

# Turfgrass Matters



April 1992, vol. 45, no. 2

Mid-Atlantic Golf Course Superintendents Newsletter

## John Haley and WestWinds to host April 14 meeting

John Haley, superintendent of WestWinds CC in Frederick, welcomes MAAGCS members to the April golf outing. The dinner meeting will be at nearby Ceresville Mansion.

Although WestWinds was built in 1970, the last two years have seen major changes in this 18-hole championship course. Twenty-four new tees have been put in, and 15 sand traps have been rebuilt. John, his assistant Brian Zickafoose, and their crew have also done extensive drainage work on two holes. In addition, they have removed a number of trees and elevated 1200 others.

When John became superintendent in April of 1990, construction of residences for this planned community was just underway. Within a year and a half, the company installed 60 percent of its roads, many of which went right through the golf course. Along with the roads went lines for water, sewer and electricity.

"This required major re-routing," says John. "When I got here, the construction people were pretty much doing their own thing, so you quickly learned how to protect yourself from too much damage. There were no as-builts as to where the irrigation was. We had to find out through irrigation breaks, by guessing and by piecing things together—like a jigsaw puzzle. It was nightmarish for a while. We had no water the first year until June 1; we had to water by trucks. Even after the system was finally turned on, it wasn't automated until July.



*John Haley shows his turf to golfing legend Billy Casper during one of Billy's visits to WestWinds.*

We've all learned about five years worth of information in about two years."

Upcoming projects include tee-to-green continuous cart paths slated for construction this spring—this may be underway before the April meeting—and the start of a proposed three-year, \$90,000 master landscaping plan.

WestWinds is a privately owned facility with approximately 400 members who come from as far as Washington and Baltimore to play golf and/or tennis. Plans call for 400 upscale homes interspersed around the course. Originally designed by William Mitchell, the course is now managed by Billy Casper Design and Management company.

The course measures 6,482 from the blue tees. Greens are bent and poa; fairways and tees are ryegrass. They are mowed at 5/32" and 5/8" respectively.

John, a native of Potomac, earned a degree in business and

finance at Mount St. Mary's College in Emmitsburg, Md. and a turf degree from Maryland University. Before coming to WestWinds, he assisted at Lakewood and Burning Tree Country Clubs. Time for his favorite extracurricular activities, golf and skiing—both snow and water skiing—may be trimmed a little next August because he and his wife Stephanie are expecting their first child.

Because the club does not yet have dining facilities to accommodate a group the size of MAAGCS, the evening meeting will be at Ceresville Mansion.

**Directions.** Washington to WestWinds : I-270 N to Frederick, take Rt. 85 N to connect with I-70 E. Note "I-70 Truck Stop." Follow 70 E signs on left. Take 70 E toward Baltimore about 10 miles. \*\*Take 75 N toward Libertytown about 3 miles. Left onto Central Church Road. Right on Gas House Pike. At top of hill, make left into WestWinds.

*Baltimore to West Winds:* 70 W. toward Frederick. Follow from \* above .

*Washington to Ceresville Mansion:* 270 N to Frederick. I-270 turns into 15 N (Gettysburg). \*\*Take 15 N to Rt 26 to Libertytown. Cross Monocacy River Bridge. The Mansion is 100 yds on right.

*Baltimore to Ceresville Mansion:* 70 W to 15 N (Gettysburg). Follow from \*\* above.

*WestWinds to Ceresville Mansion:* Left out of club entrance, go 2.4 miles. Go right on McKaig Rd., go 1.2 miles, left onto Rt. 26, note High's on right, go 2.1 miles. Left into Ceresville Mansion before the 1st light..

**Attention!**  
**New Dinner Reservation**  
**number: 301-490-6202**

**MAAGCS Board of Directors**

*President*, Ken Ingram  
301-951-5060  
*Past President*, Nick Vance  
301-977-6636  
*Vice President*, Steve Potter  
301-486-8280  
*Secretary*, Lou Rudinski  
301-222-7923  
*Treasurer*, Scott Wagner  
301-598-1580  
*Education*, Dean Graves  
301-365-0100  
*Golf*, Bill Shirk  
410-827-7518  
*Social/Benevolence*, Mark Merrick  
301-377-9204  
*Membership*, Mike Gilmore  
410-929-1707  
*Communications*, Rhys Arthur  
301-871-0365  
*Finance*, Mitch Williams  
301-929-1707

**MAAGCS Newsletter**

© 1992 MAAGCS

**Editors:**

Betty C. Ford, 301-384-9666;  
fax: 301-384-4683; Marilyn  
Dorfman, 410-730-5877  
*Advertising*: Rhys Arthur  
301-871-0365

Published 10 times a year. Submis-  
sions welcome. Send information  
to MAAGCS, 12704 Rigdale  
Terrace, Silver Spring, MD 20904.

