

stallation. A sandtrap rake is an ideal tool to level the sand blanket, especially when working around the grade stakes.

By this time the work force and the entire project is going to be spread out pretty far. The superintendent and heavy equipment will be working on the last green or the third green, depending upon how many you plan on doing. The tiling crew run by the assistant should be working on the second green, and the operator and laborer spreading the gravel and coarse sand will be working on the first green. Once you get spread out like this, there is a tendency to pick a couple of the men from your regular crew to help with the construction. Don't make the mistake of letting the routine maintenance on the course go simply for the sake of the construction. You still have a primary obligation to provide as good a condition as possible to the membership. If this declines, then you open yourself and everyone involved to criticism. If you need a couple of extra men and you are pushing against the weather and/or the calendar, then hire them. You should have added at least a ten percent contingency fund to the total construction budget anyway. (While on the subject of contingencies, let me say that there will definitely be some. Things such as old water lines, and tile lines, along with existing

irrigation lines and wires will have to be contended with. One good bite with a backhoe into a couple of dozen irrigation wires can put havoc into your day. Learn to take these things in stride. Broken pipes and delays due to the flooding they cause are a way of life in reconstruction, no matter how well you plan the procedure. It is the quality of a good supervisor to be able to handle these contingencies as efficiently as possible without disrupting the overall project.)

Filling the green is probably the largest single phase of the operation. Here is when you get on the phone and use the "beg, borrow and steal" method and round up four or five dump trucks from nearby courses. All of the clubs in our area have been most generous and often send an operator for a day or two. Two front end loaders can keep the trucks filled, especially after they get spread out traveling from the mix area to the green site. A small track type of high lift is ideal for handling the mix and spreading it onto the new greens. We usually rent a Case 350 for this job and it handles the material well and also does an excellent job of compacting it. Once we get it out on the green, then the dump trucks drive right out onto the fill areas and dump their load. This eliminates having to push it so far with the high lift. We have never had

any problem with compaction with the trucks pulling out on the green. With any kind of luck you can fill three greens in a twelve-hour day. Remember those grade stakes that you put in earlier? Once you have reached grade line on them, they can be pulled. It will be necessary to have a transit set up to check the final contours on the green and you can expect to take about four hours per green putting in the final contours using the tract type high lift and a tractor with a grade box. Once the contours have been established, then get the committee together to make sure that everybody involved agrees with the final shape of the greens. I have experienced a situation where we had seed germinated and changes had to be made because "someone" didn't approve of the architect's design. This, however, shouldn't be a problem if everyone on the committee knows anything at all about reading blueprints.

The next step is to incorporate the starter fertilizer and seed the putting surface. We used Penncross Bent at two pounds per thousand. Knowing the size of each green, the seed was weighed out and applied in three directions to insure good coverage. We have had our best results with lightly raking the surface after seeding and then rolling it. The green and sandtraps are then rimmed with sod, two rolls wide. This helps to define both and helps keep the proper design of the green.

We have been involved with constructing the U.S.G.A. type of green for four years and are more than satisfied with the results. If you plan this type of construction as far in advance as possible, it will eliminate a lot of problems. It can be done smoothly and rapidly. The last four greens that we built took twenty work days from start to finish, which averages out to five days per green at a cost of \$1.10 per square foot with thirteen greens now completed. This cost figure includes everything except the white sand for the traps.

If you are going to take the time to build a green, then do it right the first time. **GB** 

# Answers to turfgrass insect identification quiz

A. Masked chafer adult, Cyclocephala sp.; B. Greenbug, Schizaphis granimum; C. Bluegrass billbug larva, Sphenophorus parvulus; D. Clover mite, Bryobia praetiosa; E. Hairy chinchbug nymph, Blissis leucopterus hirtus; F. Bronzed cutworm larva, Nephelodes minians; G. Winter grain mite, Penthaleus major; H. Southern molecricket, Scapteriscus acletus; I. Black cutworm adult, Agrotis ipsilon; J. Sod webworm larva, Pediasia trisecta; K. Hyperodes weevil adult, Hyperodes sp.; L. Rhodesgrass scale, Antonina granimis; M. Japanese beetle adult, Popillia japonica; N. Frifly adult, Oscinella frit; O. Armyworm larva, Pseudaletia unipuncta; P. Black cutworm larva, A. ipsilon; Q. Hyperodes weevil larva, H. sp.; R. Ground pearls, Eumargarodes sp.; S. Hairy chinchbug adult, B. leucopterus hirtus; T. Bluegrass billbug adult, S. parvulus; U. Vegetable weevil larva, Listroderes costirostris obliquus; V. Sod webworm adult, P. trisecta.



