# industry news and newsmakers

## **R. A. Bartlett Elected**

Robert A. Bartlett, Jr., was elected president of the F. A. Bartlett Tree Expert Company at a board of directors meeting following the annual stockholders meeting. He had previously been executive vice president of the company. Former president, Robert A. Bartlett, who had resigned at the stockholders' meeting, became vice chairman of the board and chief executive officer of the company, according to the announcement by M. K. Bartlett, chairman.



Robert A. Bartlett, Jr.

### Miami Removes Palms

Miami, Florida city crews began removing an estimated 3,000 palm trees suffering from lethal yellowing disease.

The city plans to replace the diseased palms and will also try to save others by injecting them with terramycin, a human antibiotic. The estimated cost of removal, replacement and the injections is about \$50,000, city officials say.

## Cushman/Ryan Meet

More than 50 dealer representatives are expected to attend the North American Cushman and Ryan turf care product sales meeting at the Marriott Inn, Clarksville, Ind. Vern Worrel, Cushman and Ryan product manager, said the dealers will attend the sales meeting Aug. 13-14. Clarksville is located across the Ohio River from Louisville, Ky.



Joe Owens (left) and Labe Jackson, owners of Jobe's Tree Food Spikes and officers of International Spike, Inc., Lexington, Ky., point with pride to their 1975 merchandising program. Sales for 1974 have exceeded forecast. Jobe's have announced they'll be at the International Shade Tree Conference and the 1975 Golf Course Superintendents conference.

## Standardized Symbols Proposed for Pesticides

The introduction and use of visual symbols for human and environmental caution should be made mandatory for the labeling of pesticides, industry representatives and regulatory authorities were told at the First National Symposium on Pesticide Labeling.

Alvin H. Schechter, president of Schechter & Luth, Inc., said: "The incorporation of visual symbols as part of the cautionary labeling for pesticides would improve the communication of their hazards and risks to the consumer, as desired by the regulators, while leaving the manufacturer with most of his marketing options intact."

"Recognizing the great concern expressed in all quarters regarding the cautions that must appear on pesticide labels, these caution statements should be completely prescribed so that there is no latitude whatsoever for diluting the warning and thus giving the appearance that one product is less dangerous — or safer — than another. A set of standards can be devised for pesticide label cautions similar to the cautionary statement that must appear on each pack of cigarettes. By reducing the options for the cautionary statement, the possibility of making one product appear safer than another is eliminated; at the same time these statements will gain in clarity. The addition of new symbols for human and environmental caution would help standardize the location, size, sequence and language of the cautionary statements," Schechter stated.

While proposing a standardized format for the cautionary statements, the New York communications design consultant urged the Environmental Protection Agency to show sensitivity to the needs of the manufacturer, for whom the label and the package have important marketing functions. "It is imperative that the integrity of the creative areas of the package be maintained when the caution message is standardized," he noted. "Such elements as the trademark, trade dress, colors, and type should be free of regulatory constraints, subject only to marketing needs and objectives.'

The adoption of visual symbols



Proven by thousands of hours in tough, sustained operations. Compare for design, strength, performance... with any make you've ever used. You'll see the difference. Nine outstanding models — in 5, 6, 7, and 15-foot cutting widths — for tractors rated 20 horsepower and above. Pull and lift types. Interchangeable parts; nationwide parts service. Six-month factory warranty. See your local Servis dealer... or let us know your needs. Full product line brochure sent free upon request.

#### There's a SERVIS rotary mower for every need.

Model	Width/Class	Туре	General Mowing	<b>Brush Cutting</b>
Flex 15*	15' Heavy Duty	Pull Only	Yes	Yes
Gyro 84	7' Heavy Duty	Pull/Lift	Yes	Yes
Saturn 7	7' General Duty	Pull/Lift	Yes	No
Gyro 72	6' Heavy Duty	Pull/Lift	Yes	Yes
Cyclone 72	6' Heavy Duty	Pull/Lift	Yes	Yes
Saturn 6	6' General Duty	Pull/Lift	Yes	No
Gyro 60	5' Heavy Duty	Pull/Lift	Yes	Yes
Cyclone 60	5' Heavy Duty	Pull/Lift	Yes	Yes
Saturn 5	5' General Duty	Lift Only	Yes	No



and their use in conjunction with a standardized cautionary message would go far, Schechter concluded, in meeting the legitimate concerns of consumers and regulators for minimizing risk in pesticide use while enabling the manufacturer to protect his position in the marketplace.

## OSHA Labor Violations Involve few Standards

Only five per cent of the standards issued under the federal job safety and health law account for 80 per cent of the citations issued, claims OSHA boss, John H. Stender, noting that the standards are "all basic, common sense rules dealing with the obvious.""

"What's more, just 15 job safety and health rules account for more than 40 per cent of all serious violations," said Stender. He pointed out that preliminary results of a study now in progress refute charges that OSHA enforces "thousands of esoteric standards" that bewilder and confuse employers.