**Shields Tourney**

The 13th Annual Ray Shields Memorial Golf Tournament will be at Glenn Dale Country Club on May 8. It benefits the Turfgrass and Golf Course Management program at the U of M Institute of Applied Agriculture. If you are interested in participating as a player, tournament sponsor, or in donating door prizes please contact Kevin Mathias, 301-405-4692.

**Legacy Awards**

GCSAA Legacy Awards are available for children of GCSAA members. Call Lou Rudinski for application forms. Deadline is May 15.

**PRESIDENT'S MESSAGE**

My thanks to our co-hosts for the March meeting, Lee Carroll and Mitch Williams. Both men went out of their way to accommodate us.



I would like to use this month's President's Message to report on some of the activities of your Board that are outside its normal responsibilities:

✓ I am pleased to report that the MAAGCS has a new office arrangement. As many of you know, for the past eight years we were granted some space with the MAPGA. As both associations have grown, we had the need for space of our own. More details are in the article on page 8.

✓ In January we voted to join two important pesticide policy activist organizations, the Coalition for Sensible Pesticide Policy and the Maryland Alliance for the Responsible Regulation of Pesticides. A contribution was made to the MARRP. In addition, at least one Board member has attended each meeting of the Governor's Council on Pesticides. We hope to continue supporting those groups working on our behalf to educate lawmakers and the public as to the benefits of golf courses.

I look forward to seeing you at WestWinds on the 14th!

*Ken Ingram CGCS  
President, MAAGCS*

**Area 410**

MAAGCS members whose area code has changed to 410 must inform Rhys Arthur, 301-871-0365 (leave message) in order to be properly listed in the 1992 directory.

Also, be sure to up-date your dues renewal information for National for their 1992 directory.

**GOLF NOTES**

Golf activity at Northwest Park, our first meeting site of 1992, was slow due to the prediction of foul weather. Although our competition finally did get rained out, we had 14 players who braved the elements. Winners were: 1st low net, Ken Braun; 2nd low net, Glenn Smicky.

April's meeting at WestWinds CC will be a net and gross tournament. Members and guests may tee off from 11:00 a.m. till 1:00 p.m. Cart fees will be \$11/person; tournament fee will be \$5/person. Limited shower facilities available.

Again I would like to thank Lee Carroll and his staff at Northwest Park GC for their hospitality and hard work!

*Bill Shirk, CGCS  
Golf Chairman, MAAGCS*

**Attention CEU Seekers**

*by Dean M. Graves, MAAGCS  
Education Chairman*

Effective July 1, 1992 no Continuing Education Units (CEUs) will be awarded for a seminar/educational talk that is shorter than five hours and that does not have a pre-approved written test involved with the session. The logic of this, according to the GCSAA, is that a test will measure the amount of learning that has occurred. In the past, only attendance has been needed for CEUs during local association meetings.

How will this effect CEU seeker in the future? (1) No CEUs for monthly MAAGCS meetings, and (2) no CEUs for local seminars unless a pre-approved test is submitted and the attendee passes the test.

The MAAGCS Board is contemplating a one-day winter seminar that would be solely dedicated to the golf course superintendents needs. This seminar would be eligible for CEUs. More on that later.

**RHYS'S PIECES**

○ **Tom Mynaugh**, former assistant at Manor Country Club, is now superintendent at the Walden Golf Course. Best wishes Tom!

○ **Bob and Donna Miller** are grandparents again. Bob's daughter Debbie presented them with a 7-lb., 10-oz. granddaughter Jessica Leona Sergi on February 24. Congratulations!

○ **Russ Bull**, formerly at G.L. Cornell is now at N. J. Richardson & Sons, Inc.

○ **Mark Merrick** has announced

that **Ladies Night** will be held this year on the Spirit of Baltimore Cruise Ship, which will depart out of Baltimore City on **Sat., Oct. 10, 7:00 - 10:00**. Look for more information on Ladies Night in future *Turfgrass Matters*.

○ Last month's issue of this newsletter incorrectly reported that nonresident member **Joel Ratcliff** won low net in his flight at the National Championship. Actually, Joel won low gross, and is not the sandbagger most of you think he is.



