



Around the Office Desk



AMID threats of war in Mexico, blizzards raging all over the northern part of the United States and Canada, baseball scandal and whatnot, the office of the Association is a busy place filled with good-will and good cheer. There would be no space for anything else in the pages of the *National Greenkeeper* were we to publish excerpts from all the letters of congratulation directed to the officers of the Association and magazine which we receive from day to day.

Massachusetts comes forward in the person of Mr. Walter Darling, greenkeeper at the Colonial Golf and Country Club, Wakefield, saying "I have been waiting for a chance to join an organization composed of greenkeepers, as I believe there is no better way of improving golf courses than by the co-operation and interchange of experience of fellow greenkeepers. I wish the Association the success it deserves, and will get it backed by all."

Chicago is next, and Mr. John MacGregor, member of our Executive committee, writes, "Received my copy of the January *Greenkeeper* today, and I think it is a knockout! There are some good articles which are of great aid to the greenkeeper. I think there will be a larger membership when the greenkeepers have perused this issue. I particularly liked 'The ABC of Turf Culture' by O. J. Noer, an excellent article."

CHAIRMEN of Green committees, presidents of golf clubs, and owners of private golf clubs, in many instances mail their personal checks to cover the membership of their greenkeepers in this organization. From Mr. A. M. Dunsmore, president of the Chetremont Golf

Club, Cherry Tree, Pennsylvania, came a letter enclosing his personal check, with "You are on the right track and I wish you success. Here is an application for membership for our greenkeeper, Dallas Beck." Mr. Beck is evidently appreciated, and we in turn appreciate such a message.

From Texas, Florida, Georgia, California, Nebraska, Oregon, New York, all of New England, and several

other points they have rushed in since the first issue of the *National Greenkeeper* was mailed. Manufacturers of golf course equipment and supplies are as ready to express their pleasure as are the greenkeepers and golf officials. They are too numerous to mention here, but they will not be forgotten when the first meeting of the Executive committee is held on February 5.

SINCERITY of purpose sooner or later, achieves a full reward. The higher the purpose, the sooner it is appreciated, and this quite evidently holds true in the national organization of the greenkeepers of America. Among the present and future officers of this association are men whose sincerity has been proved, and whose ability is unquestioned. In the field of

greenkeeping, there are few men who have had the organizing experience which stands to the credit of Mr. John Morley. Many times during his life he has been called upon to assist in organizing fraternal and social bodies, which he has served in an official capacity for periods of several years. From the fount of these years of experience and the spirit of his daily life, he drew the principles which form the foundation of the National Association of Greenkeepers of America. The house of

The Skipper of the Green

By G. A. FARLEY

For thirty years I sailed the sea,
And every port was known to me;
I was a member of the band
That finds but restlessness on land.

Like every skipper ever born,
I viewed the landlubber with scorn,
And pitied men who chose to toil,
Bound to the tillage of the soil.

But years have taken toll of man
Since birth on land and sea began,
And so I builded me a home
Upon a cliff, lashed white with foam,

Where I could watch the ships sail by,
And hear the seagulls' moaning cry,
And keep my faith in dreaming nights
Of Southern palms and Northern lights.

But neighbors interfered, and now
No longer do I scorn the plow,
And ships sail in and out unseen;
They've made me Chairman of the Green.

the National Association will not be built upon shifting sand, but upon the rock of Sincerity, the purpose which endures.

A CHAIRMAN of a Green committee asks us if we know of a greenkeeper who "doesn't know it all." We know of a lot of 'em. The best greenkeepers in the country admit they don't know it all. However, as the chairman in question was appointed last year, it might be a good idea for him to secure the services of a greenkeeper who knows considerable, at any rate. *Note: See "The Skipper of the Green," on preceding page.*

IN contrast, another Green committee chairman of several years' experience, claims that a really good greenkeeper is worth an extra salary paid out of his own (the chairman's) pocket. This is irregular, probably unknown, but at least is not unthought of by chairmen who realize how much of their own time and effort is saved through having on a golf course a man who knows his job. Page about four thousand such chairmen,

please! Not because of the extra salary, but because of their good common sense.

