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For those involved in Grounds Maintenance, Lawn/Tree/Shrub Care, or Landscaping. GAR-DEN TIPS. The proven BUSINESS BUILDER-PROFIT MAKER for everyone serving the homeowner market. IT'S YOUR MONTHLY NEWSLET-TER TO YOUR CUSTOMERS. It says "Hello" to your customers each month for you-because you don't have the time! And it SELLS. It sells you as a PROFESSIONAL. It sells your service. "Garden Tips" is sent to you ready to mail. A first-class piece-items of interest include lawn care, shrub and tree care, vegetable and flower planting, and houseplant care. Written for quick, entertaining and compact nuggets of information. Our present subscribers report back 95-98% readership (by their own surveys) and substantial sales and new business directly attributable to "Garden Tips. Best of all-it's low in cost. Call or write (516) 483-0100, "Garden Tips", Box 117, Garden City, NY 11530 for more information. 11/81

Do you have 150 customers—Or maybe only 25—who are interested in quality service, and depend upon you to meet their lawn/tree/shrub needs? Then we'll show you how to make thousands! of extra dollars during October/November/December of THIS YEAR. This is what our FALL PROFIT WORKSHOPS are all about ... YOU making more money with less effort while performing and supplying services EVERY ONE OF YOUR CUSTOMERS NEEDS! For dates and places of Green Pro Fall Profit Workshops nearest you, call (516) 483-0100. These Workshops completely prepare you to tap the waiting profits you are not enjoying now. /81

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GROUNDS MANAGERS - Join your own professional society. Monthly newsletter, membership directory, certification, annual conference and trade show, and many other membership benefits. Contact: PGMS, Department WTT, 7 Church Lane, Pikesville, MD 21208.

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An opportunity of a life-time for the right person with a background in the Industry, to own a well established Landscape Construction, Lawn Maintenance and Nursery Business, located in a rapidly growing commercial/industrial Northwest Chicago Suburban area, consisting of the following: 8 acres of land, including 4 acres of 1,000 prime specimen trees, calipered at 3"-5" min., modern large office, 5 bay fully equipped garage and service shop, storage buildings, and a leased income building. All large, and small equipment necessary to operate this type of business, also truck mounted snow removal equipment, a 1/4 acre pond and paved road and lot, 2,000 gal. diesel and gas tanks. A long list of prestigious clients with income of \$1,000,000 to \$1,500,000 annually. Over 22 years as an established business in the Industry. Huge growth potential. Minimal down payment and pay-back over a 4 year period with very low interest available. Owner to stay on to help the right person establish themselves. This opportunity only comes along once in a life-time, take advantage of this offer. For more details, please direct all inquiries to: Willow Hill Nursery, P. O. Box 117, Prairie View, IL 60069.

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For Sale: Long Island, NY, Granular Lawn Service, Established 18 years with excellent trade name and constant growth. 1981 gross \$275,000. Terms to qualified buyer. Write WTT Box 277. 10/81

Established tree & lawn service business. Albuquerque, New Mexico. Grossing \$75,000/year total. \$35,000/year contracts. Excellent growth potential. Write WTT Box 279. 10/81

FOR SALE — Well established Landscape Company, only Company in one of Arizonas fastest growing towns that has the equipment for doing the entire job. If you're tired of working just a few months out of the year because of bad weather, check this out! Present owner will continue to manage for awhile until new owner gets to know the area. For more information contact owner: GARRY PEABODY at 214 N. First, Sierra Vista, AZ 85635.

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