

Headquarters Report

by Steve Trusty, Executive Director

I hope you have had a good fall and are ready for whatever winter brings. Your Board met in Knoxville, TN, in October and made a number of decisions to move STMA forward. One of the decisions that we at Headquarters are very pleased with is the renewal of the contract to keep us working for you. November 3rd marked the 4th Anniversary of Board Meetings that retained Trusty & Associates as your management company. Since that time membership has grown from 554 to over 1600. The number of chapters has grown from 4 to 16 and the money in the bank has increased substantially. Membership services have increased and the Certification program is up and running. We are proud to have been involved during this exciting period in STMA's life and look forward to many more years of helping you grow and prosper.

By now you should have received all the details on the Certification Program. If, for some reason you didn't

receive your copy, give us a call and we'll get the information out to you.

Because we anticipate a rush of applications to allow individuals to take the first scheduled test in St. Louis, we have geared up at Headquarters. We have added Terri Fangman to our staff. One of her prime responsibilities will be to verify the applications and to assist in awarding the points for education and experience. She will also be responsible for keeping CSFM records and notifying applicants of their status and getting test authorization materials out. If you have questions about your status ask for Terri. If you have general questions about the program that you don't find answered in the printed materials ask for Suz or myself.

We are also gearing up for the Conference. Booth space sold out by the first part of November. Registrations started coming in heavy the first part of October. If you haven't finalized your plans as yet, don't wait any longer. This 11th Annual Conference promises to be a great one. With the record number of speakers and exhibitors -- you don't want to miss it.

Dues notices should be in your hands in the next few days if you haven't received them already. We try to get them out the first part of December so you have the choice of expensing them in this year or next, depending on your budget year. If it is best for you to wait until after the first of the year that is fine. Be sure you get them in promptly so you don't miss your listing in the 2000 Membership Roster.

Do you have any acquaintances that should be STMA members? Now is a great time to be contacting them and urging them to get involved. If you are getting something out of your organization, share the information with others. If, for some reason, you are not 100% pleased with STMA, let Headquarters or your Board Members know your concerns so that we will have the opportunity to address them.

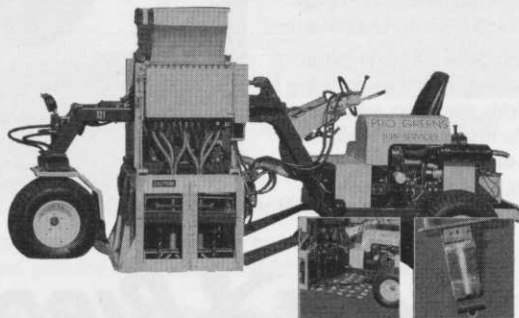
We at your Headquarters hope that you and yours have a most joyous holiday season and look forward to seeing you next year.

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