

MID-ATLANTIC NEWS LETTER

JANUARY, 1962

The December meeting of the Mid-Atlantic Superintendent's Association was held on December 5th at Brooke Manor Country Club in Norbeck, Maryland. Host superintendent, Martin Yeatman, was on hand to welcome the forty-six members and guests who attended the meeting.

Despite a bitter cold wind, twelve hardy members ventured out on the links. Mike Burkholder awarded prizes of golf balls to Richard Stedman, Carl Schoening and Charles Lynch. The awards were made over the murmurings of "the same old crowd".

Following the dinner Mr. Robert J. Fulton from the Summers Fertilizer Co. delivered a very interesting speech on basic fertilizer ingredients. Mr. Fulton's talk was very brisk and to the point. Among the points which he strived to bring out were soil testing and sources of nitrogen supply.

Baltimore Conference: Our annual conference is scheduled for the Lord Baltimore Hotel on January 8th and 9th. The program committee has prepared an especially fine list of speakers, and it is hoped that our conference will continue to grow. The registration fee will be \$15.00 and will include the two luncheons and the banquet. Enclosed you will find a copy of the program, and in a few days you will receive the information concerning reservations from Dr. Langford.

New Officers: Election of officers was conducted by Tom Dawson at the business session of the December meeting. The elected officers are:

George Gumm, President  
Stanley Zontek, Vice-President  
Angelo Cammarota, Secretary-Treasurer

The entire slate was elected unanimously. We would like to offer our congratulations to our new officers.

National Business: Jim Reid has asked that any member who has any comments or suggestions about our national policy get in touch with him before the policy committee meetings at the International Convention in Miami.

Treasurer's Report:

Amount in Building Association	\$ 335.26
Balance in Checking Account, 11/1/61	503.39
Amount Received in November for 1962 Dues	480.00
Expenditures, November, 1961	239.33
Inventory Value, November 1961	137.00
Net Worth, November, 1961	<u>\$ 1216.32</u>

Board of Directors for 1962:

Newsletter - David Canavan and John Burt  
 Flower - Thomas Dawson  
 Membership - Alex D. Watson  
 Finance - L. Robert Shields  
 Educational - Barclay Whetsell  
 Golf - Mike Burkholder

Membership Rosters: By now all members should have received their membership roster. If for some reason you have not received yours, get in touch with Angelo Cammarota. The following is the breakdown of our membership:

73 Regular Members of which 52 are Class A National  
   3 are Class B National  
   18 are non-National

46 Associate Members of which 4 are Class A National  
   2 are Class B National  
   3 are Class D National  
   9 are Class E National  
   8 are Class F National  
   20 are non-National

Out of 119 members, 81 are National and 38 are non-National, or we are 68.2 per cent National

There will be a salary survey of the golf course superintendents in the Mid-Atlantic area taken at the Baltimore Conference. Just salary will be taken in this survey which will be tabulated by Charlie Hal-lowell.

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If you wish you may fill this form out now and merely drop it in the box at the Baltimore Conference.

Total salary and benefits \_\_\_\_\_

It is not necessary to sign this.

## Problems of "The Boss"

- If he is usually in the office - he should get out more often.
- If he is out when you call - he isn't on the job.
- If he is at home nights - he is neglecting outside contacts.
- If he isn't home nights - he is wasting his time on frivolous things.
- If he talks on a subject - he's trying to run things.
- If he is silent - he has lost interest or he has an inferiority complex.
- If he agrees with you - he lacks originality or conviction.
- If he doesn't agree with you - he is ignorant.
- If he is too busy for casual talk - his job has gone to his head.
- If he engages in casual talk - that's all he has to do.
- If he gives you an immediate answer - he doesn't think things thru.
- If he can't give you an immediate answer - he doesn't know his subject.
- If he appears cordial - he is playing politics.
- If he appears aloof - he should be trimmed down to size.
- If he has a strong opinion - he is bullheaded.
- If he tries to see both sides of a question - he is pussy-footing.
- If he is on the job a short time. - he lacks experience.
- If he has been on the job a long time - he is in a rut.
- If he is well-dressed - he thinks he is a big shot.
- If he isn't well-dressed - he is not a proper representative.
- If he takes a vacation - he's been on one all year.