

A Recap of the December GCSAA Chapter Delegates Meeting

By KEVIN CLUNIS
MGCSA Chapter Delegate

(Editor's Note: The following article is an outline of what was discussed at the GCSAA Chapter Delegates Meeting from Friday, November through Sunday, November 3, 2002 at GCSAA headquarters in Lawrence, Kansas. This summary was prepared by MGCSA delegate Kevin Clunis, CGCS.)

Summary

1. State of the GCSAA

-Steve Mona, President

- a. Summary in GCSAA *Newsline* magazine.
- b. Third floor space in headquarters no occupied - part of \$3.1 million dollar loss.
- c. Conference
- d. Advertising
- e. National Media Efforts

2. Financial Discussion

- a. Details on GCSAA's website.
- b. 2002 loss = \$802,000 which includes a \$1,017,000 investment loss. In 1999 and 2000 \$1,650,000 was set aside (foresight). Have used all funds through 2003.
- c. Dues 22%; User Fees 20%; Industry 52%, others 6%.
- d. Industry and investments are least controllable.
- e. Operated below break-even for two years.

- f. Last fee increase was in 1999 (every three years)
- g. Dues increase not related to PDI

3. Joint Trade Show

- a. Looking into working with NCGOA

4. Media Public Relations

- a. Scaled back. Use of in-house staff to continue.
- b. Consider media people to become honorary members of local chapters.

5. PDI

- a. Pilot program started. Mechanics involved in process. Random 3, 4, 5 year renewal period.
- b. Certification
- c. Education: accessible, affordable and attainable. Three e-courses are available now.
- d. PDI Kit is available on the web or by calling GCSAA.
- e. Conformity: Modify local bylaws. Affiliation agreement expires 12/31/04.

6. Conference and Show

- a. Thursday will be member only. No spouses or kids.

7. Considering change in headquarters location

- a. Why? Long range plans; good business practice, and an offer to buy building.
- b. Ad hoc committee. 18 month timetable.

- c. Accessibility, climate, workforce, mission statement.
- d. Long-term growth. Member benefit. Golf community.
- e. Need consultant to help.
- f. Possible sites: Atlanta, Dallas, Jacksonville, Orlando, Phoenix and Lawrence.
- g. Not an economic reason to move.
- h. Cost of doing business within 10% of Lawrence.
- i. Need feedback from members (next phase)
- j. Amend Articles of Incorporation.
- k. Staff and Board of Directors make decision.

8. Bylaw Changes

- a. New Class A Retired. Age and service must equal 75.

9. Career Development

- a. Survey starts January '03. Online option available.
- b. Promote participation through *Hole Notes*.

10. Government Relations (Check out GCSAA's website).

11. Chapter Issues

- a. Executive Secretary / Chapter Administrator.
- b. Finding board members.
- c. Monthly attendance.
- d. Meeting sites: Most pay to play (up to \$140).
- e. Chapter Idea Fair.

12. Internet Update

- a. 24/7 service.
- b. Web page is customized as of July.
- c. Education: Six new courses this year.
- d. Golf super market (slow)

13. Foundation

- a. Doing well. A lot of chapters using local golf association to help in fundraising (\$.50 - \$1.00 per membership).

14. Board Service / Expenses

- a. Provide equipment, training, uniform allowance, spouse travel.
- b. Assistant Superintendent allowance.
- c. Process reviewed yearly.
- d. Service commitment: Directors, 30 days; Secretary / Treasurer, 60 days; Vice President and President, 80-100 days; Past President, varies. Conference calls 1-3 times weekly.
- e. Full term commitment is one year.

15. Closed Discussion Time

- a. Forum
- b. Move of headquarters.
- c. Dues increase.

16. Open Discussion

- a. Articles of incorporation
- b. Move of headquarters.
- c. Dues increase.