TWO new appointments on the Executive committee are before us, Mr. W. DuBie, to represent the Association in the Kansas City District, and Mr. H. Hawkins, representing the Association in Canada. Mr. DuBie is greenkeeper on a course privately owned by J. J. Lynn, in Kansas City, and Mr. Hawkins is in charge of the course of the Lakeview Country Club, Port Credit, Ontario.

FIRST EXECUTIVE COMMITTEE MEETING

The first meeting of the Executive committee of the Association will be held on Saturday, February 5, at the Hotel Winton, Cleveland, Ohio. This meeting is held for the purpose of preparing the program of the coming Annual Meeting at the Hotel Sherman, Chicago, on March 26. Suggestions from all members and prospective members are in order, and should be mailed *without delay* to the office of the Association, 407 Caxton Building, Cleveland, Ohio. Let's hear from you! Put on a Special Delivery stamp!

The Club Manager and the Greenkeeper

Address by G. A. FARLEY

At Annual Meeting, National Association of Club Managers, Chicago, January 26, 1927

THERE are many words of fewer letters in the English language, but none that hold a stronger meaning in the world of business than "co-operation" and "organization."

Present day golf clubs are distinctly business organizations. No longer do members view with resignation red figures on the balance sheet. Assessments made on the membership are becoming more unpopular every year, and golf club officials are now applying in their management methods which have proved successful in their daily business life.

Without a carefully selected and smoothly working organization a golf club operates no more satisfactorily than does a manufacturing plant with a high percentage of labor turnover. The payroll represents the largest single item of expense on the books, and close co-operation between individuals and departments is necessary if this expense is to be justified by results. Where there are constant changes in the working personnel, this affects the management of a golf club much as wheel slippage affects fairway turf.

In the present day field of Golf, the club manager

means one of two things. He is either a clubhouse manager, or a general manager. If the manager of the clubhouse only, his relations with the greenkeeper are simply those of common courtesy, with occasional necessity for co-operation. Ordinarily this co-operation demands more of the greenkeeper than it does of the clubhouse manager, as it usually relates to the care of the clubhouse grounds. But if the club manager is a general manager, ordinarily he is expected to act for all committees, and his interest is just as much in the course itself as it is in the management of the clubhouse.

The value of a general manager to a golf club is enhanced by a good knowledge of practical greenkeeping. In developing himself for a position as general manager, the club manager should by all means include in his curriculum a study of the profession of greenkeeping. Without it, he is not in a position to make suggestions or criticisms for the chairman of the Green committee. Neither can he possibly understand and co-operate with the greenkeeper in the many emergencies which present themselves in golf course maintenance.

If the general manager is to meet the chairman of the

Green committee and the greenkeeper on their own ground, he must have a good knowledge of how to maintain a golf course. Otherwise he is always at a disadvantage with them, and no general manager should be at a disadvantage through ignorance of the matters involved in any department under his charge.

While the women members of a golf club offer a general manager opportunities to introduce innovations at the clubhouse when they entertain, (and his efforts on their behalf are fully appreciated) the manager should never forget that the man of the family pays the bills, and he is more interested in a good game of golf than he is in any social activity at the clubhouse.

Mutual respect between the general manager and the greenkeeper is inspired by a mutual knowledge of green-keeping problems. In order to give the members what they have every right to expect, a beautiful golf turf, maintained at a cost within reason, it naturally follows that an expert greenkeeper is an asset worthy of much respect in the working personnel of a golf club.

Standards of playing excellence vary to a certain extent with the demands of individual members and the appropriation allowed for the maintenance of the course. The general manager should bear in mind that no greenkeeper, however good, can maintain fine turf if he is too greatly hampered by lack of working capital. It has been my experience during the past four years to listen to a number of complaints made by golf club members to the effect that there is too much money spent on the clubhouse and too little on the course. In most cases, the cost of maintaining 18 holes in condition satisfactory to the club members is an individual problem. A good general manager should have this problem pretty well solved by the end of the second season. It is safe to say, however, that there is never much complaint if a little remains of the course maintenance appropriation at the end of the year—and the general manager and the greenkeeper usually feel somewhat better about it if this condition exists.

