LANDSCAPE nurserymen are experiencing an increasing demand for landscape maintenance.

As more industrial firms and institutions have become aware of the need to protect their plantings with proper maintenance, many have sought professional maintenance service, rather than establishing their own grounds maintenance departments.

Some firms in metropolitan centers now specialize in maintenance work; and in other meas, landscape nursery firms have established landscape maintenance departments.

To assist its members interested in landscape maintenance contracts, the National Landscape Nurserymen's Association in cooperation with the American Association of Nurserymen has asked firms known to be active in maintenance work to suggest items which might be covered in a maintenance contract.

The following list of items are offered to you in a format which will be helpful to you and your attorney in preparing for your own firm's contract.

Not all items are practical in every region of the country. Being a specialist, you know the horticultural practices which do apply in your business area.

Be alert for changes; periodically review your contract and the rates you charge.

Six DDT Manufacturers Contest USDA's Ban

Six pesticide manufacturers have challenged USDA's cancellation of the federal registration of certain uses of DDT.

The six companies contesting the action are Allied Chemical, Black Leaf Products Co., Carolina Chemicals, Inc., Diamond Shamrock Corp., Lebanon Chemical Corp., and Stauffer Chemical. They have requested a public hearing or the appointment of an advisory committee to review the cancellation action taken in November, 1969, by USDA's Agricultural Research Service. The companies have the right to the two methods of review under authority of the Federal Insecticide, Fungicide, and Rodenticide Act.

ARS is in the process of requesting the National Academy of Sciences to appoint a committee to review the ruling.

On Nov. 20, 1969, ARS canceled the federal registration of DDT for use against shade trees pests; tobacco pests; house and garden pests; and pests in aquatic sites such as marshes, wetlands, and swamps. About 35% of the total amount of DDT used annually in the U.S. is marketed for these purposes.

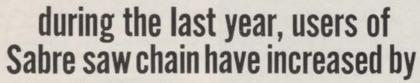
The six companies are entitled to continue to produce and sell their DDT products in interstate commerce pending the outcome of the statutory proceedings. About 1,300 products marketed by about 400 manufacturers were affected by the cancellation order.

Landscape Council Folds

For lack of interest, the Landscape Council has been cancelled. That's the report from William Flemer III, president of the American Association of Nurserymen.

The plan was to get a national sales development program under way to promote the nursery business. Financing was to come through membership dues.

A spring program had been planned and the time had arrived to make firm commitments for advertising space and radio time. With only 400-plus members singed up and 15% of the necessary funds pledged, Flemer said, it was obvious that our membership was not quite ready for a national promotion and advertising program.





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