

Arborists statistics for 1976

The National Arborist Association has compiled the following statistics from information submitted by its membership in 1976. The response rate was 37 percent. The material is presented here as a guideline for companies in related areas.

Small companies include those with a gross profit of less than \$200,000; medium companies have a gross profit of between \$200,000 and \$500,000; large companies include those with a gross profit of over \$500,000.

*Median is a statistical term meaning center. This tabulation method is helpful where extremes, either high or low, distort the data.

COMPENSATION

size of company	compensation rate per \$100 payroll	wage increases from 1975	Total operating expenses
small companies	\$8.35	10%	81%
medium companies	9.75	6%	86%
large companies	8.00	6%	90%

TRUCKS: TOTAL INDUSTRY

	Ford	Chev	Int	GMC	other
Make preference	69%	16%	6%	6%	3%
median age (yrs.)	6	6	6	6	6
median G.V.W. (T)	7	4	6	7	6
projected number owned by NAA members	3500	800	330	320	180

*MEDIAN EXPENSES

median % volume paid to:	sales expense	administrative expense	direct expense	advertising	production labor	fringe benefits	parts & repair	depreciation	pesticides
small companies	1%	9%	60%	5%	30%	3%	6%	7%	4%
medium companies	13	11	62	1	33	5	6	4	3
large companies	4	10	76	1	39	5	5	4	2

*MEDIAN CUSTOMER CHARGES PER HOUR

	Foremen	Climber	Groundmen	Crew Truck	Chipper	Aerial Lift		Stump cutter	Sprayer	
						with box	without box		with crew	without crew
small companies	\$14.25	\$13.50	\$11.50	\$6.00	\$10.00	\$15.00	\$15.00	\$17.50	\$50.00	\$15.00
medium companies	14.00	14.00	13.00	5.00	6.00	8.00	10.00	25.00	45.00	18.00
large companies	10.60	13.00	10.00	2.65	1.50	5.90	—	6.00	60.00	—

*MEDIAN WAGES

	Trainees	Groundmen	Climbers	Tree Trimming Foremen	Utility Foremen	Spray Foremen	Landscape Foremen	Laborer, Landscape
small companies	\$3.00	\$3.30	\$4.50	\$5.25	\$4.50	\$4.75	\$4.50	\$3.50
medium companies	3.25	3.50	4.75	5.70	5.00	5.00	5.50	3.50
large companies	3.40	3.50	4.50	5.57	4.85	4.75	5.50	3.75