

## Suppliers Personnel Changes

American Pulley Co. president John A. Brnich announces appointment of Charles A. Berry as sales manager of Hardie Products Div. in the Midwest. Berry was formerly midwest district manager for Hardie, and in his new position will be headquartered at the company's Philadelphia offices. American Pulley Co. is a division of Universal American Corp.

Niagara Chemical Div., FMC Corp., has added Dr. Loren K. Gibbons to its organic synthesis group of the research and development department. Gibbons will engage in the synthesis of potential fungicides for control of plant diseases. He received his Ph.D. degree in chemistry from the University of Kansas.

Pennsalt Chemicals Corp. recently appointed E. G. Warren to the post of product manager-inorganic chemicals for the industrial chemicals division. At the same time Donald A. King moved from product manager-

inorganic chemicals to regional sales manager in Detroit.

Smith-Douglass Co., Inc., has placed Gerald D. Johnston in the Michigan territory to represent Nutro plant food. He was formerly with Heritage House Products, Inc. Donald O. Newhart has been named to represent Nutro pesticides sales in the Midwest. Directing private label sales for the entire Midwest is Hartl W. Lucks, whose new title is midwest manager, Nutro private label sales.

U. S. Borax & Chemical Corp. has appointed H. F. (Hal) Griswold to executive assistant to the marketing department vice president. Griswold was formerly with McCann-Erickson, Inc., Los Angeles advertising agency. Borax has also acquired the services of C. Wayne Jordan, agronomist, who will work at the firm's Auburn, Alabama, offices. Others involved in field moves include David V. Parker, who now heads sales of all the company's products, including industrial and agricultural chemicals.

## Literature you'll want

Here are the latest government, university, and industrial publications of interest to contract applicators. Some can be obtained free of charge, while others are nominally priced. When ordering, include title and catalog number, if any. Sources follow booklet titles.

**Canada Thistle and Its Control**, 1963, 8 pp. il., 5¢, Catalog No. A 1.35:523, Superintendent of Documents, United States Govt. Printing Office, Washington, D. C. 20402.

**Know Your Soil**, Rev. 1963, 16 pp. il., 15¢. Catalog No. A 1.75:267/2 Superintendent of Documents, U. S. Govt. Printing Office, Washington, D. C. 20402.

**Scale Insects on Shade Trees and Shrubs**, Bulletin E-29, Agricultural Publications Office, Agricultural Experiment Station, Purdue University, Lafayette, Ind., 5¢.

**Dyrene Turf Fungicide**, 8 pp. il., Chemagro Corp., P. O. Box 4913, Kansas City 20, Mo.

**Pruning Woody Plants**, Extension Bulletin, 2 pp. il., Agricultural Extension Service, University of Delaware, Newark, Del.

**General Contact Weed Killers**, Bulletin C-447, Agricultural Experiment Station, U. of Cal., Berkeley 4, Cal.

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