# Golfdom

Every month, GOLFDOM Classifieds offers a concise, easy to read section of the products and services you're looking for. Check it out!

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd. Cleveland, OH 44130

BOX NUMBER REPLIES: GOLFDOM, Classified Dept., 131 W. First St., Duluth, MN 55802 (please include box number in address)

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: Leslie Zola.

1-800-225-4569 (ext. 2670), Fax 440-826-2865, Email Izola@advanstar.com

## FOR SALE



# HERITAGE BUILDING SYSTEMS Established 1979

800-643-5555 BUILD IT YOURSELF AND SAVE

40' x 100' x 8'-6 ...... \$10,265

Commercial all steel buildings and component parts from America's largest distributor since 1979. Any size is available featuring easy bolt up rigid frame design for industry, office, mini-storage, shop, farm and all steel homes. Call us today for a free information package and quote on the best buildings made.

Mini Ware-house Sale Any Shape Any Size www.metalbldg.com

# SQUARE-CUT.

TURF PATCHING TOOL

- Tubular design allows for stacking plugs
- New stainless steel construction
- Adjustable depth
- New tapered design for easier plug removal

Accu-Products Int'l (800) 253-2112 • (734) 429-9571 or Fax (734) 429-3985 www.accuproducts.com



## FOR SALE (CONT'D)

# **ProMark**

## Yardage Markers For:

- ·Fairways
- ·Tees
- •Cart Paths
- Ouick Couplers



4 year replacement warranty No minimum purchase Customized requests our specialty

Excellent **Customer Service and Satisfaction!** 

Since 1990 800-552-3485

Fax: 785-227-9998 www.yardagemarkers.com

# Is This Standard Equipment for Your Restroom?



### END RESTROOM COMPLAINTS...

Waterless and Waterborne Restrooms New Technology • No odor - Guaranteed! One Day Installation



Call 800.447.6570 for the whole story

www.restroomfacilities.com

Color Increases Ad Readership by 40%!

Advertise in Golfdom Classifieds! Contact Leslie Zola 1-800-225-4569 ext. 2670 Fax: 440-826-2865 • E-mail: Izola@advanstar.com

Superintendents have to budget, buy, install and maintain the

# Kirby Marker System



So how come they make the purchasing decision 85% of the time? (Hint: it's not just because you can mow right over them.)

> The quality distance marker popping up since 1991



The Kirby Marker System Nobody Does It Better!

2731 Loker Avenue West • Carlsbad, CA 92008 800.925.4729 • 760.931-2624 • fax 760.931.1753 www.kirbymarkers.com • e-mail: kirbymarkr@aol.com

# **ACCU-GAGE®**

FOR PRECISION MOWING

BEST PRICE **BEST QUALITY BEST WARRANTY** 

- AVAILABLE IN 15", 18", and 24" bars
- AVAILABLE IN English, Metric or Digital

Accu-Products Int'l (800) 253-2112 • (734) 429-9571 or Fax: (734) 429-3985 www.accuproducts.com

# Pesticide/Fertilizer Storage Units

Secondary Containment Systems



Serving Courses Nationwide Free Brochure (209) 544-3535 D&M Hancock Inc.

## WEBSITES

Golf Course and Irrigation Supplies Your on-line connection to all the companies you need. Contact information including web-site links are provided. Look up a company you know or compare what is available. www.golfcoursesupplies.com, www.golfcourseequipment.com, www.golfcoursemanagement.com, www.golfcourseservices.com, www.irrigationsupplies.com 6/00

# **Out of Bounds**

SOMETHING COMPLETELY DIFFERENT

# fine wine

n that American cinematic classic "Bachelor Party," Tom Hanks has a line that most people consider a throwaway. However, those who enjoy a good glass of wine understand the down-home good sense locked inside it: "A little vino would be keen-o."

Most of us regular folk know just enough about wine to get us into trouble. Consider the simple phrase, "Would you like a wine with dinner?" Those seven evil words cause more etiquette alarms than Miss Manners at a tractor pull.

The mind kicks into gear immediately. Which one do I get? Does it go with what I am having? What should it smell like?

But it doesn't have to be that way. In fact, it shouldn't be that way. See, you're not an unsophisticated dolt if you don't know grapes about wine — you're normal.

"We're afraid of wine because we sense that somehow wine will make us dumb," says Leslie Brenner, author of the lighthearted book Fear of Wine:

An Intro-

ductory Guide to the Grape.

Brenner's gem of a book, with nice, New Yorker-style cartoons, gives you all the info with none of that huffing gusto. She's a normal person who makes the entire process — from how wine is made to starting

DON'T LET CHOOSING A BOTTLE OF VINO INTIMIDATE YOU.

IT'S NOT AS SCARY AS YOU THINK. BY MARK LUCE

your own collection — not too much different than choosing what book to read or what compact disc to purchase.

In tight little chapters, Brenner cuts through the intractable wine snob vocabulary to deliver helpful advice. She even suggests food pairings, gives the non-connoisseur tips on how to decipher a wine list and how to open and store a bottle, and alerts you to

other places to find more information. Brenner's book is a great counterbalance to the Web sites and glossy magazines that breed such alienation among non-wine drinkers.

Despite the tremendous merits of Brenner's book, one has to experi-

ence the wine world to learn anything about it. Here are some thoughts culled from various wine experts on how to do so:

Cultivate your tastes.

This doesn't mean to go spend \$500 buying the most expensive wines you can find.

It means
picking out a
wine and tasting it. Repeat as necessary. Over time, you will begin
to distinguish the flavors of various types of wine and begin to
find what you like.

**Get to a class.** Wine tastings and wine classes run you

about \$25 to \$75, but you will get exposure to many different wine types. And when the knucklehead next to you starts droning about the "wood notes accent the blackberry and cinnamon undercurrents," just smile, nod and pay not a lick of attention.

Make friends with the local wine seller. If you decide to become serious about wine, there is nothing better than a good source. Keep it local, if possible, since the people stocking your online orders are not going to point out bargains, know your quirks, give you a 10-percent discount on a case or hold back a couple of special bottles for you.

Wine writers are not prophets. Just because Wine Spectator raves about something, it does not mean you are somehow deficient because you find you don't like it.

White with fish and chicken, red with red meat, right? Wrong. You should drink whatever you feel like drinking and as your get more experienced you will learn what you think complements a certain dish — and you will never be wrong.

**Enjoy.** Don't get so caught up in all the wine ephemeral that you forget the most important part — the pleasure that comes with drinking wine, especially with others.

I'll drink to that.

Mark Luce, a freelance writer based in Lawrence, Kan., stomps on grapes in his bare feet to make homemade vino.

# A SURE SIGN THAT CASCADE™ PLUS IS DOING ITS JOB.

The best choice for firmer, faster greens.



Your course is more challenging when the greens play faster. Keep the challenge alive with new, improved Cascade Plus. You'll get faster, deeper water penetration throughout the root zone which means less hand watering. The result is firmer, more uniform greens that play faster. And because Cascade Plus provides proven performance over hydrophobic soil conditions and localized dry spots for 4-6 months, you'll see what superintendents and university researchers have discovered —that Cascade Plus delivers better drainage and deeper more even root growth with longer lasting improvements in turf color, quality and stress tolerance. Use Cascade Plus, now with an easier more convenient application technique, and give golfers the challenge they deserve.

Call 800-323-6280 for more information, or for a Cascade Plus distributor near you.