THE QUALITY ALTERNATIVE TO PENNCROSS BENT ... AN IMPROVEMENT TO SEASIDE BENT

# EMERALD OFFERS YOU

- Exceptional uniformity
- Superb texture
- Less maintenance
- A record of performance
- Excellent cold tolerance
- Good density
- Unusual adaptability
- Distinctive color
- A distinct price advantage
- Persistence in hot, humid weather

DISTRIBUTED BY



Write 147 on reader service card

News from page 8

# PESTICIDES

# United Kingdom says 2,4,5-T does no harm

The December, 1980 report from the United Kingdom's Advisory Committee on Pesticides stated that it found no sound medical or scientific evidence that humans or the environment would be harmed by continued use of 2,4,5-T for recommended purposes in recommended ways. The Committee's 1980 report echoed its 1979, although the '80 reviews included evidence which was not available in '79.

The report also stated, in assessing the risk of 2,4,5-T alone, with strict controls on dioxin contamination levels, that 2,4,5-T has "not been shown to cause cancer in experimental animals; that its teratogenic effects in rodents have not been demonstrated in other larger animals, or in the course of long-term studies on humans; and that in the unlikely event that it was a mutagen it could only be a very weak one, so that any possibility that this could affect any user would be negligible even if he or she neglected recommended precautions".

# STATISTICS

# NGF survey shows play rose 4.14 percent

Paul Spadafora, National Golf Foundation (NGF) Marketing Director, said in the February issue of Golf Market Report, that golf participation in the last quarter of 1980 rose significantly over a similar period in 1979 despite adverse weather and economic conditions in the country." Reporting further, Spadafora wrote that five of the seven geographic regions in the U.S. reported fourth quarter increases, with strong surges in the West North Central and South Central regions. Total rounds increased 4.14 percent for October through December.

On a nation-wide basis, 63 percent of the golf courses survey reported an increase in play, 33 percent showed a decrease and four percent reported no change. Analyzing 1980, Spadafora projected that total play increased by 3.8 percent to an estimated 359,000,000 rounds, or 13,000,000 more than 1979. Only one region, the Pacific, registered a decrease (one percent).

Participation at private clubs showed the largest increase among the three major types of courses. Play by private golfers comprises 33.9 percent of the U.S. total. Daily fee play was second in terms of rate of increase, although it comprises 43.7 percent of the total. Municipal golf represents about 22.4 percent of total play in the U.S. environment. Do your golfers know that golf courses are now in the forefront of green-belt planning? Conservation and ecology groups are giving increased recognition to the importance of golf course acreage. Golf courses offer no pollution problems and have a beneficial effect on air purification. If you're still stuck for something to say, look through copies of your local association's newsletters for ideas. Most associations encourage such "plagarism".

Too often, the club bulletin board is void of information relating to maintenance operations personnel. Like the newsletter, this is an excellent way to keep you and "what's going on" in front of your golfers. There are a myriad of ways to use the bulletin board to your advantage. Soliciting suggestions can come from the bulletin board, or, recognizing the accomplishments of your crew members. Once again, the purpose is not to win a writer's award, but to keep **you** and the importance of your activities in front of the golfer.

There are constant complaints and concerns that the golf course superintendent doesn't receive enough recognition for his efforts and professionalism. Such problems will undoubtedly continue, unless more superintendents take it upon themselves, individually, to better inform the golfers who play their course. With better informed golfers comes more visibility and better recognition of the important role played by professional golf course superintendents. The trade journals and superintendent associations can help to enhance the image of the superintendent, but the major gains will come, collectively, as each superintendent does more in his own behalf.

I'm not going to ask my standard question on any business flights until next year. When I ask, "Who's your golf course superintendent? for the 23rd time, I hope the answer will be the superintendent's name.



please let us know. GOLF BUSINESS Circulation Dept. 7500 Old Oak Blvd. Middleburg Hts., Ohio 44130

Attach your present mailing label here and fill in your new address below.

Name	
Address	
City	
State	Zip



# Sharing ideas will help everyone cope with a water shortage

In the January/February, 1981 issue of Tee to Green, the monthly newsletter of the Metropolitan Golf Course Superintendents Association, Editor Pat Lucas called for "ideas to share" on the serious water shortage that is affecting the Northeast. In the March issue, a list of 50 suggestions was printed, contributed by 15 superintendents and concerned industry officials. The issue also contained a letter from "Old Timer" Ed Worthington, The Ed Worthington Co., whose report was "based upon years of experience coping with droughts".