17. Candidates



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Chapter Delegate

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FOR SALE

Berkley Centrifugal Pump and 75 hp motor with UFD \$7,000
 2 Stainless Steel Foot Valve Pond Screens, 20" and 10" diameter, 7' long, Toro LTC and VT4 Satellites 7 1/2 hp volume centrifugal pump mounted on floating pontoon type frame.
 10 hp centrifugal Jockey Pump.
 Make Offer
 Contact: JOHN GRANHOLT
 Eua Claire Country Club
 715-836-8422

WANTED

Two (2) Toro 5-blade Spartan Roughmaster Gang Mower Units. Single point adjustment. Also wanted, several bales of barley straw.
 Contact: FRED TAYLOR
 Mankato Golf Club
 507-388-2546

FOR SALE

Olathe Model 150 Snowblower, 52" width, designed to be mounted to Toro's 300 and 220-D Series tractors. Heavy duty 2-stage blower with electric operated directional chute rotates 180 degrees, this unite was mounted on a 345 Toro Groundsmaster and is in good shape.
 \$1,200 or best offer.
 Contact: CHIP LOHMAN
 Voyager Village Country Club
 715-259-3926

FOR SALE

Foley Accu-Spin Reel Grinder Model 3096 - \$3,500.
 Contact: KEITH or DAN
 Oak Ridge Country Club
 952-938-6900

FOR SALE

1980 Cushman Truckster \$1,000
 International Backhoe \$8,000
 84" National Mower \$1,500
 Contact: SCOTT WERSAL
 The Ridges at Sand Creek
 952-492-2644, ext. 24

EQUIPMENT WANTED

200/300-gallon Sprayer
 Contact: KEVIN CLUNIS
 Tanner's Brook Golf Course
 651-982-6840

FOR SALE

1991 Toro Groundsmaster 345 \$3000 or best offer
 1991 Ryan GA 60 (excellent condition) \$5000
 Tree Toad (tree spade) \$500
 Portable scoreboard \$200
 Contact: JEFF JOHNSON
 The Minikahda Club
 612-926-4167

FOR SALE

96 Jacobsen LF-123
 Excellent condition w/ROPS & Cage. 2000 hrs. Maintenance records available. Mowing now and ready for more. \$5500
 New set bedknives included.
 Contact: DEL TAFT
 Pine City Country Club
 320-224-2550 or 320-629-3845

FOR SALE

\$1,000 - Toro Pull-Behind, 5-gang
 \$7,995 - John Deere 3215, 2WD, 1700 hrs.
 \$2,500 - '74 Int'l Dump Truck w/plow

\$2,000 - Toro Parkmaster, 4000 hrs.

\$1,500 - Turbine Pump assembly
 \$1,000 - '96 Ransomes E-Plex (needs new batteries)
 \$900 - Bolt-on forklift attachments for loader bucket
 Contact: GUY LEACH
 Spring Valley Golf Course
 715-778-5513

FOR SALE

4 Jacobsen 422 Walking Greensmowers, all with grooming attachments and baskets, new reel stock in box, very good condition.
 \$1,500 each or will trade for Toro 3000 Greensmaster.
 Contact: BARRY WATERS
 Clifton Hollow Golf Club
 715-425-7551, ext. 23

FOR SALE

1998 Ransomes AR-250
 4WD Rotary, 2,100 hrs.
 \$9,500 or best offer.
 Contact: GENO or HARTLEY
 Daytona Country Club
 612-251-7938

WANTED

Used Range Ball Picker
 Contact: TIM WICKLUND
 Cedar Creek Golf Course
 763-497-6634

WANTED

Older Ryan A5 Grensaire (Model 544113) for parts.
 Must have good Drive Clutch Assembly.
 Contact: JEFF NORMANDT
 Valley High Golf Club
 jeffnorm38@aol.com

FOR SALE

1992 Toro Pulverizer, Model 2563
 3-point hitch, very good condition, \$800
 Contact: BOB ADAMS
 New Prague Golf Club
 952-758-5326, ext. 22

WANTED

14 hp Kohler engine to fit old GM 3-300 Toro.
 Hopefully in running order.
 Don't want to spend much as it's just a back-up tee mower.
 Contact: JOHN BETCHWARS
 Creeksbend Golf Club
 952-758-7202

WANTED

1. Greens Mower
 2. Walk Behind Greens Mower
 3. Aerator for greens
 4. Top Dresser
 5. Self-propelled fairway mower
 Contact: TOM KIENZLE
 Wishek, ND
 701-452-4231

