



## Cut mowing costs down to size. EXCEL HUSTLER 261 runs only 63" wide, mows a 60" swath.

Why haul extra machines or pay extra hours to mow between trees, markers, and the like? One EXCEL HUSTLER 261 with new 3-way deck set for mulch or rear discharge is only 3" wider overall than its 60" cut! Convert deck to side discharge in moments, without special tools.



The Mower is EXCEL-easy to operate. Dual hydros work only half as hard, yet direct *instant pure motion* to each drive wheel. A light touch on twin hand levers controls both speed and steering. Belt drive runs straight from engine to mowing deck mounted on the same floating platform. Short wheel base for smooth cut. Tractor comes with 3-way deck.

**And More:** Edger, Catcher/ Compactor, and Trailer optional. Factory-trained service, genuine EXCEL parts from your EXCEL Distributor. Write for his name and free literature. Or call toll-free (800) 835-3260. In Kansas or Canada call collect (316) 327-4911. EXCEL HUSTLER Turf & Grounds Equipment is built right by Excel Industries, Inc., Box 727, Hesston, Kansas 67062.

GSA: GS-07S-04916 HUD: OPH (CO)m-2930

**Mower and More, the choice of the pros.**

# EXCEL HUSTLER

## Turf & Grounds Equipment

Write 132 on reader service card

# WT&T

# CLASSIFIEDS

### CLASSIFIED CLOSING DATES:

October issue closes September 4  
November issue closes October 8  
December issue closes October 30

When answering ads where box number only is given, please address as follows: Box number, Weeds Trees and Turf, Dorothy Lowe, Box 6951, Cleveland, Ohio 44101.

Rates: All classifications 65¢ per word. Box number, \$1. All classified ads must be accompanied by cash or money order covering full payment. Mail ad copy to: Dorothy Lowe, Weeds, Trees & Turf, P.O. Box 6951, Cleveland, Ohio 44101.

## USED EQUIPMENT

**HI-RANGER 54' and other aerial buckets.** 2 Asplundh brush chippers, Prentice hyd. loader, chipper truck, John Bean 20 g.p.m. sprayer, 4 & 9 ton tag-along trailer. Allied Enterprises, Inc., W204 N11509 Golden-dale Rd., Germantown, Wi. 53022. Phone 414 255-6161.

**HI-RANGERS AERIAL BASKETS 65', 57', 53'.** Skyworkers aerial baskets 65', 50', 40'. Vermeer stump cutter 1560, 6. Vermeer tree spade 66, TS 44. Asplundh bucket and brush chippers. Bean sprayer, 9 ton trailer. Parkway Tree Service, 12026 W. Cherry, Wauwatosa, Wisc. 53226. 414 257-1555.

**FOR SALE: 78 inch Big John tree mover,** serial 32 in good condition, original owner. Trees, Inc. 517 627-9155.

**NETSETTER "ROBARK",** like new, used on 40 acres. P.O. Box I, Sumner, WA 98390. 206 825-2403.

**BRUSH CHIPPERS, used Bean sprayers,** Model 10 Vermeer stumpers, Hydro-Axis and bucket trucks. Lease or for sale. Large inventory available. Call or write P. C. Gould Sales Company, Plains Road, Essex, Conn. 06426. 203 767-1636.

**MUST SELL—1979 750 gallon spray truck,** compartmentalized tank, 100 G.P.M. pump, electric hose reel, like new, \$12,000.00 or assume lease. Phone 216 951-5295.

**FOR SALE AS A UNIT.** 1972 Chev. chipper trucks with steel dump box. 350 engine, 2-speed and powersteering. 20,000 miles. One owner and 1975 Asplundh Whisper chipper. 16 inch, 300, 6 cylinder, Ford engine, low hours. \$14,000.00.—1970 Vermeer stump cutter model 2460, low hours. \$7,500.00.—1973 Vermeer stump cutter model 630, low hours. \$4,200.00.—1974 Elliot, 70 ft. basket truck on C65, Chev. trucks 23,000 miles with extra basket to reach 81 ft. \$36,000.00. All equipment is in excellent condition, as I have retired. Call or write Robbins Tree Service, P.O. Box 2116, East Peoria, Il. 61611. Phone 309 699-7920.

**LATE 1974 SKYWORKER, 52';** 2 hydraulic limb lopper chain saws, one lopper, mounted on 1974 International Loadstar 1600 1½ ton; 14 cubic yard hydraulic dump box under aerial boom (special order from Skyworker); built in tool boxes; Micro-Lever Lock all-wheel brake, 33,200 miles with 1974 Fitchburg chipper, 12", 749 hours, excellent condition, mechanical and appearance. Call 515 265-4485 day, 515 265-3375 night.

**FOR SALE: Three spray trucks,** 1976 and 1977 Chevy. C-60's, completely equipped with 1,200 gallon steel tank, mechanical agitation, Bean 20-20 pump, Hannay electric reel, hose, etc. Complete units, excellent condition, ready for immediate use. Will sell separate or special combined price. Phone 502 897-5201 day or 502 896-0879 nights.

