

# THRU THE GREEN

The Golf Course Superintendents Association of Northern California

JANUARY - APRIL 2020

Northern California Chapter  
**GCSAA**  
GOLF COURSE SUPERINTENDENTS ASSOCIATION OF AMERICA



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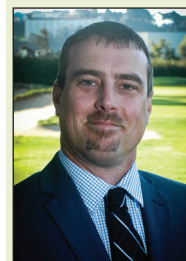
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Thank You to Presidio Golf Course for Hosting the 2020 GCSANC/USGA Regional Conference

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## President's Message

By **PETE BACHMAN**

*GCSANC President, Superintendent, San Jose Golf Course*

*(Editor's Note: The following article was prepared prior to the USGA meeting, and before the current health crisis and cancellation of the Field Day at Olympic Club.)*

It's early March, and I'm watching grass wilt like it's the middle of July. Having to run overhead irrigation in March is bad, but having to spray wetting agent because there's no rain in sight is worse.

It's always something, and that's probably what motivates a lot of us on a daily basis. The challenge is always different. No matter how well you plan, the curve balls find their way through, and you've got to foul some off before you get a pitch to hit. In our business, the strikeout is not an option.

For the 2020 GCSANC Board of Directors, the curve ball always seems to revolve around finding locations willing to host events, and do so at a reasonable cost. This year, our calendar is set and we are very excited about it. We started off with a bang. The Institute and Bootcamp were well attended and attendee feedback was very positive. Having a great cast of presenters always helps. Our goal is to make sure that your time is well spent at these events, and that you find a value add in the material presented. I hope you will join as at our upcoming USGA joint meeting, Field Day, and our Scholarship and Research Tournament. While you're at it, bring your assistant or GM. They stand to learn a lot too.

As a chapter, we are very proud to have one of our members, Kevin Breen, elected to the position of Secretary Treasurer for GCSAA. We look forward to Kevin's continued leadership as he joins the executive committee at the national level.

Lastly, I would like to thank you for the opportunity to serve as the president of this association. It is a true honor, and I'm very lucky to be surrounded by a strong contingent of fellow board members who are driven to make a positive impact. We will do our very best to serve this great membership in 2020. I think we'll get a few good pitches to hit. If not, we'll just steal some signs...

**Pete Bachman**

## NORCALENDAR

**Monday, June 15**

**13th Annual Clifford & Myrtle  
Wagoner Scholarship &  
Research Tournament**  
Ruby Hill Golf Club,  
Pleasanton  
**(PENDING)**

**Monday, September 28**

**GCSANC/CGCOA/NCPGA  
Joint Meeting**  
Baylands Golf Links, Palo Alto

**Annual Meeting**

Date and Location To Be  
Announced

**Holiday Meeting**

Date and Location To Be  
Announced

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## Editor's Note

By **MARC CONNERLY**, *GCSANC Executive Director*

Dear Readers,

Much of the content of this issue of Thru The Green was composed prior to the escalation of the current health crisis. We deleted those articles that were rendered obsolete due to cancellation of events, etc., kept those articles that retained relevance, and added some content to help inform and guide you through the very challenging times we are all facing.

If you are not already doing so, please regularly monitor the GCSANC website ([www.gcsanc.com](http://www.gcsanc.com)) and Twitter account for resources and information. We have added a COVID-19 resources page to the site, and we continually add resources to the webpage and Twitter feed. We also circulate frequent announcements and resources via email, so if you are not receiving regular emails from us, please check your spam folder, then call or email me at (916) 214-6495 or [mconnerly@connerlyandassociates.com](mailto:mconnerly@connerlyandassociates.com).

Association events have been thrown into a state of flux, but we continue to communicate with venues and monitor the status of social distancing policies in anticipation of rescheduling. Events planned for June through the end of the year remain on the calendar for now, and we will let you know as soon as we have a clearer picture of the feasibility of those plans.

We continue to work closely with our golf industry allies at the state, regional and national levels on those issues of great importance to you and our industry, including reopening courses, proper safety protocols for reopening, aid to impacted businesses and employees, and more, and we will keep you informed as new information is available.

Please contact me if you have any needs, and know that we are here to assist and guide you through this crisis.