FOR SALE

100 Gallon Cushman mount spray tank. PTO centrifugal pump and electric spray control with 15' boom.
 Includes spare nozzles and miscellaneous parts.
 Very good condition.
 Cushman PTO available if needed. \$500.
 Contact: TOM HERZOG
 Minneapolis Golf Club
 952-544-4474

WANTED

Lely Fairway Fertilizer Spreader, W-2, in good condition. also a GXT EZ-GO Truckster for parts. Must have a good tranny with low range.
 Contact: GALEN SABELKO
 Princeton Valley Golf
 715-834-3931

FOR SALE

1999 National Hydro 70.
 Used 2 seasons, 300 hours.
 Excellent condition, sharpened.
 \$7,500 or best offer.
 Contact: TOM or MICK
 Albany Golf Club
 320-845-4306 or 320-293-1698

FOR SALE

Toro Reelmaster 7-gang, 5 blade reels, pull frame and parts. Make reasonable offer. also: 2 Cushman Trucksters, Early 60s vintage. Use for parts or make one out of two.
 1991 Toro 216 w/ Blade Reels 2,376 hrs.
 Make Offer.
 Contact: TOM WATTERS
 Mendakota Country Club
 651-454-1441

WANTED

Super Court Master compact automatic grading system by Laser Leveling.
 Want to rent for the summer.
 Contact: MARK PLOMBON
 Sawmill Golf Club
 651-439-7819

FOR SALE

9-Hole Golf Course Northern Minnesota
 Par 31, 2000 yards
 Contact: CHRIS KLATTE
 218-590-1454

FOR SALE

(2) 2015 Turf Trucks
 Good Condition. \$1,700 ea.
 Contact: PAUL ECKHOLM
 Heritage Links Golf Club
 952-440-6494

FOR SALE

1999 Toro 3200 Workman, 1100 hrs. \$7,000;
 Toro PA-17 Spreader (Vicon), mounts on Workman, also has P.T.O. shaft to convert to 3pt tractor mount, \$2,000; 1999 New Holland LX665 Skid Loader, 1200 hrs., \$12,000; 3 Toro Poline 44" self-propelled mowers, \$2,000 ea.; Jacobsen LF-100, new tires, rollers good, reel stock fair, \$2,000; Toro 216 Triplex, new elec. clutch, runs good, \$1,500; Gandy 12'3 section pull behind roller, used very little \$500; 6 Toro Triplex trim mower 27" smooth rollers, (61-0410), used for 200 hrs. during grow-in, \$60 ea.; 8 - 1000 Walker smooth rollers used at grow-in, (52-3170), \$40 ea.; Rhino 63" 3 pt. tiller, B.O.
 Prices on all items may be negotiable.
 Contact: MATT JOHNSON
 StoneRidge Golf Club
 651-998-0698

FOR SALE

1946 Toro General - \$5,000
 1972 John Bean 100 gal. sprayer, with newer 5.5 HP Briggs - \$500
 1991 Olathe core pulverizer - \$1000
 1974 Foley reel grinder - \$1000
 1975 Foley bedknife grinder - \$1000
 70's model Gandy 10' drop seeder - \$400
 Misc. gas pumps - \$300

All in working condition.
 Contact: MIKE or RICK
 Minnesota Valley Country Club
 952-884-8733 or 952-884-1289

FOR SALE

1986 Foley Bedknife Grinder - \$750
 1987 Jacobsen 720E Power Sweeper - \$750
 100 Accuform Bunker Rakes - \$4.00 each
 16 Station Par Plus Rainbird Irrigation Satellites - \$750 each
 Contact: BOB DISTEL
 Wayzata Country Club
 952-473-6955

FOR SALE

1-Toro VT4000 Central Irrigation Controller \$2000
 14-Toro VT12 Electro-Mechanical Irr. Satellites \$100/ea.
 40 hp Jacuzzi Centrifugal Pump (230 v) w/Starter
 20 hp Berkeley Centrifugal Pump (230 v) w/Starter
 Pump Control Panel w/Pressure Switches
 4" Cla-Valve, Y-Strainer, Check Valves, Fittings, Pipe, Etc. Buy Everything for \$4500
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 Contact: JEFF BACKSTROM
 Cannon Golf Club
 507-263-0831

