# Throw you know about

Poor particle dispersion?

Low granule integrity:

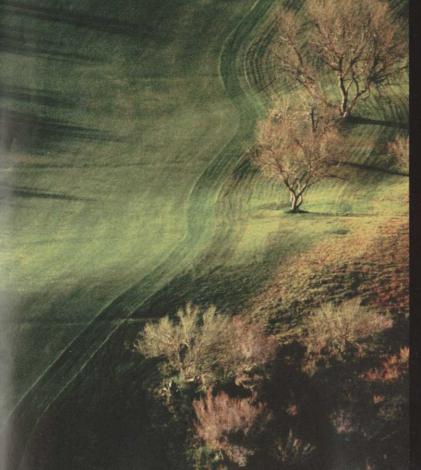


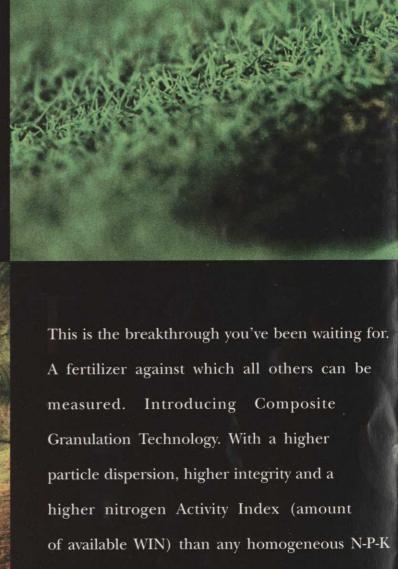
# out everything fertilizer.

Uh-uh.

No way.

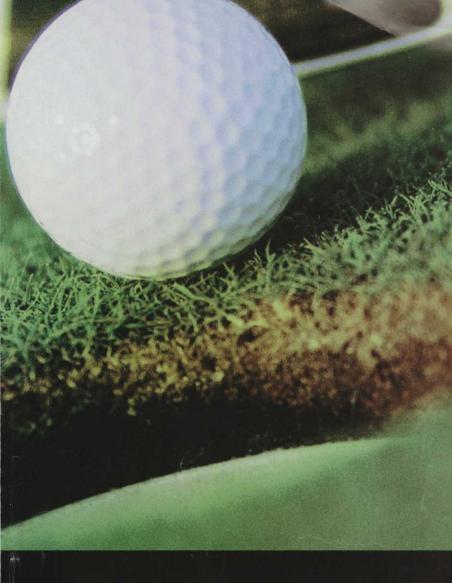
Inefficient WIN? Not a chance.





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Patent pending, Lebanon Seaboard Corporation

