

# ROBERTSON

## TURF CARE PRODUCTS MONTHLY FEATURES



### **Hahn** Precision Greensmower

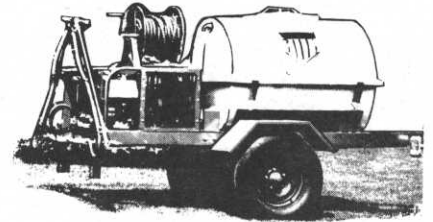
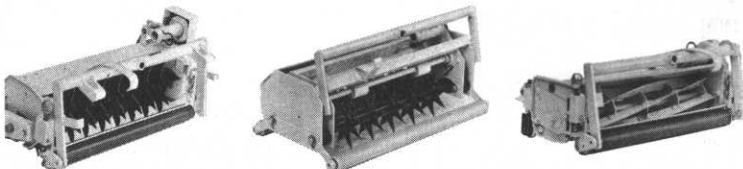
### **Hahn Tournament 1202**

**NEW QUICK-ADJUST REEL:** adjust reel to bed knife without disturbing height of cut.

**CABLE DRIVEN REEL:** provides constant reel speed independent of ground speed. Eliminates hydraulic oil leaks.

**MOST PRECISE CUT AVAILABLE:** a full 67" even in turns.

Converts in minutes to become a  
**VERTI-CUT®**, **VIBRA-SPIKER®**, **TEE MOWER.**



### **...AMERICA'S LEADING SPRAYER MANUFACTURER**

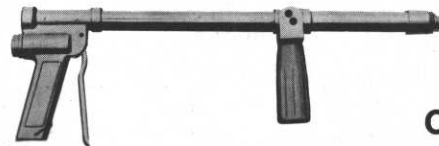
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- BOOMS AND HANDGUNS

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DIVISION OF ROBERTSON ENTERPRISES INC.

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**TELEPHONE  
612-455-8500**

# SEVEN WAYS TO INCREASE YOUR PERSONAL PRODUCTIVITY

Increasing your personal productivity does not mean working harder or longer. It means working smarter. Here are seven ways to accomplish more of what's most important to you with less time and effort.

1) Manage your time the way you manage your business. A successful business budgets, controls and regularly evaluates its use of its assets. To increase your productivity, you must manage your most important asset - your time - in a similar way.

The first step is deciding what your most important goals are. Ask yourself: What do I most want to accomplish for my employer - and myself - in the next several months? Concentrate on the most important goals.

Next, you should outline, in writing, the steps you must take to accomplish these goals. Again, focus on the most critical steps. Also try to set out a timetable for completing each of these steps.

Reevaluate your goals frequently. Get in the habit of asking yourself: Is this still the best use of my time?

2) Focus each day's activity on your important goals. Each day, you face a collection of things you have to do, would like to do, want to avoid, can't forget, and so forth. How do you sort these out?

An effective way is to list these activities and rank them according to how much they help you accomplish your important goals. You can categorize it: A, if it is urgent or a significant step toward achieving your goals; B, if it is of lesser value; and C, if it can be postponed.

Use your list to manage your discretionary time. Try not to work on any B's or C's until you have finished all your A's. At the end of the day, you can use the list to evaluate how effectively you spent your time.

3) Audit your personal activities for several days. Like many busy executives, you may be unsure of where the time goes each day.

The first step in the audit is to make a simple chart and record how you spend your time throughout the day. Try to account for all your time - "missing time" is often wasted time. At the end of each day, review your chart and see how much time you spent on your important goals and tasks. Ask yourself questions like these:

What kept me from spending more time on my A and B activities?

What was my most frequent distraction or interruption? How can I avoid it in the future?

What steps can I take tomorrow to spend more time on my A and B activities?

What activities could I have delegated, postponed or dropped completely?

4) Learn from mistakes. You can turn mistakes to your advantage by trying to learn from them. Take whatever you think was your biggest mistake in the last week or month and ask yourself:

What should I have done differently?

What can I do now to prevent the mistake from recurring?

Continued on Page 3

A less painful way to learn from mistakes is to learn from the mistakes of others. When you do this, ask:

Could the same thing happen to me?  
What can I do now to avoid having the same problem?

5) Be careful about taking work home. Sometimes you have no choice but to take work home with you. But don't forget that the possibility of working at home can be a crutch that keeps you limping through the day. It's easier to fritter an afternoon away if you think, "I'll do my important work tonight". Try to work for a week on a no-homework rule. If you can't do that, set a limit on the work you do at home.

