

# HOT PRODUCTS

## Target Specialty Products

15415 Marquardt Ave.  
Santa Fe Springs, CA 90670  
Phone: 800-352-3870  
Web site: [www.target-specialty.com](http://www.target-specialty.com)

### ADVERTISEMENT



Target Specialty Products is the west's leading wholesale distributor of specialty agricultural chemicals, fertilizers, application equipment, services and education. Since 1969, Target has provided products and services to both the public and private sectors in the following markets: golf, landscape, nursery, professional pest management and vegetation management. Committed to quality through service, Target is ISO 9002 certified and provides specialized training and education programs, risk management, worker safety classes and regulatory compliance.

In achieving ISO 9002 certification, all processes and procedures throughout the company from customer service to shipping and receiving are documented. ISO 9002 certification ensures consistent, reliable service.

Target Specialty Products carries a complete product line of disease and pest management products and equipment including:

- Adjuvants, Wetting Agents
- Fertilizers, Herbicides, Insecticides, Fungicides, Soil Surfactants
- Soil Conditioners & Amendments
- Lake and Pond Herbicides, Algaecides and Colorants
- Spreader and Nutrient Management Products
- Spray Application Equipment, Parts and Accessories



#### ■ Personal Safety and Protective Equipment

Target Specialty Products actively supports of the following industry associations:

- CAPCA – California Agricultural Production Consultants Association
- GCSAA – Golf Course Superintendents Association of America
- GCSAC – Golf Course Superintendents Association of California
- NCTLC – Northern California Turf and Landscape Council
- PAPA – Pesticide Applicators Professional Association
- RISE – Responsible Industry for a Sound Environment
- SCTC – Southern California Turfgrass Council
- STMA – Sport Turf Managers Association
- WPHA – Western Plant Health Association
- UPFDA – United Producers Formulators & Distributors Association



## Branch Offices

### California

Home Office  
15415 Marquardt Ave.  
Santa Fe Springs, CA  
90670  
800-352-3870

2478 N. Sunnyside Ave.  
Fresno, CA 93727  
800-827-4389

1155 Mabury Road  
San Jose, CA 95133  
800-767-0719

431 Daisy Lane  
San Marcos, CA 92078  
800-237-5233

524 Galveston St.  
West Sacramento, CA  
95691  
800-533-0816

### Arizona

1059 W. Geneva Drive  
Tempe, AZ 85282  
800-352-5548

### Pacific Northwest

13010 NE David Circle  
Portland, OR 97230  
877-827-4381



# HOT PRODUCTS

## Tee-2-Green Corporation

P.O. Box 250

Hubbard, OR 97032

Phone: 800-547-0255 • Fax: 503-651-2351

Web site: [www.tee-2-green.com](http://www.tee-2-green.com)

E-mail: [bentinfo@tee-2-green.com](mailto:bentinfo@tee-2-green.com)

## TEE-2-GREEN

### ADVERTISEMENT

#### Contacts:

Bill Rose, President

Lee Elyea, Marketing &

Advertising Coordinator

#### Tee-2-Green: Superior Source of Quality Bentgrass Seed

Tee-2-Green is the leading producer of bentgrass varieties for golf courses throughout the world. Superintendents choose Tee-2-Green varieties such as Penncross, the Penn A's and G's, Penneagle and Penneagle II, PennLinks and PennLinks II, and salt and drought tolerate Seaside II because they are proven to be the finest bentgrasses available for golf course greens, fairways and tees. The Penn bentgrasses are subject to higher certification standards than other bentgrasses available on the market. The seed must pass a rigorous cleaning and certification process that ensures the varieties from Tee-2-Green are the cleanest seed possible; 98 percent or better for the Putting Green Quality tag.

