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**John Salisbury Sports Field rep.**

**THE PRO'S CHOICE**



- Grass Seed
- Fertilizers
- Insecticides
- Nursery Stock
- Fungicides
- Herbicides
- Mulches
- Tools
- Stone
- Soil
- Ties

Keep Your Ball fields safe and looking great!! TERRE has the products from grass seed and fertilizer to infield clays and turface products  
Purchase 1 pallet of turface get free field evaluation done.



**The TERRE Co.**

206 DELAWANNA AVE CLIFTON NJ 07014

Continued from page 12 "Avoiding Liability Lawsuits".....

**No Guarantees**

Having a First Aid certificate, a cellular phone on site, an emergency procedure in place and follow-up actions documented doesn't necessarily mean you're out of the lawsuit woods. But you can show to the court and the injured individual that serious problems have been discussed and thought out, and that your policies and procedures were in place.

You, your department or school may still get sued and even lose when you have done everything correctly. But there is some consolation. The most important feature of your precautions is that you might have saved a life or saved a life-threatening situation because you were ahead of the liability wave. So, although you lost in court, you won on the field. ▲

As owner of Grounds Maintenance Services, Orlando, Fla., Floyd Perry provides consulting services and gives safety and field care seminars. He's the author of a set of books titled Pictorial Guide to Quality Groundskeeping and two videos, The ABCs of Grounds Maintenance for baseball and for softball, and is a member of the STMA Certification Committee. He was named the 1996 sportsTURF Manager of the Year for his contributions to the industry.

**DID YOU KNOW?** Soil content in the soil is a particular concern in drier regions where irrigation water or rainfall is restricted. (IPM Handbook)

**SFMANJ MEMBERS**

**Find your district representative.** Your district representative or committee member can help you with questions about member vendors in your area, everyday problems, seminars and District meetings.

**Let us help you!!!!!!!!!!!!!!**

**District I** – Committee Chair Eleanor Murfitt, (908) 236-9118, Committee members, George Van Haasteren, John Salisbury  
**Hudson, Sussex, Passaic, Morris, Bergen, Essex, Union**

**District II** – Committee Chair, Fred Castenschiold, (908) 722-9830, Committee members, Dean Marzocca, Jim Hermann, Clare Liptak, Dr. John Grande, Dr. James Murphy.  
**Hunterdon, Somerset, Warren, Middlesex**

**District III** – Committee Chair, Bud Perdun, (732) 289-3048 Committee Members, Tom Torpey, Jeff Cramer.  
**Mercer, Monmouth, Ocean, Burlington**

**District IV** – Committee Chair, Larry George (800) 942-0134  
**Gloucester, Atlantic, Salem, Cumberland, Camden, Cape May.**

**WOULD YOU LIKE TO SERVE ON YOUR DISTRICT COMMITTEE? CALL YOUR COMMITTEE CHAIR**