*The Western Section of the MAAGCS played at Cochise Golf Course in Scottsdale, Ariz. in February. Present were (l-r) Virgil Robinson, host, Desert Mountain Courses; Bill Black, Congressional CC; Tom Regan, Ariz. State's Karstan GC; Bill Emerson, Paradise Valley CC*

**1992 Legislative Update**

*by Mark Schlossberg, Pro-Lawn Plus, Inc.*

There are several bills in the Maryland Legislature this spring that would have an effect on the turfgrass industry in the state. The Maryland Alliance for the Responsible Regulation of Pesticides (MARRP) has been working to get our industry's viewpoints known to the legislators. We have hired Jim Doyle, who has been a lobbyist in Annapolis for over 20 years, to represent us.

Following is a list of the bills that affect us and their status as of March 6, 1992:

**HB 762/SB 549 - Pesticides - Uniform Regulation.** This bill would preempt local jurisdictions from enacting their own pesticide regulations. We are obviously for this bill. As of March 6, the bills had hearings in the House and Senate. However, the Prince George's and Montgomery County delegations are strongly against this bill. We feel we probably can get the bill passed, but we may need to compromise to accomplish that.

**HB 655 - Fertilizer and Pesticide Tax - State Water Protection.** This bill would have established an 8% tax on all non-agricultural fertilizer and pesticide sales and use to establish a state water protection program. Turf is considered non-agricultural in this bill. The hearing was on February 19 and, as of this writing, it was not voted on. However, we feel we made strong arguments on the damage this tax would do to Maryland business. Basically, we could buy our materials from out-of-state suppliers and avoid the tax because taxing the "use" would be difficult to enforce. We hope to receive an unfavor-

able report on this bill.

**SB 571 - Clean Bay and Groundwater Protection - Fertilizer and Pesticide Tax.** This bill would establish a 2% tax on all fertilizer and pesticide sales

*Continued on page 4*

**Introducing**  
**DIMENSION<sup>®</sup>**  
turf herbicide.

**The toughest**  
**thing to emerge**  
**since crabgrass.**



- Dimension<sup>®</sup> controls crabgrass all season long with just one application.
- Effectively controls or suppresses a variety of other weeds and grasses including goosegrass, spurge and oxalis.
- Provides excellent turfgrass safety. Find out how Dimension can help you overcome your toughest weed challenges.
- Preemergence and early postemergence crabgrass control in one product gives you unprecedented flexibility during your busy spring season.

**DIMENSION<sup>®</sup>**  
Turf Herbicide

Contact: **YORK** **CORNELL**  
800-235-6138 Distributors

\*Based on a single application. ALWAYS READ AND FOLLOW LABEL DIRECTIONS FOR DIMENSION TURF HERBICIDE. Dimension<sup>®</sup> is a registered trademark of Monsanto Company. © Monsanto 1991 157-01-06

and use in Maryland to set up Bay protection fund. A hearing was held on March 2. We feel that this bill will probably be given an unfavorable report. A major reason is the uncertainty over the overall changes in the tax structure—so introducing a special interest tax such as this in 1992 is unlikely.

I believe the turfgrass industry is in the public eye now. Thus, legislators and environmental groups look

at us as a target. I strongly feel that the entire industry including golf courses, sod producers, lawn care, hydroseeders and grounds maintenance business must be organized politically and fight for our interest. We must get our message out. It is important that you call your delegates and senators at 410-841-3000 (Baltimore) or 202-858-3000 (Washington) to register your opinion.

## Pesticide Perceptions

As an example of the bad perception that the media shows toward our industry, the following article submitted by Lary Ott is from the New Orleans *Times Picayune* on February 15. It "reports" on the Friday meeting of the GCSAA Conference on Environmental Issues:

*"Golf-course greens might be a little less so in the future, thanks to tougher regulation of the pesticides golf course superintendents use to help keep them that way," a pesticides expert said Friday.*

Jay Feldman, coordinator of the national Coalition Against the Misuse of Pesticides, told the greenskeepers meeting at the New Orleans Convention Center that they'd better start replacing their select grasses with less spectacular but hardier local varieties that don't require intensive chemical treatment to kill chomping bugs and wilting fungi. Murmurs among the crowd of more than 1,000 members of the Golf Course Superintendents Association of America showed they were not pleased with the message.

Victor Kimm of the federal EPA said that a federal law requiring manufacturers to prove existing pesticides aren't harmful probably will lead to many being taken off the shelves, including several that are popular on golf courses.

Kimm explained a key concern relates to the contamination of groundwater by pesticides that is being found throughout the country. While in many cases the problem is chemicals used in agriculture, golf courses also can be to blame.

Feldman urged the greenskeepers to do their own research to determine how risky chemicals were. He said he didn't expect them to throw away their pesticides immediately. Rather, he suggested they phase out pesticide use, replacing it with less toxic pest management programs and by careful selection of bug and fungus-resistant grasses.

