

When answering ads where box number only is given, please address as follows: Box number, c/o Weeds Trees and Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

Cleveland, Ohio 44102. Rates: "Position Wanted" 10¢ per word, minimum \$3.00. All other classifications 20¢ per word, minimum \$4.00. All classified ads must be received by Publisher the 10th of the month preceding publication date and be accompanied by cash or money order covering full payment. Boldface rule box: \$25.00 per column inch.

#### USED EQUIPMENT

**36 FOOT SKY - WORKER bucket** truck, 1963 Ford F600, diamond plate steel enclosed dump body for chipping. Auxiliary Wisconsin engine and compressor mounted to run bucket and/or air tools. Completely reconditioned and ready to work. \$7,500.00 each. Equipment Sales Co., 5620 Old Sunrise Highway, Amityville, N.Y. 11701.

**BEAN 35 GPM SPRAYERS, 400** gallon steel tanks, Continental engines, skid mount. Completely reconditioned and ready to work. \$1,250.00 each. Equipment Sales Co., 5620 Old Sunrise Highway, Amityville, N.Y. 11701.

SKYWORKER on 1960 Ford truck, 40-foot working height, out-riggers, air compressor, fiber-glass boom and bucket, chip box and dump, tool and saw compartments, good condition. \$5,000 firm. Phone: 216 875-5734 Louisville, Ohio 44641.

FOR SALE: One Pitman Model H/S-46MO21 Hotstik aerial bucket, continuous rotation, mounted on Ford F700, chassis complete with chip box, cab guard, hydraulic saw and pruners, \$16,000. Phone 832-8118, Massillon, Ohio.

SPRAYERS, chippers, log splitters and other equipment at large savings. Let us know your needs. Equipment Sales Company, 4744 Sunrise Highway, Massapequa Park, N. Y. 11762.

WANTED used mist blower suitable for spraying elm trees. Condition not important. State condition; price, etc. Dart Tree Farm, Middle Haddam, Conn. 06456.

**BEACHES Expert Lawn Spraying,** Aerating. Over \$6000 in equipment priced right. Doctors orders, cash required. 477 Sailfish Dr., Atlantic Beach, Fla. 32233.

#### SALESMEN WANTED

**EXPANDING Tree Service Com**pany in Northeast—looking for aggressive and experienced salesmen to develop new territories and build up existing ones. Starting pay of \$10-15,000 commensurate with education, experience, and ability. Commission also paid on profits earned. Company car furnished; pension plan; paid hospitalization; excellent future. Send resume (with current annual sales and earnings) to: (Box 60, Weeds, Trees and Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

FOR SALE

AUSTRALIAN BUSINESS — Agricultural Chemicals — Custom Applicators. This firm specializes in Agricultural and Industrial Weed Control. It is firmly established in three eastern States and there is potential for expansion to the remaining States and New Zealand. Opportunities in allied fields are excellent. An ideal proposition for a chemical or pest control company seeking a comprehensive introduction to the Australian Market. Any reasonable proposition will be confidentially considered by the Founder-Manager who is anxious to ensure the future of this unique organization before retiring. Address all inquiries to: "Chemicals," P.O. Box 767 G, G.P.O. Melbourne, 3001, Vic., Australia.

### **HELP WANTED**

WORLD'S largest turf nursery seeking man with experience and management ability. To qualify applicant must have some experience and education in turf grass. A general knowledge of and experience with agricultural equipment necessary. Excellent salary, profit sharing, fringe benefits. Company stock program with guaranteed return. Our employees know of this ad. When replying, state experience, education and telephone number to: R. M. Warren, Warren's Turf Nurseries, 8400 W. 111th St., Palos Park, Ill. 60664.

#### POSITIONS WANTED

FORESTER-LANDSCAPER, B.S. and M.S. degrees in major field-forestry, minor in plant industries. Experienced in landscape design, layout and planting. Research completed in the area of tree improvement. Work experience in Greenhouse and nursery. For resume write Ken Celmer, Research Assistant, Southern Illinois University, Department of Forestry, Carbondale, Illinois 62901.

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# FALL FERTILIZATION FACTS

FALL IS the season for heaviest fertilization of COOL-SEASON GRASSES such as bluegrass, fescue, and bent. Weather conditions are right for maximum development of crown, rhizome, and stolon; soil moisture and temperature are best for efficient use of fertilizer; grass has less competition from weeds and traffic.

FALL fertilization is important to WARM-SEASON grasses too. They also need help to recover from summer damage and to be strengthened for the winter months ahead.

**FERTILIZER** choice should be Nitroform<sup>®</sup> organic nitrogen. It provides slow, steady feeding right up until temperature stops growth. Nonleaching, Nitroform stays in the soil to get turf off to a good start in the spring.

**FACTS** for fall fertilization with Nitroform...apply <sup>2</sup>/<sub>3</sub> of annual rate (12-20 pounds/1,000 square feet) to cool-season grasses. Apply <sup>1</sup>/<sub>3</sub> of annual rate (12-30 pounds/1,000 square feet) towarm-season grasses.



TURF & HORTICULTURAL PRODUCTS, HERCULES INCORPORATED, WILMINGTON, DELAWARE 19899.