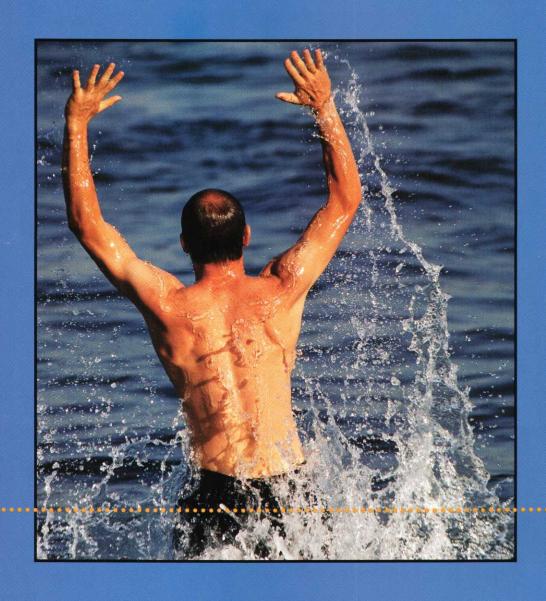
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By Shane Sharp

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Consultants have a place in the industry, but it's elementary to know who you're dealing with before hiring one.

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Modern course design involves a mix of egos, miscommunication, beliefs and bureaucracy. Boy, do we have some funny (but disturbing) stories for you.

By Geoff Shackelford





## cover feature

'Tis the season to get political, and we do in this special report. We explore the art of playing politics from the first tee to the 19th hole.

#### About the cover

Cleveland photographer John Quinn spent the morning playing in the bunker sand at The Country Club in Pepper Pike, Ohio. He took some photos, too.

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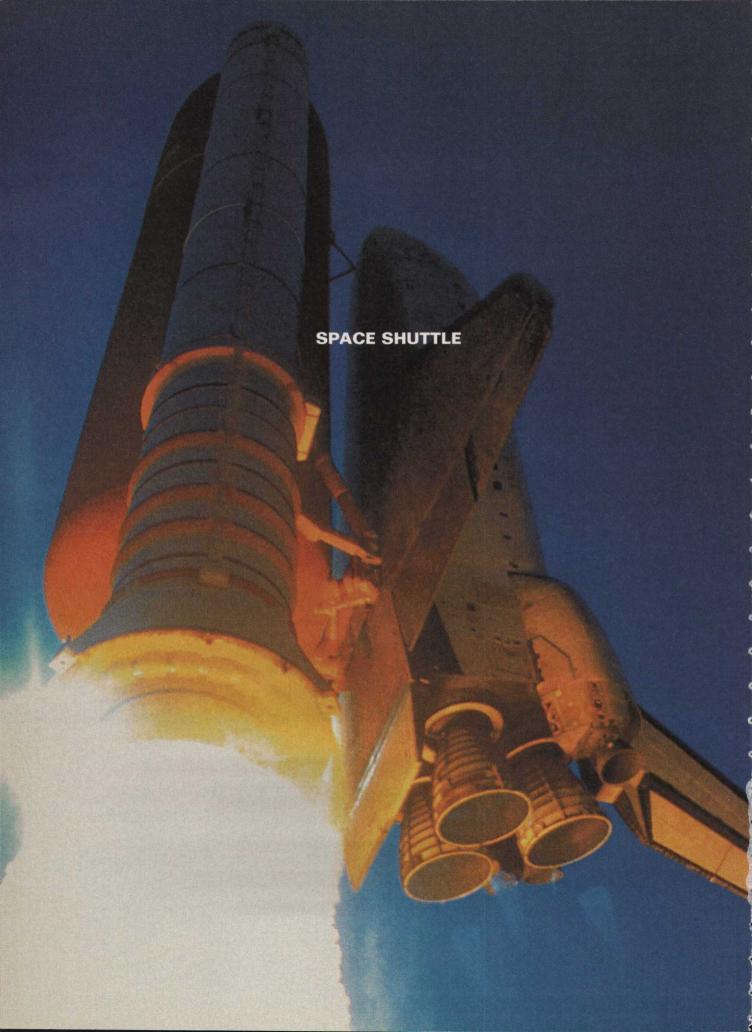


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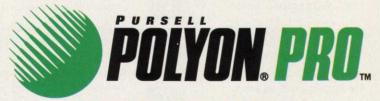
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# **Going Postal**

WE'VE GOT MAIL

#### **Battling bigotry**

The August issue had a provocative lead article asking how we can help golf shed its "too white image." This should come to the forefront of our industry, and we need to make a concentrated effort to remove this bigotry from the game — once and for all,

I found it rather amusing, however, to read Joel Jackson's Shades of Green column on dress codes on the page before the "Winds of Change" article. Jackson talks about how it is easy to judge a book by its cover. Doesn't this type of logic seem to perpetuate some of the problems discussed on the next page?