6) Don't overcommit yourself. There is a limit to what you can accomplish in a day or a week. Don't commit yourself to doing more than you can successfully handle.

7) Overcome mental blocks. Many people are occasionally hampered by mental blocks that keep them from starting some important work. You can often overcome these blocks by analyzing them. Here are some examples:

Do you lack facts? Then start with some research.  
Is the task overwhelming? Then divide it into smaller tasks and begin with just one of these tasks.  
Are you tired? Take a break.

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# CUSHMAN<sup>®</sup> TURF-CARE EQUIPMENT



3 & 4 wheel turf trucksters

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# Club Car<sup>®</sup>



*"America's Fastest Growing Golf Car Company"*

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# NATIONAL MOWER COMPANY

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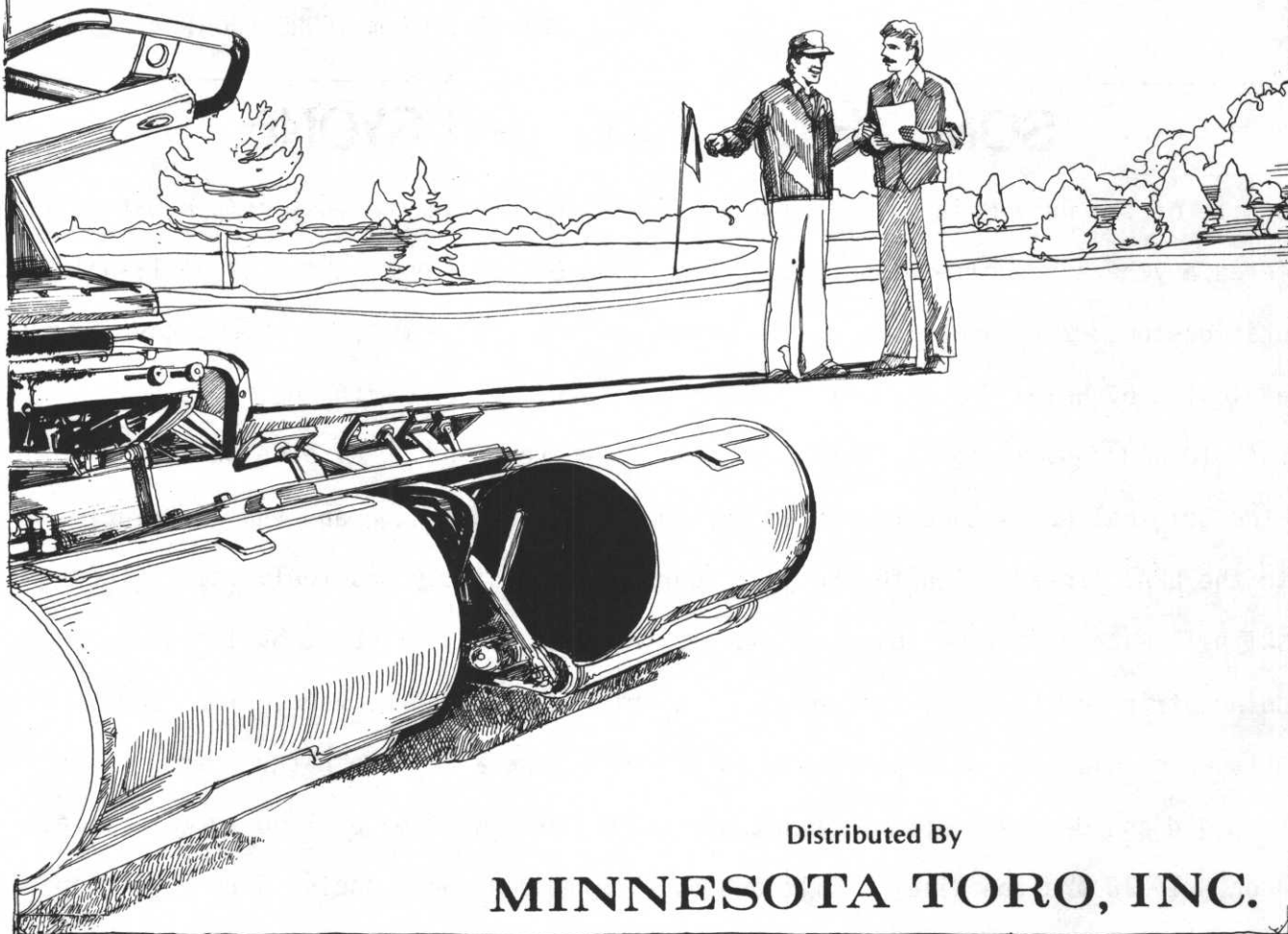
## CUSHMAN MOTOR CO., INC.