#### PennLinks II - Dollar Spot Resistance

With the same heat and drought tolerances as the original, PennLinks II adds greater density and better disease resistance to dollar spot than any other variety tested in recent Oregon trials. This tough creeping bentgrass needs less water, less fertilizer than others, so there's less worrying than most superintendents are used to. The result is a high-quality, medium-dark green that comfortably tolerates low mowing and grows semi-erect to create a grainless putting surface. PennLinks II is excellent for tees and fairways, too.



#### Penneagle II - Brown Patch Resistance

Ideal for tees and fairways, Penneagle II delivers the best overall resistance to brown patch in clinical trials, as well as excellent resistance to dollar spot. Penneagle II produces a flawless playing surface with a medium-fine, semi-erect growth habit and a darker green color than most other bentgrasses. Penneagle II greens up early in the spring, out-competing *Poa annua* while it wards off diseases. Penneagle II can also be used for overseeding due to its superior tolerance color retention in cooler temperatures.

#### Seaside II - Salt and Drought Tolerance

This salt-tolerant bentgrass rated highest for summer turf quality, dollar spot resistance, and overall turf quality in 1996 seed trials. Developed for use on tees, fairways and greens, this medium-fine texture variety has good drought tolerance and the ability to use effluent or water sources with a salt content up to 15,000 ppm, with a pH of 7.5-8.5. Seaside II has low fertility and good drought tolerance, so it competes well with *Poa annua*

and other grassy weeds. It also demonstrates excellent resistance to dollar spot and other diseases.





# HOT PRODUCTS

## TTG Custom Signage

3425 Harvester Road Unit 103  
Burlington, ON L7N 3N1  
Canada  
Phone: 800-360-9959



### ADVERTISEMENT

#### About Tee To Green Custom Signage

A detail-oriented entrepreneurial sign company, TTG Custom Signage (TTGCS) is a pioneer in golf course sign design. Its principals have spent the last decade gaining industry experience and developing a keen understanding of the needs and challenges facing golf course managers, superintendents and owners. TTGCS's staff and owners have worked with more than 200 North American golf courses and continue, from concept to design, to actualize exquisite signage solutions for their clients while demonstrating inspired artistic ability. Its unique 2005-2006 pricing strategy, based on research conducted throughout the United States and Canada, offers 10" x 6" Genuine Granite Yardage Plates to courses for only \$19.99 – nearly 30 percent lower than its closest competitor. The company's eight-week order-to-delivery turnover time and flat rate shipping of \$150 for orders over 100 granite pieces, and free shipping for complete

course orders anywhere in North America, have made TTGCS an industry leader.

#### Granite

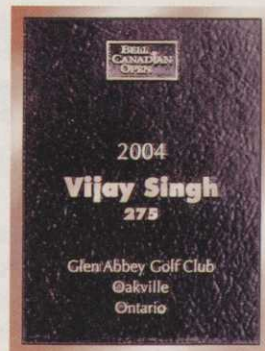
TTGCS can be found at golf courses big and small throughout North America. The reason: superintendents know that TTGCS granite signs enhance course play, subtly improve course appearance, and are more cost effective

than average year-over-year sign maintenance costs. With the perfection of sandblasting and engraving techniques and granite's reputation as a long lasting resilient building material, now more than ever, granite signs have become the perfect accoutrement to any golf course. TTGCS is one of the largest North American suppliers of outdoor granite golf course signage. Professional in-house production facilities, coupled with extensive industry expertise, have made TTGCS providers of high-quality long-lasting granite sign solutions to some of North America's largest and most prominent golf organizations.



#### Bronze, Aluminum and Iron

TTGCS is one of North America's premier bronze, iron and aluminum golf course sign manufacturers. Bronze dates back centuries. Its long lasting aesthetic attributes are well documented. From sleet to snow, to harsh sun or extreme heat, bronze can withstand exposure and wear and tear while satisfying course managers' desire for low maintenance signage. TTGCS's iron and aluminum signs are of the same high standards. TTGCS signs always meet three primary objectives: make the course the star attraction, provide customers with guaranteed pricing and provide inspiration to customers. Whether it's bronze, iron or aluminum, TTGCS has the ideal sign solution for every course and every situation.