**FOR SALE: Elgin 81 sweeper \$850.** 18' Ryan w/roll Ryder \$1450. 7 gang Roseman \$1450. 73 Chev. 4x4 w/plow control \$1450. 10" Parmona 5A mounted pump \$1800. Sod by acre. 414 326-5267.

**SPRAYER, 1979 Bean Turf Model 1010T,** 150 gallon stainless. 500 psi, 10 GPM, flotation tires, like new, \$700 below cost. 712 623-9372, Rand Wilson, Box 56, Red Oak, IA 51566.

**SIX LOCKE MOWERS** with grass catchers. 8 h.p. Briggs & Stratton, 30 inch blade. Excellent condition. Tom Cardi, 133-16 129 St., So. Ozone Park, N.Y. 11420. 212 529-0791.

**BOWIE HYDROSEEDER** — 3000 gallon mounted on 73 GMC 7500 tandem. Low hours, 15,736 miles. Excellent condition. \$36,000. 404 448-5030.

**STUMP CUTTER, VERMEER 1560,** very good condition. Sheehan Tree Serv., 1944 Ridge Rd., W., Rochester, N.Y. 14626. 716 225-1850.

**'79 ASPLUNDH CHIPPER,** '79 Chev. ¾ ton, 4x4, 1560 Vermeer stump remover. Call 312 232-9122 (Chuck).

## SEEDS

**SOD QUALITY Seeds:** Adelphi, Glade, Cheri, Nugget, Merion, Fylking, Majestic, Baron & Touchdown bluegrasses, also fine fescues, Manhattan ryegrass. Custom mixing available. Michigan State Seed, Grand Ledge, Michigan 48837. Phone 517 627-2164.

**LAWN SEED. Wholesale.** Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 2705 Wingate Avenue, Akron, Ohio 44314. Call collect 216 753-2259.

## HELP WANTED

**CAREER OPPORTUNITY** with a sod industry leader. Due to the rapid expansion of our North American sod production capability, The Manderly Corporation is looking for management personnel. If you are interested in a career in agricultural management with an aggressive, fast moving company, we want to hear from you. Apply in writing to: The Manderly Corporation, R.R. 3, North Gower, Ontario, KOA 2TO, Canada. Attention: Alex Baillon, Vice President.

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**ADVERTISING SALES POSITION AVAILABLE** with a growing specialty agri. magazine, Chicago territory. Requires individual with 1 to 2 years chemical and equipment sales experience in the agri. or specialty agri. market at the distributors level. Ad. space sales experience desirable but not required. Salary plus commission, all expenses, a strong benefit program and plenty of room to advance. Reply to Box 243, Weeds, Trees & Turf, Box 6951, Cleveland, Ohio 44101.

**MANAGEMENT OPPORTUNITY—Fast growing**, Michigan based firm seeking a creative, self-starting seasoned horticulturalist to assume responsibility for development and implementation of tree and shrub care division. Related product and equipment knowledge imperative. Excellent salary and career growth potential. Send resume and salary history in confidence to Box 244, Weeds, Trees & Turf, Box 6951, Cleveland, Ohio 44101.

**FARM ADVISOR** — Environmental horticulture and public service—San Mateo/San Francisco Cos. Develop and carry out extension education and research program in ornamental horticulture, turf, Christmas tree production, and roadway brush control. Adopt practices to meet needs of diverse clientele, including youth and other community groups. Disseminate information through all mass communications media; answer questions and provide backup public service information; also meet groups and assist homeowners. M.S. in a plant science preferred with good grounding in horticulture or agronomy; ability to work well with all people under differing conditions essential. Contact: Personnel Office, Cooperative Extension, 331 University Hall, University of California, Berkeley, CA 94720. Closing date: Sept. 5, 1980. Refer to No. 8036. An equal opportunity/affirmative action employer F/M/H.

**IMMEDIATE OPENING for 2 experienced persons** devoted to the green industry and who take pride in doing a quality job. Salaries commensurate with experience. Spray foreman or forewoman to manage our spray division. Must either have a degree in horticulture or 5 years experience in diagnosis of insects and diseases of ornamentals. Mechanical knowledge required to be responsible for 3-4 sprayers and trucks. Landscape foreman or forewoman to take full responsibility for residential landscapes. Plant knowledge required. Must have an outgoing personality to deal with homeowners. 5 years working experience necessary. Dennis Anderson & Wife, Inc., 312 438-4770, P.O. Box 702, Barrington, IL 60010.

**WANTED — Propagator/manager.** Large northeast wholesaler in need of full charge propagator capable of reorganizing and managing a propagation department producing broadleaf evergreens, flowering shrubs, coniferous evergreens, and seedlings. Complete responsibility for personnel, systems, and cultural operations. Must have history of managing a large propagation department including budgeting experience, personnel management, and inter-related communications necessary to work within large organization. Salary level allocated for

this position designed to attract highly successful manager/propagator type individual. Reply to Box 246, Weeds, Trees and Turf, Box 6951, Cleveland, Ohio 44101.