FOR SALE

1999 68DL National Deluxe Mower with 50 hours on it. \$5,300 or make offer.
 Contact: RICHARD GEIKE
 Fritz's Resort
 218-568-8988

FOR SALE

1995 Friend Speed Roller with Trailer National PTO-driven.
 Make offer.
 Contact: RED or MIKE
 Edina Country Club
 952-922-9012

FOR SALE

1990 7-Blade Toro Fairway Mower
 450-D Unit sharpened and ready-to-go ~ \$6,000 or best offer.
 7-gang Spartan Rough Mowers + frame, sharpened and ready-to-go.
 Contact: MARK BOONSTRA
 Hollydale Golf
 763-559-4458

FOR SALE

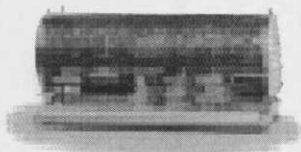
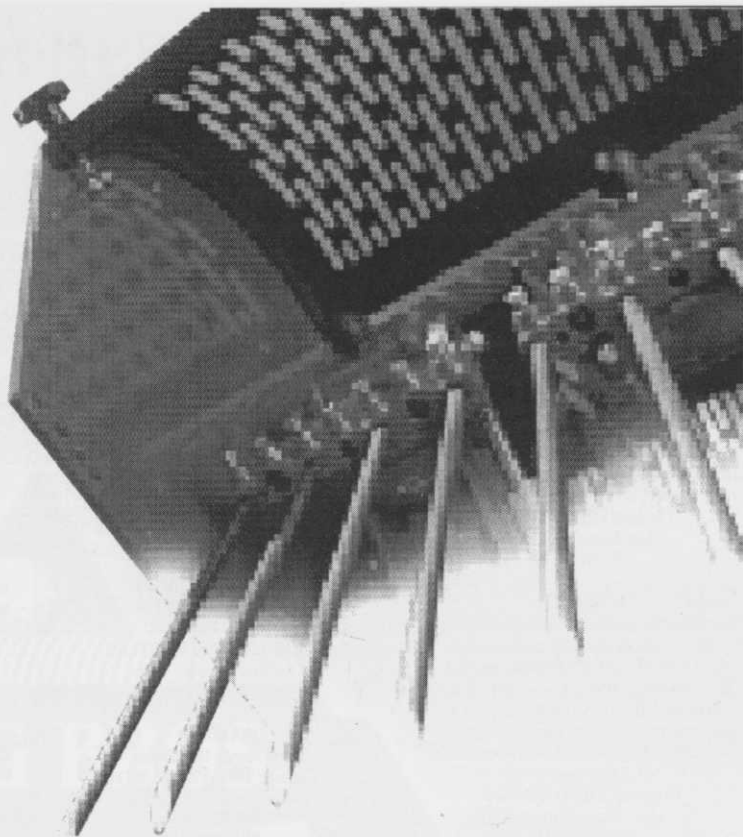
Broyhill "Greenskeeper" Power Broom
 Whittek Range Ball Washer. Best Offer.
 Contact: DAVE SIME
 Benson Golf Club
 320-843-2109

FOR SALE

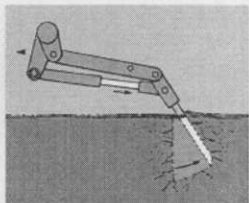
7-gang Jacobsen Fairway Mower.
 Good Reel Stock RITC. 2 reels for parts and 1 new reel included.....\$2,000
 '98 Jacobsen 26" walk behind Greensmower with groomer. Low hours...\$4,000
 Older Jacobsen walk behind Greensmower. Fair to good shape...\$350 or best offer.
 Contact: LEROY
 Dawson Golf
 320-226-0512 or 320-598-7787 (evenings)

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ON THE ROAD WITH THE USGA

By R.A. (Bob) BRAME, USGA Director

The highlight of my November 2002 travel was the Kentucky Turfgrass Conference and Show held in Bowling Green on November 5th, 6th and 7th. The following bullets are a few points taken from my notes. The presenter of each bullet has not been listed, but can be provided via either follow-up email or phone conversation.

