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Sahalee CC's staff endured the demands of hosting the PGA tournament.



Now that it's over, would they do it again?



## BY LESLEE JAQUETTE



as it worth it? In retrospect, would management and the 500 members at Sahalee Country Club in Redmond, Wash., subject themselves to the inva-

sion of the PGA Championship?

With an economic impact of \$60 million to \$85 million on the local economy, the 80th PGA Championship held at the Sahalee Country Club in Redmond, Wash., last August smells of success. Figures gathered by the East King County Convention & Visitors Bureau show that 200,000 spectators attended the week-long event. Sahalee hosted 48 trailers, nearly 3,000 volunteers and 1,100 credentialed media throughout the championship, which beamed 27 hours of live television around the world.



Sahalee crew members didn't let down after the tournament. They were too busy restoring the East Nine.



But the time has come to evaluate the outcome of the Northwest's first PGA Championship in 50 years. As the smoke clears, Sahalee's generals share. impressions of the golf event and course battlefield. Finally, these new veterans offer survival tips to those contemplating a similar major skirmish. Would they host the PGA again?

"In a heartbeat," says Sahalee General Manager Tom Halsey. "Our members embraced the tournament from day one. They were terrific through the entire ordeal."

Halsey adds that tournament organizers were so enamored with the fir-lined venue that the PGA is currently negotiating a return date in 2007. Infrastructure intact and battle-tested. Sahalee is keen to Continued on next page Finding the right people to do the right jobs, especially mowing, was a major challenge, says Sahalee Superintendent Tom Wolff.

# **Redmond Redux?**

#### Continued from previous page

host a rerun in less than a decade. But, Halsey says, "We want the members to enjoy the full benefits of the club for a few years before gearing up again."

The members aren't grumbling. Founding member and Assistant General Chairman of the tournament Jack Wright says the goal was to host a major tournament when the course opened in 1969. "The PGA is the culmination of our plan. Everything worked well and the course offered a challenge as well as a beautiful setting for the players," says Wright, who has helped plant 1,200 rhododendron and 1,100 each of azaleas and heathers over the years.

While membership reaps direct rewards (including \$85,000 for an on-line video golf game featuring Sahalee as a format) and loads of national recognition, Sahalee has for the most part returned to normal. The East Nine, which was overrun with parking and corporate tents, is on a vigorous rebound, as are the beaten, brown gallery paths. The staff remains too busy to indulge in post-traumatic stress, especially while Sahalee turns its attention to negotiating the next PGA.

Although Halsey admits a couple of headhunters tried to lure him from Redmond, none of the eight de-



partment heads have been hired away. One unexpected outcome of the PGA is that the normally soft-spoken Superintendent Tom Wolff has become a sought-after speaker at golf and turfgrass association meetings. Toting his notebook of PGA slides, Wolff has already traveled as far as Pennsylvania and Alberta, Canada.

#### **General operations**

An ongoing theme in Halsey's discussion of the PGA is the importance of an early start and constant communication. Sahalee had been planning the foundation of the event for four years. Management enlisted the support of state, county and local governments from the beginning. The governor and local mayors wrote letters soliciting support. As a result, 50 to 60 police officers contributed more than 8,000 hours working on event public safety, signage and traffic control. <text>

Building on constant updates with the membership and the staff, Halsey's team also enlisted the help of other club managers. Management also capitalized on its members' wealth of talent and connections. Members chaired more than 50 committees that ultimately involved at least half the membership.

"A key was the staff's 100-percent support of the PGA," says Halsey, who kept the 100 employees informed and responsible through regular meetings, updates and time lines. "We all wanted to do it, and we all agree it was the highlight of our career."

One of the major effects of the tournament was that the East Nine was taken out of play for most of the year. It will return to play late this spring. Halsey explains that the East Nine was dedicated to hosting a myriad of operations including parking, retail merchandise, media tent, corporate chalets and the Jumbotron TV screen. Statistics show that nearly 400 semi-trucks loaded and unloaded equipment throughout event preparations.

While members lost play on nine of 27 holes, withdrawing the East Nine from play not only expedited the overall flow of operations, it allowed maintenance to focus manpower on the tournament course.

Indeed, for Sahalee's Head Golf Professional, Jim Continued on page76

Mother nature graced the Northwest with a dry winter, which provided good grass growth and firm fairways for the construction in June.

# Who has the *Poa trivialis*?

Poa trivialis can be an excellent turfgrass or a weed. With a weed identified as a *plant-out-of-place*, almost all of our best grasses can be weeds. An excellent example is the best putting green bents, such as Penn A-4, could be a real problem in a home lawn mowed at 1½ inches.

Poa trivialis has gained notoriety as a weed on fairways and the question is: "Where did it come from?"

