

# Today's Job Market

By MGCSA Human Resources Committee

As in most professions, today's golf course management jobs are very COMPETITIVE. "It's who you know, not what you know!" is a phrase everyone hears all too often.

While this has merit, there are a lot of do's and don'ts throughout the whole process of securing employment. From an employer's point of view (Superintendent), here are a few tips for students, foremen and assistants.

1. Print ALL pieces of the application, which includes the envelope. "FIRST IMPRESSION COUNTS!"

2. ONLY apply for the specific job that has been posted.

3. If you are sending out resumes to get your name out, DON'T state in your cover letter that you're applying for a position that has not been OPENED.

4. For your first interview, you are better to be OVERDRESSED than underdressed.

5. Call to CONFIRM that your application was received.

6. Deadlines for submittal are SERIOUS, adhere to them!

7. Learn how to shake hands....Firm.

8. No baseball caps.

9. Be honest, if you don't want your current employer contacted, let the Superintendent know. We respect that and won't question it. We have all been in that position before.

10. Send a THANK YOU note after your interview.

11. List by name and position your references.

## Just So You Know...

Do you know why full-length golf courses have 18 holes and not 20, 10 or an even dozen?

During a discussion among the club's membership board at St. Andrews in 1858, one of the members pointed out that it takes exactly 18 shots to polish off a fifth of Scotch. By limiting himself to only one shot of Scotch per hole, the Scot figured a round of golf was finished when the Scotch ran out.

Now you know!

## Eco friendly. GOLDFLO strong.



If your golf course has made environmentally-friendly products a priority, consider the advantages of ECOFLO WT.

It utilizes post-industrial recycled polyethylene in its manufacturing process. Like other GOLDFLO WT® Dual Wall pipe products, ECOFLO WT has a

smooth interior, corrugated exterior, integral bell coupling system, along with maximum hydraulics, durability, strength and flow rates.

For eco friendly and GOLDFLO strong,

ask about ECOFLO WT, the newest addition to our full line of drainage tile and accessories.



### ECOFLO WT

Eco friendly. GOLDFLO strong.



## PRINSCO

The pipe with the gold stripe.

MN Corporate Headquarters: (800) 992-1725 • Web Site: [www.prinsco.com](http://www.prinsco.com)