Wishing you, your family, friends, and co-workers safety and peace,

Marc Connerly

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# Executive Director's Report

By **MARC CONNERLY**, *GCSANC Executive Director*

In the days leading up to the March 9 GCSANC USGA Regional Conference at Presidio Golf Course, GCSANC President Pete Bachman and I discussed whether to move forward with the event or to cancel it. Registrations were lagging significantly, and the specter of the coronavirus was beginning to gain prominence in the media.

We concluded that the poor registration numbers were attributable to other factors, and the coronavirus incidence and death numbers were small enough that the risks seemed to be minimal. In fact, the virus had not been declared a pandemic, and one local official explicitly stated that she did not believe that it was time to cancel large events or to begin social distancing.

Ultimately, registration increased to an acceptable level in the final days before March 9, the Presidio event was held, and it was a beautiful day and a very successful event.

Little did we know that just two days later the World Health Organization (WHO) would deem the health crisis a pandemic, the NBA would curtail their season, followed soon thereafter by the NHL, MLB, NCAA Final Four, Disneyland, and the host of other closures that ensued; including, of course, the shelter in place orders in the Bay Area that closed many golf courses. As they say, the rest is history.

I don't need to tell any of you that the last month or so has been a whirlwind, full of confusion, concern, rapid change, uncertainty, and the phrase that has become a permanent part of our vernacular: "a new normal."

It's still too soon to know what that "new normal" will look like, but it is safe to say that things will be different, in some cases in the short-term, and in others the long-term or even forever. How long will social distancing and single-rider carts stay in place? How soon will large tournaments and other sizeable congregations be allowed? What will the new staffing levels look like as courses struggle to survive? How many courses will never reopen as a result of the economic hit? These are but a few of the

unanswered questions facing our industry as we continue to feel our way through this very difficult crisis.

At the association, our focus is on helping you find answers and resolve the issues that are cropping up as a result of the crisis. Certainly, the association Board and staff will need to adapt as well, as events and meetings will face stricter sanitary protocols, the subject matter and emphasis of meetings will likely change, and membership, sponsorship and GCSANC's bottom line are certain to be impacted.

More than ever, it is and will continue to be increasingly important to find work-life balance, seek the assistance, guidance and collaboration of industry peers, and work together for the good of the industry, the region, our courses and businesses, and our friends and families.

Stay safe, stay strong, and stay focused...we will see this through together.

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# March 9 GCSANC/USGA Regional Conference at Presidio Golf Course





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## From the Field

By **JEFF JENSEN**, *GCSAA Field Staff, Southwest Region*

I hope this finds you and your family safe and healthy. As we continue to wade through the COVID-19 epidemic, many of our clubs in Northern California are going to be needing financial assistance to continue operations.

The Coronavirus Aid, Relief, and Economic Security (CARES) Act, passed by Congress and signed by President Trump on March 27th, enables golf businesses to obtain relief for disruption to business operations.

While there isn't enough room in this column to cover all assistance, two Small Business Administration (SBA) programs stand out for eligible facilities:

### **SBA 7(a) Paycheck Protection Program (PPP)**

The maximum loan amount from PPP through June 2020 is \$10 million, and is based on a formula tied to average total monthly payroll costs for a specified period. Up to eight weeks of payroll, and other costs, will be forgiven if the business retains its employees and their salary levels. Principal and interest are deferred for up to a year, and all borrower fees are waived.

Loans are retroactive to February 15th, and the bill allows for rehired employees to be included in the loan forgiveness reduction if they are rehired by June 30, 2020.

Costs that are defined as "payroll costs," and which are therefore eligible for forgiveness include: compensation, healthcare benefits, paid sick and family leave, severance, mortgage interest, rent, and utility payments, among other items. Uses of the loan that are not eligible for forgiveness include: employee compensation above \$100,000 and payroll taxes.

The loans will be made through the SBA's network of 7(a) lenders, and will be open through June 30, 2020. This program can also be used in coordination with other COVID-19 financing assistance measures established under the CARES Act, or any other existing SBA loan program.

Eligible firms for PPP include: small business concerns, businesses with 500 employees or less, veterans, and 501(c)(3) non-profit organizations meeting certain SBA standards.