He also says. "Not wearing a jacket doesn't necessarily mean disrespect, but wearing one does elevate and promote an onlooker's perception by the very nature of the mode of dress." The reason minorities are not prevalent in the GCSAA and golf associations is because of years of bigotry and discrimination, mostly because these people looked different or came from different cultures or economic levels.

It's nice to talk about how we can improve this situation and become all inclusive, not only as a business, but as a society. This will never happen until we all stop judging people by the color of their skin or the clothes they wear.

Marc A. McCane, CGCS Sea 'N' Air GC, San Diego

#### Got game and ethics

I agree with the basic premise of a recent article on gamesmanship ("If You Ain't Got Game, Then Read This Book," August). However, I take exception to comments made by Mark Luce.

As a "club pro," I was offended when referred to as a "local shark" that lines my "pockets with your money." It also irritates me that

your magazine would imply that club professionals are ones that "perfect the art of screwing with" opponents. Although I hate to say it, there are some professionals that do not represent the business well, as there are professionals in every other business guilty of the same claims. But to the contrary, I believe that most club professionals are extremely ethical and go out of their way to avoid gamesmanship with those that "ain't got game," as it would serve absolutely no purpose except to discourage them and create distrust of our profession.

Once gamesmanship crosses the lines of tradition, respect and decency, it becomes part of the declining values we see in other sports. Part of the declining respect for the traditions that challenge golf today can probably in some part be attributed to the atmosphere of those other sports and writers that are "ungracious, uncouth and uncool." So, Mr. Luce, next time you step up on the first tee, here's a "nugget of wisdom" of "golfmanship" for you - "the harder you swing, the farther it goes."

Bob Swezey, PGA pro Fawn Lake CC, Spotsylvania, Va.

Editor's note: Publisher Pat Jones replies — "Guilty as charged, Mr. Swezey. It was wrong of us to besmirch the reputation of honest, hard-working golf professionals. In future, we'll only use of the term "shark" when referring to lawyers."

Feel like going postal? We want to hear from you. You can e-mail your letters to Pat Jones at piones@-advanstar.com, fax to 440-891-2675 or send them via snail-mail to: 7500 Old Oak Blvd., Cleveland, OH 44130. Make sure to include your name and phone number for verification. Letters may be edited for length or relevance.

# Golfdom

www.golfdom.com

#### EDITORIAL STAFF

Pat Jones Publisher/Editorial director 440-891-3126 pjones@advanstar.com
Larry Aylward editor 440-891-2770 laylward@advanstar.com
Frank H. Andorka Jr. Associate editor 440-891-2708 fandorka@advanstar.com
Geoff Shackelford contributing editor 310-451-5877 geoffshac@aol.com
Joel Jackson Contributing editor 407-248-1971 flgrn@aol.com
Mark Luce Contributing editor 785-841-6044 mluce@earthlink.net

Lisa Lehman ART DIRECTOR 440-891-2785

Kim Traum SR. GRAPHIC DESIGNER 440-891-3175

Mike Klemme Chief Photo Editor 580-234-8284

Dr. Karl Danneberger CHIEF SCIENCE EDITOR

Sue Gibson executive editor 440-891-2729 Vernon Henry Group Editor 440-826-2829 26 pjones@advanstar.com
laylward@advanstar.com
fandorka@advanstar.com
geoffshac@aol.com
figrn@aol.com
mluce@earthlink.net
danneberger.1@osu.edu
llehman@advanstar.com
ktraum@advanstar.com
mklemme@golfoto.com
sgibson@advanstar.com
vhenry@advanstar.com

#### GOLFDOM ADVISORY STAFF

Joe Baidy, CGCS, TURNING STONE GC Jan Beljan, ASGCA, FAZIO DESIGN

Jerry Coldiron, CGCS, LASSING POINTE GC

Darren Davis, OLDE FLORIDA GC

Kevin DeRoo, BARTLETT HILLS GC

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National Golf Foundation 1150 SOUTH U.S. HIGHWAY ONE, SUITE 401, JUPITER, FL 33477

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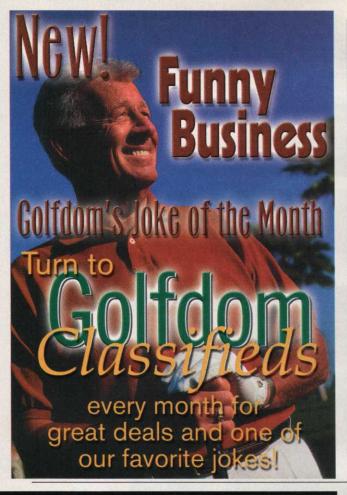
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# Golfdom