Obviously the article is misleading and judgmental. Its use of phrases such as "chomping bugs and wilting fungi," and the term "greenskeeper" shows some of the limits of the writer. The writer assigns more authority to Mr. Feldman's comments than they perhaps deserve. He also fails to mention the

third speaker at the session, John Stossell, a reporter from the ABC network, who approached the pesticide issue as one of risk versus benefit, and who also discussed allowing the free marketplace to determine the limits of pesticide use.

For those of you who were there, is this how you would have reported the session?



Distributors of

### "Floratine Products"

**Remarkable Turf Grass Bio-Stimulants**

---

**ASTRON-5000 Bio-Stimulants work**  
**University of Maryland & Field Test Proven!**  
*Tests conducted by the UNIVERSITY OF MARYLAND, in July, showed ASTRON-5000 samples, produced 83% more root mass than the control plot.*

---

**PROLIFF-RC**  
**Without Gibberlins**  
*Formulated to be compatible with Type II Turfgrass Regulators.*

---

Contact SEAN FIFER at 717-456-5172

# Egypt Farms Sterilized Top Dressing

**For Golf Greens, Athletic Fields  
& All Agronomic Needs**

**Egypt Farms Exclusive!**

**Special process thoroughly blends  
and sterilizes all materials by  
controlled indirect heat.**

**Sand particles are coated with a mixture  
of topsoil and peat humus for no separation.**



P.O. Box 223  
White Marsh, MD 21162  
(410) 335-3700  
FAX (410) 335-0164  
1-800-899-SOIL (7645)

## **Advantages.**

- Reduces thatch, compaction and grain.
- Encourages new upright growth and deeper root growth.
- Protects against winter kill.
- Completely homogeneous mixture will not separate. No dust.
- Improves infiltration. Reduces compaction.
- Flows freely and spreads evenly from any spreader.
- Mats into greens easier. Hides better.
- Improves ball-holding characteristics of the greens. Preferred by the Pros.
- Does not contain light particles—such as bark, mushroom soil or straw which float out when watering.
- Contains no unusable particles.
- The perfected top dressing for light, frequent applications.
- No waste.

# Contract Protection—What is Included

by Bruce Marcus

In the first of this three-part series, I attempted to discuss the overall import of a written contract with club owners and management. In this segment, I will attempt to highlight the types of contractual provisions which would customarily be incorporated in any employment contract document.

In any discussion involving employment agreements, it is important to recognize the critical points to be addressed. Initially, the first concern is to specifically identify the name and capacity of the employer. This seemingly obvious component often results in the inability of an employee to seek relief against an employer who has breached a contractual agreement. The name of the employer and its corporate existence should be included.

Secondly, the term of the agreement should be clearly spelled out. Some agreements are for a term of years, while others are effectively "at will." Care should be exercised by any party to a contract or will, especially where a contract specifically denotes a specified term while at the same time indicating that the contract may be terminated by either party upon notice given. The effect of such a provision is to nullify the operation of the term of years and to cut short the term of the contract as stated in the termination provision.

A third consideration should address the specific duties and responsibilities imposed on both parties under the contract. Under the duties and responsibilities provision, an employee should be properly advised of the scope and limitation of the duties and responsibilities imparted to him/her so that an employer cannot exact a

greater level of employment accountability than that which was originally contemplated by the parties at the time that negotiations took place.

Termination provisions should be included in a contract. Essentially, there are two forms of termination provisions. The first is dealing with a termination "with cause" and a second type of termination provision which is generally referred to as "without cause." Termination "without cause" effectively allows either party to be relieved of further contractual liability upon notice given to the other party. As indicated above, contracts which are terminable "at will" are effectively the contracts without a specific duration. Contracts which are terminable "at will" should be avoided at all costs. Conversely, contracts which are terminable "for cause" also have certain pitfalls but are generally more acceptable to employees. The problematic portion of "for cause" termination provisions, is the definition of "for cause." Such things as dishonesty, theft, illegal conduct, and other social deviations are generally considered within the purview of "with cause" termination.

However, such things as conduct which is perceived to be unbecoming a professional, may also be included as the basis for termination under a "for cause" termination provision. The difficulty with this type of amorphous and undefined type of provision is the applicable standard to be applied by a reviewing body in determining whether or not a person's conduct is "unbecoming." These types of interpre-

tations cause great problems and unquestionably foster disagreements and potential lawsuits in the interpretation and application of such provisions.

The next area is possibly the most difficult one to negotiate, possibly the least important in many instances, and the least important in the overall scheme, and yet the most immediate concern for both parties. The question of compensation, prerequisites and related benefits is the area on which most parties to contracts focus. In the area of compensation *et al.*, there are a number of specific issues. Wages, salary, disability insurance and/or benefits, health benefits, vacation, sick leave, clothing allowance, automobile allowance, cellular phone, educational opportunities, retirement benefits, club playing privileges and club utilization for the employee and family, food allowances, bonuses, and other forms of economic and non-economic benefits.