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# USS Tee-Green 16-4-8... When you want uniform particle size we can deliver!



Distributed By

**MINNESOTA TORO, INC.**



When you apply USS Tee-Green 16-4-8 to your tees, greens and aprons you're assured that's where it will stay. There's no need to worry about mower pickup because the uniform particle size (90% minus 10 + 20 Mesh U.S. Sieve) means the granules will work their way quickly down through the grass to provide a consistent and even feeding.

Of course this is just one of the advantages of this great

product. Your local USS Vertagreen distributor can tell you much more about the advantages of nitrogen derived from urea-formaldehyde, the chelated iron, sulfate of potash and the guaranteed amounts of secondary and micro-nutrients in this fine product. USS Tee-Green is another reason we say, "see the best, for the best" — and that's your local Vertagreen distributor. He can always deliver.

**A product for all reasons.**



**Agri-Chemicals**

Division of United States Steel

P.O. Box 1685, Atlanta, Ga. 30301

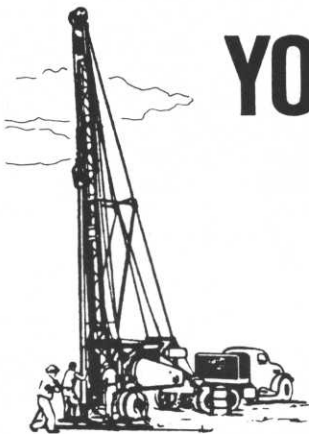
Are you afraid of something? Figure out what you fear. You'll often find that it doesn't merit your concern.  
Do you lack conviction? Think about what you're trying to accomplish and be sure it's really worthwhile.

Make a habit of productivity. These seven ways of increasing your productivity will work if you use some of them every day. Making them part of your work habits will improve your production which will benefit both you and your employer.

Reprint from "FORE FRONT"

## SOMETHING FOR EVERYONE

The site of the July Meeting of the M.G.C.S.A. has to have the most complete facilities offered anywhere to golfers and picnickers. Set on 465 acres, there is an 18-Hole golf course designed by Don Herfort which opened in 1965. Some water problems have forced the closing of Holes #10 and #11 but this has been overcome with the building of a new Par 4 #10 and converting #11 into a Par 3. They are in hopes of eventually returning to the original holes once they have worked out their drainage and run-off problems with the EPA. In addition to the golf course, the facility has twelve tennis courts, a ski hill with five rope tows and snow making equipment, six soft ball fields, a landing strip for radio controlled model airplanes, an archery range, four bocci ball courts, a picnic area with pavilions, playgrounds and a 47 acre nature center. What more could one desire? Host Superintendent Joe Moris will be on hand to welcome everyone on July 16 and the Wileys, Milt and John, will don their chefs' aprons to prepare a gourmet picnic banquet as in previous years. Don't miss this pleasant event!



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- Experienced well drilling contractors
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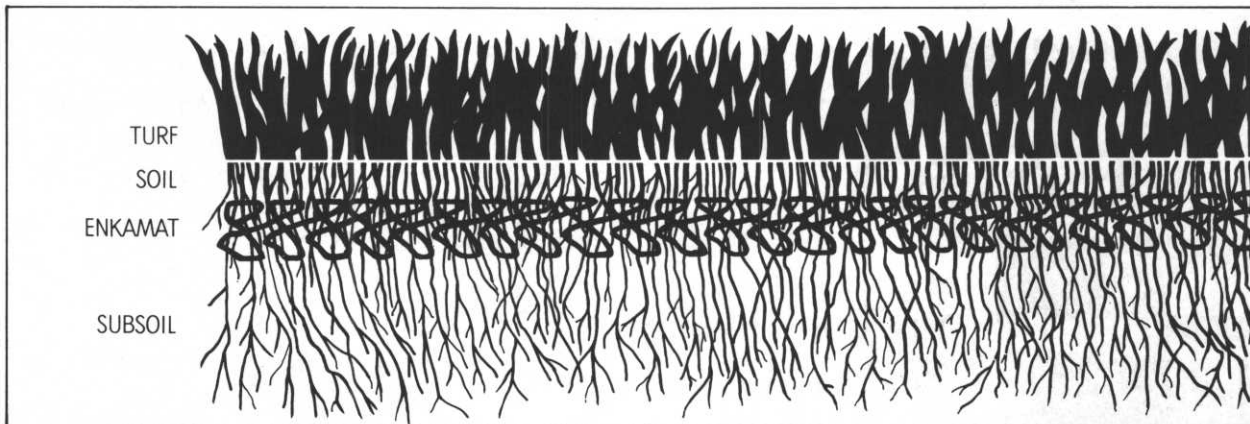
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MEMBER: M.G.C.S.A. AND G.W.I.

