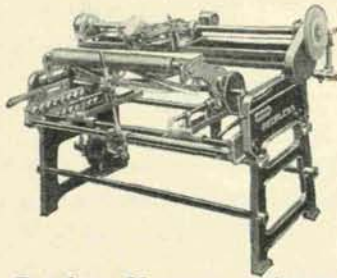


The Market Place



*Peerless Mower Grinder,
Manufactured by Fate-
Root-Heath Co., Plymouth,
Ohio*

A GRINDER which will sharpen any size or make of golf course mower is worthy of attention. The Peerless, illustrated above, will sharpen everything in the way of an edged tool, including sickles, grass shears, and even skates for members who use the golf course for winter sports.

If you have no catalogue describing the Peerless grinder, it would be a good idea to write the Fate-Root-Heath Company, Plymouth, Ohio, and secure one for your files.

OUR exports have been unusually large this year," writes Mr. N. D. Perine, of the Pennsylvania Lawn Mower Works. "That's a good indication of the increased interest in golf outside of America, and the opportunity

that lies before manufacturers in this country."

The new Pennsylvania Super Roller mower was used exclusively on the greens of St. Andrews during the British Open, where our Bobby Jones broke all records for tournament play. The par of the course is 73, and his four scores were 68, 72, 73, 72.

Expert Mechanics As Salesmen

A NEW policy of the Roseman Tractor Mower Company has been brought to our attention, that of introducing the mechanical and service salesman.

It is the intention of this company to employ no so-called "professional salesmen," but men who have had practical experience in greenkeeping and mechanical problems. From his long experience as a greenkeeper, Mr. Joe Roseman states, "We want no high-pressure tactics, but rather wish to serve greenkeepers better by sending out men who are qualified to assist them with any piece of equipment, from a sprinkler to a tractor, which is giving them trouble on the course. This policy we have adopted because we believe in service first and sales afterward, and it makes no difference what make of equipment any greenkeeper uses, he'll get service from our men any time he calls upon them."

We are glad to lay this straight-



*Frank Ermer, Greenkeeper
at Ridgewood Golf Links,
Cleveland, mowing Number
3 Green with 17" Jacobsen
Power Mower, during National
Amateur Public Links
Tournament, Aug. 2-6, 1927*

forward and straight-thinking talk before our members, and in justice to other manufacturers, we wish to say that Mr. Roseman voices exactly what we have heard from several companies since the purposes of this association were published in the NATIONAL GREENKEEPER several months ago. It is only necessary to "show" a practical greenkeeper, from a mechanical and service standpoint. High pressure tactics too often defeat their own ends.

ORDER SPARE PARTS EARLY!

THE time is drawing near when every manufacturer of golf course equipment will be swamped with rush orders for spare parts with which to repair tractors and mowers this fall and winter.

Place your orders this month, and avoid delays in shipment that are always the result of a sudden influx of orders late in the season.

A manufacturer carrying an extremely large stock of finished parts is in the same position as the farmer who is "land poor." Place yourself in his position, look over your tractors and mowers and make up a list of as many parts as you are sure you will need when you start your repair work.

Get the bulk of the order placed in September, to be shipped whenever you will need the parts.

ORDER YOUR SPARE PARTS IN SEPTEMBER!