The fact is undeniable that co-operation between the manager and the greenkeeper strengthens the position of both, and creates an atmosphere of well being that is felt by every playing member. The success of a general manager depends upon the organization he builds up to support his efforts, and the greenkeeper who is expert and a good executive, is the most important member of his organization.

The field in general golf club management is practically new, and a newly appointed general manager will find it to his distinct advantage to gain a clear knowledge of the problems of the greenkeeper, and recognize him as a friend and fellow worker on the road to Success.

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KNOWLEDGE*

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The National School
of
Greenkeeping
447 Caxton Building
Cleveland, Ohio*

Plant Food Recovered From Sewage

The city of Milwaukee, Wisconsin, has solved the problem of the sanitary disposal of sewage. This is called the "activated sludge" method, which converts sewage into a fertilizer of high nitrogen content, suitable for use on golf turf.

The trade name of this new fertilizer is "Milorganite," and the product is dry, free from harmful bacteria, and ground sufficiently fine to enable uniform distribution on greens and fairways.

Milorganite is safe to use under any conditions, as it has no burning effect on turf even when heavy applications are made. It has had a thorough test during the past four years on seventy-five golf courses, although quantity production was only begun in July of last year.

The nitrogen in Milorganite is released to the grass

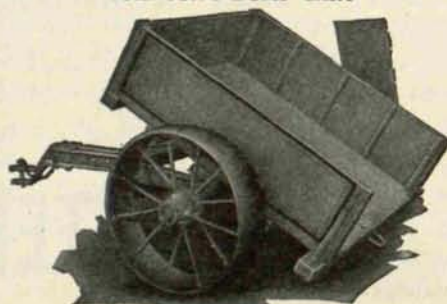
plants gradually, affording a long feeding period, and tests have shown that it is valuable in quickly establishing new turf on greens, tees and fairways.

A series of tests conducted by O. J. Noer, of the University of Wisconsin Department of Soils, will be reported by Mr. Noer in the coming March number of *The National Greenkeeper*.

Greenkeepers who are not already members of the National Association are urged to apply for membership, using the enclosed application blank, and receive the magazine regularly. Membership includes subscription to **THE NATIONAL GREENKEEPER**, which will be the liveliest and most progressive publication in the field of Golf.

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(Continued from page 28)

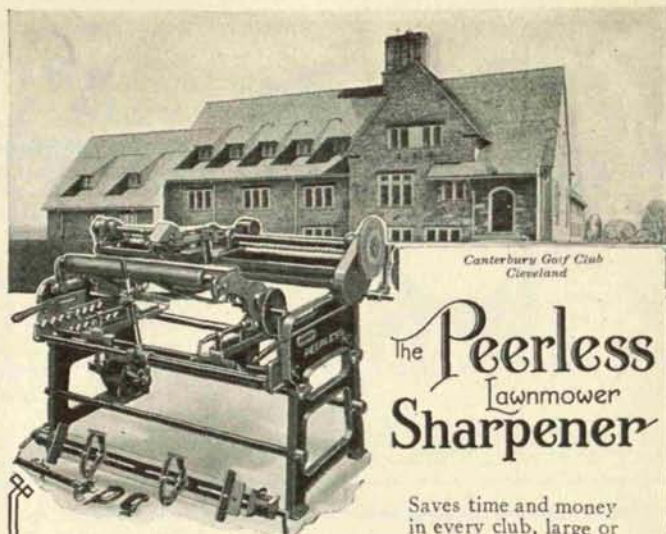
difficulties as rabbit scrapes, hoof marks, and other damage caused to the course by animals; for such local conditions as the existence of mud which may be held to interfere with the proper playing of the game, and for the penalty to be imposed in the case of a ball which lies out of bounds, see Rule 23 (1), and also for the penalty to be imposed in the case of a lost ball, see Rule 22 (1). U. S. G. A.