# PROBLEM: **MAINTAINING TURF ON INTENSIVE USE AREAS.**

## SOLUTION: **ENKAMAT.<sup>®</sup>**



Enkamat is a turf reinforcing webbing for intensive use areas. It can be used effectively on tees and approaches. Cart traffic damage in line-of-play areas and around greens can be minimized.

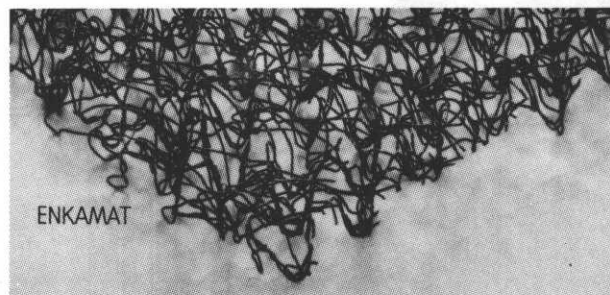
Enkamat can be installed quickly and easily. Simply lift the sod, lay down Enkamat and then replace the sod over Enkamat. Once in place, the continuous three-dimensional Enkamat webbing will: (1) increase the structural strength of the sod; (2) distribute weight of traffic, minimizing compaction; (3) al-

low air, water and nutrients to move freely into the soil, minimizing maintenance costs.

Make traffic and golf spikes work for better turf, rather than destroy it. Install Enkamat.

Call or write for full information:

### **TURFIBRE PRODUCTS**



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TOM MASCARO MANAGER

ENKAMAT IS A REG. TM OF AMERICAN ENKA CO., ENKA, NC, A PART OF **Alzonia** INC., AND IS THE SUBJECT OF A NUMBER OF U.S. PATENTS.

# SNOW MOLD 1978-1979

By Ward C. Stienstra  
Plant Pathology, University of Minnesota

The snow mold test plots were conducted on Penncross - Poa putting green nurseries maintained by the cooperating golf course superintendent. Experimental design was a randomized complete block with each treatment replicated four times. The plots measured 4 x 11 feet and sprays were applied in 5 gallons of water/1000 feet<sup>2</sup> using a carbon dioxide powered, wheel mounted boom sprayer at 40PSI. Granular products were applied with

a 3 foot wide Scotts Drop Spreader. The plots were evaluated as soon as the snow melted and in some cases two and three times later for recovery or loss of turf. The data is presented as percent disease.

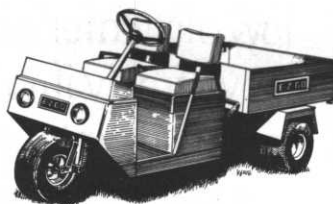
Data is reported from three locations in Minnesota: Duluth, date applied, Oct. 23, date observed, April 25; Hopkins, a Twin City location, November 8 - April 2; and Rochester, November 10 - April 13. Plots were also located at Mendota Heights, a Twin City location, Detroit Lakes, Bemidji, Roseau, International Falls and Pierz. Fungicide results were similar to those reported and the application of one pound of water soluble nitrogen, late fall or early winter improve color and appearance of the green where fungicides were applied. No disease control was noted from any nutrient form N, P or K, while P and P + K increased disease percentage at two locations.

## E-Z-GO

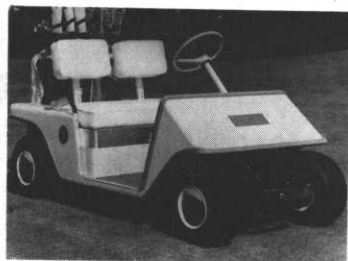


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**SALES-SERVICE-LEASING-PARTS**

See Table on Page 9

# With the reels up front, you don't leave tire streaks behind.

That's just one of the many advanced features you'll like about the Jacobsen F-10 mowing tractor.

The seven out-front reels not only cut the turf evenly, they're also steerable. Because they turn in the same direction you turn the steering wheel, you can get a more accurate cut and smoother finish.