#### Make TTGCS Your Next Sign Solution Provider

When course superintendents think about signage as a means to enhance their property or improve play, price and quality are not the only factors in their decision process. People and the strength of their sign providers must also be considered. A decade ago, TTGCS started out with a simple idea, to provide high quality, unique signage at reasonable prices. Its focus and innovative approach has not changed over time – it has made TTGCS a stable and reliable company that collaborates with clients to craft the highest quality product. TTGCS is not the largest sign company out there; however, its attention to detail and ability to satisfy its customers have made TTGCS one of the best.





# HOT PRODUCTS

## The Toro Company

8111 Lyndale Ave. South  
Bloomington, MN 55420

Phone: 952-887-8979

Web site: [www.toro.com/golf](http://www.toro.com/golf)

E-mail: [jeff.lefever@toro.com](mailto:jeff.lefever@toro.com)

**TORO**

### ADVERTISEMENT

The Toro Company is the leading worldwide provider of maintenance equipment for golf courses. Together with its distributors, Toro provides the innovative products, agronomic expertise and exemplary service that helps superintendents enhance the game of golf.

#### Flex 21

The new Toro® Greensmaster® Flex 21 delivers better-looking, better-playing greens. Designed to perform on any green, the Flex 21 virtually eliminates the fear of scalping, allowing you to cut lower than you ever dared before. Its revolutionary flexible cutting unit excels on traditional bent and bermuda, as well as on the new ultradwarf grasses, including the Penn A & G Series, TifEagle, Champion and others.



#### Riding Greensmaster®

The Greensmaster® riding cutting system offers a single high performance cutting unit for all models that cuts as low as 1/16-inch. The easy dual point adjust design for bedknife-to-reel adjustment gets the sets the HOC in one click that adjusts as low as .0007 inch. No grease zerks will ease maintenance and there is also an integral groomer and rotating rear roller brush that fits all traction units. The precision manufactured die-cast aluminum design eliminates many of the adjustments of welded designs.



#### ProCore 648

The ProCore® 648 is an innovative new walking aerator from Toro®. The rear wheels are within the 48-inch aeration swath of the machine, so the tires are not running over the freshly aerated turf. This eliminates the problem of smashing the cores into the holes, preventing topdressing from filling the holes. Easier cleanup produces a savings of time and labor.



#### Workman e2050

The Workman® e2050 electric mid-duty utility vehicle has the power to work as hard as you do. A powerful 500-amp drive train allows for superior hill-climbing capability under all load conditions.



#### Reelmaster 3100-D

The Reelmaster® 3100-D is available with the exclusive Toro® Sidewinder® cutting system. Sidewinder gives operators the ability to shift all three reels left or right while on the fly, providing up to 23 inches of overhang and decreased tire tracking.



#### 835S/855S Sprinklers with Trujectory™

Achieve superior water control with the 835S /855S golf sprinklers with the patented Trujectory™ that adjusts from 7 to 30 degrees. Now you can compensate for windy conditions, spray under tree canopies, over bunkers and out of sand traps, and provide precise head-to-head coverage. Both models are back nozzle capable for heads that need water behind.





# HOT PRODUCTS

## TrapMaster Products

305 Rock Industrial Park Drive

Bridgeton, MO 63044

Phone: 866-273-9280

Web site: [www.TrapMasterProducts.com](http://www.TrapMasterProducts.com)



ADVERTISEMENT



## Don't Let Bunker Maintenance Become a Trap ... Master It!

### The newest innovation in solving the problems of constant bunker maintenance

It's a constant battle: erosion, sand loss, contamination from dirt and debris, puddling. Keeping your bunkers playable and attractive costs you money and, just as important, wastes your valuable time! TrapMaster™ erosion control fabric is a thick, non-woven polyester "blanket" that absorbs and holds sand in place like a powerful magnet – even on 60° bunker faces! In addition, TrapMaster™ erosion control fabric is backed with an innovative polyester spunbond fabric that adds durability, functions as a weed block, prevents sand from leaching out of the polyester blanket downward, AND stops contamination by preventing dirt and pebbles from migrating upward to the sand layer. TrapMaster's™ patent-pending, two-layer design helps:

