

From the President:

Dear Members,

Now that the work load on our golf courses is tapering off a little, our association work must resume so we may all benefit and elevate ourselves in professional standing.

Your Board of Directors would like to undertake a new adventure and that is the Salary and Budget Survey for the Mid-Atlantic Area. We have felt and seen a need for this as the only way a man has of knowing the going rate for salary and course expense is hearsay or by some salesman's observation when looking into an employment opening.

In our survey we would like to find the following:

Superintendent's salary  
 Meeting expenses paid by club  
 Dues to local paid by club  
 Dues to national paid by club  
 Living quarters furnished  
 Utilities for quarters furnished  
 Number of holes  
 Type club - private, semi-private, public  
 Annual budget for labor not including superintendent  
 Annual maintenance budget  
 Equipment replacement  
 Hourly rate for labor  
 How long has course been in operation  
 Location of club - Washington, D. C. area; Richmond area;  
 Baltimore area; Eastern Shore  
 Located in city or suburban

No names of club will be used or superintendent will not sign as this is an average survey. Each member will put his slip in a box and I have asked Mr. Charles K. Hallowell to do the analysis. All papers will then be destroyed.

It is felt this survey will help all members and at our Woodmont meeting this will go on the floor for discussion.

I Think this is definitely a step in the right direction. Let's get behind it and get all of the information in to Charlie. If there is anything else of importance that you feel should be added to this list, be sure to bring it up at the Woodmont meeting.