As I indicated during my lecture, there are no "standard" contracts. Each club and/or owner has established certain perimeters for itself based on want, need and ability to provide contractual benefits to its employees. To the extent that individuals have the ability to negotiate higher compensation levels, these issues most often are driven not so much by the ability of an individual to negotiate but by the financial realities which confront each club. In assessing the types of benefits and compensation which an employee seeks, the tax consequences of compensation need

*Continued on page 7*

also be addressed as there are a number of acceptable methods to reduce federal and state income tax liability while effectively increasing income.

In the last of this three-part series, I will discuss negotiating strategies. In closing, I would strongly urge all members to address the issue of employment

agreements with their clubs and simultaneously propose that the association as a body, take a stand which will allow individual members the ability to represent to the clubs and/or owners that the association to which they belong has imposed as a benefit to its members, a proposed employment agreement similar to that

used by Professional Golfers Association of America. The analogy of the PGA contract provision will not be new to most clubs and as such, a relation may prove to facilitate the use of written agreements by members of the Association and their employers.

**THE WIZARD OF ID** PARKER & HART



# Dramatically improves turf quality while reducing vertical turf growth, clippings and water use

TGR® Turf Enhancer 50 WP improves turf quality, consistency and playability of golf course greens and fairways for 6 to 8 weeks by producing a dense, tightly knit turf stand. It also reduces clippings up to 50 percent and stimulates extended greening for up to 12 weeks when used with a nitrogen fertilizer.

Ask your ProTurf Tech Rep for details.



**Scotts**  
**ProTurf**

## TGR® Turf Enhancer 50 WP

KEEP OUT OF REACH OF CHILDREN  
**WARNING**  
MAY BE FATAL IF INHALED. HARMFUL IF ABSORBED THROUGH SKIN. CAUSES EYE IRRITATION.

ACTIVE INGREDIENT:  
Paclobutrazol (±)-(R,R')-β-[(4-chlorophenyl) methyl]-a-(1,1-dimethylethyl)-1H-1,2,4-triazole-1-ethanol ..... 50.00%

INERT INGREDIENTS: ..... 50.00%

Total 100.00%

EPA Reg No 538-239      EPA Est 33967-NJ-1      Product of USA  
See Foil Pack for Directions for Use and Additional Precautionary Information.  
Sold by:  
ProTurf Division, The O M Scott & Sons Company, Marysville, Ohio 43041  
© 1990 The O M Scott & Sons Company. All rights reserved.

**Net Weight 8 ozs.**

## New Office for the MAAGCS

Beginning April 1, 1992 the MAAGCS will move from our current office arrangement with the Mid-Atlantic Section of the PGA into a nearby office suite at 9101 Guilford Road, Columbia, Md. 21046. Our phone number will change to 410-490-6202.

Our new office is part of an office suite called Executive Office Link. We have all the services we need such as telephone, mail, secretarial and reception, and a conference room for Board meetings.

We would like to thank the MAPGA for allowing us to share its office for the past eight years. It provided us with a permanent address and telephone for the first

time, and was a convenient meeting site before their board room was subdivided into offices. Our association has grown as well and it was time to have our own office. We hoped to find an Annapolis location which is our geographic center but were unsuccessful. The Columbia location is very convenient and fits our needs very well.

## MAAGCS Awards 1992 Scholarships

*by Dean Graves, MAAGCS Education Chairman*

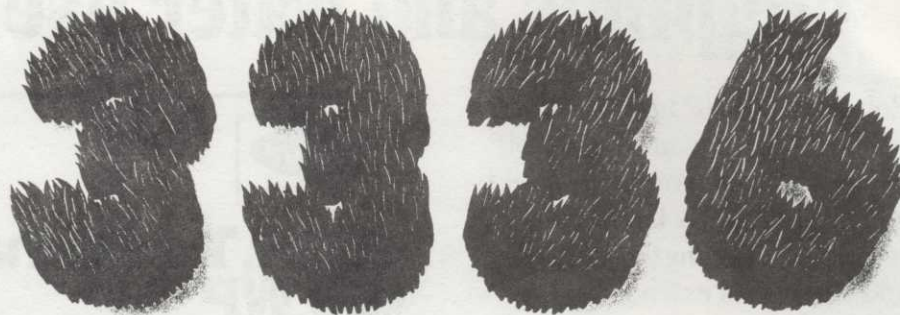
Our Association has given \$5,000 in scholarships for the 1992 school year. Eight deserving students received \$625 each. Seven of the students are attending the University of Maryland's Bachelor of Science or Associate Degree

programs. One recipient is enrolled in the Rutgers program of Professional Turf. Most of the students have changed their professions or education processes to attend their respective program. Student ages range from nineteen to late their thirties.