- Hold sand on steep bunker faces - up to 60°
- Prevent erosion and washout
- Stop contamination
- Keep rain and irrigation water draining

### With TrapMaster™, you'll save, save, save!

- Save time, money and labor after every rain by reducing the need for bunker repair
- Save thousands of dollars in maintenance costs for sand and sand hauling every few years due to contamination

### Any Size – Any Shape! Installing TrapMaster™ is fast and easy, and can be done by your own course crew.

- Delivered to you in standard, easy-to-manage rolls
- Easily installed with sod staples plus an easy-to-use powered staple coupling system
- Once installed, just load the bunker back with sand, complete your desired edging, and you're ready to play!

### Best of all, TrapMaster™ helps you master your course maintenance budget!

- Cost-effective and competitively priced
- Constructed of tough, durable non-biodegradable polyester, it's made to last for years
- Frees time and money that can be spent on greens, fairways and other maintenance issues

Call TOLL-FREE 1-866-273-9280

and place your order TODAY!

Or visit us on the web at [www.TrapMasterProducts.com](http://www.TrapMasterProducts.com).





# HOT PRODUCTS

## Turfco Manufacturing

1655 101st Ave. NE

Minneapolis, MN 55449

Phone: 763-785-1000 • Fax: 763-785-0556

Web site: [www.turfco.com](http://www.turfco.com)

E-mail: [sales@turfco.com](mailto:sales@turfco.com)



### ADVERTISEMENT

Turfco Manufacturing is a leading manufacturer of top dressers and material handlers for golf applications. In fact, Turfco developed the world's first mechanical top dresser in 1961, and continues to lead the industry with patented top dressing technologies, including the Mete-R-Matic® continuous chevron conveyor belt and ground drive system, and the WideSpin™ 1530 technology found in the company's broadcast top dressers. Today, Turfco offers the widest range of top dressers available, from the self-propelled models for greens and tees, to large pull-behind models appropriate for fairways and other large turf areas.

Turfco products are renowned as much for their solid quality and durability as they are for their unparalleled performance in the field. This is backed by the company's exclusive three-year warranty, the longest in the industry. In addition to top dressers, Turfco manufactures a wide range of equipment for commercial turf maintenance and upkeep — including aerators, overseeders, dethatchers, sod cutters and more. All are designed and manufactured at the company's Minneapolis headquarters.

#### WideSpin™ 1530 Broadcast Top Dresser

Turfco's WideSpin™ 1530 broadcast top dresser is ideal for superintendents who implement a light, frequent top-dressing program. The machine can top dress as light as a fertilizer spreader up to 30 feet wide, allowing superintendents to top dress 18 holes in as fast as 90 minutes. The light, uni-



form and clean application means no dragging is required.

Thanks to its patented design, the WideSpin 1530 is the only top dresser that can switch from light to heavy top-dressing applications without attachments. Exclusive angle-adjustable spinner plates allow up to 15 degrees of adjustment to maximize material penetration in varying turf conditions. As a result, the WideSpin 1530 is the first machine capable of uniformly applying ¼-inch or more of top dressing up to 15 feet wide — nearly three times wider than standard spreaders.

The WideSpin 1530 is available as tow-behind, or truck-mount for most current utility vehicles. A new cross-conveyor attachment allowing the unit to perform as a material handler is now available.

#### CR-10 WideSpin™ Top Dresser and Material Handler

Turfco has introduced the patented WideSpin™ technology to its CR-10 broadcast top dresser and material handler. The CR-10 combines patented Turfco material handling technologies with WideSpin broadcast top-dressing technology to cre-

ate an exceptionally versatile and easy-to-use golf course maintenance and renovation tool.

