

I would like to thank my committees for their cooperation and tireless efforts throughout 1977.

NOTE: Send in hotel reservations at the Pfister for Symposium before deadline date.

Wayne Otto, CGCS
President

* * * * *

Candidates for Officers for 1978

The nominating committee has set up the following slate of candidates for officers for 1978.

President - Woody Voigt
Vice President - Select One

Danny Quast, Milwaukee C.C.
Dennis Willms, West Bend C.C.

Secretary-Treasurer - Jim Belfield, Tripoli Country Club

Directors - Select Two

Bill Roberts, Stevens Point C.C.
Joe Bahr, Watertown C.C.
Tom Harrison, Maple Bluff C.C.
Jeff Bottensek, Waupaca C.C.

Nominating Committee,
Al Vrana, Bob Musback, Bill Sell

Reinders

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President, Wayne Otto has informed me that he will not allow, under any circumstance, this to be entered on the agenda of our October meeting. Discussion and voting shall be held at our November meeting. It is your responsibility, as members, to attend and vote in this election. Any comment and questions must be directed to the nominating committee. Your cooperation is appreciated.

* * * * *

ANNOUNCEMENT FROM DU PONT--

Duane Hobbs has been involved in a change of assignments and will not be working in Wisconsin in 1978. He has informed me he will be at our joint meeting and whenever possible slip away and come to a few of our monthly meetings.

It has most certainly been great having Duane in Wisconsin and I'm sure we all appreciate the job he has done here. As an organization, we wish him the best.

Our new representatives will be two gentlemen, one for sure is no stranger to our association;

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phone; another is to gain control over shop conversations; a third is to plan for uninterrupted think time.

Good management dictates that incoming telephone calls be prevented from destroying a manager's concentration. Many callers ask for the superintendent before they identify his name with that of the course. The manager introduces his staff to clients, speaks highly of their competencies and suggests, "Jim is our expert on pesticide application. I depend on him to keep our members informed."

Consider the telephone a message machine and get off the line promptly. Avoid openings that invite long, drawn-out conversations. Instead of saying, "Hi, Fred. How was the golf game last Saturday?", say "Hi, Fred. I need a couple of quick answers if you have a minute."

Visitors can cause problems for managers, too. It is difficult to determine in advance the importance of a visit, so managing visits involves many alternatives. Consider some of these options:

a. have fixed reception hours--this allows callers to know when you are available. It also gives your staff a fixed period of time when they can see you if they have problems.

b. face your desk away from the door so that you are not interrupted by passersby.



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and

Royce Brechler
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715-341-2043

Larry will be handling the duties in the Southern part of the state while Royce the North. We most certainly welcome both.

* * * * *

INTERRUPTIONS: THERE IS AN ART TO AVOIDING THEM

You walk into your shop in the morning. The phone is



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ringing. You pick it up and spend the next 15 minutes talking.

Immediately after hanging up the phone, someone is in front of your desk waiting to talk to you about a problem. You spend 20 minutes discussing ways to alleviate that problem.

Then you turn to some paperwork that must be done before you head to the course. On the way out of the door you see someone who stops and talks with you for 30 minutes.

All the while your work is waiting for you. As a manager you are being given a heavy dose of the interruptions. Interruptions often wreak havoc with a manager's effectiveness.

Interruptions are not always obvious--some are deceptive. They masquerade as legitimate concerns and we hesitate to label them time wasters. This presumption of legitimacy is attached to telephone calls as well as visitors.

You may say that callers and visitors wouldn't stop by without a good reason. But sometimes a caller or visitor simply wants to socialize or to procrastinate.

There are several ways to get an upperhand on the interruption syndrome. One is to manage your use of the tele-

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c. meet the visitors outside your office.

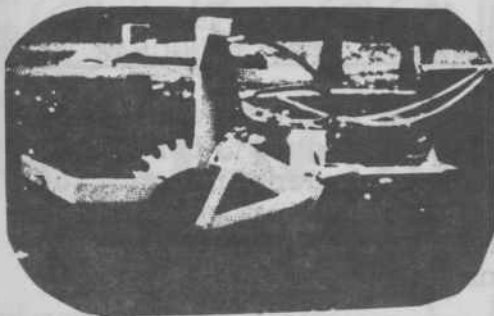
d. confer standing up.

e. at the outset, tell the visitor you have only a certain number of minutes to give him, then adhere to that figure.

f. give the visitor you undivided attention. Do not allow interruptions.

g. hold occasional luncheon meetings--to remove the pressure for social visits during business hours.

h. meet regularly with your staff--a well-informed staff has less need to confer in an unplanned manner.



200 TERRA AERATOR

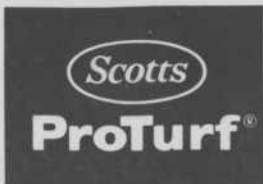
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Uninterrupted think time allows the superintendent the time he needs for thoughtful planning. Some practices that may work for you include:

- a. instituting a quiet hour at the start of the day
- b. coming to the shop early
- c. having a hideaway known to only one staff member

Although interruption control and scheduled think time can greatly improve a manager's effectiveness, there is another tool available--delegation of duties.

FORE FRONT

* * * * *

The Mathematics of Turfgrass maintenance free to GCSAA Members

Members have received or will soon be receiving the September Newsletter which contains the request for this 58-page reference manual and workbook. Included are sections on area and volume measurement, application of pesticides and fertilizers, steps to determine seeding rates, and irrigation application calculations.

Each member is allowed one free copy upon request. Additional copies to members are \$2.50. Nonmembers may purchase

copies of the Manual for \$5.00 each. The Mathematics of Turfgrass Maintenance is another example of the many services and benefits of membership in GCSAA.

We have enclosed additional copies of the order form with the Chapter Secretary's newsletter.

* * * * *

FROM THE GOLF COMMITTEE:

Our Championship Meeting was held at The Ridges in Wisconsin Rapids. Despite the gloomy weather and a good deal of driving, 67 members participated in this annual event. Host Superintendent Dave Murgatroyd had his golf course in magnificent condition and his tree lined fairways proved to be a great challenge, to everyone that could attend. The following players proved that they could hit it straighter than anyone else and therefore emerged as our 1977 Champions:

A & B Members Championship Flight: Don Steinmetz - 82

A Flight - Ron Grunewald

B Flight - Dave Miller

C Flight - Dave Murgatroyd

D Members Championship: Ron Schumacher - 85

A Flight - Jerry O'Donnell

B Flight - Kurt Larsen

C Flight - Roy Zehren

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a great day. The golf course, food and hospitality were beyond comparison.

The Association also owes its thanks to our Distributors who contributed prizes for our event. They are:

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Thank you, gentlemen!

Our October meeting is the Joint Meeting with the Midwest Association of Golf Course Superintendents to be held at Al Vrana's Meadowbrook Country Club on October 17th. This event will be a 12:00 NOON Shotgun-Fort Lauderdale Scramble. Since the meeting is meant to enhance comradarie and communication between our Associations, we will pair two of our members with similar golf abilities with two of theirs. So, on the return card, please put the name of your golfing partner with both of your average scores. The players from MAGCS who will make up your foresome will be posted in

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