[For more info on PPP, click here.](#)

### **SBA Disaster Assistance Loans**

SBA's Economic Injury Disaster Loans (EIDL) offers up to \$2 million in assistance, with an interest rate of 3.75%

for small businesses, and 2.75% for non-profits. The loans may be used to pay for expenses that could have been met had the disaster not occurred, including payroll and other operating expenses.

The CARES Act included \$10 billion in funding to expand the EIDL program. This includes a provision allowing an advance grant of up to \$10,000 to small businesses and nonprofits within three days of applying for an EIDL loan. The advance EIDL grant does not need to be repaid, even if the grantee is subsequently denied an EIDL, and may be used to provide paid sick leave to employees, maintain payroll, meet increased production costs due to supply chain disruptions, or pay business obligations, including debts, rent, and mortgage payments.

Eligible firms include small business concerns, as well as the following businesses with 500 or fewer employees: tribal businesses, sole proprietorships, and independent contractors. Additionally, most private non-profits of any size are eligible.

A business that receives an EIDL by June 30, 2020, as a result of a COVID-19 disaster declaration, is eligible to apply for a PPP loan, or may refinance their EIDL into a PPP loan. In either case, the emergency EIDL grant award of up to \$10,000 would be subtracted from the amount forgiven in the PPP.

[For more info on EIDL, click here.](#)

Thanks for your support of GCSAA during this time of crisis. If you need any assistance, please feel free to reach out to me, or a member of the GCSAA staff. Stay safe and be careful out there!





# Assistant Superintendent Profile: Jonathan Fredericks, Monterey Peninsula Country Club

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It's always great to showcase some of the up and coming talent in our industry. Northern California has some of the richest history in golf, with great courses and hardworking crews that keep them in exceptional condition. For this issue, we interviewed Jonathan Fredericks, Assistant Superintendent at Monterey Peninsula Country Club.

**What made you decide to get into golf course maintenance?**

**JF:** I have always loved being outdoors, and I played lots of different sports as a kid. I wasn't good enough to continue playing sports in college, but still wanted to stay involved somehow. One of my best friend's dad was a local superintendent. He told me that I would be a great fit for turf management. I'm so glad I followed his advice!

**What is your proudest accomplishment in the industry?**

**JF:** I have had the very high honor of working two majors, the 2017 Masters and the 2019 U.S. Open. I was not volunteering for these tournaments, but an actual employee of both the Augusta National Golf Club and Pebble Beach Golf Links. Two golf courses you only dream of playing as a child, and I got to be a part of the day-in, day-out preparation for both of these world class venues.

**Who would you consider your most influential mentor in the industry?**

**JF:** My boss at Starkville Country Club, Will Arnett. I worked for the country club while at Mississippi State University. He always had time to answer questions about running a golf course, as well as help me, and the other turf students who worked there, to find jobs after college. I try to keep in touch with him as much as possible.

**Where did you grow up?**

**JF:** Slidell, Louisiana. Maybe 30 minutes north of New Orleans.

**Your best nicknames?**

**JF:** J-Fred

**If you could drive any vehicle, what would it be?**

**JF:** "Bumble Bee" from the movie, Transformers. Black and yellow Chevrolet Camaro.

**Do you have any pets?**

**JF:** No pets.

**What is one thing that most people don't know about you?**

**JF:** I sponsor three kids in Burkina Faso, Africa. It is one of

the poorest countries in the entire world. I recently had the opportunity to go and meet them in the beginning of November.

**What was your lowest score playing golf, and where?**

**JF:** 81 at Black Horse in Seaside, CA.

**What is your favorite manual labor job on the golf course and why?**

**JF:** Put me on walk mowing greens. You have to take pride in mowing straight lines, otherwise you won't be allowed to mow greens anymore.

