

- Indiana Annual Winter Conference, Indiana Association of Nurserymen and Indiana Arborists Assn., Stouffer's Inn, Indianapolis, Ind., Jan. 4-6.
- Northeastern Weed Science Society, 1972 Convention, Hotel Commodore, New York, N. Y. Jan. 5-7.
- Georgia Golf Course Superintendents Association, Annual Meeting, Augusta Golf Clubs and Holiday Inn, Augusta, Ga., Jan. 9-11.
- Western Association of Nurserymen, 82nd Annual Meeting, Plaza Inn, Kansas City, Mo., Jan. 9-11.
- Helicopter Association of America, 24th Annual Meeting, Stardust Hotel, Las Vegas, Nev., Jan. 9-12.
- Mid-Atlantic Golf Course Superintendents, Annual Conference, Holiday Inn Downtown, Baltimore, Md., Jan. 10-11.
- Tennessee Turfgrass Association, Annual Conference, King of the Road Inn, Nashville, Tenn., Jan. 10-11.
- Nebraska Turfgrass Conference, Tenth Annual, Kellogg Center, Univ. of Neb., Lincoln, Neb., Jan. 12-14.
- **New Hampshire Turf Seminar**, University of New Hampshire, Durham, Jan. 13-14.
- Georgia Nurserymen Short Course, Annual, University of Georgia Center for Continuing Education, Athens, Ga., Jan. 13-14.
- California Weed Conference, 24th, Del Webb Towne House, Fresno, Calif., Jan. 17-19,

Southern Weed Science Society, Annual Meeting, Statler Hilton Hotel, Dallas, Tex., Jan. 18-20.

Michigan Turfgrass Conference, Michigan State Uni-

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Members have also received the results of an equipment survey conducted by the Association, and will receive complete industry statistics during the fall.

The Association has made its Home Study Program in Arboriculture available to non-members, and Standards on Tree Care have been revised and reprinted and are available for sale.

A membership campaign was launched during September, and will remain in full swing through early 1972.

Program for 1972. During early 1972 the Association's membership campaign will continue, as will such services as the monthly newsletter and other mailings of pertinent material. The industry statistics will be compiled again during 1972. It is hoped that the Association will be able to print a document on running a business, covering such versity, Kellogg Center, East Lansing, Mich., Jan. 19-20.

- Ohio Chapter of the International Shade Tree Conference and the Ohio State University short course for arborists, turf managers, landscape contractors, garden center operators, nursery men, and others, at the Sheraton-Columbus Hotel, Columbus, Ohio. Jan. 23-27.
- Virginia Turfgrass Conference, Sheraton Motor Lodge, Fredericksburg, Va., Jan. 25-26.
- Colorado Farm Show, Community Building, Greeley, Colo., Jan. 25-26.
- Pennsylvania Chapter of the International Shade Tree Conference, Marriott Motel, Philadelphia, Pa., Jan. 27-28.
- Midwestern Chapter of the International Shade Tree Conference, Pick-Congress Hotel, Chicago, Ill., Feb. 8-10.
- Southern Chapter of the International Shade Tree Conference, Marriott Motel, Atlanta, Ga., Feb. 12-16.
- International Turfgrass Conference and Show, 43rd Annual, Golf Course Superintendents Association of America, Convention and Exhibit Center, Cincinnati, Ohio, Feb. 13-18.
- Maryland Arborists' Day, University of Maryland Center of Adult Education, College Park, Md., Feb. 15.
- Maryland Nurserymen's Day, University of Maryland Center of Adult Education, College Park, Md., Feb. 16.
- Colorado Agricultural Aviation Assn., 24th Annual Meeting, Continental Motor-Hotel, Valley Highway and Speer Blvd., Denver, Colo. Feb. 28-29.
- Williamsburg Garden Symposium, Colonial Williamsburg Gardens, Va., Apr. 9-15.
- Canadian Chapter of the International Shade Tree Conference, Holiday Inn, Hamilton, Ont., Canada, Apr. 14-15.

topics as accounting, personnel, taxes, and general management.

Forecast for 1972: The economic outlook for 1972 as it pertains to the tree business is probably going to relate directly to the success of the new inflation controls. 1972 will be better than 1971 but definitely not a boom year. We will have to pay close attention to the Government regulations such as the new safety law provides. All the help we can get, such as training our men with the National Arborist Association Home Study Program, attending the February Annual Meeting, and learning our responsibilities for safety will add to our ability to compete against the profit squeeze of inflation. To summarize, 1972 will be a good year for the better prepared. It will be very competitive, and costs must be kept down as inflation is not controlled as yet.