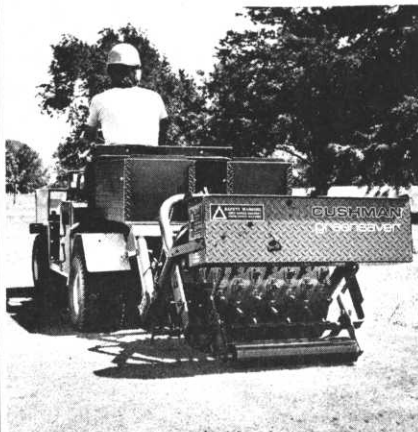
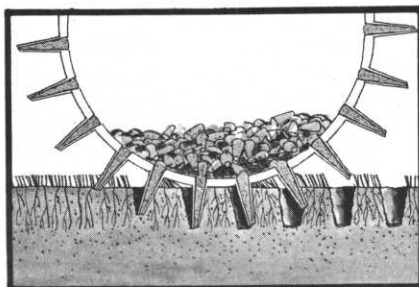


NEW CUSHMAN GREENSAVER AERATOR

The accurate aerator that gets aeration done 10 times faster than most other methods



In the raised position you're able to travel quickly between greens...and that saves time. When you reach the green just move the hydraulic lever at your side until the Greensaver is lowered into the turf. There's no need to stop the vehicle. You can keep moving and aerate at speeds up to 6 mph.



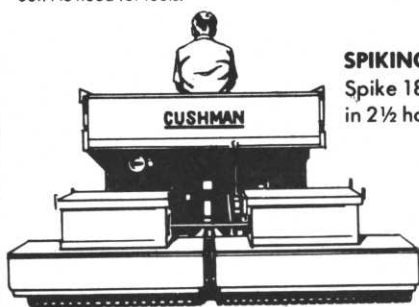
Cores are pushed into the rotating drum as the Greensaver penetrates the ground.

Cushman® Turf Care System cuts equipment costs 35%, labor costs 50%.

Purchase one of the basic Cushman Turf-Truckster vehicles available in 3 or 4 wheel models with 12 or 18 hp. Then add as many of the new modular accessories as you need for the work you have to be done. No need to buy another expensive vehicle. In minutes you can attach the module you need by using simple pins that slide in and out. No need for tools.



TOP DRESSING
Mounts on Truckster chassis.
No need for separate engine.



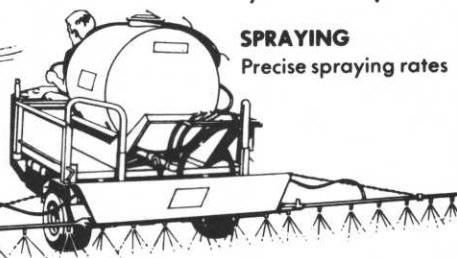
SPIKING
Spike 18 greens in 2½ hours.



DUMPING/HAULING
1000 lb. payloads.
Manual and hydraulic dumpings.



SPREADING
Spread up to 40' swath.



SPRAYING
Precise spraying rates

TERMINATION

Now and then, every supervisor must face the unpleasant task of firing an employee. When that time comes for you, prepare as carefully as you did when you interviewed that employee for the first time.

Before the meeting, think carefully about the specific nature of your complaints and whether you have given the employee ample warning and an opportunity to improve. Don't throw away a potentially valuable employee just because you have not adequately communicated your desires to him. If no improvement takes place, make the termination interview clean and quick. Now is not the time to dwell on past failures, especially if there is nothing that can be done about them. Get to the point and end the meeting quickly. Be sure that the employee understands your decision is final and you will not be swayed by pleas for "one more chance".

Finally, give some serious thought to why your employee failed. Firing unsatisfactory employees should never become easy and if your termination rate is high, it probably reflects a flaw in your training system and management of employees.

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Continued from Page 7

only one alternative remaining. That last alternative may be the worst of the bunch.

These eight suggestions may not make you an efficiency expert but they may help you reevaluate your work habits. Not everyone works the same way but it is important to find a system that works for you. Set your own schedule and follow it. You will be surprised at how much you can accomplish.

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CALL:
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