# **Industry News**

### Par Aide Establishes New Scholarship

Through the generosity of Par Aide Products Co., a new scholarship is being made available through the Environmental Institute for Golf. Children and stepchildren of those with five years or more of consecutive GCSAA membership are eligible to apply for the Joseph S. Garske Collegiate Grant Program. Applicants must be planning to attend a postsecondary school or trade school. This award of \$2,500 is renewable for a second year with proof of enrollment and a 2.0 grade point average.

In 1996, Par Aide established a scholarship program through the Minnesota Golf Course Superintendents' Association. This new program expands the company's efforts on a national level as an added benefit to GCSAA members.

Go to www.gcsaa.org/career/pursuing/scholarships/garske/ garske.asp for more information and applications, or contact Pam Smith, scholarship and student programs manager, at psmith@gcsaa.org or (800) 472-7878, ext. 678.

## Hydrologic Named Authorized Rain Bird Golf Distributor

Last December, Hydrologic Water management Systems inc. was awarded a Distribution Agreement for Rain Bird Golf products in 16 counties of the greater Chicago, Illinois area and Eastern iowa. This makes Hydrologic the largets land mass distributor for Rain Bird golf in the Continental USA.

Hydrologic has been in the process of consolidating numerous distribution channels in the Midwest in order to perform under the new economic conditions that exist in the golf course industry.

Hydrologic now has 15 warehouse locations in eight states.

## Plaisted Companies Introduces Early Green Pre-Winter Topdressing

At this year's Minnesota Green Expo, Plaisted Companies, Inc. introduced Early Green Pre-Winter Topdressing. Applied in the

fall or spring, this specially formulated topdressing raises soil and turf tem-

peratures in early spring, expediting spring growth and green-up.

One application in the fall protects greens from harsh winter conditions by capturing and retaining radiant energy especially at times of limited sunlight. Early Green can also be applied during the winter months to melt ice and snow.

Spring application helps heal win-

terkill damage and enhances spring green up.

### **Brock White Introduces SandMat**

SandMat is a product that combines manufacturing, geotechnical and geosynthetics expertise in response to the growing need for improved bunker management techniques. SandMat is an engineered blend of high tenacity polyester fibers bonded to form

a thick blanket like matrix specifically designed to prevent infiltration of contaminating fine or coarse subgrade particles, enhance bunker drainage system performance and mitigate washouts enabling steeper bunker designs.

The product is available locally from Brock White Company.



## MTI Distributing Co. Introduces New Workman and Pro Core



## Healthy Ponds by Bioverse EAC Introduces AquaSphere™

Bioverse® introduces the AquaSphere™, a disposable dispensing system for Healthy Ponds® Pond Cleaner. The AquaSphere is available in / and 1 acres sizes to treat ponds up to 10 acres. Each AquaSphere provides 30 days of continuous treatment to prevent algae.

The AquaSphere is tossed into the pond, and disposable after 30 days, eliminating mixing, spraying or refilling hassles.

EAC Solutions is the local distributor, (952) 435-5533 ext. 116.

# New for the 2004 Season From Turf Supply Co.

Aquatrols 16/90 Granular
Dow Spotlight
Emerald Isle 4 new Foliars
FMC Talstar EZ
Griffen/Dupont Vital
Syngenta Primo WSP
SeaPro Cutless

Soil First and Earthworks: Soil testing and new organic products for the soils. Contact your Turf Supply representative for more information.

# MTI Distributing Partners with TURFCO® and National Mowers®

MTI Distributing now represents both TURFCO and National Mowers throughout Minnesota and North Dakota as well as parts (Continued on Page 21)

# Insight-

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### What is your perspective of our state association and what would you change?

I am proud to be a part of the MGCSA. I think that this is the best state to work in and I think that it has to do with the support of all the members of our association. I think that it is well run, and the BOD thinks of the membership when making decisions.

#### Name your foursome, who would you play with and why?

Adam Sandler: I want to see a 400-yard hole-in-one. Chris Hovan: Had to put a Viking in here. He is the only one that, I think, would try the whole way through a round.

Phil Mickelson: We could pretend that this is a major and then he would have a good chance of finally winning one.

