Products Showcased by Affiliates At the 2005 Minnesota Green Expo

LESCO

We at the LESCO booth had introduced a brand new formulation of LESCO FLO. It is called LESCO FLO Ultra. With the LESCO FLO Ultra the rates are the same as the old formulation but the results are a quicker movement to the soil profile with less burn potential and a longer protection of localized dry spots. We had a very good response to the promotion at the booth on this new product.

Plaisted Companies, Inc.

The 2005 Minnesota Green Expo was a tremendous success for our company, thanks to the many, many golf course superintendents and staff that visited our booth. We would like to say thanks to the MGCSA Board of Directors for the 18-Hole Challenge that we were invited to participate in for this year's show and hope it will continue in the future.

Many area courses are looking at replacing bunker sand. We had on display three bunker sands: our own natural brown sand with a penetrometer value of 2.2, Fairmount Minerals Best 50-50 Blend off-white bunker sand with a penetrometer value of 2.6 and Fairmount Minerals Signature 100% Crushed white bunker sand with a penetrometer value of 3.0. The 100% crushed sand is the firmest sand on the market.

We also had on display our 5,600 pound retaining wall block called Stone Strong "Big Block" this year. We are the local manufacturer of this block that has a front face of eight feet long by three feet high and three feet deep.

We have become licensed to produce Cornell University's "CU Structural Tree Soil." This unique product has been developed to grow healthy trees in a concrete environment.

We also had on display lightweight rooftop garden soils used for garden rooftop applications like underground parking ramps and on high-rise buildings to incorporate green space.

All in all, the Minnesota Green Expo has given our company a wide variety of customer contacts and leads.

Simplot Partners

Simplot Partners introduced GreenClean Pro, one of the only non-copper based algaecides available on the market today. It is labeled for use on a broad spectrum of algae in a variety of aquatic and surface use sites.

The active ingredient is sodium carbonate peroxyhydrate, commonly called percarbonate. Percarbonate is a stabilized peroxygen chemistry that acts as a powerful algaecide without harming the environment.

Green CleanPro works through a powerful oxidation reaction. The peroxygen chemistry reacts with natural elements of surface waters, creating hydroxy free radicals. Hydroxyl free radicals are strong oxidizers that destroy algal cell membranes, chlorophyll and unsaturated fatty acids, providing immediate control of algae.

GreenClean Pro is a completely biodegradable organic and is non-hazardous to fish and aquatic life. Additionally, treated waters are permissible to be used without interruption (Zero Hour REI).

The professional strength formula eliminates a broad spectrum of algae on contact and is an integral part of an entire water management system. It can be used by itself, in conjunction with biological products, or in rotation with other algaecides to help maintain clear, algae-free waters. It is designed for use in lakes, ponds and other large bodies of water.

Simplot Partners can be reached at 651-633-6251 or toll free at 888-828-5354.

Midwest Putting Greens

Midwest Putting Greens designs, installs, and services commercial and residential synthetic putting greens, tee lines, and athletic turf. We are the exclusive representative of "Nicklaus Design" synthetic putting greens.

From custom designed backyard putting greens, synthetic tee lines and target greens for golf courses, par 3 pitch and putt learning facilities, to football, soccer and lacrosse fields, Midwest Putting Greens can design and install a low maintenance, all weather synthetic turf surfaces that will play consistently season after season.

Vijay Singh, Hale Irwin, Sergio Garcia, Mark Calcavecchia, Carin Koch and 24 other PGA/LPGA professionals use our product for pleasure and practice.

Golf Landscapes and Sport Surfaces

Golf Landscapes and Sport Surfaces is an independent dealer interested in acquiring the highest quality products for our customers and installing them in a timely, professional manner. Since 1997 GLSS has been your Midwest leader in synthetic turf sales and installation.

At the Green Expo we exhibited our industry leading SofTrak putting surface and two driving range turfs. Our favorite driving range turfs are SofTee and Country Club. Both are made for hitting surfaces on driving ranges and tee boxes. GLSS has installed all of these products locally including Springhill, The Ponds at Battle Creek, Highland and the new practice facility at Century College to mention a few.

GLSS also provides quality construction and resurfacing of game courts like tennis and basketball. We offer a variety of surfaces to select from including tiles, turf or paint.

GLSS offers a referral program for superintendents and club pros.