In addition, Stender said the preliminary results show that despite a nearly threefold increase in inspections resulting in citations from July 1972 through December 1973, the rate of contested cases has dropped from more than 7 per cent to about 5 percent.

"That tells me," 'Stender said, "that employers are having less trouble with our citations — that they understand them and believe they are reasonable. It also tells me that the great majority of job hazards found during inspections are being quickly corrected."

The study, undertaken at Stender's request by a special OSHA task force, shows that more than 99 percent of all workplace hazards discovered by OSHA inspectors are corrected by employers.

Stender disclosed the preliminary results of the study in an address before the Governor's Annual Safety Award Conference and Exposition in Minneapolis.

Calling the OSHA record during its first three years "successful," Stender said the early results of the new study show that OSHA inspectors are "doing their job, employers are impressed with the fairness of OSHA inspections, and more importantly, hundreds of thousands of workplace hazards have been, and are being, corrected."

The latest available figures show that since its inception in April 1971, OSHA made 138,781 inspections resulting in 91,293 citations alleging 468,702 violations, with proposed penalties totaling \$11.8 million.

Stender identified among the standards most often cited those relating to machine guarding, safe walking and working surfaces, fire exits, proper electrical grounding and guarded floor openings.

He said further that of the 5 percent of the citations contested, 86 percent are "won" by OSHA. For purposes of the study, Stender said, a "win was any case that culminated in the employer's correcting a violation alleged by an OSHA inspector.

"And that's what OSHA is here for," he declared.

A breakdown of the 5 percent of citations that are contested shows:

— that 60 percent or three out of five, are settled before ever going to the independent Occupational Safety and Health Review Commission or the courts, resulting in abatement by employers of the hazards alleged as the basis of violations.

— that of the 40 percent that reach the Review Commission, the employer is ordered to correct the violation in two out of three cases.

"That net effect is that almost all hazards discovered by OSHA inspectors are corrected," Stender emphasized, adding that "in the few instances where OSHA cannot require correction of hazards we have strong reason to believe that conscientious employers do take steps to at least improve the conditions causing the hazard."

## **Reclaiming Course Offered**

A new program designed to train technicians in land rehabilitation practices is being initiated by Colorado Mountain College beginning September, 1974. The program, intended to upgrade or totally train, gives its graduates two years of classes and practical field experience.

For additional information, contact: Land Rehabilitation Program, Colorado Mountain College, Leadville, Colo. 80461.

## On-the-spot Citations To be Issued by OSHA

Occupational Safety and Health Administration (OSHA) compliance officers will begin issuing on-the-spot citations under certain circumstances.

John H. Stender, who heads OSHA, said he has issued instructions that are "clear and specific enough to preclude possible abuse of authority."

He said his program directive to field personnel is intended to "expedite citations for many inspections, assuring that protection is offered to employees in the shortest possible time."

Inspectors must confer with their area director before issuing citations, Stender said, and under no circumstances is any inspector authorized to propose on-the-spot penalties. These will be proposed later by the area director.

Previously, all citations have been prepared by the OSHA area director away from the workplace. Stender said the new procedure will "streamline" inspection activities, although there will be certain cir-

# Take the guesswork out of turf insect control



# Diagnostic Aid from IUCO

Many turf insect larvae are night feeders, so the first evidence of their activity frequently is damaged turf. Diagnostic Aid, applied to turf as directed, causes insects to emerge to the surface within 10 minutes. They can be identified and counted to determine the level of infestation and whether an insecticide should be applied. It also can be used after insecticide application to measure the control obtained.



# Proxol\* 80 SP Insecticide from LUCO

Proxol is the one insecticide developed especially for use on fine turf and ornamentals. Sod webworms and cutworms are two major groups of turf insects controlled by Proxol. It is estimated that each sod webworm larva can chew up 20 square inches of turf in its average life span of 20 to 40 days; the cutworm larva can devour up to 36 square inches. With 300 to 500 larvae generated from each adult in a period of 10 to 21 days, it becomes apparent why early detection and control are desirable. Using Diagnostic Aid and Proxol together lets you program insect control.

One bottle of Diagnostic Aid FREE in each case of Proxol 80 SP.



TUCO

Division of The Upjohn Company, Kalamazoo, Michigan 49001

cumstances where on-the-spot citations may not be issued. These include:

— where a laboratory analysis is needed to determine whether there has been a violation.

— where the advice of others, such as construction or industrial hygiene specialists, is needed prior to determining if a violation exists.

where the advice of legal staff is needed.

- where there are questions of OSHA's jurisdiction to enforce compliance.

— where reference to documents not available at the inspected establishment is needed to prepare the citation.

#### Hammen Named Associate Grower

Hammen Brothers Sod Co., Pickett, Wisc., was appointed franchised associate grower of Warren's Sod A-20 and A-34 Kentucky Bluegrasses. Hammen is located in the Appleton-Oshkosh area and will service the state of Wisconsin.