Poa annua seeding throughout the season probably denotes perennial biotypes as opposed to those that seed aggressively (or only) in the spring/early summer, which are more likely to be true annuals.

Most *Poa annua* annual biotypes germinate in the fall and this means that late August is the best time for a preemergent application to control/reduce encroachment.

Poa annua control on overseeded bermudagrass fairways can be achieved with two applications of Prograss in the fall (around Thanksgiving and three or four weeks later).

Controlling *Poa annua* on bent-*Poa* greens must incorporate the fact that bentgrass is more heat and drought tolerant.

Pacllobutrazol applications on greens over the fall and spring, per label rate and frequency, can aid in controlling *Poa annua* (As always, follow the label limits and remember that the total number of applications allowed each year can not exceed four).

Soil temperatures are more important than air temperatures with regards to the health and endurance of cool-season turfgrass. Generally, root growth stops at 77 degrees Fahrenheit and roots begin to die off at a soil temperature of 84 degrees.

Turbo turf flood nozzles are offering better results than either flat fan or rain-drop nozzles. Venturi nozzles may be coming (even mandated) in the near future to further reduce drift.

There is no tie to the use of natural organic fertilizers and black turfgrass *ataenius* activity.

Gray leaf spot disease was active in Kentucky through October.

Basal anthracnose disease resistance to Thiophanate-methyl and strobilurin fungicides has been confirmed in Kentucky.

Triton, a new DMI fungicide with no plant growth regulating side effects, will be labeled soon.

Honor, a new strobilurin fungicide, will be labeled soon.

Studies have shown that fairways can

be converted to zoysiagrass for approximately \$20,000 per acre using sod, \$3,500 per acre via strip sodding and \$700. to \$1,000. per acre with seed. Currently, the latter option is not recommended.

If you missed the Kentucky conference, the Ohio Turfgrass Conference and Show is next and will be held in Columbus, Ohio during the second week of December. See you there.

(Editor's Note: Bob Brame may be reached at bobbrame@usga.org)

Pipe Logic 102

GOLDLINE® pipe = Drier course

Drier course = Less disease

Less disease = Healthy turf

Healthy turf = Happy players

Happy players = More green fees

More green fees = Higher profits

Higher profits = Happy board

Happy board = Quiet board

Quiet board = Hero status

Therefore:

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- Our service department is staffed with knowledgeable, helpful people.
- Our service technicians keep current on the latest technology through annual factory training.
- If it's genuine Toro parts you need, you've come to the right place! We stock just about everything, and what we don't have on hand we can get quickly.
- MTI offers a variety of shipping options and we ship all orders placed by 3:00 pm the same day.

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MTI's interest in customers doesn't end with the sale. The purchase is just the beginning. We believe strongly in providing training and educational opportunities for our customers.

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- Our commitment to continuing industry education is realized each winter, as we offer MTI University, a comprehensive roster of courses designed to heighten industry knowledge.

To Being Here When You Need Us

MTI has been in business since 1948, and we're as committed to our customers today as the day we first opened our doors. With the strength and stability of the Toro Company behind us, you can count on MTI to be here for the long haul. Our veteran employees have devoted their careers to the turf industry. Quite simply, they know turf. They're here, armed with vast knowledge, ready to serve you.



Letters to the Editor...

Congratulations, gentlemen, on pulling off a spectacular evening last night. All your hard work leading up to the event and your introductions, etc. last night are greatly appreciated by the rest of us. Our honored guests will be talking about the 75th Gala for a long time! What a great time to be a member of the MGCSA Board! Well Done.

— Joe Churchill, Simplot Partners

* * * *

Just wanted to say thank you and good job to all those involved in last night's Anniversary Celebration. Having not been associated with the University academic wise, it was very interesting to hear about the projects and achievements Doctors White and Watson have been involved with. It was also nice to see individuals being recognized for their

achievements. Good Job.