Ball When Dropped, When Placed

When a ball is lifted under a Local Rule, as in the case of a ball lifted from a putting-green other than that of the hole which is being played, the Rules of Golf Committee recommends that if it is to be played from "through the green," it should be dropped; if it is to be played on the putting-green of the hole that is being played, it should be played. U. S. G. A.

This rule is intended to take care of conditions that are not covered by the regularly constituted rules. When you have some obstruction on the course which must necessarily remain there, the Green committee should make a local rule regarding it and the greenkeeper should place a small sign or notice covering this local rule at the place where it applies. This is notice to the conscientious player that he need not take an unfair penalty.

If this notice is not posted he must play the ball where he finds it or pick it up. It is the greenkeeper's duty to mark such places as "Ground under Repair," etc., otherwise the player who really wants to know what is the right thing to do is completely baffled.



The Peerless Lawnmower Sharpener

Saves time and money
in every club, large or
small. Sharpens all

makes of Power, Horse and Hand Mowers **scientifically**—**quickly**—**perfectly**; does the work as nothing else can. Run by a $\frac{1}{2}$ H. P. Motor—attach it to your light socket. Mr. E. P. Shupe, Secretary of Canterbury Country Club, Cleveland, writes:

"I am very glad to recommend your machine to any one contemplating the purchase of a mower grinder. It is by far the best machine that I know of, and should certainly pay for itself in one year's operation, where there are more than six mowers to be ground, and kept in repair."

Hundreds of Clubs now use the Peerless Lawnmower Sharpener. Write today for handsomely illustrated catalog and list of users.

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825 Bell Street

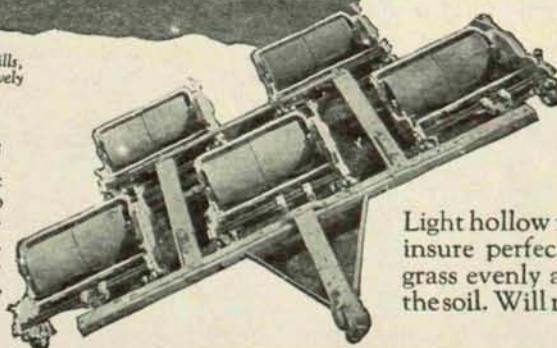
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Baltusrol Country Club, Short Hills, New Jersey, uses Roseman exclusively

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Roseman Mowers have proved their value to golf clubs everywhere—there is one near you. We will gladly furnish names on request.



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Roll As They Mow

Rolling as they mow, Roseman Mowers—combining two operations in one—develop turf and maintain fairways in perfect condition.

Rollers Grip— where Side Wheels Slip

Light hollow rollers driving five blade cutting reels insure perfect traction under all conditions, cut grass evenly and press roots gently but firmly into the soil. Will not tear turf even when wet or uneven.

Built for Service

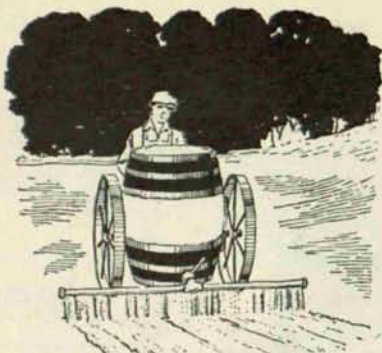
Roseman Mowers are of superior construction and longer life, as proved conclusively by years of trouble-free service rendered behind tractors of all types and under every condition of climate, weather and soil.

Write us today for "Greens Maintenance Booklet" and thirty day trial proposition.

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ROSEMAN HOLLOW ROLLER MOWERS

U. S. Patent No. 1327924, British 154783, French 506456, give us exclusive right to gang ROLLER TYPE MOWERS. If it is not ROSEMAN—it is an infringement.



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"ELECTRIC" WORM ERADICATOR

WHY TOLERATE WORM CASTS? GET RID OF THE WORMS, AND YOU GET RID OF THE CASTS

Hundreds of greenkeepers throughout the country have solved the worm problem by using "ELECTRIC" Worm Eradicator. They have found that it is the most effective material for the purpose, and at the same time very beneficial to the greens.