Our honored recipients are: Michael Augustin, Ed Brown, Ryland Owen Chapman, David Anthony D'Orazio, Harry Harshman, Mark Kingora, John Pollaro, David Smith.

The Board of Directors feels it is vital for our association to help promote prospective superintendents in their education process. Again, scholarship applications should be received by the association by September 15 for the 1993 school year. Any student academically studying turf under a MAAGCS member is eligible.

# From Tees To Fairways To Greens We've Got Your Number



## A Broad Spectrum Systemic, Thiophanate-Methyl Fungicide

- Water Soluable Bag or Flowable
- Recommended by Universities as Benomyl Replacement
- New Expanded Label
- For Details Call Bob Uhler (304)-496-7771  
or W.A. Cleary at (800)-524-1662



# Mid-Atlantic Newsletter Supporters

## ACE TREE MOVERS, INC.

Wholesale nursery stock, mass plantings, large replacement or specimen stock, custom digging or transplanting.

Jeff Miskin, Robb Gerard, Lizanne Selthoffer  
Metro: 301-258-0008 1-800-258-4ACE

## AQUA-FLO, INC.

Buckner irrigation systems and design, aerators, pump systems, irrigation accessories.

Phil DeMarco, Hamonton, NJ 800-524-0895  
Rick Hill, Chantilly, VA 703-968-7081

## ATLANTIC POWER EQUIPMENT COMPANY

9250 Rumsey Rd, Columbia, MD 21045

Ransomes, Bob Cat, Bunton GTM, Red Max, Giant Vac, Terra aerators, Durand Wayland sprayers, Power lawnmower parts.

Mike Bache, Bille Lindner, Wash: 301-621-5060  
John Mattsen, Tom Wojcik, Balt: 301-995-3060

## B & G TENNIS SUPPLIES

Tennis Nets, Tenex tapes, nails, drag brooms, S-hooks, line sweepers, Ty Wraps, Tidy Courts, Rol Dri's, Har Tru surfacing material, 6&9 foot open mesh or closed wind screens, Herrons rollers, ball barrier netting, crowd control netting, The Fairway drag system.

Grant Pensinger, Bob Miller 301-653-2219

## CENTREVILLE SOD GROWERS

Bluegrass, sod blends, turf-type tall fescues and bentgrass.

Sheldon & Craig Betterly 703-361-8338

## W. A. CLEARY CHEMICAL CORP.

Quality turf and ornamental products, including fertilizers, fungicides, herbicides, insecticides, and specialty chemicals.

N.J.: 908-247-8000

Toll free: 1-800-524-1662

Bob Uhler W. Va: 304-496-7771

## COMINSKY, KEN

Vertidrain® & Hydrojet Service

Complete solid or core aeration using Verti-Drain. Added this season, a Hydrojet to allow aeration any time during the growing season. Call today for your appointment.

9891 Molloy Way 703-347-4210  
Warrenton, VA 22186 703-347-4247

## CORNELL CHEMICAL & EQUIPMENT CO., INC.

Golf course chemicals.

Don Klein, Tom Walsh 301-636-2400  
800-235-6138

## C.Z. ENTERPRISES, INC.

Water well and pump service, repair; 24-hour emergency service to wells, pumps and irrigation equipment and controls. Preventive maintenance contracts, annual testing and inspection available.

Kathy Powers, Balt: 301-841-6710  
Conrad Zittinger, Wash: 301-261-8855

## DAVISSON GOLF & LANDSCAPE

64 Cedar Avenue, Towson, MD 21204

Distributors of Isolite Porous Ceramics and Innova Infrared Technology.

Tim Davisson 410-823-4203  
Ken Braun 410-823-4203

## EGYPT FARMS, INC.

Golf green topdressing, computer controlled precision construction mixes, white bunker sand, IBDU & Par-Ex fertilizers, R&R parts, Aqua-Aid, Aqua-Root, Penncross Bentgrass Sod, Ironite, Geo textile products, gypsum, mulch.

John Strickland, Ray Bowman, 410-335-3700  
Dean Snyder, Carroll Davis, 800-899-7645  
Dave Cammarota, Jeff Lacour fax 410-335-0164

## E-Z-GO MID-ATLANTIC

E-Z-Go turf & utility vehicles, personnel carriers, new and used golf cars.