— Mike Kelly, Edina Country Club.

* * * *

The November issue of *Hole Notes* was pure delight. I want to thank Jack Kolb for all the good old remembrances and the photographs. Golf Course Superintendents stood tall in my view in those days, including Jack. I have many great memories of attending the MGCSA meetings in the seventies as a guest member.

Thanks to Rick Traver for his article on Marilyn and Jerry Murphy and the accompanying photo. I recall when Jerry, this soft spoken young man, first came to Minnesota from Aberdeen. We all knew that he knew what he was doing, and that he would be a great strength and a pillar of support to all the superintendents.

Then there's Larry Vetter, this Iowan who came on the scene and has played his big roll in the community and in your association.

This is the only way I can tell Jack and Jerry and Larry as well as all the others how much I admire and respect them. It was a great pleasure just to know and be around them. Thanks to them, they deserve a big hand! Will you be so kind as to pass this thank you letter along to them.

— George Blake

* * * *

Just wanted to say how much I enjoyed the evening last night. The food was excellent and the presentations were, too. It was great to see so many friends enjoying themselves. Thanks.

— Tom Johnson, New Richmond Golf Club

* * * *

What a great evening the other night. I had a great time.

— Brian Horgan, University of Minnesota

* * * *

I just want to say thank you for all the work the Board did and making this great event so special. This was truly a first-class function. I have told a lot of people that did not attend what they actually missed out on. This will always be a special event that I can say, I took part in. I know there were other people to thank also. You should be very proud of what you have done for this Association. I just want to say THANK YOU. I want to say have a great and safe holiday season. See you at the Green Expo. If there is anything I can do, sign me up to help out. Thank you. — Barry J. Hines, Wild Ridge and Mill Run Golf Course




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Combat Negativity in the Workplace With Prevention

Here are some tips to help minimize negativity in your workplace:

- + If a decision is made about changes to an employee's job, always request their input. Changes to an employee's position without prior notice are often viewed as negative.
- + Allow employees to express their opinions about workplace issues, such as benefits, dress codes, overtime, flex plans, etc.
- + Provide structured leadership, and help employees understand how their job plays a part in the company's big picture.
- + Offer job training, incentives, promotions and other various opportunities for employee growth.
- + Always be consistent and treat all employees fairly.
- + Provide recognition and rewards for jobs well done.

Are You Suffering From a Case Of the Burnout Blues?

High stress and a sense of loss of control over one's life and career contribute to burnout. Here are some factors to watch out for:

- + Expectations of a greater workload and longer hours.
- + Sleep deprivation due to work-related stress or overtime.
- + Over-scheduling, loss of predictable income, or a loss of trust and respect of your professional role.
- + Competitive pressures force your company to decrease costs

while still attempting to increase "quality."

- + Difficulty or inability to find an equal balance between your personal and professional life.
- + Decreased company or peer socialization and collegiality.
- + A lack of positive and timely feedback from management.
- + Difficulty in saying, "no," whether at work, home or in the community.
- + Unrealistic expectations from customers or employees.

GCSAA SEMINARS

TUESDAY, JANUARY 28

"Strategic Planning for Golf Course Operations"

RADISSON SOUTH HOTEL

BLOOMINGTON, MINN.

INSTRUCTOR: JOHN MILLER, CGCS

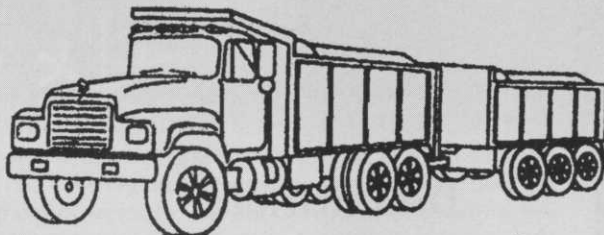
WEDNESDAY, JANUARY 29

"Effective Use of Soil Amendments"

RADISSON SOUTH HOTEL

BLOOMINGTON, MINN.

