc., P.O. Box A, Rockfall, Connecticut 06481, or call (203) 349-9910. 1/82

# Presenting the aerators designed in the belief that all grounds are not created equal.



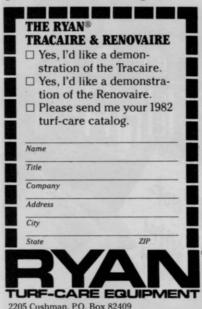
Some grounds are flat. Some are not. So how can you expect one aerator to work equally on both?

You can't. That's why Ryan designed the Tracaire<sup>®</sup> and the Renovaire<sup>®</sup>

The Tracaire's 12-tine wheels are held in perfect horizontal alignment for uniform aeration on athletic fields and other flat areas.

The Renovaire features independently-mounted

tine wheels that hug the turf and deliver maximum penetration on irregular



Lincoln, NE 68501 For the location of your nearest dealer, call 402-435-7208.

Circle No. 140 on Reader Inquiry Card

terrain like golf courses and parks.

Both aerators give you a wide 6' swath and a choice of interchangeable tines (coring, slicing and open spoon) to match your soil conditions. And either can be equipped with a heavy-duty dragmat for breaking up cores.

The Ryan Tracaire and Renovaire. One of them is perfectly suited to your grounds. CUR 2-5763

© Outboard Marine Corporation, 1981 All rights reserved

### MISCELLANEOUS

NEW BALL BARRIER NETTING: Made of Olefin fibers. 6½ feet and 25 feet high. Strong and tough. Will not rust. Easy to handle. For Driving Ranges and Golf Courses. Keep golf balls from straying off-course. J.A. Cissel Co., Inc., Dept. JK, P.O. Box 339, Farmingdale, N.J. 07727. (800) 631-2234. 3/82

CHALLENGING CAREER. Above average pay. Two year associate in applied science degree in golf course operations/Landscape technology. Financial assistance available. Write Western Texas College, Snyder, TX 79549. (915) 573-8511. 2/82 THE NEW YORK BOTANICAL GARDEN SCHOOL OF HORTICULTURE—An intensive 19-month program combining academic classes with practical work to train professionals in the field of horticulture. Curriculum includes botany, horticulture and landscape design, with work experience at both the Botanical Garden in the Bronx and at the Cary Arboretum in Millbrook, NY. Licensed by the New York State Education Department. For further information contact: Rosemary Kern, Education Department, THE NEW YORK BOTANICAL GARDEN, Bronx, New York 10458. (212) 220-8739. 2/82

LANDSCAPE DESIGN KIT, 37 rubber symbol stamps, ink pad, \$38.50 postpaid. California add \$2.16 tax. Stamps kit brochures available. American Stamp Co., Box 741, Dept. WT, Reseda, California 91335. Phone (213) 881-2808. TF

# Lebanon Professional Turf Care Products COUNIRY GREENSKEEPER GREENGOLD

### Your success is our reputation!

There's a "LEBANON" professional turf care product for every turf need! "Country Club", "Greenskeeper" and "Green Gold" are names you can stake your reputation on.

Lebanon's crabgrass control and weed control chemicals in combination with our premium fertilizers are designed to give maximum results with minimum labor. Quality lawn care and maintenance of clean, attractive, fresh growing landscapes for business, recreation or the home are more efficient and economical with "LEBANON" products. Our carefully selected network of Resale Distribution Centers

Our carefully selected network of Resale Distribution Center puts our product close to you. Call us for more information.