Rick Arnold, Bob Post, Paul Tideman,  
Roscoe Shupe 1-800-962-3804

## FINCH TURF Equipment, Inc.

John Deere turf equipment, Brouwer turf & harvester equipment, Kubota tractors & mowers, TI grinders & reels, Coremaster, AgriMetal & Saxon blower/vac, Landpride, Harley Rakes, Kawasaki Mules  
Ed Childs, Mike Reynik, Ray Finch, Jeff Paterson,  
Larry Cosh 800-78-DEERE  
Baltimore: 410-876-2211

## G.L. CORNELL COMPANY

Jacobsen & Cushman/Ryan turf products, Rain Bird, Club Car, Smithco, Turfco National, Red Max, Bernhard, Foley Standard & Par-Aide Golf Supplies.

Larry Cornell, Terry Hill, Dave Fairbank, Bob Lynch, Bob Clements, Wayne Evans, Bill Brown  
301-948-2000 - 800-492-1373

## HARFORD INDUSTRIAL MINERALS, INC.

TD1000, topdressing blend, TnG for bunkers and Straight Sand topdressing, CMplus and filter layer for construction.

Dorothy Stancill, V.P. 301-679-9191  
Represented by Prolawn Products

Thomas Malehorn 301-876-7474  
Robert Kerr 703-786-3405

## The KECO PUMP COMPANY

Pump sales, service & repair. Pump motor rewind, valve repair. Tanks, control valves, flow meters, system troubleshooting & design. Existing pump station upgrades. Pre-fab pump stations, U/L panels.

Bill, Mike, Bruce 301-276-4004

## G. ANTHONY KEEN CONSULTING

Specialist in interpreting the most technologically advanced soil, water, and tissue analysis to greatly enhance turf management. Affiliated with Brookside Laboratory Associates.

Tony Keen, Tak Keen 302-697-9575

## LEA'S GREEN MEADOWS, INC.

Fertilizers, chemicals, grass seed, safety equipment, spreaders, sprayers, tools, supplies.

Herb Lea, Harry Fridley, Bob Butterworth,  
Sam Kessel 301-899-3535  
800-552-TURF

## LEBANON CHEMICAL CORPORATION

Manufacturers and formulators of Country Club Greens Keeper, and Lebanon Pro Fertilizer and chemicals for professional turf use.

Paul Grosh 800-233-0628  
Chris Zellely 215-757-4564  
Junior Ruckman 703-869-2826

## LESCO, INC.

A complete line of quality fertilizer and turf maintenance products. Ask us about the LESCO 300 & 300D greens mower and the LESCO 500D fairway mowers.

Ed Walker 800-321-5325

## LOFTS/MARYLAND

Grass seed and fertilizer.

Kevin Driscoll Local: 301-937-9292  
Nancy Gross In State: 800-732-7773  
Out of State: 800-732-3332

## MCDONALD & SONS, INC.

Golf course construction and maintenance.

John McDonald, Eric McDonald,  
John McDonald II 301-799-7740

## MOORE GOLF, INC.

Construction & remodeling of golf courses as well as irrigation systems.

David Canavan 703-825-9211

## NEWSOM SEED COMPANY

Rockville, Maryland

Grass seed, new varieties, custom mixes fertilizers and chemicals

Strick Newsom, Mike Brumbaugh  
Local: 301-762-2096 Fax: 301-762-9544  
Nationwide: 800-553-2719

## J. DAVID MULLINIX & SONS, INC.

14420 Howard Rd., Dayton, MD 21036

John Blue sprayers, Woods mowers, Ford, New Holland Equipment.

Mike Mullinix 301-442-2688  
301-489-4363

## OAKWOOD SOD FARM, INC.

Meyer & Belair Zoysia sod, Tufcote & Vamont Bermudagrass Sod, Turf Type Tall Fescue sod, Bluegrass Blend Sod. Forklift delivery.

Gary Wilbur 301-742-3086  
Alan Wilbur 301-846-3542

## PERFORMANCE TURF PRODUCTS, INC.

Offering bulk delivery and high floatation application of custom fertilizers, lime, and gypsum, also Par-Ex and Lebanon brand fertilizers in bags or bulk. Sod, seed, sand, and Adico chemicals also available.

Chris Adkins 302-422-2111

## PROLAWN PRODUCTS, INC.

Fertilizers, SUSTANE NATURAL ORGANIC; fungicides, herbicides, insecticides, etc. Grass seeds: Bents/Ryes/Fescues/Blues, etc. Wildflowers; HARFORD MINERALS TD1000/SAND CMPLUS; limestone; gypsum; wetting agents.