When all the reels are down, you can mow a 15' wide swath. The reels can be raised or lowered in any combination hydraulically right from the driver's seat. And when they're all raised, the whole vehicle is only 8' wide for convenient transport.

Because you have excellent visibility of the reels from the driver's seat, trimming and precision mowing is made easier.

If you're looking for a big mowing unit that cuts up to 62 acres in an 8-hour day and gives a professional finish to your turf at the same time, ask us about the F-10.

The more you hear about its many fine features, the more you'll know we've been listening to our customers.

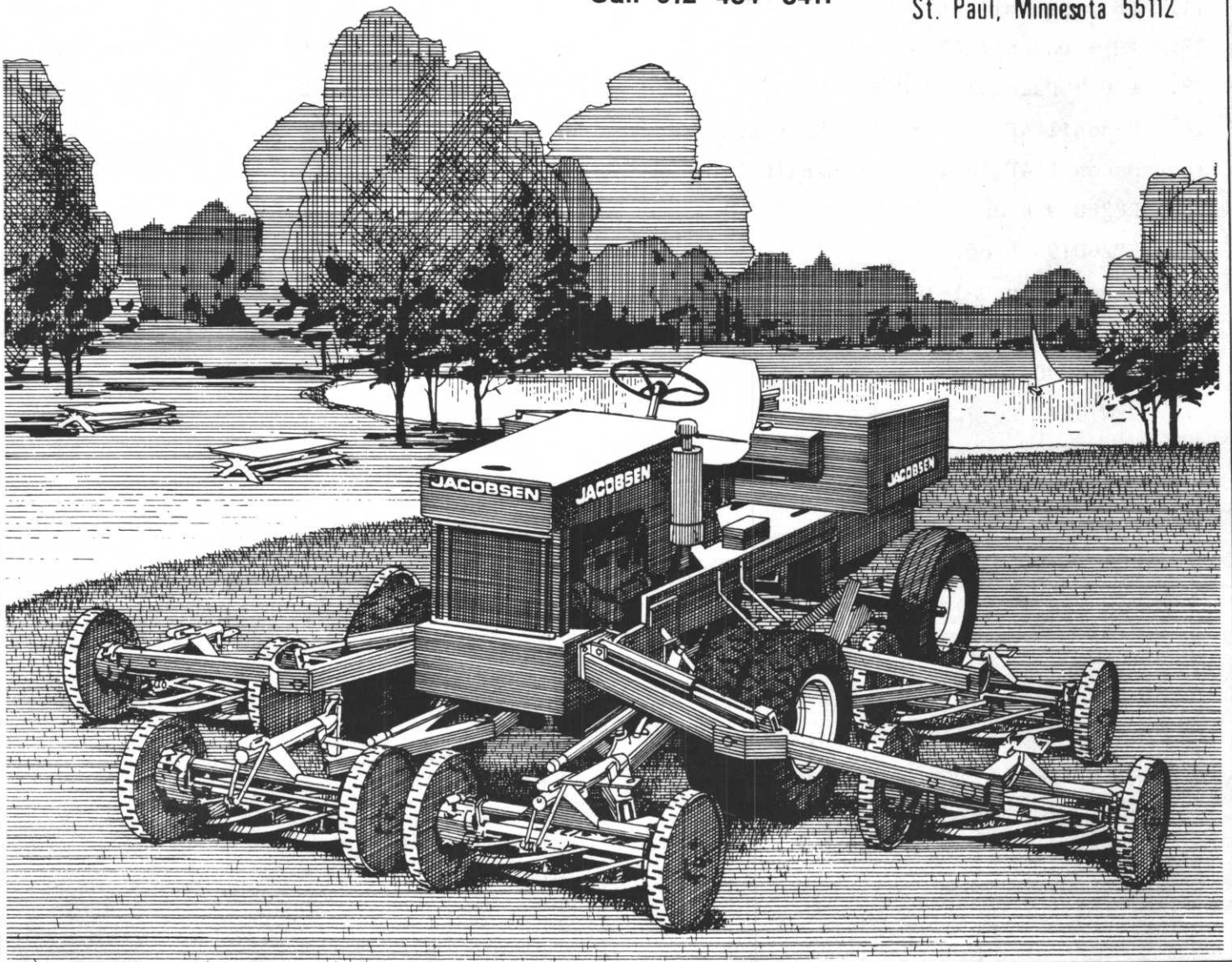
We hear you.