In this issue of Golf Business, we would like to share those 50 ideas and Ed Worthington's letter, which reinforces many of the points.

We would like to extend a special thank you to Editor Pat Lucas of the Innis Arden Golf Club, for sharing this material with us so that we may share it with you. Thank you also, to the following, for contributing their ideas and expertise: Bob Alonzi, Fairview CC, W. Andy Androsko, Pratt-Gabriel Div., Miller Chemical & Fertilizer Corp., Mike Bavier, CGCS, Inverness Golf Club, Ted Horton, CGCS, Westchester CC, Joseph Lach, Bruce Memorial Golf Club, Frank Lamphier, Aspetuck Valley CC, Melvin B. Lucas, Jr., CGCS, Piping Rock Club, Jay Mottola, Metropolitan Golf Association, Peter Rappoccio, Silver Spring CC, Bill Smart, The Powelton Club, James Snow, USGA Green Section, John Sundhold, The Greenrock Corp., John Wistrand, Metromilorganite, Inc., and Ed Worthington.

Golf Business invites all of our readers to participate in this water forum. If you have questions about how to cope with aspects of a drought, now is the time to ask. If you have developed methods of coping, now is the time to share them. It is a time to unify, for it will surely reflect credit upon superintendents whose professionalism sees them through yet another adversity. Contact me, Managing Editor Ron Morris at the harvest Publishing Co., 7500 Old Oak Blvd., Middleburg Hts., OH 44130, or phone 216/243-8100, extension 370. We will endeavor to answer all questions and share all ideas.

# MGCSAA survey results

- 1. Minimum nitrogen, higher potash.
- 2. Higher cut on greens, tees, fairways.
- 3. Hold back on first watering to harden turf.
- 4. Establish priorities on watering, i.e., greens, tees, approaches, landing areas, etc.
- 5. Use anti-transpirants on grass and shrubs. (Experiment)
- Advise membership now concerning water problems we will be facing. (Emphasis added. Ed.)
- Watch herbicide-fertilizer application. Use less amounts if water availability is in question.
- 8. More hand watering, less sprinkler use on greens.
- Determine how much water you have to work with (capacities of lakes, ponds, etc.). Adjust watering program to possibility of not having any rainfall to replenish these amounts.
- 10. Omit fairway watering if necessary.
- 11. Capture rain water from roof gutters, club buildings for filling spray rigs, cleaning, etc.
- 12. Get back to old time basics of golf

course management, i.e. old courses in Scotland, no water but still beautiful.

- Consider sprigging zoysiagrass in fairway areas prone to wilt and moisture loss.
- Use wetting agents for more uniform water profile. (Experiment)
- 15. Keep nitrogen at the 3-4 pound rate per year.
- 16. Program or apply irrigation in dawn to early a.m. hours.
- 17. Use soil probe to determine water need.
- Cut less area as fairway shorter and narrower.
- Insist on water person timing all moves.
- 20. Cut down nozzle size if possible.
- Educate water person as to desirability of "skipping" low fairway areas.
- 22. Use herbicides only if needed (can reduce roots).
- 23. Educate your membership, write a special newsletter and follow up articles laying it on the table as to what will happen. (Emphasis added. Ed.)
- 24. Re-evaluate all your water re-Continues on page 28

# Turfgrass maintenance during the water crisis

Ed Worthington, Ed Worthington Corporation

1. Raise height of cut on all mowers to obtain additional shade, provided by the longer grass blades which will help to conserve soil moisture.

a. On golf courses, notify the membership that *SLOW* greens are the order of the day until the crisis is past.

c. Adjust mowing schedules so that no more than 1/3 of the length of the grass blade is removed at every mowing. This will reduce shock to the plant.

2. Your long range problem will be to retain as much soil moisture as possible under your turfgrass areas. In a water crisis, a good long SOIL PROBE can be an important piece of test equipment. Use it daily to check localized dry spots and to find how far down is your drought zone. Start as soon as you can in the spring and try and keep it at least one foot from the surface. Dry soil works up towards the surface—reducing your ground moisture reservoir. When it reaches the root zone, your grass is in trouble. Water applied to a turfgrass area tends to move horizontally with very little vertical penetration until the thatch and ground is thoroughly wet and surface tension is reduced. Methods by which this can be accomplished are as follows:

Continues on page 26

# Now the Cushman Runabout

# Rolls up even greater savings.

Labor savings. Cost savings. All rolled up in one turf utility vehicle. That's what the Cushman 18-hp Runabout is all

about. And now, with 50% greater payload capacity, it can save you even more on those big turf jobs.

