

NY, 14456, telephone 315-789-7573. In addition, TGT will be willing to test for the establishment of *T. harzianum* in your turf system on a limited basis. For information on this service, contact Dr. Hayes.

Question: How can I obtain Bio-Trek 22G?

Answer: To find the name of the nearest dealer, contact Mike Cline, Wilbur-Ellis Co., 2903 South Cedar Avenue, Fresno, CA, 93726, telephone 209-442-1220.

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Note to Readers:

The research reported in this article was conducted at Cornell University in conjunction with Dr. Eric Nelson. Dr. Harman has been developing biological control systems at Cornell for use in commercial agriculture for the past two decades. A primary goal has been not only to discover strains, delivery systems, and other aspects of biocontrol, but also to ensure that the results translate into useful products and processes for use in commercial agriculture and horticulture. He has found that the most difficult aspect of development of biocontrol systems is not solving technical problems but rather developing methods or vehicles

to implement and provide biocontrol products. This is an important goal; otherwise biocontrol will remain only in the lab, and will never become available to growers, managers, and the public.

Implementation of biocontrol research requires a for-profit company to register, develop, produce, and market the organisms and processes developed in University laboratories. Dr. Harman has investigated and tested various methods of accomplishing this, and has decided that the best method was to co-found a company to bring biocontrol products to the marketplace. Therefore, he and two colleagues, a scientist-lawyer and a businessman, formed TGT Inc. 2½ years ago. TGT operates under license from Cornell University and has developed methods for large-scale manufacture of biocontrol products. It is beginning to sell substantial quantities of EPA-registered biological fungicides as alternatives to existing purely chemical pest-control methods for several different purposes. Dr. Harman remains a full-time professor at Cornell University, and continues to develop new biocontrol strategies in the University setting. He provides advice and guidance to his colleagues at TGT who use his findings to implement new biocontrol products and strategies.



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