son why they first noted the greenkeeper's needs? Many times in the past five years we have traced the invention of a piece of equipment for the improvement of golf courses back to its inspiration, and found this to be so. There are few manufacturers and dealers in the golf course field who do not play golf every time they get a chance to do so, and this includes hundreds of salesmen as well as company officials.

Commercializing an inventive genius to the end of reducing labor expense and speeding up the production of good turf is a genuine service to the greenkeeper. Indeed, frequently a new piece of equipment is written up in red ink on the books of the manufacturer for more than one season, while demonstrations, sales and advertising, and other expense necessary to introduce the item to the attention of the clubs is going on.

A FTER reading the foregoing paragraph, every greenkeeper and Green committee chairman is respectfully requested to devote their good attention to the market place pages in this issue.

D<sup>OWN</sup> in Georgia there is a new eighteen-hole course, located on St. Simon's Island, which Hugh C. Moore is whipping into shape. Read his story in the coming March issue, after you have met him at the annual meeting.

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THE greenkeepers in and near New Britain, Connecticut, fourteen out of fifteen of whom joined the association last year in a bunch, are getting ready to attend. Some of them will be in Detroit as early as Tuesday, February 21.

#### Notice to Chairmen of Green Committees

The program which will be presented at the coming annual convention of the National Association of Greenkeepers of America is of vital interest to you and to your greenkeeper.

You are cordially invited to attend the meetings of February 23 and 24 at the Hotel Fort Shelby, Detroit.

## Local Associations Hold Fruitful Meetings

LOCAL groups of greenkeepers in many sections of the country are making arrangements to attend the convention this month at Detroit. Encouraging reports of "We'll be there" have been received, and in several instances this applies to practically the whole membership.

### Re-elect Officers of Western Pennsylvania

THE splendid work which has been done by the 1927 officers of the Greenkeeper's Club of Western Pennsylvania culminated in their re-election for 1928.

The father of greenkeeping in the Pittsburgh district, John Pressler, will continue to lead the flock. Mr. Pressler's course, the Allegheny Country Club, was constructed in the days when hunting was much more popular than golfing. When construction was in progress people often inquired, when looking at the tees, "What kind of hurdles are these?" How times do change.

Two new members were accepted at the January meeting, Perry Delvecchio of the Greensburg Country Club, and Frank Richardson of the Shady Side Academy Golf Club. Mr. Delvecchio is one of the best golfers of the district, and a qualified greenkeeper as well.

The association is now taking steps to increase its membership, by sending out invitations to join to greenkeepers throughout the section who are not yet affiliated.

# Cleveland Discusses Sand Traps

D ESIGN, maintenance and drainage of sand traps was the subject presented to the Cleveland District Association of Greenkeepers by Burdette G. Sheldin, oldest local greenkeeper, in charge of the Country Club course at Bratenahl. In discussing drainage, he said:



#### "LET'S GO!" Says Jacobsen Salesman

HERE is Mr. Einer Brown, representative of the Jacobsen Manufacturing Company, of Racine, Wis., starting out in his new territory through West Virginia, Virginia, Maryland and District of Columbia.

Greenkeepers and Green committee chairmen in states named can see how Jacobsen power mowers operate before grass has started to grow this spring, for he has with him a special moving picture projector showing these mowers in action.