Utilized as a material handler, the CR-10 features a patented three-position hand-held control that provides operators flexibility and freedom to monitor material flow and placement from the most convenient location. The flow control feature, in tandem with the 180-degree swing of the cross conveyor, allows the CR-10 to effectively place material without moving



the machine, reducing shovel work. The large, four cubic yard (3.06 cubic meter) hopper capacity of the CR-10 makes it useful for filling other top dressers, bunkers, sand traps, washouts and more.

The CR-10 is capable of applying light or heavy top dressing applications at broadcast widths of 15 to 40 feet. Turfco's WideSpin technology, combined with the CR-10's exclusive angle-adjustable spinners, also gives superintendents the unmatched ability to apply a full-range of top dressing depths, from light to ¼-inch or more.

#### Mete-R-Matic XL

Building on the simple, dependable operation of its well-established Mete-R-Matic III, Turfco has introduced the Mete-R-Matic XL tow-type top dresser, which offers increased hopper capacity for larger turf areas on golf courses.

The Mete-R-Matic XL features Turfco's proven Mete-R-Matic design, which combines a patented chevron belt design with its patented ground drive system to ensure even

distribution of heavy, medium or light top-dressing materials, regardless of moisture content and vehicle speed. An adjustable metering gate accurately controls the flow of material from the conveyor belt to the brush, which drives material downward to penetrate the base of the turf. These features combine to make the Mete-R-Matic XL the easiest-to-use, most consistent large area top dresser available.

With a hopper capacity of 2.25 cubic yards (1.72 cubic meters), the Mete-R-Matic XL can carry a maximum load weight of 6,000 pounds.





# HOT PRODUCTS

## Varicore Technologies

P.O. Box 131

Prinsburg, MN 56281

Phone: 800-978-8007 • Fax: 320-978-6607

Web site: [www.varicore.com](http://www.varicore.com)

### ADVERTISEMENT

Varicore Technologies, manufacturer of the **Multi-Flow Drainage System**, has pioneered the **Narrow Trench Installation Technology**. NTIT is the most significant innovation in drainage technology since the advent of plastic pipe. This drainage philosophy combines convenience and efficiency to generate a better result.

## Multi-FLOW

drainage systems by Varicore

NTIT assumes that drainage systems should be minimally disruptive, display an expanded surface area, exhibit a generous flow capacity, and have a long life expectancy.

### Minimal surface disruption

NTIT requires the drainage medium to exhibit a narrow profile requiring less trench width.

### Expanded intake area

The drainage medium is not only narrow but also tall, resulting in far more intake area than traditional round pipe. More surface area provides more opportunity for water to enter the flow channels, thereby increasing drainage efficiency.

### Generous flow capacity

NTIT requires that the drainage medium contain unobstructed round flow channels for the rapid removal of collected water.

### Long life expectancy

Perhaps the most important feature of NTIT is its longevity. A tall thin drainage medium in a narrow trench can easily be backfilled with sand. Sand is an excellent filter. By preventing clay and silt from reaching the geotextile filter of the drainage product sand dramatically extends the life of the drainage system.

Multi-Flow drainage is the ideal product for narrow trench systems. Multi-Flow is strong, has excellent flow rates, is easy to work with and affordable.

Superintendents love the Narrow Trench Installation Technology because it is fast, simple and durable. They appreciate Multi-Flow because it is flexible, come with many fittings, and is always available.

Varicore is eager to assist with system designs and appropriate product selection.





