

2005 TWIN CITY GOLF COURSE SURVEY

These budget figures were generated from 10 private metropolitan golf courses. While they are not reflective of all the courses throughout the state, the numbers can be used to justify your needs and or improve your bargaining power.

Thank you to Ben Just at Midland Hills for generating the survey."

BUDGET/STAFF SIZE

	Club A	Club B	Club C	Club D	Club E	Club F	Club G	Club H	Club I	Club J	Club K	Club L	Club M
Operating Budget (\$)	786k	825k	630k	739k	913k	850k	720k	900k	480k	784k	803k	730k	726k
Quantity of Full Time Staff	5	4	4	8	7	6	4	5	5	5	6	6	5
Quantity of Seasonal Staff	25	24	23	25	20	25	22	25	12	15	18	16	14

GOLF COURSE ACREAGE

Greens		2.8A	3A	2.7A	3.1A	3.2A	3A	3.5A	3.6A	2.0A	3A	2.1A	3.7A
Tees (not including range tees)	1.7A	2.0A	2A	2A	1.5A	2.3A	2.5A	3.5A	2.3A	1.2A	3A	2.5A	2.0A
Fairways	22A	35A	21A	25A	28A	26A	32A	28A	20A	23A	24A	26A	22A
Rough	50A	75A	60A	60A	170 total	60A	60A	80A	?	65A	65A	55A	60A

EQUIPMENT

Manufacturer	Toro	Toro/JD	Jac	Toro	Jac	Toro	Toro/Jac	Mixed	Jac	Toro	Toro	Toro	Toro
New Equipment Trend	JD	open	Jacobsen	Toro	Toro	Toro	Toro	Toro	?	Toro	Toro	Toro	Toro
Total Inventory (\$)	786k	900k	?	1M	1.1M	1M	1M	800k	?	650k	768k	1.6M	1M
Purchasing Equipment Budget (\$)	50-75k	300k ('04)	65k	120k	?	175k	60-80k	60k	60k	100k	150k	130k	37k
Equipment Repair Budget (\$)	27k	30k	23k	24k	20k	35k	44k	30k	20k	29K	18k	25k	32k
Lease?	carts	club carts	No	2 carts	carts	carts	No	No	No	Yes	No	No	No
Tractors (& years old)	4 (2-45)	2 (0-8)	2 (4-30)	3 (4-35)	2 (0-12)	5 (2-51)	3 (6-30)	3 (3-19)	3 (5-11)	2(10)	2(8-10)	3(6-12)	4(8-34)
Fairway Units (& years old)	4 (4-8)	3 (0-4)	6 (0-12)	3 (0-4)	3 (2)	4 (0-4)	3 (0-4)	3 (1-3)	2(4)	2(2-3)	2(2)	4(0-3)	4(4-10)
Removes Fairway Clippings (Y/N)	Yes	Yes	No	Yes	Yes	Yes	No	Yes	No	No	No	Yes	Yes

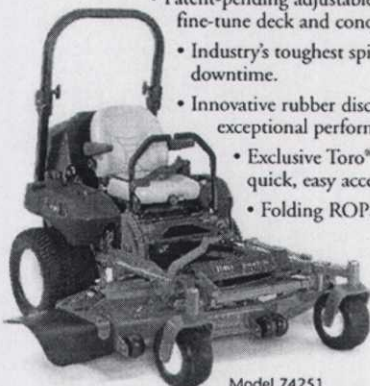
IRRIGATION

Manufacturer	Toro	Toro	Rainbird	Toro	Toro	Toro	Toro	Toro	Toro	Toro	Toro	Toro	Toro
Number of rows	Double	Single	Triple	Triple	Double	Quad	Double	Double	90%	100%	D/T	100%	Double
Year installed	1995	50's& 70's	1992	2004	1990	2002/03	1989	1996	1975	1967	1977	1989	1981
Cost to install (\$)	780k	?	236k	1M	?	970k	?	800k	?	?	?	725k	?
Repair Budget (\$)	12k	8k	12k	5K	8k	3k	7k	10k	8k	9k	9k	5k	10k

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