Up-to-Code -

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horizontal task lighting levels. The increase in vertical task lighting levels allowed employees to greatly improve tasks such as operating production equipment. The increased horizontal task lighting levels immediately increased proficiency for production functions, such as product assembly and packaging tasks. Increase in profits through employee productivity as a result of the lighting remodel can be difficult to qualify, but the nearly 60% in saving due to the reduction in lighting utility costs the company is now experiencing, is not hard to qualify.

More "Good News" is, the Utility "Rebate" paid to the owner by the Utility, reduced the total lighting equipment cost including installation, by 53%. Also, of significant importance, there are many great energy financing opportunities available for busi-

ness owners, as well.

Many similar examples of the above have been realized by business owners in the Twin Cities area in facilities such as: auto dealership service garages, grocery stores, school gymnasiums, all types of warehousing, all types of manufacturing operations, office buildings and more. Also, similar "HVAC" opportunities are available through the proper implementation of new technology in HVAC equipment now available.

In closing, energy cost will remain high and continually increase. New Lighting and HVAC equipment now available, when properly applied, will dramatically improve the operation of any business, while reducing energy costs and improving the Bottom Line. Don't forget the additional "Good News"; the Utilities want to help us pay for these Improvements. Why not improve your Bottom Line "now"?

Stephen Garske Receives 2005 Distinguished Service Award

Stephen Garske, left, owner of Par Aide Products Company, was a deserving recipient of the 2005 **MGCSA** Distinguished Service Award. Stephen has been a member of the MGCSA for the past 19 years. The course accessory business started for Steve in 1986 after



his father's death. Steve had to make a decision: give up a very successful commercial real estate business in Denver, let the family business end, or come home and run it. Well, run it he has. Par Aide's many great products, under the leadership of Steve, have made the life of a golf course superintendent a lot easier. Pictured with Stephen is Tom Johnson, who presented the award at the Awards & Recognition Banquet in December.

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