"ELECTRIC" Worm Eradicator also acts as preventive against Brown Patch and other diseases of the turf.

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For Paths, Cobble
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The Best Greenkeeper In The World

Cannot maintain perfect turf unless his
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Are industrious, always working; no gears, no grease cups—just a natural way. Second only to the clouds to produce even verdure and will last for two generations. The lowest prices, the greatest quality. For fairways, greens, and lawns.

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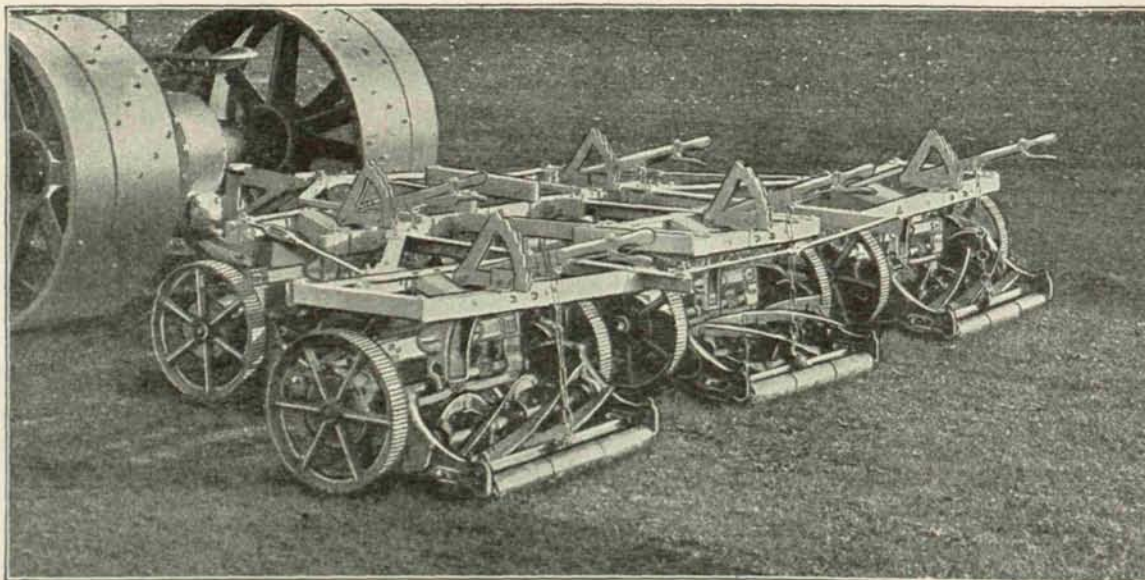
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The World's Largest Lawn Mower Makers

 30 inch Fairway Mower \$115 \$78	FAIRWAY & POWER MOWERS HITCHES	 TRIPLEX \$365 \$254
Prices marked have been users and dealers for the past 5 years. You can get dealers prices on direct sales by writing for descriptive literature.		
NATIONAL MOWER CO. 2418 University Ave. Minneapolis, Minn. The finest type Fairway Mower built with double sets of tempered steel, cut gears in oil tight cases.		
 5 Howers & Frame 1888 Tractor \$740 \$555	Parts and Service, all sections of country.	 5 Howers & Frame 1888 Tractor \$695 \$495

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GRANULATED CHARCOAL
FOR
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**THE CLEVELAND CHARCOAL
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*Formerly An Officer In Great Britain
Greenkeepers' Association*

December 8, 1926

Mr. John Morley, President,
The National Association of Greenkeepers of America,
407 Caxton Building,
Cleveland, Ohio.

Dear Mr. Morley:

It was with the greatest pleasure I received your invitation to join your Association of Greenkeepers of America. I think at last you have taken a step in the right direction and started an Association of Greenkeepers only. I am sure it will do a whole lot of good. When in Scotland, and later in England, I was a member, and later on as Officer in the Greenkeepers' Association over there, and the good times we had, just with being able to see each other occasionally, and talk all our troubles over among our own kind. You don't know the good we got out of it, and the help it gave us in getting the other fellow's viewpoint of things.