Cycle Works of Minnesota

Cycle Works of Minnesota, in its fourth season serving the turf industry, sells liquid organic and food/pharmaceutical grade nutritional soil and turf products. Each year it introduces new products/solutions that will meet the requirements of its customers and enable it to grow as a service provider. In 2004 Cycle Works partnered with Renaissance Fertilizers to offer customers a line of organic granular fertilizers. At Green Expo 2005 Cycle Works introduced three new liquid soil amendment products; Provoke, CBX, and IBA 17. Bio Degrader, a liquid biological thatch degrader was also introduced.

In addition Cycle Works/Renaissance introduced TURF SHIELD the first EPA registered organic granular fungicide. In 2005 Cycle Works also represents Tri-Mountain, a line of high quality work clothing, golf clothing, jackets and fleece products. MGCSA members will receive our deepest discount pricing. Four Tri-Mountain canvas jackets were displayed at Green Expo and were raffled off each day and one was donated to Casino Night. Cycle Works of Minnesota, Jim O'Neill (612-751-0305) and Doug Daniel (612-868-9615).

Superior Tech Products

Carbon - Power & P.K. Fight (20-0-4+1%Mg) (3-0-28)

New proprietary formulations of liquid N, P and K are combined with nature's most plant active carbon-based organic acids - Crenic Saprins. Testing by Dr. C. E. Clapp of the USDA ARS at the University of Minnesota-St. Paul showed that the crenic subfraction of humic acids derived from sapric peat soil resulted in superior chlorophyll density for better turf color. Rooting was increased by as much as 80%. PK Fight is a new stabilized form of phosphite phosphorus for superior uptake and conversion into plant energy (ATP). Tested by Floratine for over two years in Scandinavia, these new products resulted in superior growth, color and root development in the early spring through summer months.

Versa-Lok Midwest

Versa-Lok Midwest distributes a premiere selection of products for stunning outdoor environments. Our two main product lines are VERSA-LOK Retaining Wall Systems and Willow Creek Paving Stones. Our display at the Green Expo was built with our popular Weathered series, which gives retaining walls and paving stones a vintage, natural stone appearance. The VERSA-LOK Weathered Standard and Weathered Mosaic retaining walls were accompanied by stairs, freestanding walls and columns-all built using Standard wall units, with no specialty pieces required. The walking surface of our booth was covered with Willow Creek paving stones in the Weathered Brickstone and Weathered Cobblestone styles. The landing of the raised stairway was built with Weathered Circlestone paving stones. Both VERSA-LOK Retaining Wall Systems and Willow Creek Paving Stones offer golf course managers a whole new world of design possibilities for sprucing up your grounds.

Natural Shore Technologies Inc.

Natural Shore Technologies Inc. really enjoyed the chance to display and talk about its wetland and lakeshore restoration products and services at the 2005 Green Expo. We now head into spring 2005 with a continued commitment to supply the highest quality Minnesota native aquatic and wetland plants available on the (Continued on Page 17)

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market. We will soon be mailing our 2005 products and services catalog. Many of the great Minnesota native plants that we provide are used to naturalize and beautify ponds and wetlands on golf courses and commercial properties. We look forward to assisting you with selecting native plants or designing a shore or wetland restoration project in the coming year.

Olson Power & Equipment Co.

It was a very good turnout at the Minnesota Green Expo, and there were a lot of great looking booths and displays! We are glad to be a part of this show, because our store has a lot of great machinery to offer to this kind of market. Kubota has just introduced the new RTV Utility Vehicle. They still have the innovative "Grand L Series" Tractors (30-50hp) followed by their little brother the "B Series" Tractors (18-30hp). To go with your tractors we have all of the attachments necessary for them, such as Bush Hog and Virnig, just to name a few. For you excavators we sell and rent the Kubota mini excavators, along with Gehl skid steer loader and ASV Posi Track machines.

Hartman Companies

During the Minnesota Green Expo Jeffrey Hartman, the president of Hartman Companies, was elected to the MGCSA Board of Directors. He is looking forward to helping with the growth of the organization.

Hartman Companies continues its growth to better serve the Sports Turf Industry with an addition to our high-tech slit drainage system, the purchase of a new Blec Ground Breaker lineal aerification system with the attached Blec Sand Master system that installs granular material for drainage. Hartman Companies has also grown with the addition of a new division, Hartman Tree Farm, which specializes in landscaping and irrigation.

Hartman Companies would like to thank our clients for contributing their time and photographs to make our power point presentation at the show a success.