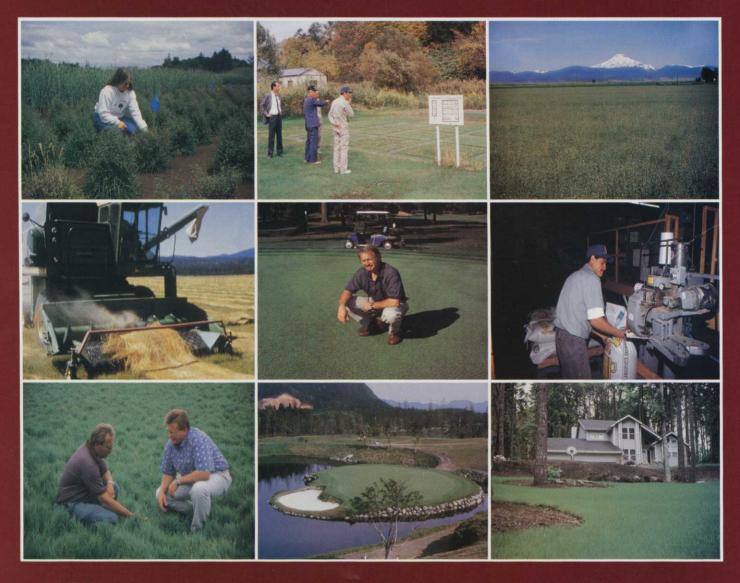


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TECHNOLOGY



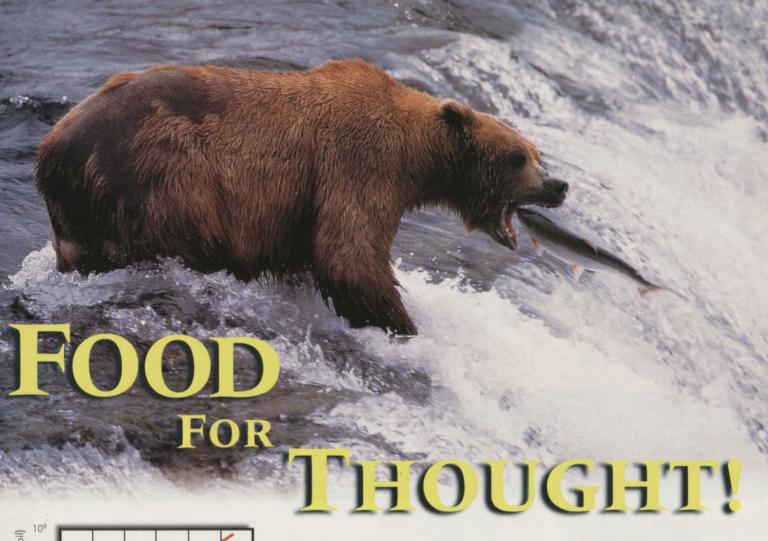
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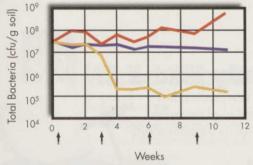


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Agriculture and Agri-Food Canada, Southern Crop Protection & Food Research Centre, Dr. George Lazarovits, 1998

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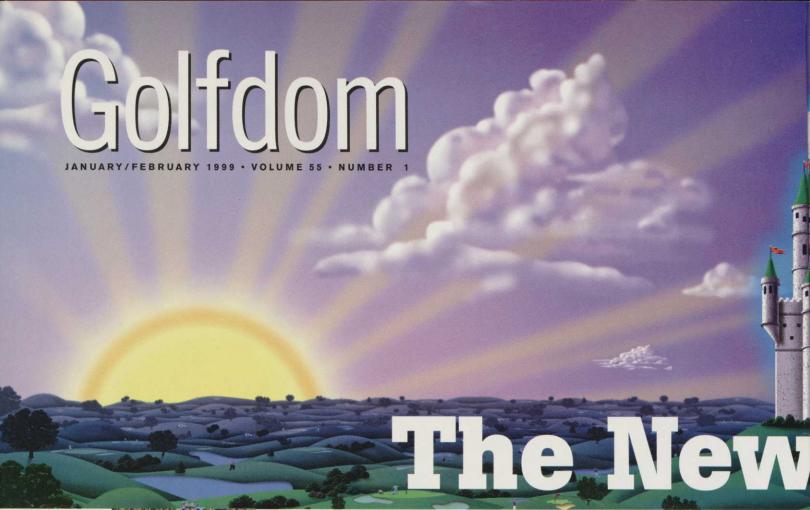


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Soil Organisms And Their Role In Healthy Turf, Turfgrass Trends, August 1998, Elaine R. Ingham, Ph.D.

<sup>2</sup> If You Care For Your Microbes Your Microbes Will Care For Your Turf, Golf Course Management, September 1998, Bud White, Agronomist





## 46 Mr. Golf's Magazine

From the roaring '20s through the Age of Aquarius, Herb Graffis' Golfdom was the source.