**Greatest piece of advice anyone has given you?**

**JF:** "You should never spend your time trying to be a 'former' anything." – Condoleezza Rice

**If you had to survive on a deserted island for 1 year, aside from food and water, what five items would you bring and with you to occupy your time?**

**JF:** My 6-gallon pot for boiling shrimp, a radio with Spotify, my golf clubs, golf balls, and swimsuit.

**Favorite beer?**

**JF:** Sierra Nevada Pale Ale

**If you had your choice, what would you do in retirement?**

**JF:** Still work at a golf course so I can play free golf.

**Favorite sports teams?**

**JF:** New Orleans Saints, LSU Tigers, Chicago Cubs

**What's your favorite type of grass to manage as a putting surface, and why?**

**JF:** Bentgrass greens. I like the smooth surface bentgrass provides while maintaining healthy roots

**If you could have lunch with anyone, past or present, who would it be?**

**JF:** Lunch with Drew Brees

**What do you enjoy outside of work?**

**JF:** Camping for sure. I love being out in the woods.



# Guest Article

By **Tyler Truman**, *Superintendent at Sun City Palm Desert, and current President of the Hi-Lo Desert GCSA*

With the current health pandemic wreaking havoc on our professional lives, and creating uncertainty, new challenges, and stress, it's important to have resources to cope and deal with all that is being thrown at us. Below are several steps in helping reduce the stress in your life, courtesy of the American Psychological Association (<http://www.apa.org/helpcenter/work-stress.aspx>).

**Track your stressors.** Keep a journal for a week or two to identify which situations create the most stress and how you respond to them. Record your thoughts, feelings and information about the environment, including the people and circumstances involved, the physical setting and how you reacted. Did you raise your voice? Get a snack from the vending machine? Go for a walk? Taking notes can help you find patterns among your stressors and your reactions to them.

**Develop healthy responses.** Instead of attempting to fight stress with fast food or alcohol, do your best to make healthy choices when you feel the tension rise. Exercise is a great stress-buster. Yoga can be an excellent choice, but any form of physical activity is beneficial. Also, make time for hobbies and favorite activities. Whether it's reading a novel, going to concerts, or playing games with your family, make sure to set aside time for the things that bring you pleasure. Getting enough good-quality sleep is also important for effective stress management. Build healthy sleep habits by limiting your caffeine intake late in the day and minimizing stimulating activities, such as computer and television use, at night.

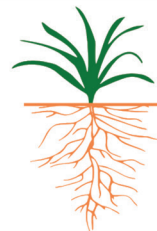
**Establish boundaries.** In today's digital world, it's easy to feel pressure to be available 24 hours a day. Establish some work-life boundaries for yourself. That might mean making a rule not to check email from home in the evening, or not answering the phone during dinner. Although people have different preferences when it comes to how much they blend their work and home life, creating some clear

boundaries between these realms can reduce the potential for work-life conflict and the stress that goes with it.

**Take time to recharge.** To avoid the negative effects of chronic stress and burnout, we need time to replenish and return to our pre-stress level of functioning. This recovery process requires "switching off" from work by having periods of time when you are neither engaging in work-related activities, nor thinking about work. That's why it's critical that you disconnect from time to time, in a way that fits your needs and preferences. Don't let your vacation days go to waste. When possible, take time off to relax and unwind, so you come back to work feeling reinvigorated and ready to perform at your best. When you're not able to take time off, get a quick boost by turning off your smartphone and focusing your attention on non-work activities for a while.

**Learn how to relax.** Techniques such as meditation, deep breathing exercises and mindfulness (a state in which you actively observe present experiences and thoughts without judging them) can help melt away stress. Start by taking a few minutes each day to focus on a simple activity like breathing, walking or enjoying a meal. The skill of being able to focus purposefully on a single activity without distraction will get stronger with practice and you'll find that you can apply it to many different aspects of your life.

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*Continued from page 12*

**Talk to your supervisor.** Healthy employees are typically more productive, so your boss has an incentive to create a work environment that promotes employee well-being. Start by having an open conversation with your supervisor. The purpose of this isn't to lay out a list of complaints, but rather to come up with an effective plan for managing the stressors you've identified, so you can perform at your best on the job. While some parts of the plan may be designed to help you improve your skills in areas such as time management, other elements might include identifying employer-sponsored wellness resources you can tap into, clarifying what's expected of you, getting necessary resources or support from colleagues, enriching your job to include more challenging or meaningful tasks, or making changes to your physical workspace to make it more comfortable and reduce strain.