#### Additional Comments

Working in the golf Industry has been the most fulfilling thing that I have ever done. It has its ups and downs each year but doing anything else would not be as rewarding as working on a golf course. I try to show to everyone that this is a fun, and challenging job. I can't think of anything better then waking up, watching the sun rise, walking the course and seeing the work that is being done on a daily basis. In this job you can actually see what you have accomplished and it gives you something to be proud of each day you leave work.



### **CLASSIFIED ADS**

FOR SALE 1993 Cushman Utility Truckster - 3-wheeled, wide tire model complete with ROPS, hydraulic dump box, auxiliary hydraulics, PTO hydraulic dump box, auxiliary hydraulics, P10 and hi/lo gear range. Liquid-cooled engine with 3,825 hrs. - \$3,000 1979 Meyer Snowplow - new frame, lights and rebuilt lift motor. fits Ford F-350 - \$900 1993 Vermeer 620 Brushchipper - comes with 20 HP Kohler engine. Low hours (265); Recently serviced and ready to go. - \$3,750 Contact: Bob Distel

Wayzata Country Club 952-473-6955 or grounds\_department@wayzatacc.com

FOR SALE
Greens Mowers:
+ Jacobsen 2 cycle- 3; + Jacobsen 518- 2
+ Jacobsen 522- 4; Jacobsen Groomer
Attachment; Greens Roller: Greensiron 3000
Toro 322 D with flail deck /blower attachment
'Flymowers' 22"- 4
Call for pricing Call for pricing.
Contact: Tim Johnson
Spring Hill Golf Club
952-476-4875

> FOR SALE Peerless Single Blade Grinder Model 1300 Circa 1950-1960 - Best Offer Contact: Michael Cohr Bluff Creek GC 612-799-0605

FOR SALE
+ Toro Greensmaster 3000 with cutting units
(new motor and reels) \$1,250
+ Jacobsen Greensking IV with cutting units,
diesel, runs great \$1,000
+ 1992 Jacobsen LF100 fairway mower with

cutting units, diesel, still cuts great + 1991 Jacobsen LF100 fairway mower for parts, sell both for \$1,000

+ Toro verticut reels, never used \$750 + Two 1998 Terra Broom rotary sweepers, 3.5hp Briggs great for sweeping in topdressing or cleaning cart paths \$500 for both + Yard Machines 5 hp push blower, never used \$100

Contact: Scott Greenfield Spooner Golf Club (715) 635-6438

FOR SALE

FOR SALE
+ 2000 -- 84" Reelmaster 3100-D Sidewinder
5 blade, 392 hrs.
+ 2000 -- 72" Reelmaster 3100-D Sidewinder
w/o Sidewinder option, 8 blade, 650 hrs.
Both machines are better than excellent
shape, \$10,500 each.
Contact: Scott Held
Blackberry Ridge GC
320-229-1888

CHECK WWW.MGCSA.ORG FOR A COMPLETE LIST OF CLASSIFIED ADS.

# Industry News -

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of South Dakota and Wisconsin. The partnership was announced at the Green Expo in early January, and is effective immediately. "We are excited by the opportunity to sell and service both TUR-FCO and National," said Butch Greeninger, Director of Sales and Marketing for MTI. "We are committed to providing the same level of service and support to these lines as our customers have come to count on. We have already stocked parts for these products so customers should not miss a beat."

John Kinkead, CEO of National Mowers said, "The new partnership between National Mowers and MTI holds great promise in exposing both National's and MTI's customers to our complete line of mowing equipment." This sentiment was echoed by George Kinkead, the President of TURFCO. "TURFCO is excited by our new partnership with MTI Distributing. We believe it will enhance our ability to offer our topdressers and material handlers in the four-state area to our current, and prospective customers."

Mike Anderson, President of MTI Distributing, was also pleased. "With this agreement MTI now represents the largest manufacturers of turf maintenance equipment in our territory. "We truly believe that this local partnership will prove to be a success for the customer, TURFCO and National as well as for MTI Distributing."

# Congratulations to Troy Carson

In early February he will begin a new role as a Research Agronomist with The Toro Company. Troy has been an Assistant Scientist at the University of Minnesota working with Drs. Brian Horgan and Don White for the past nine years.