Presently, Warren's have nurseries and associate growers in 14 states and England.

## Ramsey Seed Forms New Marketer

Ramsey Seed, Inc., Manteca, Calif., announced the formation of Prillcote Industries, Inc. to market its expanded line of treated seeds in U.S. and Mexico.

In addition to assuming responsibility for Ramsey's Cal-Kote process, the new company obtained exclusive U.S. and Mexican licensed rights to the Prillcote process developed by Coated Seed Ltd., Christchurch, New Zealand.

The licensing arrangement and

the formation of Prillcote hopefully brings further technical improvement into seed coating.

The objective of the process is to provide each seed with a select strain of rhizobia to properly and effectively inoculate the germinating seedling. The seed is coated to increase the life span of the rhizobia until germination takes place. The coating helps protect the seed from damage by sunlight and other elements. It also provides nutrients for the germinating seed.



W. H. Ramsey (left), president of Ramsey Seed, Inc., and James Ramsey newly appointed president of Prillcote Industries.



The improved safety of flail mowing (compared to rotary cutting) plus a carpet-smooth finish in 6-foot wide swath. The new Side-Winder FM-72, designed for safer industrial, commercial and institutional mowing. Heavy steel shield and extra strong rubberized safety curtain give protection for operator and bystanders. New patented blade design thatches grass and weeds for smooth, well-groomed finish. Residue is pulverized for cleaner appearance and faster decomposition. Dyna-balanced blade drum protects bearings and gives a much smoother, quieter, vibrationless operation. Compare the FM-72 with any large capacity mower for a safe design and top performance.



# GOLF COURSES ( ) RIGHT-OF-WAYS PARKS & CEMETERIES ( ) RECREATION AREAS COLLEGES & SCHOOLS ( ) INDUSTRIAL GROUNDS Side-Winder Plant

Agricultural Machinery Division Box 818 Minden, Louisiana 71055

WEEDS TREES and TURF

## **Pickseed West Expands**

Pickseed West, Inc., world-wide producer and marketer of Certified Nugget Kentucky Bluegrass, plans to double the storage area at their Tangent, Oregon facility. The new addition should assist in servicing their customers more quickly and efficiently.

The company specializes in all Pacific Northwest grasses for turf and forage. It exports seed to users around the world as well as producing certified seed of foreign varieties for re-export.

Pickseed is affiliated with Otto Pick and Sons Seeds, Ltd., Richmond Hill, Ontario.

## New Book Stresses Labor

A new publication, Allocating Resources for Golf Course Maintenance — An Economic Analysis, by John Van Dam and William W. Wood, Jr., University of California, is now available at \$1.00 per copy.

The booklet illustrates a method of analyzing the management of a golf course, particularly with respect to labor requirements. Budgeting, task specification and labor flow charts are the principal tools utilized.

Single copies are available from the Public Service Office, 90 University Hall, University of California, Berkeley, Calif. 94720. Organizations wishing to purchase in volume should send checks and orders to William Schneeflock, Cooperative Extension, 1422 South 10th St., Richmond, Calif. 94804. A 20 percent discount is applicable to orders of more than 10 copies.

## **Myers Begins Construction**

F. E. Myers & Bro. Co., manufacturer of pumps, water systems, water conditioners and agricultural and golf sprayers, is constructing a new modern, all electric foundry designed to handle castings for brass, iron and malleable production.

Myers president, E. M. Myers, announced that the \$5 million facility is scheduled for completion in late summer, 1975. He said the new plant will have a daily capacity of more than 60 tons of cast iron with the possibility of supplying other corporate needs.



Pickseed West, Inc., plans to double this storage facility at Tangent, Ore.

## Now, Exhalt800 Prolongs Pesticide Effectiveness; Exhalt4-10 Stops Excessive Moisture Loss.

You need both new Exhalt products to keep your turf and plants in top condition all year long. Exhalt 800 Sticker-Extender. Even if

Exhalt 800 Sticker-Extender. Even if it rains in an hour, you still get full extender activity, full pesticide effectiveness. Encapsulates and holds pesticides on turf or plant foliage; stops wash-off and weather erosion. Even flexes with leaf growth for longer action! And it reduces pesticide build-up in the soil.

Exhalt 4-10 Anti-Transpirant. Extends transplanting season, even

during active growing weather. Minimizes effects of summer droughts, high temperatures and drying winds. Keeps grass in better condition! You don't have to agitate it during use, so you save time.

to agitate it during use, so you save time. Both are simple to use. Both formulated for economical dilution ratios. Both mix with water—and you need only water to clean equipment. With Exhalt, messy clean-ups become a thing of the past. Find out more, Write for our literature.

Find out more. Write for our literature. Distributor inquiries welcome.





Kay-Fries Chemicals, Inc. Crop Protection Division Stony Point, N.Y. 10980