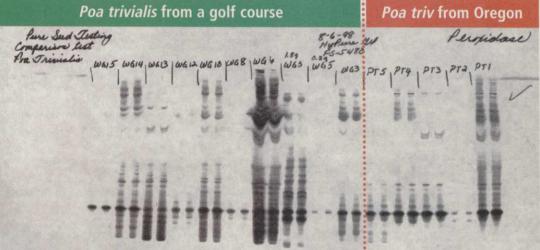
This grass species is well documented as being naturalized in North America and is commonly found growing in cool season climates through out the Northeast, Midwest, and Mid-Atlantic states of the U.S. as well as Canada. It's very common to find Poa trivialis growing natively in the Appalachian mountains from Maine to Georgia, and this species has been reported as far south as Louisiana. It is commonly found in Newfoundland and Ontario to North Carolina, Minnesota, South Dakota and Colorado; and on the Pacific Coast from southern Alaska to Northern California. Poa trivialis is very well adapted to shady, moist areas and is distributed by wind, animals, flooding, soil preparation, and particularly earthworms.

During the last few years, golf construction has boomed with nearly 400 new courses opening each year. Many of the courses are built in woodlands, former farm fields, near water sheds and wetlands. These areas are perfect growing conditions for Poa trivialis that has been on the site or lying dormant in the soil for many years. Poa trivialis is probably present on most new golf courses when they are constructed, with desert courses the exception. When light green patches start appearing three- to four years after construction, the newly planted seed is almost automatically identified as the source of this contaminant.

Today, we have excellent means of grass identification. This has been useful because, to date, complaints of *trivialis* found on golf courses has been proven different from any native or cultivated *trivialis* varieties growing in seed production areas of Oregon. Pure Seed Testing, Inc. uses the verification technique electrophoresis for distinguishing between and identifying turf varieties. When comparing the WG (golf course) *Poa trivialis* samples to the PT (Oregon) *Poa trivialis* samples, the banding patterns did not look alike when compared using electrophoresis. Pure Seed Testing, Inc. uses uses the HyPure Service Lab for their Electrophoresis needs, see the gel example illustrated below. By Bill L. Rose, President, Tee-2-Green Corp.,

and Rick Elyea, Tee-2-Green turfgrass consultant

These standards assure Tee-2-Green's seed to be free of *Poa annua, Poa trivialis,* and all other noxious and objectionable weed seeds. The AOSA rules for seed tests are based on examining a minimum of 25,000 seeds, which is 2.5 grams. There has been active solicitation by Seed Tech, Marysville, OH, to do a 50 gram test, but this is not a standard purity exam, which is very misleading. To do a regular purity exam on 50 grams of bentgrasss would



All production of creeping bentgrass seed for golf courses is located in Oregon's Willamette Valley. All Tee-2-Green production fields are under the Oregon certification program where they are inspected annually by Oregon inspectors, and also by a Tee-2-Green fieldman. All fields are treated with pre-emergent herbicide and spot-sprayed along with hand-roguing prior to harvest. An invitation is hereby extended to interested people to visit our production fields to look for Poa trivialis contamination. June is the optimum time, as Poa seedheads form earlier than bentgrass, and are easily identified. After harvest, all lots are subjected to seed analysis of samples drawn by Oregon certification employees. The standards for the Penn "A" and "G" series bents are as follows:

require 50 man hours at a cost of \$500 to \$1000. The test offered is a microscopic examination for undesirable seeds for approximately \$150. Tee-2-Green will offer this test on request after February 1, 1999, at a similar cost.

As in any business, some companies sell their products based strictly on price, versus those that sell their products based on quality. As a golf course superintendent, the choice is yours, but be assured quality seed is the least expensive way to ensure the desired result.

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# **Redmond Redux?**

Members chaired more than 50 committees that ultimately involved at least half of the membership.

#### Continued from page 74

Pike, the biggest challenge in the event's aftermath has been rotating off 18 holes instead of 27.

"Our biggest issue is getting our 800 golfing members back on the course and rotating them through consistently and smoothly," Pike says. "We have achieved this goal by working extra hard at customer service. We also eliminated guest play during September, which cut our numbers by 15 percent."

On other fronts, Sahalee member and volunteer Chairman of Marketing Mike Kalian spent the past five years cultivating the event. Kalian's major challenges included traffic flow, corporate hospitality, publicity and advertising.

Kalian, who admits he wasn't expecting it to be such a huge job, suggests people assuming this role view it like foundation work.

"This is a private-public partnership that drives the success of the event," stresses Kalian, who estimates the PGA's economic impact will reach \$85 million. "The PGA helped us sell the event, but you still need a local marketing person who can cultivate the contacts."

### **Vendor dealings**

The project-oriented Assistant Superintendent Rich Taylor spent much of his energy overseeing the interaction of the vendors on the East Nine.

