

A Suggested Landscape Maintenance Contract

The following proposal, when signed by both parties, constitutes a contract for landscape maintenance to be performed at

(Business name and address)

by

(Name of maintenance firm)

This maintenance contract covers the period (season) from to

(Date)

(Date)

GENERAL MAINTENANCE

- general inspections per year or season.
(Number)
- Complete policing (litter pick-up) of all landscaped areas times per month.
(Number)
- Complete sprinkler system servicing as needed, including (1) labor and (2) parts.
- Complete landscape lighting servicing as needed, including (1) labor and (2) parts.
- Annual refurbishing (repair, clean, paint or varnish, etc.) of all decorative plant containers (pots, flowerboxes, etc.)
- Protective winter storage of all container plants.
- Repair and replenish all decorative stone or gravel areas, including plastic and edging.
- Snow removal of defined areas (sidewalks, drives, parking lots, etc.) Specify

LAWN MAINTENANCE

- Mowing, trimming and edging all lawn areas
(Number)
times per month from to
(Date) (Date)
or as needed.
- Fertilize all lawn areas times per year.
(Number)
Type Rate
- Complete chemical weed control. Including materials.
- Complete chemical insect control. Including materials.
- Complete chemical fungus control. Including materials.
- Watering of all lawn areas times per month
(Number)
unless unnecessary due to adequate rainfall.
- Reseed and/or re-sod bare or weak lawn areas.
- Annual de-thatching of all lawn areas.
- Annual sowing of Rye grass for winter color on all lawn areas (Southern U.S. only).

TREE, SHRUB, & SHRUB-BED MAINTENANCE

- Complete trimming, edging, weeding of all shrubs and shrub-beds times per month.
(Number)
- Fertilize and mulch shrubs and shrub-beds
(Number)
times per year. Type
- Spike and fertilize all trees times per year.
(Number)
Type
- Annual tree pruning and/or shaping.
- Complete insect and disease control of all trees and shrubs including (1) labor and (2) materials.

- Tree surgery as needed.
- Watering of all trees, shrubs and shrub-beds
(Number)
times per month unless unnecessary due to adequate rainfall.

FLOWER BED AND/OR HERBACEOUS GROWDCOVERS

- Complete weeding, trimming, edging of all flowerbeds and groundcovers times per month.
(Number)
- seasonal plant changes in flower beds for
(Number)
color. Specify:
- Fertilize and/or mulch all flower beds and groundcovers times per year.
(Number)
- Replant or "re-stick" all damaged or thin areas in ground cover beds.
- Complete insect and disease control on all flower and groundcover beds including (1) labor and (2) materials.
- Watering of all bed areas times per week unless unnecessary due to adequate rainfall.

OTHER SERVICES

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All items not checked on this contract will be considered "extras" and will be charged for under separate purchase order according to the nature of the item.

Guarantee and/or replacement policy:

(Written by individual company)

except due to "Acts of God." Acts of God are defined as damage or death of plant material due to wind, storm, hail, fire, flood, freezing, vandalism, theft or other willful acts over which the maintenance company has no control.

Based on a 12-month contract, the total cost of the above checked service item is \$....., payable in monthly installments of \$....., due on the of each month. A% service charge per month will be levied on all overdue accounts. This contract may be canceled by either party on 60 days' written notice, provided the account is paid in full up to date of cancellation.

Owner

Title

Company

Date

Maint. Firm

Title

Company

Date

LANDSCAPE nurserymen are experiencing an increasing demand for landscape maintenance.

As more industrial firms and institutions have become aware of the need to protect their plantings with proper maintenance, many have sought professional maintenance service, rather than establishing their own grounds maintenance departments.

Some firms in metropolitan centers now specialize in maintenance work; and in other areas, landscape nursery firms have established landscape maintenance departments.

To assist its members interested in landscape maintenance contracts, the National Landscape Nurserymen's Association in cooperation with the American Association of Nurserymen has asked firms known to be active in maintenance work to suggest items which might be covered in a maintenance contract.

The following list of items are offered to you in a format which will be helpful to you and your attorney in preparing for your own firm's contract.

Not all items are practical in every region of the country. Being a specialist, you know the horticultural practices which do apply in your business area.

Be alert for changes; periodically review your contract and the rates you charge.

Six DDT Manufacturers Contest USDA's Ban

Six pesticide manufacturers have challenged USDA's cancellation of the federal registration of certain uses of DDT.

The six companies contesting the action are Allied Chemical, Black Leaf Products Co., Carolina Chemicals, Inc., Diamond Shamrock Corp., Lebanon Chemical Corp., and Stauffer Chemical. They have requested a public hearing or the appointment of an advisory committee to review the cancellation action taken in November, 1969, by USDA's Agricultural Research Service. The companies have the right to the two methods of review under authority of the Federal Insecticide, Fungicide, and Rodenticide Act.

ARS is in the process of requesting the National Academy of Sciences to appoint a committee to review the ruling.

On Nov. 20, 1969, ARS canceled the federal registration of DDT for use against shade trees pests; tobacco pests; house and garden pests; and pests in aquatic sites such as marshes, wetlands, and swamps. About 35% of the total amount of

DDT used annually in the U. S. is marketed for these purposes.

The six companies are entitled to continue to produce and sell their DDT products in interstate commerce pending the outcome of the statutory proceedings. About 1,300 products marketed by about 400 manufacturers were affected by the cancellation order.

Landscape Council Folds

For lack of interest, the Landscape Council has been cancelled. That's the report from William Flemer III, president of the American Association of Nurserymen.

The plan was to get a national sales development program under way to promote the nursery business. Financing was to come through membership dues.

A spring program had been planned and the time had arrived to make firm commitments for advertising space and radio time. With only 400-plus members signed up and 15% of the necessary funds pledged, Flemer said, it was obvious that our membership was not quite ready for a national promotion and advertising program.

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