By Jim Brooks and Golfdom Staff

## 58 If I Only Had a ...

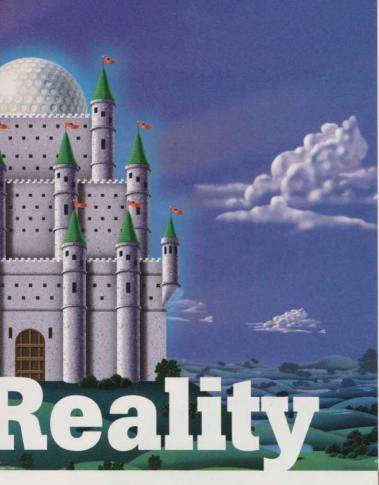
As a bevy of new products hits the market, we asked the age-old question: What do superintendents really want?

By Larry Aylward

72 Redmond Redux?

Sahalee CC's staff endured the demands of hosting the PGA tournament. Now that it's over, would they do it again?

By Leslee Jaquette



## cover story

BY TERRY OSTMEYER

It's survival of the fittest for those involved in the golf course acquisition and management business. Competition is fierce, and only the strong will survive.

#### **Behind the Camera**

▲ We are pleased to announce that Golfoto's Mike Klemme, one of the world's acclaimed golf course photographers, will be snapping pictures for Golfdom.

#### About the cover

Electronic illustrator Rob Schuster created this golf fantasy exclusively for Golfdom's rebirth using Adobe Photoshop on a Mac OS. Schuster lives and works in the Cincinnati area.

## columns

- 10 Flagstick Golfdom Is Back. So What?
- 56 Shades of Green Superintendents Stuck in the Middle
- 70 Keeping It Green Kermit the Frog And Paul Harvey
- 80 Golf By Design Green Committees: 'Stupid Is As Stupid Does'
- 96 Out Of Bounds As you head to Florida for the sun and fun of the GCSAA Show, take time out for one of life's pleasures

## case studies

## 54 Maintenance

Just when Doug Petersan was considering leveling trees to protect greens at the Baltimore CC, he heard about a new amino acid treatment that offered hope.

## nartments

- Off the Fringe
- Leaders
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As stockpiles of mercury-based snow mold controls dwindle, Northern superintendents hustle to find alternatives.

By Bridget Falbo

## 89 Five-Minute Guide to the GCSAA Show

A different take on the big show.

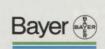


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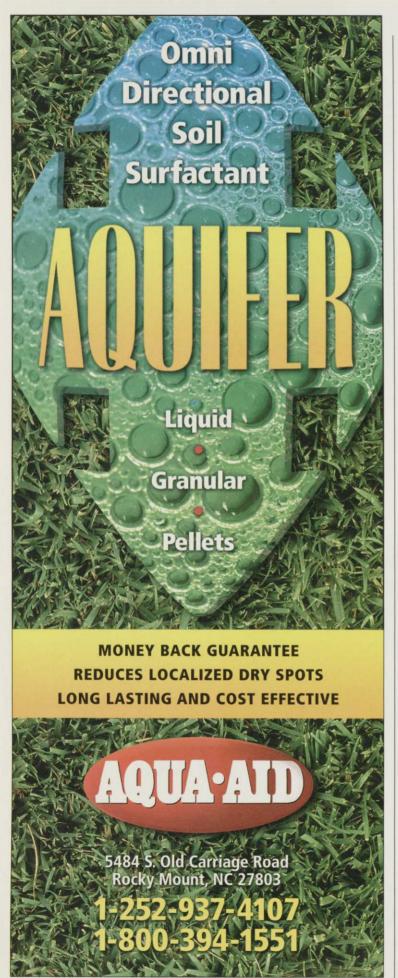


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## Golfdom

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#### EDITORIAL STAFF

Pat Jones Editor (440) 891-3126

Larry Aylward Managing Editor (440) 891-2770

Mike Perrault associate Editor (440) 891-2726

Sue Gibson executive Editor (440) 891-2729

Dr. Karl Danneberger Chief Science Editor

Mike Klemme Chief Photo Editor (580) 234-8284

Vernon Henry Group Editor (440) 896-2829

Lisa Lehman art director (440) 891-2785

Lisa Bodnar Sr. Graphic Designer (440) 891-3101

patrick.jones@advanstar.com laylward@advanstar.com mperrault@advanstar.com sgibson@advanstar.com danneberger.1@osu.edu golfoto@ionet.net vhenry@advanstar.com llehman@advanstar.com lbodnar@advanstar.com