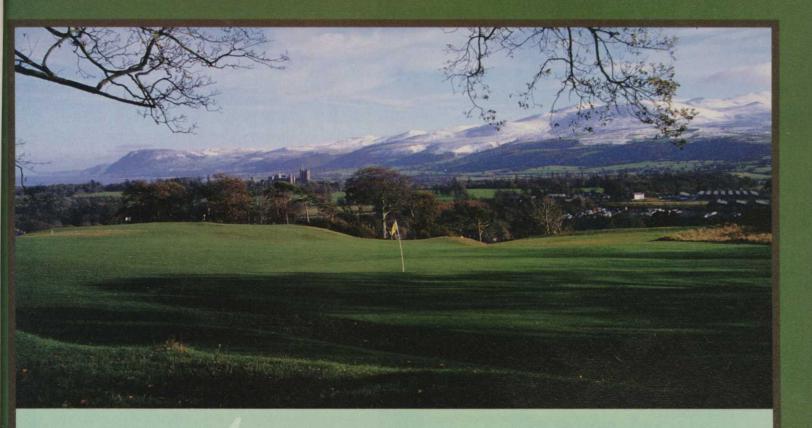
"My goal was to coordinate with the hundreds of people coming and going to try and protect the course," Taylor says. "It took daily involvement for three months to anticipate and orchestrate where everything should go."

While the PGA staff assisted in the coordination of the vendors, Taylor says Sahalee management still wanted to be in control of the constant parade of trucks and people. "Vigilance paid off because vendors learned to ask for me and we would negotiate the best plan. Many times the vendors had excellent ideas and the results were good."

Concurrently, Taylor juggled working with the PGA decorative plant staff as well as managing the general day-to-day maintenance of the course. Taylor credits the staff with shouldering tremendous responsibility while he farmed hundreds of requests, questions and issues.

"I would liked to have spent more time with the Continued on page 78





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# **Redmond Redux?**

# The most difficult part of tournament management was irrigation.

– Tom Wolff, Sahalee Superintendent

### Continued from page 76

crew working on the course," Taylor notes. "I would have liked to be able to drive around the course more, offering encouragement and support."

To compensate, Taylor and Wolff scheduled regular staff meetings to discuss issues and keep the staff focused. "We just wanted to tell them to keep doing their usual good jobs," Taylor recalls. "We didn't need to put any extra pressure on our crew."

### Landscape management

The full-time maintenance team of 21 headed by Wolff and Taylor see the PGA's aftermath in equally positive terms. A soggy June could have spelled disaster during the set-up period that included 25 TV towers, eight miles of chain-link fencing, a 20,000 square-foot retail tent, 31 corporate chalets and 380 semi-trucks filled with equipment. "We got lucky," Wolff observes. "A wet June would have massacred the course."

Fortunately, Mother Nature graced the Northwest with a dry winter, which provided good grass growth and firm fairways for the construction in June. During the tournament, the weather was near 90 degrees F except for the final day's rain.

Even with blessings in tow, Wolff and Taylor still had plenty of challenges to manage. The superintendents credit a "division of labor" strategy paired with constant staff-wide communication.

Wolff commanded landscape maintenance. With-

# **PGA Survival Tips**

- · Start planning well in advance. Sahalee planned for four years.
- · Enlist support of state, county and local governments.
- · Keep membership/constituents informed in the step-by-step process.
- Involve and utilize membership resources by promoting committees.
- Achieve staff support through constant communication, delegating responsibility, time lines.
- Enlist volunteer support of local club managers and superintendents. Require them to commit to a schedule.
- Budget time to get acquainted with new equipment and find the right people to operate machinery.
- Take a hands-on approach. Interact and oversee vendor preparations.
- Maintain constant communication with PGA staff members. They get busy around tournament time, so be persistent.
- Don't panic. You'll get a lot of help from the PGA.
- Have fun. Remember, you're hosting a major.

out hesitation, he describes his biggest challenge as that of "matching the right person to the right job." The clearest example was the challenge of finding the right staff and volunteers to do the triplex mowing around tournament time.

"Total precision is required," notes Wolff, explaining why a half-million dollars worth of machinery was brought in for the tournament. "Finding people that could mow an absolute straight line was an exercise we didn't anticipate."

The most difficult part of tournament management was irrigation, Wolff says. "You want firm greens, but if they are too hard or dry you have tricked the course up. But if the greens are too wet then they don't achieve championship standards."

In an effort to maintain a balance, Wolff constantly walked the course, accessing the soil conditions. During tournament week, the greens received only a light, hand hosing. "We decided to keep the fairways firm and dry," says Wolff, adding that the senior tournament director was in constant consultation on watering decisions. "We accomplished our task, but it was a difficult and frustrating exercise."

