



Around the Office Desk

HERE are some sentences taken from January and February letters: "Who's going to be at the convention?" "Is Emil Loeffler going to be there?" "How about Captain Rees, and Eddie Dearie, and W. D. Chinery?" "Is A. E. Lundstrom going to be with us, for I used to know him, and I'd like to see him again." "Is John MacGregor going to get all the Chicago boys out?" "If there is any dealer near me who has not sent in for a booth at the show, let me know and I'll go see him." "Who's going to help out at the Association booth, for if you haven't someone who can do it better, I'm game and you can count on me."

"Should I write to the Hotel Fort Shelby for a room reservation?" "You promised me last year at the Chicago meeting you would send me all back copies of the magazine, and I have every one you have put out; I know enough now about what you are doing so you can't keep me away from the Detroit meeting."

INQUIRIES, reservations for rooms, for space at the show which is already 90% sold out, acceptances from about 85% of the committee members appointed to work at the convention, constitute a large part of our correspondence just now. Never a day goes by that we do not receive a full quota of genial interest and whole-hearted support. And the letters are not all signed by our members. Many greenkeepers who wish to attend and join at Detroit, more and more chairmen of Green committees who wish to know if they will be welcome, many of them informing us that the expenses of their greenkeeper will be paid by the club.

WE have always looked upon our office as a busy place. No day has ever been long enough. But we are just beginning to realize the difference between "a trot and a gallop" in covering the ground for the Na-

tional Association. We are always encouraged by the fact that it is a race for high stakes, the approval and appreciation of our members and their many friends. New members who are going to join at the annual convention this month will furnish the "Garrison finish." Be there and watch them come in.

SEVERAL manufacturing companies that have never been on our active list are taking show space, while most of those with whom we are acquainted reserved their booths by wire and letter the first week after contracts were mailed. The desire on the part of manufacturers and dealers to claim the attention of the greenkeeper is evidenced by the great interest they are showing in the convention. Some of our old friends who are building golf course machinery and furnishing supplies of various kinds to golf courses, have gone out of their way to interest other companies in our exhibition. The

Golf Show committee will be on hand early in the week to lend assistance on the exhibition floor.

ONE of the best voluntary contributions we have received was written by Mr. T. L. Lombard, chairman of the Green committee of the Berkshire Hills Country Club, Pittsfield, Massachusetts. Watch for it in the center of the Office Desk page next month.

MESSAGES approving our magazine are frequent. Recently Mr. John A. Root, of the Fate-Root-Heath company, Plymouth, Ohio, wrote "We have noted the high class of

editorial content of the GREENKEEPER, and feel it is a very valuable publication on golf course maintenance. You are doing a good work, and we wish you continued and unlimited success."

DID you ever stop to realize that most of the men engaged in supplying greenkeepers with material and equipment are golfers, and some of them prominent players in their local districts? Is this not the real rea-

SPRING IS NEAR— ORDER NOW!

IN your capacity as greenkeeper or Green committee chairman, you find the earlier you get your course into playing condition in the spring, the better support you get from your members.

Machinery and supplies on hand in February and March in all northern and central states will give you a head start in your endeavor to satisfy the men who pay membership fees every year in your club. Rush shipments usually indicate an oversight. They are a trial to the manufacturer, and an irritation to the club treasurer.

Seeds and fertilizers, putting green rollers, compost mixers, spreaders and brushes, flags and other small accessories, rakes, bunker drags, and small tools, these are only a few of the items which should be delivered to you before the frost is out of the ground. Tractors and mowers should be ordered for delivery when wanted, and orders for sprinklers and rubber hose should not be too long delayed.

son why they first noted the greenkeeper's needs? Many times in the past five years we have traced the invention of a piece of equipment for the improvement of golf courses back to its inspiration, and found this to be so. There are few manufacturers and dealers in the golf course field who do not play golf every time they get a chance to do so, and this includes hundreds of salesmen as well as company officials.

Commercializing an inventive genius to the end of reducing labor expense and speeding up the production of good turf is a genuine service to the greenkeeper. Indeed, frequently a new piece of equipment is written up in red ink on the books of the manufacturer for more than one season, while demonstrations, sales and advertising, and other expense necessary to introduce the item to the attention of the clubs is going on.

AFTER reading the foregoing paragraph, every greenkeeper and Green committee chairman is respectfully requested to devote their good attention to the market place pages in this issue.

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DOWN in Georgia there is a new eighteen-hole course, located on St. Simon's Island, which Hugh C. Moore is whipping into shape. Read his story in the coming March issue, after you have met him at the annual meeting.

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THE greenkeepers in and near New Britain, Connecticut, fourteen out of fifteen of whom joined the association last year in a bunch, are getting ready to attend. Some of them will be in Detroit as early as Tuesday, February 21.

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Notice to Chairmen of Green Committees

The program which will be presented at the coming annual convention of the National Association of Greenkeepers of America is of vital interest to you and to your greenkeeper.

You are cordially invited to attend the meetings of February 23 and 24 at the Hotel Fort Shelby, Detroit.

Local Associations Hold Fruitful Meetings

LOCAL groups of greenkeepers in many sections of the country are making arrangements to attend the convention this month at Detroit. Encouraging reports of "We'll be there" have been received, and in several instances this applies to practically the whole membership.

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Re-elect Officers of Western Pennsylvania

THE splendid work which has been done by the 1927 officers of the Greenkeeper's Club of Western Pennsylvania culminated in their re-election for 1928.

The father of greenkeeping in the Pittsburgh district, John Pressler, will continue to lead the flock. Mr. Pressler's course, the Allegheny Country Club, was constructed in the days when hunting was much more popular than golfing. When construction was in progress people often inquired, when looking at the tees, "What kind of hurdles are these?" How times do change.

Two new members were accepted at the January meeting, Perry Delvecchio of the Greensburg Country Club, and Frank Richardson of the Shady Side Academy Golf Club. Mr. Delvecchio is one of the best golfers of the district, and a qualified greenkeeper as well.

The association is now taking steps to increase its membership, by sending out invitations to join to greenkeepers throughout the section who are not yet affiliated.

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Cleveland Discusses Sand Traps

DESIGN, maintenance and drainage of sand traps was the subject presented to the Cleveland District Association of Greenkeepers by Burdette G. Sheldin, oldest local greenkeeper, in charge of the Country Club course at Bratenahl. In discussing drainage, he said:

"LET'S GO!"

Says Jacobsen Salesman

HERE is Mr. Einer Brown, representative of the Jacobsen Manufacturing Company, of Racine, Wis., starting out in his new territory through West Virginia, Virginia, Maryland and District of Columbia.

Greenkeepers and Green committee chairmen in states named can see how Jacobsen power mowers operate before grass has started to grow this spring, for he has with him a special moving picture projector showing these mowers in action.