Davis Sun Turf

Jacobsen's redesigned AR-5 was featured in the Davis Sun Turf booth. The AR-5 is powered by a reliable 59 H.P. Kubota diesel engine for better control and hill climbing capabilities. The 5-22^{**} rotary mower decks are convertible from mulching to side discharge, providing versatility and easy adaptation to operator preference. The AR-5 lift arms are designed to continuously keep the cutting decks in the same vertical plane, allowing decks to float straight up and down independently, delivering improved ground following capabilities over irregular contours. A great feature of the AR-5 tractor is that it uses the same platform as the Jacobsen LF series fairway mowers. By using the same platform as the LF series, the Jacobsen rotary and fairway mowers will have increased parts commonality and share the same operating characteristics, making it easy for operators to move from one machine to the next. If you'd like to learn more about this product or schedule an early spring demo please give your salesman a call. Jay Monson (612-963-4239), Tom Fuller (612-802-3149) or Jeff Churchill (612-309-8285).

MTI Distributing, Inc.

The 2005 Minnesota Green Expo provided an excellent opportunity to demonstrate MTI's commitment to the Green Industry. "It is not just about product features." says Butch Greeninger. "We are fortunate to represent quality product, but our customers are sharing with us their need for ongoing support, training and responsiveness."

New to the booth this year were Redexim Charterhouse's Verti-Drain, Lely spreaders and our agronomics partners Andersons and Jacklin Seeds among others. These additions have enhanced our ability to service our customers. These, along with, Toro, Neary, Turfco, National, Flowtronex and Otterbine, allow us to provide our customers with the highest quality service without exception.

MTI is proud to be a most valued resource to our customer, whether it be purchasing new or supporting existing products. We have invested in 20 service bays at our Brooklyn Center facility. We hired and equipped 5 fieldservice technicians. These investments, plus significant process improvements, enable us to announce the MTI Plus One program. With MTI Plus One all Toro products sold will come with Toro's standardTwo-Year Warranty, plus one year of Comprehensive Toro Protection Plus, courtesy of MTI not included in the Minnesota State Contract per bid specifications. This protection is automatically applied to all products purchased after November 1, 2004.

We displayed our full line of professional services. Designed to augment your existing service technicians, these

service technicians, these services enable you to focus your technical staff on their areas of expertise and have MTI's experts do the rest. If your technician has more work than time, contact MTI to see how we can help balance the equation.

The Toro Company stepped forward in a big way at the Green Expo by donating a Greensmaster 3150 for a silent auction, conducted by MTI, for the benefit of all of Minnesota's First Tee facilities. 100% of proceeds from this sale (over a \$22,000 value!) will be divided among these courses who are grooming our next generation of golfers. Please contact MTI with your bid to support the future of golf!

Belgard Paving Stones

Belgard Paving Stones are a tumbled paver with various textures and sizes that give the appearance of natural stone, and are available in an elegant range of styles, patterns and colors. The adaptable line ranges from the largescale Mega-Bergerac to the versatile Dublin Cobble or the tumbled circle of the Bergerac. Choose from the extensive, existing color palette or mix the blends for a custom look that is limited only by your imagination. Regardless of the style or shade, Belgard always delivers a high-end quality product that is sure to turn heads. We also have some unique imported natural stone available in a range of sizes and color colors such as Charcoal Patterned Quartzite, Rainforest, Tropical Porphyry and Sonoran Gold Patterned Flagstone. They are available at Hedberg locations in Plymouth, Farmington, Stillwater and Ham Lake.

Renaissance Fertilizers, Inc.

Renaissance Fertilizers, Inc. produces all natural, organic nitrogen soy/feather based granular fertilizers. Renaissance 8-2-6 and 6-0-6 out-performed the competition in two years of testing on Kentucky Blue Grass at Iowa State. We also have blends for gardens and a preemergent weed and feed, Renaissance 10-0-0 which is 100% corn gluten meal. It works particularly well on crab grass. For a two ton minimum, we can custom blend, within the limits of organic ratios whatever is required by soil testing. In addition we handle TurfShield, an excellent bio-fungicide for turf which was developed at Cornell University.

We also have organic liquid products. Fertilizers which can go through any standard irrigation system, liquid calcium, growth enhancer and phosphorous/potassium blend. We are represented by Cycle Works of Minnesota.

WE WOULDN'T BE RUNNING THIS AD IF WE DIDN'T ENJOY DOING BUSINESS WITH YOU.

We would like to thank you for nearly 50 years of business. We appreciate your support and intend to keep earning your trust and respect. You've certainly earned ours. www.paraide.com

