

And so, what is the difference between a champion and a runnerup, between the guy or gal who makes it and those who don't? The difference, you see, is a little extra effort that gets big results. And It's available to everyone. It's within yourself. Use that little extra effort in everything you do. Make it a habit. Begin now.

The preceding article was a speech made by Tom Montalbo, of the Toastmasters International, Tom, in a speech contest, won the first place silver cup in the annual spring speech contest of the Southern Division of the National Capital District of Toastmasters. Tom Montalbo is a financial manager in the office of the Secretary of the Treasury here in Washington. This speech is presented here to illustrate one Man's views upon success - views we should all adopt as our own.

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TURF GRASS FIELD DAY

As you know, the U.S. Department of Agriculture cooperates with the Mid-Atlantic Golf Course Association in holding a turfgrass field day. The Turfgrass Field Day will be held on August 1, 1973. Registration will start at 9 a.m. with viewing of the plots and discussion to begin at 10 a.m. Some of the experimental plots to be seen will be: regional bluegrass evaluation; aerification and topdressing of bentgrass greens vs. no treatment; zoysia strains and thatch control; bermudagrass potash and nitrogen study as related to winterkill; bluegrass potash and nitrogen study as related to leaf spot disease; control of thatch in Kentucky bluegrass turf; Kentucky bluegrass variety and mixture trials; evaluation of Kentucky bluegrass selections; tall fescue study - treatments include three mowing heights, two mixtures, and nine rates of nitrogen and time of application; and phosphorus study on bluegrass turf; rates includes 0 to 4,000 pounds of actual P₂O₅ per acre at 500-pound increments. All are welcome to attend.

Felix V. Juska
Turf-Research Agronomist
Turfgrass Laboratory
Plant Genetics and Germplasm Institute



**MANAGEMENT PRACTICES - PART III
"DIG YOUR OWN GRAVE"**

Digging your own grave is a situation a superintendent gets himself into when he undertakes too many operations with an inadequate labor force or time to keep his golf course maintenance operations up to date.

This type of situation can easily storm a superintendent over night if he does not carefully plan ahead for any and all "on the side" projects.

We always try to do all we can for our clubs, which is only natural. We present ourselves as capable to perform many tasks, as we also improve our professional status with each added responsibility. The club benefits from not having to hire outside contractors and we benefit from increased professional recognition and justifying more money for our men and ourselves - but how does the golf course benefit? Golf course maintenance always suffers from lack of attention when we undertake jobs that are unrelated to the maintenance of the golf course.

What are these jobs? These jobs range from building fences, patios, shelters, bathrooms, etc, to undertaking major golf course improvements such as building new greens, tees, bridges, traps, or revamping your drainage or irrigation system. All of these projects are labor consuming, and all should come second to the maintenance of the golf course or be contracted out. During the growing season we should try to contain our efforts to the management of the golf course and plan any other projects to be tackled during the winter months of the year.

Added responsibilities at any time of the year require the need of additional budgets, more manpower, planning, and frequently more equipment. Often club officials would prefer you to squeeze the "new project" within your existing manpower and equipment and not increase your operating budget. They will also expect you to get the job done "yesterday, especially since "you have so much manpower and equipment."

Extra work loads from time to time are virtually unavoidable. But before you commit yourself to any time consuming project take the time to investigate the project fully and inform all the committee chairmen or board members of the club to the necessity to co-ordinate all your operations within the limits of your budget, manpower, and maintenance of the golf course. Priorities of projects should be listed with the understanding that nothing should interfere with your expected quality maintenance of the total club grounds. Every committee chairman that could conceivably utilize your service, i.e., golf, tennis, house, greens, etc; should be made aware of the complexity and importance of never neglecting a maintenance operation on the golf course in order to perform some other job. The club officials should be informed of what your typical maintenance operations consist of, frequency of operations and the man hours and labor involved. Your golf course is what you are judged by and what you were hired to maintain.

A superintendent has indefinite responsibilities, nobody knows for sure just exactly what you are responsible for except the generally you are responsible for everything outside the doors of the clubhouse. This fact coupled with your constant turn over of committee chairman and board members, all of whom are unfamiliar with your job and responsibilities, create a constant state of chaos. This is especially true if you have no written contract or one that is difficult to interpret or vague in definition. It is not uncommon for all these people, including the club manager, golf pro, and tennis pro to make certain demands of your time and men at one time or another. You will be digging your own grave if you try to satisfy everybody at once, or attempt to take a multitude of jobs at one time.

Work thru one official only, usually your greens committee chairman, and be sure to set priorities in writing and never jeopardize the maintenance of your golf course for someone else's pet projects. You never put a feather in your cap by performing unplanned for projects if the golf course suffers from lack of attention.

Craig Spottswood

He Did It Again

For the second year in a row, Glenn Shields, son of Bob Shields, Woodmont C.C., has won an Emmet Gary Scholarship Award presented by the Maryland State Golf Association. Glenn who is studying Turfgrass at the University of Maryland will be entering his senior year this fall.



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A Good Bye Note

To the members of the Mid-Atlantic
By the time you all read this my family and I will be in the beautiful state of Colorado, getting ready to start another part of our lives. The new and unknown parts of the future hold a lot in store but the past seven years have held a lot too.

I just want to take this opportunity to say "Goodbye" and "Thanks" to all the great people in the Mid-Atlantic. The years are full of friends and experiences, neither of which I am sorry for.

The only thing I regret is that you all can't go with us and share the next many years.

So — thanks for everything and I'll see you in California next year.

Denny McCammon

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