# HOT PRODUCTS

## White Metal Golf

315 Sculps Hill Road

Auburn, PA 17922

Phone: 800-548-1033 • Fax: 570-366-8855

Web site: [www.whitemetalgolf.com](http://www.whitemetalgolf.com)

### ADVERTISEMENT

#### The 007 Golf cup

Thoroughly refined thanks to feedback from thousands of superintendents, the 007 is rapidly becoming the most widely used cup in the industry. It encompasses everything golfers and superintendents look for in a hole liner by combining the sound and durability of metal with the paint-free convenience of plastic. The replaceable polycarbonate crown is pure white and blends into the soil perfectly, creating a beautifully smooth transition from hole to liner. Whether you paint the upper lip or leave it bare, no cup looks and works better in the hole than the 007. We've been working on this cup for nearly 10 years, and we owe it to the superintendents who have supported us throughout to deliver innovative, functional products. Here's what current users are saying about the 007:



*"Just to echo some of the comments: I wanted you to know how pleased we are with the changes you made with the '007'. No more separation and nice and light, easy to handle-great job!"*

Mike Blackwood, CGCSA  
Black Hawk GC  
Beaver Falls, PA

*"The cups work great, and changing the crowns was a snap. Thank you!"*

Ryan Batz, CGSA  
Trump National GC  
Bedington, NJ

*"I love the fact that I only have to think about cups once a year when I change the crowns."*

Jim Rattigan, CGCSA  
Schuylkill CC  
Orwigsburg, PA

#### Cup setters

The 007's unique design calls for a unique cup setter, so we now offer two distinct styles: the center cup Better Setter, which sets the cup off the ferrule socket to minimize abrasion on the crowns, and a traditional setter custom made by Bayco Golf. They both work great, it's just a matter of soil type and personal preference.



#### And now flag poles

White Metal now also offers straight or tournament-style flag sticks with the ferrule and striping of your choice. Whether it be a smooth aluminum, delrin, or grooved style ferrule, we'll make the poles to your exact specifications. The best way to combat incompatibility issues is to get your cups and poles from the same source, so if you want the best cup you might as well use the best poles, too!





got pesticides?  
get...

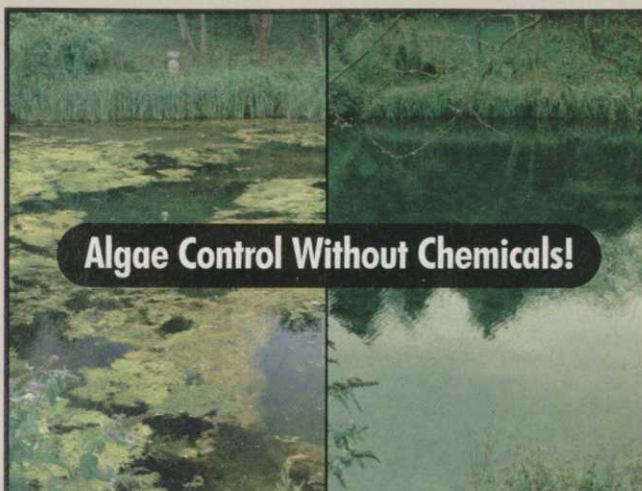
**SECURALL®**  
Safety Storage Equipment

**SecurallBuildings.com**

Storage Buildings for  
Turf Management Chemicals



Phone: (888) 326-7890  
Fax: (888) 324-3780



**Algae Control Without Chemicals!**

Environmentally safe SonicSolutions® controls algae in ponds, lakes, and reservoirs by using ultrasonic waves to kill algae. Unlike many chemical controls, SonicSolutions® won't harm fish, plants, or other aquatic life. A single unit can provide coverage for up to three acres or multiple units can be used in combination for larger applications.

Call today for more information about the SonicSolutions® algae control system.

**SonicSolutions®**

Call us for a quote, toll free: **1-866-KO-ALGAE** (1-866-562-5423)  
77B West Street • West Hatfield, MA 01088 • [www.sonicsolutionsllc.com](http://www.sonicsolutionsllc.com)  
Tanks — Lakes — Ponds — Pools — Lagoons — Reservoirs

**Aqua-T**

Biological Water Treatment



**Over 10 Years of Superior Performance**



Bacteria to digest excess nutrients  
that cause problematic algae

Reduce Sludge

Control Odors

**BioPRO®**

**800-988-8257**  
[www.spindlerenterprises.com](http://www.spindlerenterprises.com)

From the BioPro liquid fertilizer people

**moonbeam**  
Excellent dark green color and turf quality with good leaf spot and Fusarium resistance. Improved resistance to powdery mildew.