SEE US AT GCSAA SHOW, BOOTHS #1109 & #1110



# ADVERTISERS

Rea	der Inquiry No. F	Page N	lo.
	Adelphi		83
101	Andersons . Aquatrols Corp. of America		69
102	Aquatrols Corp. of America	1,	
	Inc	70	-71
103	BFC Chemicals, Inc Brouwer Turf Equipment Lt		. 3
104	Brouwer Turf Equipment Lt	d	62
105	Bunton Co.		03
106	CIBA-GEIGY Corp CIL Inc		13
108	Cushman	30	-31
109	Cushman	64	-65
110	John Deere	. 40	-41
111	John Deere Dow Chemical U.S.A	CV	2-1
112	Eagle Vehicles, Inc Eagle Vehicles, Inc		33
113	Eagle Vehicles, Inc		55
114	Elanco Products Co		73
115	Estech, Inc		25
116	Excel Industries, Inc		29
117	Garfield Williamson		27
118	Hoffco, Inc	* * * * *	15
119 120	Hypro		86 48
121	Hypro Kees Mfg. Co., F.D. Kut-Kwick		59
122	Lebanon Chemical Corp		88
123	Lofts Seed, Inc.		
124	Mallinckrodt, Inc		45
125	Master Manufacturing		74
126	Milwaukee Metropolitan		
	Sewerage District		76
127	Monsanto Company		37
128	Mott Corp.		77
	National Mower Co		17
	Northeastern Associates		81
132	Oregon Fine Fescue		70
100	Commission Prentiss Drug & Chemical		12
133	Prentiss Drug & Chemical		05
134	Co. Inc.		12
134	Power Spray Technology, I	16	.12
136	Ransomes Inc	40	W3
137	Power Spray Technology, I Rain Bird Sales, Inc. Ransomes, Inc. Rhone-Poulenc Chemical		100
107	Co	56	-57
138	Rhone-Poulenc Chemical		
	Co	19	-22
139	Rugby Ryan Turf-Care Equipment		61
140	Ryan Turf-Care Equipment	t	87
141	Safe-T-Lawn, Inc		67
142	Snowco		13
143	Tee-2-Green Corp		. 7
144	Toro		49
145	Toro Irrigation		. 5
146	Toro Irrigation Union Carbide Agricultura Products Co	24	25
147	Vandermolen Corp	34	24
147	Van Pines Inc		68
149	Vermeer Manufacturing Co		
150			53
151	Wheel Spray Corp		48
	and the second sec		
Ne	w Products		
140	TTOUROLD		

160 Vandermolen Corp	
161 Glenmac Inc.'s	. 70
162 "Little Squirt" by	
Aquatrols Corp	. 70
163 "Trevennor Inc's AER-CORE	. 70
164 Club Car's 1982 DS Model	. 70
165 The Andersons Lawn	
Fertilizer	0873
166 Richway Industries Ltd	. 73
167 F.E. Myers Co.'s	. 73
168 Roseman Mower Corp	. 73
2	_

This index is furnished for the readers' convenience. However, the publisher can not guarantee its accuracy due to circumstances beyond our control.

Ne've cut the task in half. We've cut the task in half. We

# Turf Type Tall Fescue **Performs in the Shade**

Rebel turf-type tall fescue . . . up to 30% finer and 188% denser than Kentucky 31. Now university testing is showing Rebel tall fescue performs exceptionally well in shaded conditions.

This is what two of the leading turf specialists are saying about the shade performance of tall fescues:

Dr. Beard, world-famous turf agronomist at Texas A&M University: "After five years of testing the performance of tall fescue at College Station, Texas, results show that more consideration should be given to its use in shaded areas particularly in the South where bermudagrass does not persist in the shade."

> Dr. Funk, world-renowned turf breeder at Rutgers University: "In four years of testing at North Brunswick, NJ, Rebel has shown promise of significantly improved shade performance."

> > If you want a finer, denser tall fescue that will perform well in the sun or shade . . try Rebel.

50 LBS. NET WT. New crop available Fall 1981.



Lofts Pedigreed Seed, Inc. Bound Brook, NJ 08805 (201) 356-8700

Lofts/Maryland Landover, MD 20785 (301) 322-8111

Lofts/New England Arlington, MA 02174 (617) 648-7550

cle No

NURF TYPE

Loft-Kellogg Seed Co., Inc. Milwaukee, WI 53201 (414) 276-0373 Great Western Seed Co., Inc. Albany, OR 97321 (503) 926-5892

Lofts/New York Cambridge, NY 12816 (518) 677-8808

Sunbelt Seeds, Inc., Tucker, GA 30084 (404) 491-1311