

# Headquarters Update

by Steve Trusty, Executive Director

**T**HANKS TO YOU! -- STMA continues to grow. As I write this column, there are now 975 members who have paid their national dues for 1997. There are an additional 726 Chapter members in our 8 Affiliated Chapters. That's 1701 individuals and companies that have made the commitment to get involved in bettering themselves and the industry that provides at least a portion of their income. While each new member means more work for Headquarters, we are thrilled with the growth. The more growth we have, the more important STMA will be to the members and to those who provide services to the industry.

Headquarters is providing another service to the chapters to make it easier for people to be members of both the Local Chapter and the National Association. We have had a number of people tell us that it is much easier to process one invoice through their system for both chapter and national dues, rather than having two separate invoices. This year, we handled the billings for the Minnesota Chapter and gained 18 new National members. We have just recently billed the Florida #1 Chapter members on a pro-rated basis and already have 2 new national members. We hope that all chapters will take advantage of this service for 1998.

Speaking of Chapters, we have several potential Chapters in various stages of formation. The two that are the furthest along are located in Southern Nevada and Northern California. I had the opportunity to attend the formation meeting with the group in Nevada and I'm scheduled to visit the Northern California meeting on November 11th. If you are interested in getting involved with a chapter in your area, contact headquarters for information.

If you know of individuals that should be members of STMA, tell them about the New Member Sweepstakes on page 3 and

encourage them to join you in a growing organization.

All chapter and national members should have received their packet of information on the 9th Annual Conference by now. If for some reason you

didn't receive yours, misplaced it, or would like extra copies to share with others, please let Headquarters know.

Until next issue, may your problems be small and your successes huge. *STM*

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