**Get some support.** Accepting help from trusted friends and family members can improve your ability to manage stress. Your employer may also have stress management resources available through an employee assistance program (EAP), including online information, available counseling and referral to mental health professionals, if needed. If you continue to feel overwhelmed by work stress, you may want to talk to a psychologist, who can help you better manage stress and change unhealthy behavior.



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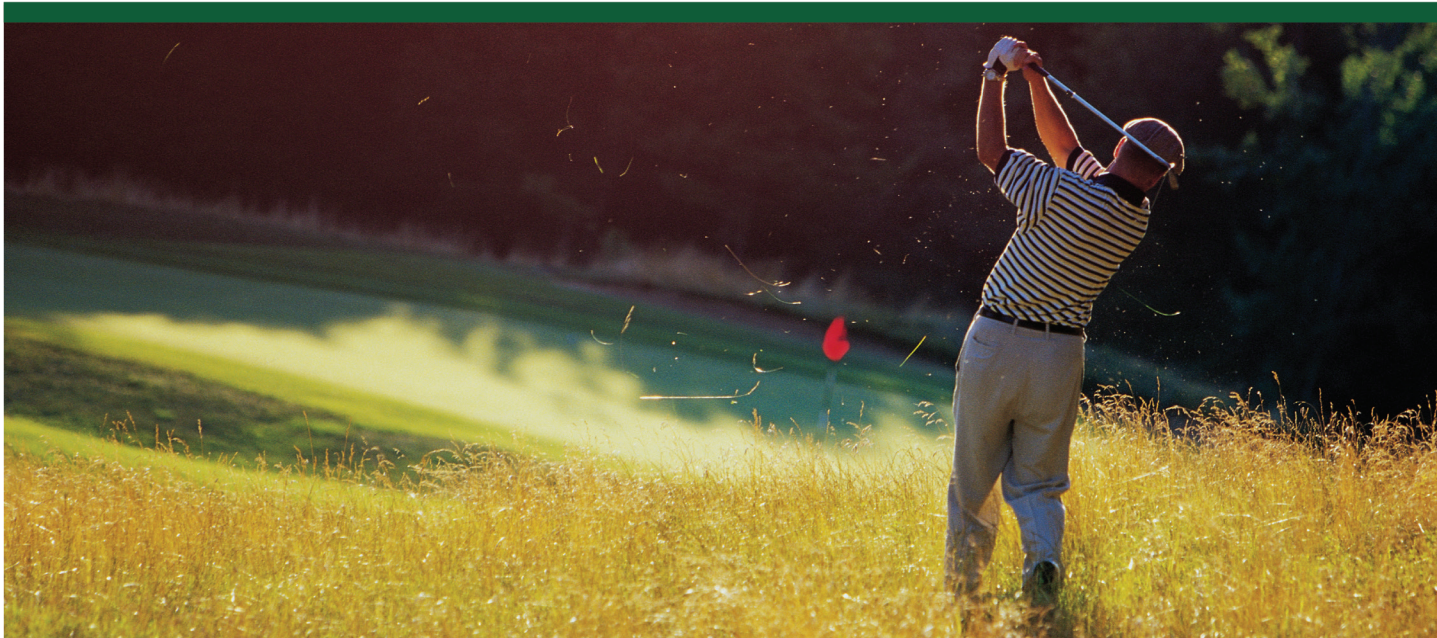
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# BACK2GOLF: GUIDELINES FOR OPENING UP THE GOLF COURSE DURING COVID-19



## GUIDELINES FOR ALL PHASES: INDIVIDUALS

- Wash your hands with soap and water or use hand sanitizer, especially after touching frequently used items or surfaces.
- Avoid touching your face.
- Sneeze or cough into a tissue, or the inside of your elbow.
- Disinfect frequently used items and surfaces as much as possible.
- Maintain social distancing of at least 6 feet.
- Strongly consider using cloth face coverings when social distancing can't be observed.

## CONTINUE TO PRACTICE GOOD HYGIENE – PEOPLE WHO FEEL SICK SHOULD STAY HOME

- Do not go to work.
- Contact and follow the advice of your medical provider.

## GUIDELINES FOR ALL PHASES: EMPLOYERS

Develop and implement appropriate policies, in accordance with federal, state, and local regulations and guidance, and informed by industry best practices:

- Maintain 6 feet social distancing and protective equipment.
- Temperature checks for staff.
- Testing, isolating, and contact tracing.
- Sanitation of maintenance equipment, hand tools, etc.
- Disinfection of common and high-traffic areas.