### BUSINESS STAFF

Pat Jones Publisher (440) 891-3126

John D. Payne Group Publisher (440) 891-2786

Brenda Duniap Admin. Coordinator (440) 891-2734

Karen Lenzen Production Manager (218) 723-9129

Debi Harmer Production Director (218) 723-9325

Karen Edgerton Circulation Manager (218) 723-9280

patrick.jones@advanstar.com jpayne@advanstar.com bdunlap@advanstar.com klenzen@advanstar.com dharmer@advanstar.com kedgerton@advanstar.com

#### ADVERTISING OFFICES

**Headquarters** 7500 OLD OAK BLVD. CLEVELAND, OH 44130-3369 (440) 243-8100 FAX: (440) 891-2675

Tom Galligan NATIONAL SALES MANAGER 3901 52ND AVE. KENOSHA, WI 53144-1830 (414) 653-9523 FAX: (414) 653-9524

Patrick K. Toal EASTERN SALES MANAGER P.O. BOX 1308 PONTE VEDRA BEACH, FL 32004-1308 (904) 280-4205 FAX: (904) 280-4206

John Kiesewetter Western Sales Manager 859 WILLAMETTE ST. EUGENE, OR 97401 (541) 338-0022 FAX: (541) 338-0044

**Gene Homan** ACCOUNT MANAGER 7500 OLD OAK BLVD. CLEVELAND, OH 44130 (440) 891-2772 FAX: (440) 891-2675

Bill Smith CLASSIFIED (440) 891-2670; (800) 225-4569 X670 tgalligan@advanstar.com

ptoal@advanstar.com

jkiesewetter@advanstar.com

ehoman@advanstar.com

bsmith@advanstar.com

### MARKETING SERVICES

Marcie Nagy REPRINTS (100 MINIMUM) (440) 891-2744 Joe Gilliam CIRC. LIST RENTAL (800) 225-4569, EXT. 773

mnagy@advanstar.com jgilliam@advanstar.com

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#### CORPORATE



Robert L. Krakoff CHAIRMAN AND CEO

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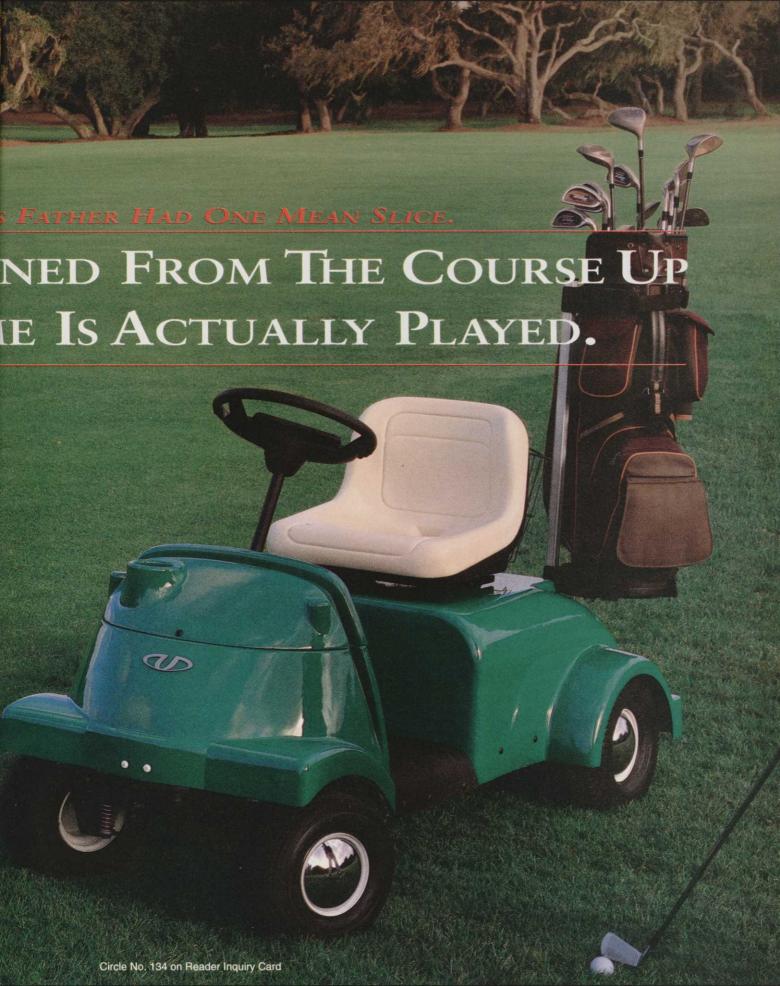
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et's cut right to the bottom line: Why should you read this magazine? My answer is to make you these promises:

Golfdom will always be relevant.

We won't waste your time.

We'll tell you right at the top of each story why we think it's important.

Golfdom will assume our readers are smart people. In more than a decade of working with thousands of superintendents, designers, industry leaders and others in this business, I've been overwhelmed at how savvy and well-informed people are. We won't talk down to you or insult your intelligence.

Golfdom will focus on solutions. You want results, not a laundry list of techniques you could try if you had infinite time and patience. We'll give you step-by-step case studies that detail problems, solutions, costs and benefits.

Golfdom will be designed for busy people. Do you have time to wade through a sea of junk to find a few nuggets of useful information? Our layout style and story structure is intended to help you efficiently harvest the knowledge you need.

Golfdom will look great and be fun to read. We hope you agree that we're easy on the eyes. We also won't take ourselves too seriously. It's a magazine, not brain surgery.

Golfdom will have an attitude. Screw political correctness.

### Golfdom will take stands on behalf of its readers.

We're an independent publication with an agenda that advances the interests of superintendents and the industry. We won't shy away from controversy, and we won't pull punches.

Speaking of which, here is where we stand on what I think is the single most important issue out there.

The profession is in danger of becoming a victim of its own success.

Specifically, many of the veteran superintendents who have worked tirelessly for better compensation, professional recognition and, most of all, respect, are now being washed away by the tidal wave of young people who have been attracted to the business by those very attributes.

Woe be it to the entrenched, well-paid,

# Golfdom Is Back: So What?

BY PAT JONES



WE WON'T SHY
AWAY FROM
CONTROVERSY,
AND WE WON'T
PULL PUNCHES

fifty-something superintendent who has to defend his position against a pack of savvy, college-educated, blazer-wearing studs willing to take his job for half the salary.

Add to that the growing bottom-line mentality of owners. "The course is looking pretty good," they say. "Why do we need good old Roy when we can hire young Bobby from up the street and knock \$40,000 off the salary and benefits budget line?"

Don't get me wrong – there's nothing inherently bad about this new crop of blazer-wearing studs. The overall quality of the profession continues to grow and these enthusiastic young guns are a big part of that. But there is something very wrong with bagging a highly qualified veteran for shortsighted fiscal reasons. The experience that comes with that extra \$40,000 may save an owner \$400,000 when push comes to shove.

So, what's the solution? Well, at the risk of being coy, we hope you'll return each month to the pages of Golfdom as we work through this problem and the other hot-button issues facing superintendents and our industry. This month's cover story, a look at management companies and their impact on the profession, is just the start of that process.

Finally, let me say with absolutely no humility that Golfdom is largely my creation. My honest intention is to give you the magazine I think you deserve.

I hope many of you remember me from my nine years on the GCSAA staff. I learned a lot from working with the best folks in the business, and I hope it shows in Golfdom's pages. You're the judge. I'd love to hear your verdict.

Pat Jones is the editor/publisher of Golfdom. He can be reached at 440-891-3126 or patrick.jones@advanstar.com