Tom Malehorn 301-876-7474  
Robert Kerr 703-786-3405

Continued on page 10

# Mid-Atlantic Newsletter Supporters

## MAAGCS Supporters Continued from page 9

### RUSSELL ROBERTS CO., INC.

Golf course design and construction.  
**Russell Roberts** 301-253-4066  
**Jack Roberts** 301-762-3270  
**Jimmy Roberts** 301-977-7961

### SCOTTS PROTURF DIVISION

Soil testing, programming, turf technology, fertilizers to meet today's needs. Herbicides — monocot and dicot weed problems. Growth regulators—new technology, Poa control.  
**Robert Herring** Va: 804-747-7027  
**Rich Schneider** Md: 301-855-1366

### SHARE CORPORATION

Liquid turf maintenance products, equipment maintenance products. **Milwaukee, WI** 414-355-4000  
**Ed Howser** Western Shore: 301-465-8154  
**Ed Howser Jr.** Eastern Shore: 301-482-6929  
**Tom Howser** Shenandoah Area: 301-729-1206

### SHEMIN NURSERIES, INC.

4100 Sandy Spring Rd, Burtonsville, Md.  
 One-stop horticultural distribution center. Trees, plant material, specimen plants, annuals, perennials, grass seed, fertilizers, mulch, irrigation.  
**Carl S. Ballas** 301-421-1220

### STH, INC. - THE PUMP PEOPLE

SYNCROFLO Packaged irrigation pump stations (automatically controlled). Verticle Turbines, Centrifugals & Boosters. Installation, start-up, winterization & turn-key packages. CLA-VAL distributor. *We stock CLA-VAL parts.* Complete service dept. Most brands serviced!

**Bob Calkins** 800-233-7718

### STOUT ENVIRONMENTAL, INC./ DELMARVA DRILLING COMPANY

Water well construction and service. Pump installation, service and repairs. 24-hour emergency service. Yearly maintenance contracts.

**William J. Jefferys** 301-793-0219  
**R. Michael Collison** De: 302-337-8254

### SUMMIT HALL TURF FARM, INC.

Meyer Z-52 Zoysia (sod or plugs), premium Bluegrass blend (sod), improved Tall Fescue blend (sod), Penncross Bentgrass (sod), pelletized lime, Andgrow fertilizer products and custom blends, chemicals (herbicides, fungicides & insecticides) 60% WDG Pendimethalin.

**Brian K. Finger, Frank H. Wilmot** 301-948-2900

### SYDNOR HYDRODYNAMICS, INC.

Water system service. Sales, installation, service of pumps, motors, packaged pump stations, control valves & pump controls. Prevent. maintenance; 24-hr. emergency service. Water well construction & rehab.

Serving MD, VA, N.C. **Richmond: 804-643-2725**  
 Emergency after hrs: 804-257-7773

### TEBCO IRRIGATION

Specializing in golf course irrigation. Automation, service and repair, Pumping stations, trenching and root pruning.

**Todd E. Bahnemann** 301-856-5194

### TERRY ASPHALT

P.O. Box 104, Glen Arm, MD 21057  
 Golf cart paths our specialty. Parking lot striping and lot clearing. 301-592-5343

### TURF CENTER, INC.

Premium turf (Bluegrass, Tall Fescue, Bermuda Grass, Zoysia), grass seed & fertilizer.

**Diana Patton, Emory Patton, Dave Van Kirk**  
 301-384-6300

### TURF EQUIPMENT AND SUPPLY, INC.

Toro turf equipment, Olathe turf equipment, SDI, ChemPro and Hahn sprayers, Billy Goat, Foley grinders, Toro irrigation, PSI pumps, Otterbine Aerators.

**Bill Hughes, Lynn Matson, Ron Hawkins, Lance Ernst, Mike Minard, Paul Standerfer, Todd Cowing, Marty Haske**  
 Balt: 301-796-5575  
 D.C. Area: 301-621-2975

### Turf Seed, Inc.

The research, production and marketing company. Developers of turf-type perennial ryegrasses, tall fescues, fine fescues, Kentucky bluegrasses and Bloomers wildflowers.

**Vanessa Jensen** 301-855-1142

### VIGORO INDUSTRIES INC

Par-Ex® slow release fertilizers for turf. Woodace® slow release fertilizers for ornamentals

**R. A. "Dick" Doyle** 301-357-8056

**Vigoro Industries, Inc.**, P.O. Box 512,  
 Winter Haven, FL 33882-0512 813-294-2567

## Mid-Atlantic Association of Golf Course Superintendents

**Betty C. Ford**  
 12704 Rigdale Terrace  
 Silver Spring, MD 20904  
 301-384-9666



First Class Mail

29 USA



**RESERVATIONS**  
**301-490-6202**