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#### BUSINESS STAFF

John D. Payne GROUP PUBLISHER 440-891-2786
Nicole Caprara ADMIN. COORDINATOR 440-891-2734

Karen Lenzen Production Manager 218-723-9129

Rosy Bradley Production Director 218-723-9720

Darryl Arquitte CIRCULATION MANAGER 218-723-9422

jpayne@advanstar.com ncaprara@advanstar.com klenzen@advanstar.com rbradley@advanstar.com darquitte@advanstar.com

#### ADVERTISING STAFF

#### CLEVELAND HEADQUARTERS

7500 OLD OAK BLVD.

CLEVELAND, OH 44130-3609

**Heather Fox** EASTERN ACCOUNT MANAGER 440-891-3168 FAX: 440-891-2675

Kevin Stoltman MIDWEST ACCOUNT MANAGER 440-891-2772 FAX: 440-891-2675

Michael Harris DISPLAY, ACCOUNT EXECUTIVE 440-891-3118 FAX: 440-826-2865

Leslie Zola CLASSIFIED, ACCOUNT EXECUTIVE 800-225-4569 X2670 FAX: 440-826-2865

#### REGIONAL OFFICES

Tom Galligan GROUP SALES DIRECTOR 3901 52ND AVE. KENOSHA, WI 53144-1830 262-653-9523 FAX: 262-653-9524

Gretchen Wagner WESTERN SALES MANAGER 760-837-3734 FAX: 760-837-3785 hfox@advanstar.com

kstoltman@advanstar.com

mharris@advanstar.com

Izola@advanstar.com

tgalligan@advanstar.com

gwagner@advanstar.com

#### MARKETING SERVICES

Marcie Nagy REPRINTS (500 MINIMUM) 440-891-2744

mnagy@advanstar.com

Tamara Phillips LIST ACCOUNT EX. 800-225-4569, EXT. 2773 tphillips@advanstar.com

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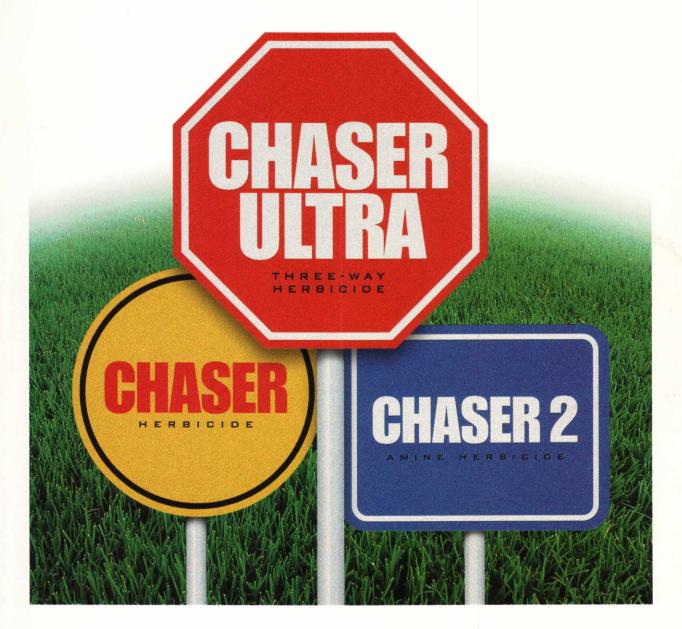
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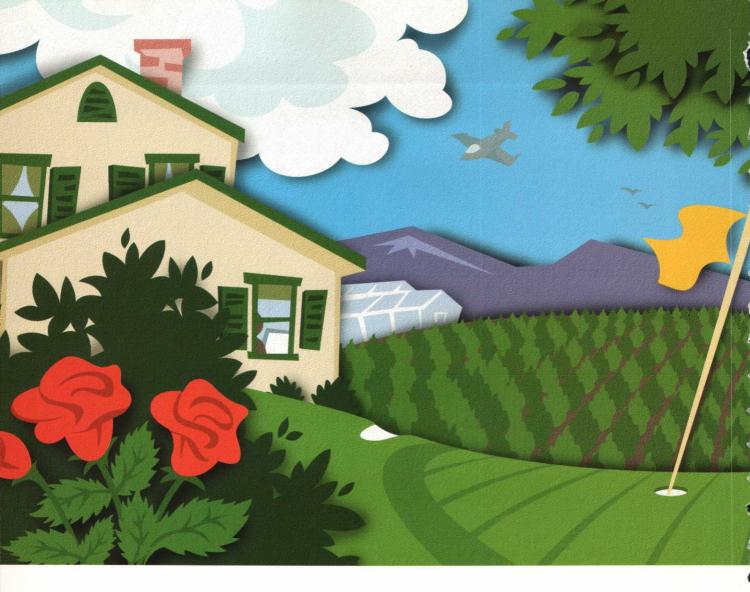
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