Wishing you success, and asking you to enroll me as a charter member, for which I enclose check for \$5.00.

Yours very sincerely,
W. S. Lindsay, Greenkeeper,
Aronimink Golf Club,
Drexel Hill, Pa.

Again next March — and every March thereafter

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AND COUNTRY CLUB SPORTS EXPOSITION CHICAGO

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An Exposition "made to order" for the
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It provides a competitive market place
of convenience for the up-and-doing
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more modern and efficient equipment
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The Ideal Fertilizer for Golf Courses

AMMO-PHOS provides an abundance of quickly available plant-food-nitrogen.

Result:—A luxurious turf—Splendid texture and quality.

AMMO-PHOS provides an abundance of available plant-food-phosphorus.

Result:—A wear-resisting turf.

AMMO-PHOS fosters growth of grasses at the expense of undesirable weeds.

Result:—A weed-free turf.

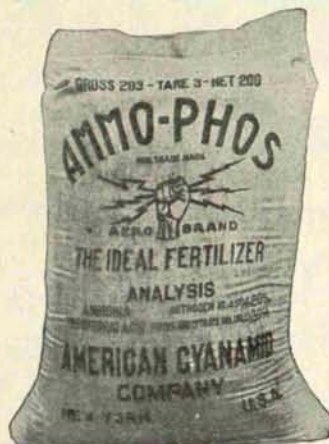
Ammo-Phos "20-20" grade contains 20% ammonia and 20% available phosphoric acid, practically all water soluble. It is an ideal material in every respect—dry and granular, uniform throughout, containing no free acid and may be stored indefinitely without deterioration.

Ask for descriptive literature

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In one of the bulletins of the Green Section of the N. G. A. reporting the results of experiments with various fertilizers, it is said in part:

"The best plots from the very beginning are the plots to which ammonium phosphate was applied."

"The remarkable showing of ammonium phosphate has caused us to regard this fertilizer with considerable enthusiasm. It has performed consistently and well."

The ammonium phosphate referred to in the above report is now available under the trade-name of AMMO-PHOS "20-20" grade.

ROYER COMPOST MACHINE

Cuts the time and expense of preparing top-soil, compost, etc., 75% to 85%



A Royer screening compost at the Irem Temple Country Club, Dallas, Pa.

The Royer machine is a distinct and radical departure from present methods of preparing top soil, humus, etc., at a large saving in time and expense. It represents the biggest step forward in the manufacture of golf equipment in many years. We quote below one of hundreds of letters received testifying to its merits:

"Our Greenskeeper advises that two men in one day can mix and shred a car of mushroom soil, whereas with the old hand operated screen it would require two men approximately one week. This would effect a saving of \$50.00 to \$75.00 for each car of soil for mixing and shredding."

Write for descriptive circulars and prices to

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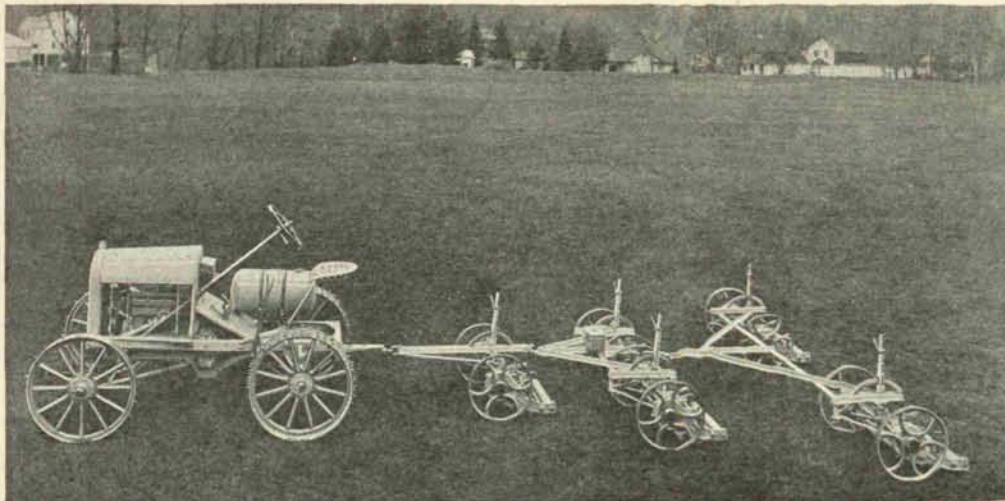
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Three-fourths of the golf course seed sowed could have been made purer by another cleaning. By that simple process the expense of seeding would be increased no more than 5% and you could charge off twice that amount from your weed-pulling bill.

