



Around the Office Desk

AMID threats of war in Mexico, blizzards raging all over the northern part of the United States and Canada, baseball scandal and whatnot, the office of the Association is a busy place filled with good-will and good cheer. There would be no space for anything else in the pages of the *National Greenkeeper* were we to publish excerpts from all the letters of congratulation directed to the officers of the Association and magazine which we receive from day to day.

Massachusetts comes forward in the person of Mr. Walter Darling, greenkeeper at the Colonial Golf and Country Club, Wakefield, saying "I have been waiting for a chance to join an organization composed of greenkeepers, as I believe there is no better way of improving golf courses than by the co-operation and interchange of experience of fellow greenkeepers. I wish the Association the success it deserves, and will get it backed by all."

Chicago is next, and Mr. John MacGregor, member of our Executive committee, writes, "Received my copy of the January *Greenkeeper* today, and I think it is a knockout! There are some good articles which are of great aid to the greenkeeper. I think there will be a larger membership when the greenkeepers have perused this issue. I particularly liked 'The ABC of Turf Culture' by O. J. Noer, an excellent article."

CHAIRMEN of Green committees, presidents of golf clubs, and owners of private golf clubs, in many instances mail their personal checks to cover the membership of their greenkeepers in this organization. From Mr. A. M. Dunsmore, president of the Chetremont Golf

Club, Cherry Tree, Pennsylvania, came a letter enclosing his personal check, with "You are on the right track and I wish you success. Here is an application for membership for our greenkeeper, Dallas Beck." Mr. Beck is evidently appreciated, and we in turn appreciate such a message.

From Texas, Florida, Georgia, California, Nebraska, Oregon, New York, all of New England, and several

other points they have rushed in since the first issue of the *National Greenkeeper* was mailed. Manufacturers of golf course equipment and supplies are as ready to express their pleasure as are the greenkeepers and golf officials. They are too numerous to mention here, but they will not be forgotten when the first meeting of the Executive committee is held on February 5.

SINCERITY of purpose sooner or later, achieves a full reward. The higher the purpose, the sooner it is appreciated, and this quite evidently holds true in the national organization of the greenkeepers of America. Among the present and future officers of this association are men whose sincerity has been proved, and whose ability is unquestioned. In the field of

greenkeeping, there are few men who have had the organizing experience which stands to the credit of Mr. John Morley. Many times during his life he has been called upon to assist in organizing fraternal and social bodies, which he has served in an official capacity for periods of several years. From the fount of these years of experience and the spirit of his daily life, he drew the principles which form the foundation of the National Association of Greenkeepers of America. The house of

The Skipper of the Green

By G. A. FARLEY

For thirty years I sailed the sea,
And every port was known to me;
I was a member of the band
That finds but restlessness on land.

Like every skipper ever born,
I viewed the landlubber with scorn,
And pitied men who chose to toil,
Bound to the tillage of the soil.

But years have taken toll of man
Since birth on land and sea began,
And so I builded me a home
Upon a cliff, lashed white with foam,

Where I could watch the ships sail by,
And hear the seagulls' moaning cry,
And keep my faith in dreaming nights
Of Southern palms and Northern lights.

But neighbors interfered, and now
No longer do I scorn the plow,
And ships sail in and out unseen;
They've made me Chairman of the Green.

the National Association will not be built upon shifting sand, but upon the rock of Sincerity, the purpose which endures.

A CHAIRMAN of a Green committee asks us if we know of a greenkeeper who "doesn't know it all." We know of a lot of 'em. The best greenkeepers in the country admit they don't know it all. However, as the chairman in question was appointed last year, it might be a good idea for him to secure the services of a greenkeeper who knows considerable, at any rate. *Note: See "The Skipper of the Green," on preceding page.*

IN contrast, another Green committee chairman of several years' experience, claims that a really good greenkeeper is worth an extra salary paid out of his own (the chairman's) pocket. This is irregular, probably unknown, but at least is not unthought of by chairmen who realize how much of their own time and effort is saved through having on a golf course a man who knows his job. Page about four thousand such chairmen,

please! Not because of the extra salary, but because of their good common sense.

TWO new appointments on the Executive committee are before us, Mr. W. DuBie, to represent the Association in the Kansas City District, and Mr. H. Hawkins, representing the Association in Canada. Mr. DuBie is greenkeeper on a course privately owned by J. J. Lynn, in Kansas City, and Mr. Hawkins is in charge of the course of the Lakeview Country Club, Port Credit, Ontario.

FIRST EXECUTIVE COMMITTEE MEETING

The first meeting of the Executive committee of the Association will be held on Saturday, February 5, at the Hotel Winton, Cleveland, Ohio. This meeting is held for the purpose of preparing the program of the coming Annual Meeting at the Hotel Sherman, Chicago, on March 26. Suggestions from all members and prospective members are in order, and should be mailed *without delay* to the office of the Association, 407 Caxton Building, Cleveland, Ohio. Let's hear from you! Put on a Special Delivery stamp!

The Club Manager and the Greenkeeper

Address by G. A. FARLEY

At Annual Meeting, National Association of Club Managers, Chicago, January 26, 1927

THERE are many words of fewer letters in the English language, but none that hold a stronger meaning in the world of business than "co-operation" and "organization."

Present day golf clubs are distinctly business organizations. No longer do members view with resignation red figures on the balance sheet. Assessments made on the membership are becoming more unpopular every year, and golf club officials are now applying in their management methods which have proved successful in their daily business life.

Without a carefully selected and smoothly working organization a golf club operates no more satisfactorily than does a manufacturing plant with a high percentage of labor turnover. The payroll represents the largest single item of expense on the books, and close co-operation between individuals and departments is necessary if this expense is to be justified by results. Where there are constant changes in the working personnel, this affects the management of a golf club much as wheel slippage affects fairway turf.

In the present day field of Golf, the club manager

means one of two things. He is either a clubhouse manager, or a general manager. If the manager of the clubhouse only, his relations with the greenkeeper are simply those of common courtesy, with occasional necessity for co-operation. Ordinarily this co-operation demands more of the greenkeeper than it does of the clubhouse manager, as it usually relates to the care of the clubhouse grounds. But if the club manager is a general manager, ordinarily he is expected to act for all committees, and his interest is just as much in the course itself as it is in the management of the clubhouse.

The value of a general manager to a golf club is enhanced by a good knowledge of practical greenkeeping. In developing himself for a position as general manager, the club manager should by all means include in his curriculum a study of the profession of greenkeeping. Without it, he is not in a position to make suggestions or criticisms for the chairman of the Green committee. Neither can he possibly understand and co-operate with the greenkeeper in the many emergencies which present themselves in golf course maintenance.

If the general manager is to meet the chairman of the