Letters

Marketing of the Fixpoint ® System in Canada

We, the firm Scarpellini, are an ELCAmember of Switzerland (http://www.EUlandscapers.org./d/index.htm) and a SRSmember of Switzerland (http://www.srssport.com).

For several years, we have been specializing in constructing sports fields, mainly in Switzerland. This activity

brought to our attention the special problem of marking lines.



For about 10 years, it has been customary to mark white lines on green sports fields by means of paint. As it is not easy to paint really straight lines up to 106 metres long,

attendants are frequently faced with the problem of exactly marking such lines.

During the last two years in Switzerland, Italy, France, and Austria, a product that we have developed called Fixpoint ® has been available to solve the problem. This is a totally new system, which we are now endeavouring to introduce in other countries.

By means of Fixpoint®, special pins are permanently placed in all corners and intersections of the lines, permitting the fixing of auxiliary cords. Thus, working times are drastically reduced and errors of remeasuring are eliminated. The results are perfect lines.

We are looking for an exclusive regional representative for Canada who is interested in marketing our product. More information is available on our website at http://www.Fixpointsystem.com.

We thank you in advance for your reply in this matter

- F. Scarpellini

Editor's Note: The inclusion of this correspondence is for the information of our members and does not constitute an endorsement of the product. Please email your reply directly to F. Scarpellini at fscarpellini@tinet.ch.



ATTENTION ADVERTISERS

If you are looking for a specific market for your products, advertise in *Sports Turf Manager*. Published four times a year, this newsletter has a national and international distribution with the majority of the membership residing in Ontario. 1998 advertising rates are as follows:

- business card size \$40.00
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For more information, contact Lee Huether at the STA office, (519) 763-9431, or Joy Black at New Paradigm Communications, (519) 371-6818.

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News Brief: No Soccer at Pan-Am Games?

WINNIPEG - Soccer's international governing body, FIFA, is threatening to withdraw its support of the Pan-American Games soccer tournament because of concerns there are not enough ven-

ues for the sport.

"They sent a representative here to look at the two fields re-

cently, and the letter indicated they thought two fields weren't good enough," said Bob McMahon, chief operating officer for the Games.

"We don't know what else they are concerned with, they didn't spell anything out, but we'll be speaking with them to try and work it out."

McMahon said one soccer field originally was planned to host the men's games and another field set aside for the women's matches.

McMahon said two additional fields have been established in response to the concerns from FIFA.

McMahon said he hopes to iron out any problems because if FIFA removes their support there will be no soccer at the Games.

- Canadian Press, The Record, November 3, 1998

PLEASE NOTE

The articles written within do not necessarily reflect the views of the Sports Turf Association.



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