INSTRUCTOR: MAX SCHLOSSBERG



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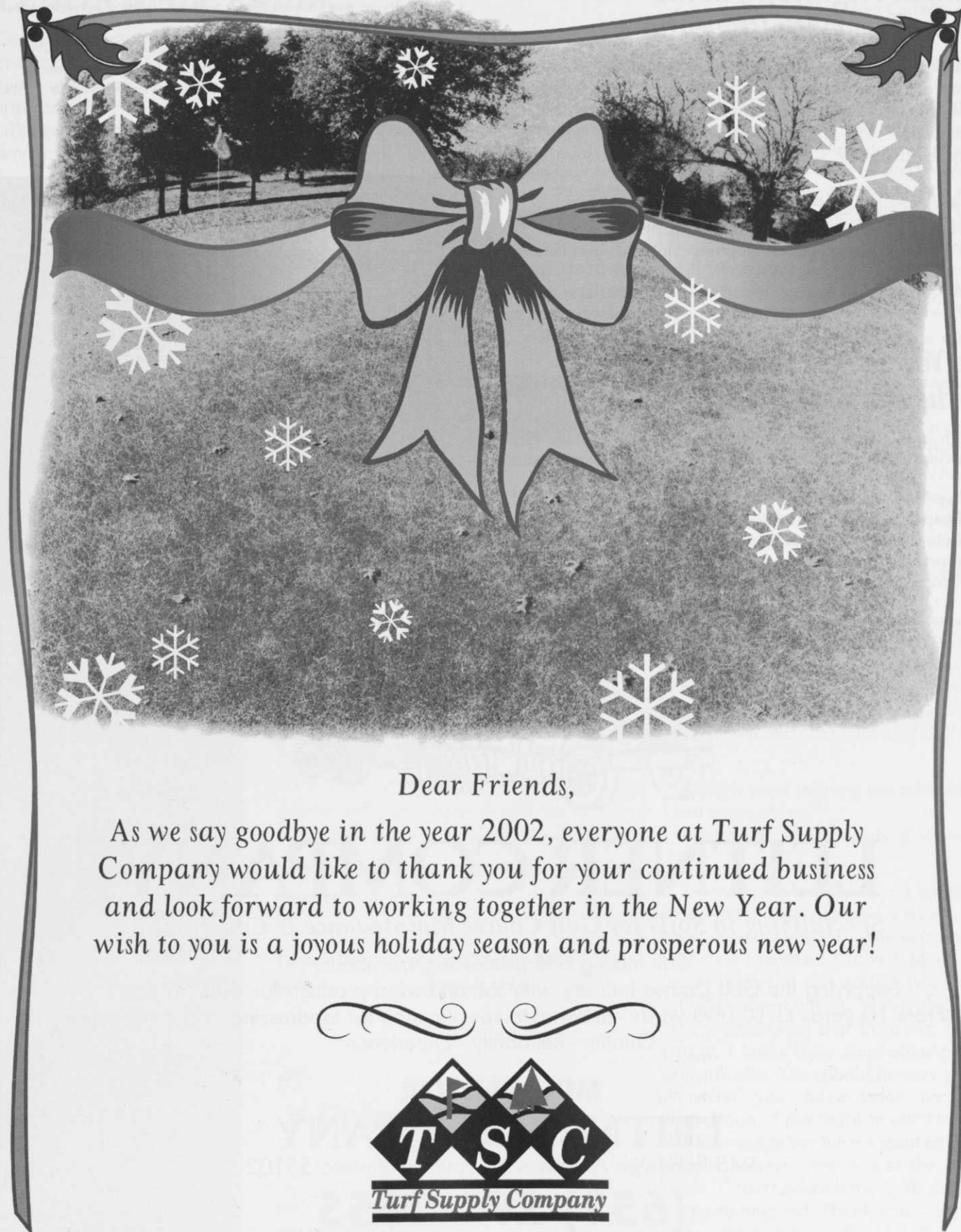
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PROUD SUPPORTER OF RESEARCH AND EDUCATION THROUGH THE MGCSA



Dear Friends,

As we say goodbye in the year 2002, everyone at Turf Supply Company would like to thank you for your continued business and look forward to working together in the New Year. Our wish to you is a joyous holiday season and prosperous new year!



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