**Full Moon**  
Very good heat tolerance with good resistance to stripe rust and stem rust. Seed production fields show very little powdery mildew, which should be a benefit to sod growers.

**MOONSHINE**  
Shamrock x Midnight hybrid cross with good stem rust and stripe smut resistance. Excellent, economical blend component.

**MIDNIGHT**  
Excellent low-mowing and heat tolerance and dark green winter color.

**MIDNIGHT II**  
Dark blue-green color with medium leaf texture and good year-round color.

**PROSPERITY**  
Very dark green color with fine leaf texture that has good wilt and heat tolerance with less water. Good resistance to stripe rust and leaf spot with improved resistance to powdery mildew.

**TURFSEED, INC.**

**New Moons Rising after Midnight...**

Introducing advanced premium Kentucky bluegrass from Turf-Seed, Inc. All are distinctly different and all are improvements over Midnight. Each has beneficial attributes to better turf!

[www.turf-seed.com](http://www.turf-seed.com)  
email: [info@turf-seed.com](mailto:info@turf-seed.com)  
800-247-6910 • fax: 503-651-2351



## TAKE BACK YOUR TIME!

Only Magna-Matic provides sharpeners with REAL performance (1 blade in 60 sec), and maintain perfect angles effortlessly. Take part in a 30 day trial now. Call for a free catalog.



MAG-9000 Lawn Mower Blade Sharpener



1-800-328-1110

shop online!  
www.magna-matic.com



Minnesota, Spring 2004

## Use GreenJacket® for patented IMPERMEABLE PROTECTION

Insulated or uninsulated protection against:

- Crown Hydration
- Desiccation
- Temperature Fluctuations

*greenjacket®*  
The grass is always greener on the UNDERSIDE.

www.greenjacket.com • 888-786-2683

\*Actual client photo not retouched

## Have you received editorial coverage in *Golfdom*?

When your company is featured in *Golfdom*, expecting your customers to read your story isn't enough... you need Reprints.



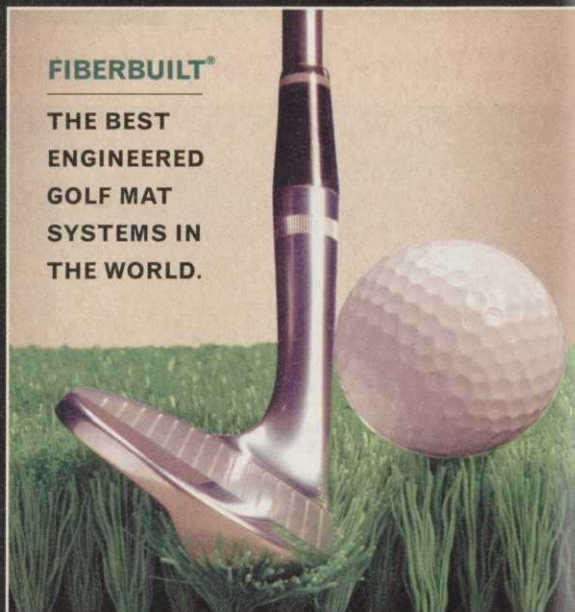
800-290-5460 ext. 100  
golfdom@reprintbuyer.com

RMS is the authorized provider of custom Reprints, Eprints and NXTprints for *Golfdom* magazine.

## THE FEEL OF A FAIRWAY AND BUILT TO LAST

**FIBERBUILT®**

THE BEST  
ENGINEERED  
GOLF MAT  
SYSTEMS IN  
THE WORLD.



FOR A FREE DEMO, CALL 1-800-661-8132

OR EMAIL US AT BWOODS@FIBERBUILT.COM

WWW.FIBERBUILT.COM/GOLF