**CAREER OPPORTUNITY** with Cemetery Association. Superintendent position. Training or experience in horticulture desirable. Should have knowledge of equipment and grounds maintenance, be able to work with and supervise crew of 5 or 8 men using modern equipment on 125 acres. Deal with public and some lot selling. Salary open, fringe benefits. Send resume to P.O. Box 546, Lima, Ohio 45802.

**CITY PARKS AND RECREATION DIRECTOR:** Grenada, MS (\$ Open). Responsible for all aspects of park, recreation district; its operation and facility function; planning, development, budgeting, financial control, personnel, public relations. Degree in parks and recreation (or equivalent), three years experience in administrative position. Closing date: September 30, 1980. Contact: James J. Turner, P.O. Box 310, Grenada, MS 38901.

**JOB OPENING IN HORTICULTURE.** Position: Working supervisor and gardener for Kentucky estate. Requirements: Proficiency in horticulture, landscape, greenhouse and garden management. Knowledge of arboriculture and landscape operations highly desirable. References required. For terms and personal resume please contact Mrs. Dillon, P.O. Box 61334, Houston, 77208.

**LANDSCAPE IRRIGATION DESIGN** and installation. Leading manufacturer of sprinkler irrigation products seeks experienced landscape irrigation design and installation supervisor for 1-year contracts in Saudi Arabia, starting in September. Send resume to: Box 247, Weeds, Trees and Turf, Box 6951, Cleveland, Ohio 44101. Equal opportunity employer M/F/H/V.

**LANDSCAPE DESIGNER - SALESMAN.** Hustlers only need to apply. Morton Landscaping, P.O. Box 171, Chagrin Falls, Ohio 44022. 216 338-3008.

## FOR SALE

**VAIL, CO.** year-round nursery, snow plow business, located on 1 acre parcel with two commercial buildings, rental income. Includes 3 loaders, 2 dump trucks, 5 pick-up trucks with snow plows. 8 year est. business. 303 476-3433.

**ESTABLISHED LAWN & TURF irrigation company** in Michigan, machinery, tools, inventory, vehicles, misc. Purchaser shall receive client list and any open contracts at time of sale. Company is very strong in service and installation. Terms available. Reply to Box 248, Weeds, Trees and Turf, Box 6951, Cleveland, Ohio 44101.

**ESTABLISHED LANDSCAPING BUSINESS**—\$60,000 volume, all equipment, trained employees, satisfied clientele. High potential, excellent reputation. Jim Drake, Zanesville, Ohio. 614 454-1684.

**FOR SALE—3 gang Toro Spartan mower** & frame, rubber tires, new, still in crate.

No reasonable offer refused. 1977 Jacobson 70 inch trimmer, excellent condition. Call 308 262-1537.

**SPRAYERS — FACTORY DIRECT**, professional gardeners, turf applicators, proven dependability, unconditionally guaranteed. Black River Sprayers, Box 824, Andrews, S.C. 29510.

## BUSINESS OPPORTUNITIES

**LEARN LANDSCAPING** and the growing of plants at home. Start a satisfying business or hobby. Free booklet. Lifetime Career Schools, Dept. A-828, 2251 Barry Avenue, Los Angeles, Ca. 90064.

**WANT TO BUY OR SELL a golf course?** Exclusively golf course transaction and appraisals. Ask for our catalog. McKay Golf & Country Club Properties, 15553 N. East Street, Lansing, Michigan 48906. Phone 517 484-7726.

**ESTABLISHED LAWN & TURF irrigation company** in Michigan, machinery, tools, inventory, vehicles, misc. Purchaser shall receive client list and any open contracts at time of sale. Company is very strong in service and installation. Terms available. Reply to Box 249, Weeds, Trees and Turf, Box 6951, Cleveland, Ohio 44101.

## MISCELLANEOUS

**START YOUR LANDSCAPING career now!** Write: School of Landscape Design and Sales. Lake City Community College, Lake City, Florida 32055. Fully accredited and V.A. approved.

**MILKY SPORE BACTERIA** — For control of Japanese Beetles and certain other white grubs. Protect your turf . . . apply in fall, for fall and spring protection. Effective to 20 years. USDA developed. Lb. per 4,000 sq. ft. Catalog. 1 lb. \$14.89; 5 lb. \$69.00; 25 lb. \$299.95. Add 5% for prepaid shipping. Mellinger's, 2304C Range, North Lima, Ohio 44452.

**TREE PROBLEMS** — Botanical, legal and appraisals. For directory of members of American Society Consulting Arborists in U.S. and Canada, write: Executive Director ASCA, 12 Lakeview Avenue, Milltown, N.J. 08850. 201 821-8948.

## POSITION WANTED

**EXPERIENCED GOLF COURSE superintendent**, 10 years experience in all phases and operations of fine turf management. Willing to relocate. Resume upon request. Box 245, Weeds, Trees and Turf, Box 6951, Cleveland, Ohio 44101.

## WANTED TO BUY

**WANT TO PURCHASE** landscape gardening/nursery oriented business west of Mississippi River. Must be in good profit making condition. Contact L. Thompson, 1742 N. 11th Street, Fort Dodge, Iowa 50501. 717 542-4105.

**WANTED** — Walk behind Areoblade, good condition, reasonably priced. 205 546-5358.