Scott's Seed has had the extra cleaning. It has given complete satisfaction on over 700 golf courses in 43 states. If not in use on your course, why not suggest to the greens chairman that he send the next seed order to—

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Mowing
Machinery
is the
standard
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Absolutely Dust-Proof Housings

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*Greenkeepers Should Have
Them on File!*

The Ideal Power Lawn Mower Company, Lansing, Michigan, congratulates you upon organizing nationally, and asks for the privilege of mailing you their new catalogue.

The F & N Lawn Mower Company, of Richmond, Indiana, issues with their new catalogue an announcement of a new putting green mower which they will place on the market early in the spring.

The Worthington Mower Company, Stroudsburg, Pennsylvania, will shortly issue their new number, describing improvements made this past year in the Worthington cutting units.

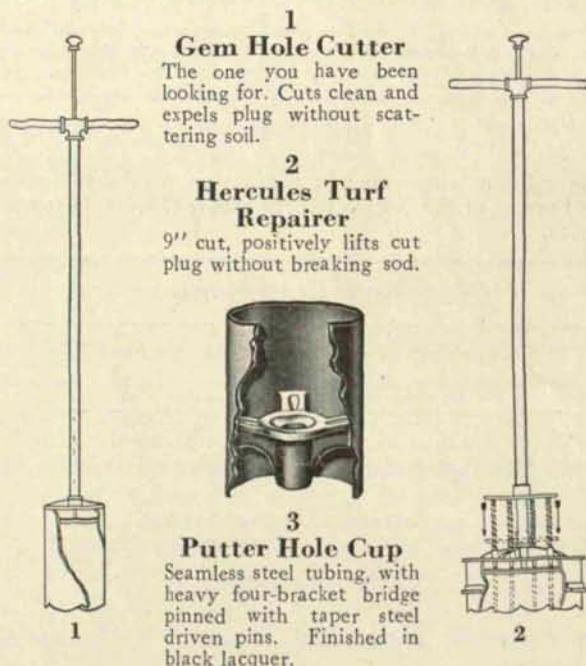
The Toro Manufacturing Company, Minneapolis, Minnesota, has prepared an unusually beautiful book showing the Toro equipment in work on various courses.

The Moto-Mower Company, Detroit, Michigan, manufactures a light weight power lawn mower they would like to tell you about. New catalogue just out.

The Fate-Root-Heath Company, 825 Bell Street, Plymouth, Ohio, manufacturers of the well known Peerless mower grinder, announces the publication of their 1927 bulletin.

Stump & Walter Company, 30 Barclay Street, New York, offers Southern greenkeepers a new bulb grass for winter greens. Look for further description in coming March number.

Greenkeepers should have on file catalogues published by all of our advertisers. Keep up-to-date on golf course equipment!



1 Gem Hole Cutter

The one you have been looking for. Cuts clean and expels plug without scattering soil.

2 Hercules Turf Repairer

9" cut, positively lifts cut plug without breaking sod.



3 Putter Hole Cup

Seamless steel tubing, with heavy four-bracket bridge pinned with taper steel driven pins. Finished in black lacquer.