Monitor workforce for indicative symptoms. Do not allow symptomatic people to physically return to work until cleared by a medical provider.

Develop and implement policies and procedures for workforce contact tracing following an employee a positive COVID test.

## PHASE ①

Avoid gathering  
in groups of more  
than **10** people

## PHASE ②

Avoid gathering  
in groups of more  
than **50** people

## PHASE ③

Resume  
**UNRESTRICTED  
STAFFING** levels



## HOW TO CLEAN EQUIPMENT AND SURFACES

**Employers are required to increase regular cleaning and sanitizing of common-touch surfaces.**

Employers must:

- **Establish a housekeeping schedule** to address regular, frequent, and periodic cleaning.
- **Provide appropriate and adequate cleaning supplies** for scheduled and spot cleaning and cleaning after a suspected or confirmed coronavirus case.
- **Ensure floors, counters, and other surfaces** are regularly cleaned with soap and water, or other cleaning solution, to prevent build-up of dirt and residues that can harbor contamination.
- **Make sure high-touch surfaces are properly disinfected** on a frequent or periodic basis using a bleach solution or other EPA-approved disinfectant.  
[www.epa.gov/pesticide-registration/list-n-disinfectants-use-against-sars-cov-2](http://www.epa.gov/pesticide-registration/list-n-disinfectants-use-against-sars-cov-2)
- **Be sure employees follow effective cleaning procedures** and use protective gloves and eye/ face protection (face shields and/ or goggles) when mixing, spraying, and wiping with liquid cleaning products, like diluted bleach.
- **Make sure shared utility vehicles are sanitized** after each different person's use.
- **Keep Safety Data Sheets (SDSs)** for all disinfectants on site.
- **Don't mix chemicals — many are incompatible;** and be sure to dilute and use chemicals per manufacturer label directions.
- **Alcohol solutions with at least 70% alcohol** may be used.

**Diluted household bleach solutions may also be used** if appropriate for the surface.

- **Check the label** to see if your bleach is intended for disinfection, and ensure the product is not past its expiration date. Some bleaches, such as those designed for safe use on colored clothing or for whitening, may not be suitable for disinfection.
- **Unexpired household bleach** will be effective against coronaviruses when properly diluted.
- **Follow manufacturer's instructions** for application and proper ventilation. Never mix household bleach with ammonia or any other cleanser.
- **Leave solution on the surface** for at least 1 minute.

**To make a bleach solution, mix:**

- 5 tablespoons (1/3rd cup) bleach per gallon of water  
**OR**
- 4 teaspoons bleach per quart of water

For electronics, such as tablets, touch screens, keyboards, irrigation controls, and remote controls:

- **Consider putting a wipeable cover** on electronics.
- **Follow manufacturer's instruction** for cleaning and disinfecting.
  - If no guidance, use alcohol-based wipes or sprays containing at least 70% alcohol. Dry surface thoroughly.

### ON COURSE SETUP

- **Remove all touchable surfaces** such as:
  - Bunker rakes
  - Ball washers, or drain and cover
  - Benches
  - Water coolers, turn off drinking fountains
- **Wear gloves or sanitize tee markers** as they are being moved daily. Avoid spraying sanitizer on turf.
- **Remove lids** from trash cans.
- **If you leave the flagstick in,** use something to fill the hole to raise the bottom of the cup such as a foam noodle or piece of PVC. Additionally, disinfect flagsticks daily.
- **Eliminate sand seed buckets** from carts and/or tees.

### EQUIPMENT, UTILITY VEHICLES, HANDTOOLS

- **Sanitize** all hand tools prior to and after use.
- **Assign staff** pieces of equipment/carts to eliminate sharing.
- **No one should ride together** in maintenance vehicles, carts etc. Single riders only.
- **Spray all equipment** with CDC approved disinfectant on all touch points (steering wheels, gear shift, keys, switches etc.).
- **Disinfect** fuel pump handle after each use.

