

classifieds

When answering ads where box number only is given, please address as follows: Box number, c/o Weeds Trees and Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

Rates: All classifications 50¢ per word. Box number, \$1. All classified ads must be received by Publisher the 10th of the month preceding publication date and be accompanied by cash or money order covering full payment.

FOR SALE

DOUBLE EDGE sod cutter blades. Will fit any Ryan sod cutter. Works like double edge razor blade. Cuts much more sod per blade. Made to bolt on both ways. \$24.00 plus postage. New automatic sod loaders for direct loading to pallets, trucks or trailers. No workers needed on ground. Both products developed and designed by Hadfield. Write or call Glen Hadfield, 4643 Sherwood, Oxford, Michigan 48051. Phone 313 628-2000.

SOD BLADES for Ryan, Brouwer, Beck. 12" to 18" heavy duty — \$15.95, 24" — \$17.95. Cut-off blades 12", 15", 16", 18" — \$6.00, 20", 24", 26" — \$8.00. All prices F.O.B. factory. Please write for complete literature. Money back guarantee. R & R Products, 3334 E. Milber, Tucson, Arizona 85714. Phone 602 889-3593.

4-FITCHBURG BRUSH CHIPPERS, six inch by 12 inch, mounted on trailers with Ford six engines — \$2,000 each. Henkels and McCoy, Inc., Rising Sun, Maryland 21911.

ARPS stump cutter teeth, top quality and best price in U.S.A., D. J. Andrews, Inc., 17 Silver St., Rochester, New York 14611. Call 716 235-1230.

USED EQUIPMENT

FOR SALE: Sprayers: used and new; hydraulic and mist, all makes; Royal 20, 35, and 55 pumps. Used rotomist parts, big discount! Phone 313 665-5338 or 313 662-3507. Write: Ralph McFarland, 209 Pleasant Place, Ann Arbor, Michigan 48103.

FOR SALE Ryan sod cutters, 1-3 years old. "Big J" Sod harvester, Daymon sod rollers. Frank Deak Son Farms, R1, Union Grove, Wisc. 53162. Phone 414 895-2446.

5 GANG ROSEMAN Mowers, \$500.00; 7 gang Roseman \$900, all rebuilt and sharpened. Ellis Foulkes. Phone 414 326-5267.

SEEDS

LAWN SEEDS

Wholesale. Full line of quality grasses. Fescues, Ryegrasses and Bluegrass varieties including Fylking, Nugget and Glade.
Write today or call collect for price quotations.
(216) 753-2259

OLIGER SEED COMPANY
Box 3765 Akron, Ohio 44314

SOD QUALITY Merion Seed for discriminating growers. Fylking, Delta, Park, Newport, Nugget, Adelphi, Cheri, Glade and Baron bluegrasses as well as fine fescues. Also Manhattan fine leaved rye grass. We will custom mix to your specifications. Michigan State Seed Co., Div. of Vaughan-Jacklin Corp., Grand Ledge, Michigan 48837. Phone No. 517 627-2164.

HELP WANTED

TREE SURGEON-Salesman-Supervisor. B.S. plus 5 years Field Experience. Overall

knowledge of private, municipal and utility field. Hospitalization, vacation, company vehicle. Salary plus. Send resume and photograph to James W. Taylor Tree Surgery, P.O. Box 311, Walden, N.Y. 12586.

Industry Salesman

We want a man who can work independently and is knowledgeable in the commercial turfgrass industry.

Must have experience and proven sales ability.

30 weeks air travel yearly, balance in office. All weekends at home.

Qualified man can start at \$20,000 yearly. Travel expenses paid.

Send resume in confidence today. We will call you.

Our staff is aware of this ad.

Write WTT, Box 119, 9800 Detroit Ave., Cleveland, Ohio 44102.

DISTRIBUTORS for D. J. Andrews, Inc. stump cutter teeth, pockets and bolts. Best wholesale and retail price in U.S.A. Add to this exclusive area, local advertising at our expense, etc., and you have our story. D. J. Andrews, Inc., 17 Silver St., Rochester, N.Y. 14611. Call 716 235-1230, or 716 436-1515.

MISCELLANEOUS

TREE APPRAISALS, Surveys, loss evaluations and expert consultation services. For names of members of the American Society of Consulting Arborists, Inc., throughout the country, contact: Executive Director ASCA, 12 Lakeview Ave., Milltown, New Jersey 08850.

BONDS (from page 56)

the supporting schedules tell what goes into the make up of the balance sheet items. And, if we had to pick out one schedule in particular as being most important we would pick a schedule of work in process which tells what profits have been earned on jobs, what the status of the job is and what profits are yet to be earned.

The final item a surety must consider in evaluating a surety case is the job itself. What is the job? Is it in line with what you normally do? Can you finance it? How much of the work will be done by subcontractors? How much of the work is straight material purchase? How are you to be paid? How does the scheduling of the work fit in with your other work?

Some general do's and don'ts in dealing with sureties and in the conduct of your business:

1. Use good professional outside help and let your outside advisors help each other for your benefit.
2. Value your surety just as you would your bank.

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3. Communicate with your surety. Keep them informed and if you do not like what they tell you ask questions. Both of you will probably learn something.
4. Cooperate with your surety.
5. Dedicate yourself to generating profits and to the growth of your company. Don't bleed the company. Let it grow.

IRRIGATION

a special issue
next month in WTT