Distributors of the TORO Line

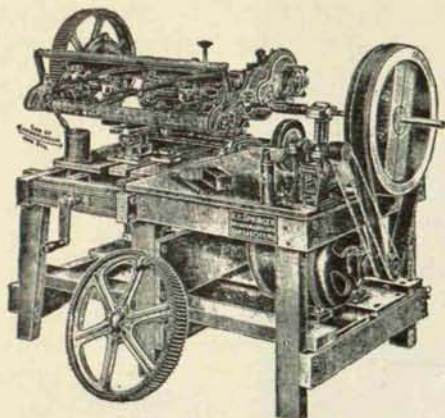
Complete line of golf course supplies, wheelbarrow seeders, drag mats, bunker rakes, putting green sprinklers, hose, etc.

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The quick easy way to put your mowers in shape. Handles ALL mowers from the smallest hand mower to the largest fairway type. Does what the factory does. Will recondition the whole gang in one morning. Twenty to thirty minutes ample for each mower. True blades and knives. Every golf course needs this. Only Way does the whole job without knocking down mower. Just take off wheel.....\$155.00



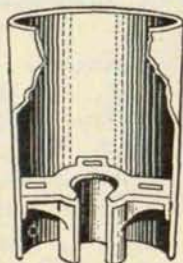
Super-X Practice Green Markers

Nicely finished in red enamel with black numbers, silver border. Made with flange to lift balls from cup without stooping. Mounted on steel rod fitting any standard No. 1 cup.....\$1.50



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Perfect protection for wood or bamboo poles. Last forever. Built only for No. 2 cup with 1 in. socket..... .50 ea.



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The first major improvement in cups in many years. Inserts and extracts with utmost ease. No more straining to extract. No more broken bridges. Strong four-arm bridge. Taper just enough to permit easy extraction without affecting rigidity in soil. Made of seamless steel tubing. The Super-X makes changing cups a pleasure\$2.00

Patent Applied For

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CLASSIFIED ADVERTISEMENTS

Golf Club Officials who wish to secure greenkeepers, assistant greenkeepers and golf course mechanics, will save time and money by writing our Employment Bureau at 407 Caxton Building, Cleveland, Ohio.

Advertisements under this heading \$1.00 per 20 words, 4 cents per additional word.

This column is operated in connection with the Employment Bureau of the National Association of Greenkeepers of America.

Classified Employment

WANTED—Position as general golf course mechanic. Ten years' experience. A1 references. Box 134, this magazine.

WANTED—Position as greenkeeper with well established club. Best of experience and references. Box 151, this magazine.

GREENKEEPER with 25 years' experience wants good position. Box 152, this magazine.

GREENKEEPER desires position January 1. Exceptional experience construction and maintenance. Ohio preferred. Box 153, this magazine.

GREENKEEPER expert on construction open for position with new club. Box No. 156 this magazine.

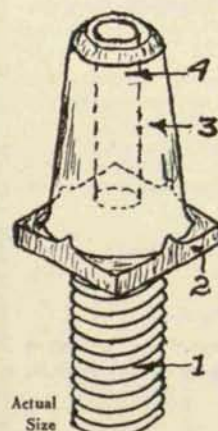
POSITION wanted in Kansas City district by experienced greenkeeper. Box No. 155 this magazine.

WAIT A MINUTE!

Before you turn the cover
turn back to page 1 and
sign your application blank!

Now's the time!

THE WEAR-WELL SPUD



Actual
Size

(Sample of Spud
on request)

1. **SHANK**
One inch long and equipped with standard one-half inch nut and lock washer.
2. **SQUARE SHOULDER**
Means a great saving of time and patience in installing and removing worn out spuds. Shoulder is three-fourths inch square and wrench can be used on outside of wheel to install or remove worn out spuds.
3. **OUTSIDE CASE**
Made of tough, wear-resisting carbon steel, tapered to prevent lifting turf. Length outside one and one-fourth inches.
4. **STEEL CENTER PIN**
Of high carbon steel—doubles life of spud, causes spud to always wear sharp, hard point taking all wear on hard roads. Pin will not loosen and fall out.

THE R. H. FAIRWAY TRACTOR
Six speeds, pulls five mowers under
bad conditions
Built of Ford Ton Truck Parts
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