## GUIDELINES FOR GOLF COURSE MAINTENANCE

- **No outside visitors** permitted; employees, contractors, vendors and deliveries only.
- **Increase communication** with your team. Utilize apps such as WhatsApp or GroupMe.
- **Restrict access to certain areas** of the building, e.g. only equipment managers should be allowed in equipment repair area.
- **Stagger shifts** to minimize the amount of staff on property at any given time.
- **Assign each team member** a spray bottle of sanitizer.
- **Block doors open** to avoid touching doorknobs.
- **Place hand sanitizer** throughout the maintenance area.
- **Supply gloves and masks** to your team.
- **Eliminate time clocks** or assign management/one individual the responsibility of punching employees in/out.
- **Use appropriate disinfecting practices** for telephones, computer keyboards, tablets, etc after each use.
- **Eliminate the use** of refrigerators, coffee machines, microwaves.
- **Hold team meetings outside** or in the equipment maintenance area where appropriate 6-foot separation can be maintained.
- **Consider moving job board** out of break room to equipment storage area or use a web-based job board.
- **Adjusting break/lunch times** to limit contact between employees.
- **Consider setting up seating areas** outside for employees to take breaks and lunch.
- **Remove all personal items** from employee lockers.
- **Only 1 employee in the bathroom** at a time. Disinfect after each use.
- **Sanitizing touchable surfaces/carts/equipment/bathrooms/ breakrooms daily** (or multiple times a day).



## Affiliate Member Profile:

# Akoni Ganir, Simplot Turf & Horticulture

Superintendents have a lot of challenges that we face daily; thanks to our vendors that help with support, advice, and knowledge, things are made a little bit easier. For this issue, we interviewed Akoni Ganir with Simplot Turf & Horticulture.

**GD: What brought you to this industry?**

**AG:** I grew up in the Pacific Northwest. I got my start in the family turf and landscape business as a youngster just mowing lawns and running the string trimmer.



**GD: How long have you been in your role?**

**AG:** I've been with Simplot for 3 years.

**GD: How many courses do you see in your area?**

**AG:** 80+

**GD: What common issues do you see that superintendents have to deal with daily?**

**AG:** Irrigation and water, the need for more staff, golfer and member expectations, and poa seed-heads on greens.

**GD: What advice have you given to a struggling superintendent?**

**AG:** Find balance in your life and don't be afraid to reach out to your peers for help.

**GD: What is the greatest part of your job?**

**AG:** Not working weekends!

**GD: Outside of work, what activities do you enjoy?**

**AG:** Hoops, fitness, weights, yoga, church, attending my kids' sporting events, family vacations, amateur Traeger griller, and professional dessert eater.

**GD: Who is your favorite college football team? What will their record be this year? If they make it to a bowl game, which will it be?**

**AG:** Oregon State. 5-7; we're taking another year off from bowl season.

**GD: What is your beverage of choice?**

**AG:** Sugar free Red Bull

**GD: Where is one place in the world you would love to visit?**

**AG:** Australia

**GD: Who is your favorite artist/band?**

**AG:** Michael Jackson— The King of Pop

*Thank you  
to GCSANC Gold Preferred Partner:*



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**Turf-friendliness** – The Outcross 9060's unique electronically controlled four-wheel steer and four-wheel drive system provide turf friendliness and maneuverability. Each wheel turns and spins independently for gentle turning and superior traction. Outcross's balanced design removes the need for front counterweights, making it significantly more delicate on fine turf than an agricultural tractor.

**Consistency** – Set-up and save the parameters for each attachment – one time, upfront – to ensure the machine performs exactly to your specifications. Store settings for up to sixteen attachments for easy use and consistent performance, no matter the skill level of the operator in the seat.

**Versatility** – The Outcross 9060 will always be on the move. With 3-point, drawbar, cargo bed and loader capabilities, the opportunities to maximize this investment are near endless. The Outcross 9060 does the work of multiple machines in one compact package. Put your investment to work every day and receive consistency, efficiency, and reliability in return.

**Control** – Operation is simple and intuitive. The Outcross 9060 has a hydrostatic drive system, eliminating the need for an operator who is proficient with the complicated controls and shifting commonly associated with an agricultural tractor. Cruise control, shuttle shifting, a passenger seat, and one-action controls add to the ease-of-use and efficiency.

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