Let us arrange a  
demonstration of this F-10

Call 612-484-8411



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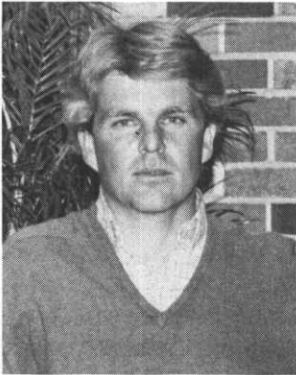




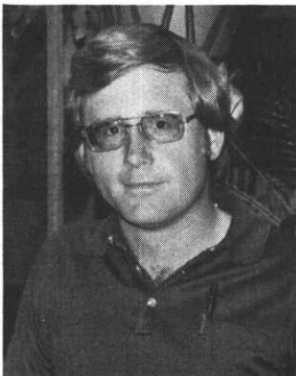
Snow Mold 1978-79

<u>Product &amp; Rate</u>	<u>Mean Percent Disease</u>		
	Rochester	Hopkins	Duluth
1. Caloclor 3 oz.	0.25	0.25	40
2. Caloclor 5 oz.	0	0	31.25
3. Tersan SP 4 oz.	32.5	4.25	15.5
4. Tersan 8 oz.	20	0.5	0
5. PCNB 4 oz.	34	30	93.75
6. Daconil 4F 8 oz.	15.75	16.25	63.75
7. Daconil 4F 12 oz.	32.5	9	30
8. Caloclor + Tersan SP 3 oz. + 4 oz.	0	0	1.25
9. Caloclor + PCNB 3 oz. + 4 oz.	0	0	8.75
10. Tersan SP + PCNB 4 oz. + 4 oz.	1.75	0.5	0.25
11. #8 + Daconil 4F 8 F. oz.	0	0	1.25
12. #9 + Daconil 4F 8 F. oz.	0	0	1
13. #10 + Daconil 4F 8 F. oz.	0	0	0
14. Daconil 4F 8 f oz. + Exhalt 800	40	6.75	46.25
15. Daconil 4F 12 f oz. + Exhalt 800	26.25	15.5	36.25
16. RP26019 8 oz.	16.25	61.75	93.75
17. RP26019 16 oz.	21.25	52.5	76.25
18. Ciba Geigy GA1-105 8 gm.	12.5	5.25	8
19. Ciba Geigy GA1-105 16 gm.	26.25	0	4.5
20. BFN 8090 10 oz.	10.25	30	73.75
21. BFN 8077 10 F. oz.	31.25	29.5	97.5
22. BFN 7789 10 F. oz.	17.5	20	93.75
30. Calogran 6 #	2	3.75	57.5
31. Calogran 10 #	2.25	2.75	38.75
32. Scotts FII N	18.25	10	2.5
33. Scotts FII D	15	2.5	3.25
34. PCND 3 oz. ai.	30	61.75	23.
35. Calogran 6 # + Scotts FII N	3.25	1.25	0.5
36. Calogran 6 # + PCNB 3 oz. ai.	0	2.5	0.5
37. Scotts FII + PCNB 3 oz. ai.	3.25	7	0.5
Check	100	73.5	94.2

# MEET YOUR SUPERINTENDENTS !



DOUG DIETER is the newest staff member of the Golden Valley Country Club having been named to the position of Golf Course Superintendent in March of this year. Although accepting a new position is always a big move, in terms of distance Doug stayed almost stationary as he had been employed for the last six years at the Brookview Golf Club also in the city of Golden Valley. Prior to that Doug was receiving his education in turf agriculture at the University of Minnesota. A member of M.G.C.S.A. since 1974, Doug and his wife, Merry, like to relax by sailing and jogging. If any time is left over, he also enjoys restoring sports cars and old houses. Doug says he is enjoying his first few months at Golden Valley thanks to the foundation laid by the many fine superintendents before him.



STEVE YOUNG, although short on years, appears to have knowledge and experience beyond his age. Recently he completed all the lengthy requirements and tests necessary to be recognized as a certified golf course superintendent. This award which is sponsored by the G.C.S.A.A. is one of the top honors any superintendent can earn and for one as "young" as Steve to have achieved this pinnacle is doubly impressive. Steve has worked as the head superintendent at Baker Park for the past five years and also serving as manager of the golf course for the last three years. Steve and his wife, Holly, are the proud parents of a two and one-half year old daughter, Erin. Steve's hobbies include fishing, playing golf and cross country skiing.

## Nutrient deficiencies, weeds, diseases, thin turf, insects.

For the superintendent who has everything . . . or anything . . . or who just wants to make a good thing better . . . ProTurf offers research tested, golf course proven professional turf products.

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