As far as stress on the course, Wolff reports that the dead grass in the traffic paths is recovering. Again, a long, warm fall with plenty of rain helped. "You can't tell that 200,000 people walked here," Wolff says grinning.

Wolff adds that the stewardship of the gallery was commendable. "With some 30,000 people here daily, you expect some damage. But people were pleased to participate in the PGA caliber event and acted accordingly on their best behavior."

Another of Wolff's major potential headaches, the restoration of the East Nine, is a success story. After Labor Day, when the remaining equipment and the sea of gravel that covered the fourth fairway to a depth of six inches was removed, the maintenance team set to work resurrecting the battered nine. Since then the crew has redone the bunkers to match the other nines, completely restored the turf and brought the much-maligned fourth fairway back to life.

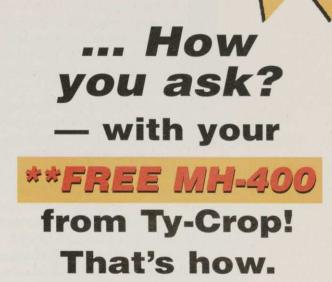
Looking back on the PGA, Taylor observes that symptoms of post-traumatic stress disorder have yet to surface at Sahalee.

"The letdown hasn't been as great as we thought it would, probably because of the restoration and new construction," Taylor says. "And, of course, planning ahead for 2007 is exciting. With no large projects necessary, we will be ready."

Leslee Jaquette is a freelance writer who lives in Bellevue, Wash.

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marvel at our country's success in spite of the fact that it's basically run by committee. From tiny homeowners' associations to monolithic corporations, committees misdirect and foul up most decisions. But nothing compares to that most nefarious of bodies, the green committee.

Having sat on a green committee for two years, my experience told me that the particular freak show I was a part of had to be an anomaly. You couldn't make up the things that were

said or suggested to our superintendents. The sort of stupidity exemplified by green committees not only wreaks havoc on the game and ruins the lives of innocent superintendents, it also adds millions of wasted dollars to golf course maintenance and construction budgets.

So in the spirit of Dr. Laura, the guru of stupid things we do, here are the Ten Stupid Things Green Committees Do to Mess Up Their Courses:

**1. Think they are on earth to beautify everything.** When you get appointed to a green committee, the golf course becomes your exterior design project.

2. Think they are arborists. The most destructive work by green committees is often in the dreaded memorial tree program. They believe it's their duty to commemorate every member who dies, as if this was an unusual achievement.

3. Think they have a solution to every problem. I sat in on a recent meeting where one member suggested that the superintendent look into importing nematodes to solve a maintenance building termite problem. Next thing you know, those little nematodes will ignore the termites and be out on the back nine greens having a one-course meal. And we all know who will get the blame for that disaster!

4. Think they are architects. One of my favorites is the lack of regard that committee members have for the architectural heritage of their courses. "With all due respect Mr. Chairman, just because our course is the only untouched C.B. Tillinghast course in New Jersey, that doesn't mean we can't improve it."

5. Think they should tell architects how to do a master plan. Why bother to hire architects if you tell them exactly what you want and what you think is required of a master plan?

# Green Committees: 'Stupid Is As Stupid Does'

## BY GEOFF SHACKELFORD



THEY ARE KNOWN TO WREAK HAVOC ON THE GAME AND RUIN THE LIVES OF INNOCENT SUPERINTENDENTS 6. Think every superintendent conspires to make their lives miserable. One of my favorite green committee meeting moments came when a lovely woman named Francis angrily accused our superintendent of only carrying out maintenance work during ladies playing hours.

**7. Making policy to fit their needs.** "Judge, that bunker on 14 is really unfair," Chairman Bob said. "I rolled a drive 60 yards and it swallowed up my ball. It's just not right."

"Well Bob," Judge replied, "if that trap comes out, the one I don't like on 15 goes, too."

8. They try to outdo what neighboring or famous courses are doing. Most of the excessive ideas come the third week of April, right after that tournament in Georgia.

**9. Think they are superintendents.** My favorite is the committee person who will interrupt staff members while they are working on an important project.

10. Get appointed a green committee member and become an expert on everything.

I'm amazed at committee members who feign knowledge about all subjects: bunker placement, mowing heights, chemical applications and even termites (and nematodes!).

As Alister MacKenzie lamented in 1934: "It's strange that a committee consisting of doctors, lawyers, architects, and engineers — who no doubt recognize the importance of mental training and experience in their own professions — attach so little importance to it in golf."

Despite MacKenzie's eloquence, it was Forrest Gump who summed up the green committee best: "Stupid is as stupid does."

Geoff Shackelford is a golf writer and historian who lives in Santa Monica, Calif.