

PGRs—

(Continued from Page 14)

benefits they offer.”

Hanson says today's new generation of PGRs has an average effectiveness period of six weeks, “but that does not mean you can stop mowing for six weeks. It means you may be able to skip every other mowing or mow every three weeks.”

Hanson warns that use of a turf-grass plant growth regulator puts the plants under a certain amount of stress, and inappropriate sequential applications could well have an adverse effect. “It's critical to know the product and site you are working with. “The cardinal sin in using these compounds is applying them when a plant is under stress. One of the problems we had in the early days in using PGRs on bluegrass in the San Francisco Bay area was that when you used a PGR on stressed turf, it resulted in a rust infestation, and the grass turned orange.”

While the new chemistry offers more hope for a widely adaptable PGR, Hanson says they still should be used “only at the right place at the right time.”

“And, evaluation must include costs. There must be cost-benefit study on each side. It may not be financially feasible to use PGRs on some sites. It may be cheaper to mow more often.”

—Harry Cline,
Western Turf Management,
February 1993

Kimm Named Acting Head

Victor Kimm has been named to replace Linda Fisher, former assistant administrator for EPA's Office of Pesticides and Toxic Substances, on an interim basis until a permanent replacement is named.

Kimm was deputy assistant administrator under Fisher, who left the post shortly after the election of President Clinton. The position requires presidential appointment and Senate confirmation.

Fisher currently is acting as a consultant for the agency.

MEMBERSHIP REPORT

JUNE 14, 1993
LAFAYETTE CLUB

NEW MEMBERS—JUNE 14, 1993

Steve Huff	University of Minnesota	Class C
Jerry Holman	Designer Soils	F
Jim Kaufman	MTI Distributing	F
Thomas Schmidt	Anoka Technical College	C
Tim Nelson	Anoka Technical College	C
Robert Porter	Anoka Technical College	C

RECLASSIFICATIONS—JUNE 14, 1993

Michael Brual	Hazeltine National	D to B
David Kohlbray	Northland Country Club	B to A

John Granholt, Membership Chairman

Success—

(Continued from Page 15)

George.

Old adages, such as “just find their weak spot,” or “hold a gun to his head,” or “play hardball if you have to,” are history. These ideas only left waste and wreckage scattered along the wayside! Now, and in the future, everyone will be important. We're finding out that the supply of customers and prospects is anything but endless. Intimidation is out; persuasion is in.

You must be able to stay on track. Many so-called “business leaders” possess little or no vision. In fact, the 1980s will serve as a memorial to the megalomania of certain “captains of industry” whose goals (which were invariably short-term) were far more personal than corporate. Their wants took precedence over everything else. Perhaps they got off the track because they had no vision for the future.

Fortunately, the '90s seem to be shaping up quite differently. There will be few opportunities for megalomaniacs. Today's times require business leaders who possess such personal qualities as inner trust, determination and self-confidence—

quite a change from the “knock 'em dead” types of the recent past who believed they had the extraordinary capabilities to do anything and everything well.

The ability to stay on track indicates you are comfortable with your vision of the future and have the stamina needed to stick with it. The people who build businesses don't deal them like cards at a Las Vegas gambling table. They aren't looking for a royal flush; they don't want a pile of chips. They are not seduced by their own fantasies.

These five leadership skills are indicative of what it will take to be successful in tomorrow's business world. Without question, some people who don't fit this profile will still rise to the top. In fact, there may be many of them.

But before accepting what they represent as truth, just think of what happened to Donald “The Donald” Trump and the guy who flew off the handle at Eastern Airlines. What was his name?

—John Graham,
American Nurseryman