The 18-hp Cushman Runabout can mobilize a grounds maintenance crew of two, and haul up to 1,500 pounds of cargo. So your men can carry more equipment or supplies in the Runabout's standard 41/2' pickup box, saving trips from supply areas to the field.

The Runabout is a labor-saver from the word "go." Its wheel-type steering and tight 17' turning circle make the Runabout maneuverable and easy to handle. Special tires make it easy on turf, too even under full load. And its 3-speed synchromesh (second and high) transmission and heavy-duty tubular steel frame make the Runabout about as reliable a turf vehicle as you can find.

Choose from a full-line of accessories too, like an enclosed cab, hourmeter and tool box, to make your Runabout even more versatile.

For even greater savings, the fuel-stingy 12-hp Runabout lets an operator handle 1,000 pounds of cargo with responsive handlebar steering. And, like its big brother, this Runabout runs on regular gas, and is backed up by Cushman's worldwide dealer network.

To see how the Runabout can roll up savings for you, ask your Cushman dealer for an on-turf demonstration soon. Or complete and return this coupon,

today.

CUSHMAN

81-CUT-2

#### CUSHMANA The Labor-Saving Turf System Cushman, tell me more about the Runabout. I'd like a demonstration of the Runabout. I'd like a demonstration of

TELEPHONE

ZIP

ИЕ

COMPANY

ADDRE

CITY

-----

1

1004 Cushman, P. O. Box 82409, Lincoln, NE 68501 Call: 402-435-7208

© Outboard Marine Corporation, 1980. All rights reserved. E431020





Write 126 on reader service card



spreaders, sprayers, tractors and aerators just to name a few.

Quite simply, we specialize in leasing this equipment so you can keep your credit

Leasing. It's the smart way to grow, and a real hedge against inflation. Find out more by calling us at 800-547-4905. The call's on us.



Crises from page 24

a. Use a spiker at least once a week just before a rain or set up your sprinkler and use it right after spiking. The water will find a path down the spike slits through the thatch zone and charge up the ground underneath with moisture.

b. For real problem areas, use an aerifier and work the water into the holes with a hose or sprinkler. Another method would be to use a verticutting machine with 1-inch spacing on the knives and soak thoroughly with your sprinkler. Check with your soil probe on all operations.

c. Use a soil penetrant (wetting agent) to help your vertical movement of water through the mat or thatch and ground. Start early and use as directed. Chemical wetting agents, by reducing surface tension, enable water to work down in the soil, increasing the soil water reservoir or help the water work up to the grass root zone as needed.

d. Useful tools for working on localized dry spots include an aerifier with two tines about 8-inches apart and a handle to hold on to while your foot pushes the tines about 3-1/2 inches into the sod. The same idea is an air water aerifier connected to a garden hose with pointed tines that have a couple of holes in them for the water. Finally, a tree root irrigator used by arborists which is connected to high pressure sprayer hose can be useful to force water into compacted soil or for deep enetration of water or solutions.

> 3. At the turfgrass or playing surface, we have already listed mowing practices to reduce stress and shock at the beginning of this article. To reduce transpiration or evaporation loss, the following suggestions may be helpful:

a. Spray the turfgrass area with a liquid hydrostatic sticker which inhibits water loss and protects against dessication. It also retards moisture loss on trees, shrubs, etc. Also, it guards against summer scald and winterkill. If this material or a green turfgrass paint is used, be sure and remove all screens in your sprayer; use tepid water in your tank solution and clean your sprayer, thoroughly, immediately after use.

b. To repair or not to repair machine damage, localized dry spots under drought stress is a good question. Instead of chewing up the area and reseeding, it may be better to spray the area with a green turfgrass paint and wait until late summer for renovation. On par 3 golf tees, reseed as needed with a fineleaved ryegrass until late summer when a good tee mix should be substituted to form a permanent sod.

c. Mulches on non-playing turfgrass areas can provide additional shade to reduce moisture loss. However, what you use and how much can be

Continues on page 28

# A Real Success S **George Toma**

ranks





"Uniform growth and good color with less product-that's what I get from The Andersons' Tee Time products," says George Toma, Director of Fields and Landscaping for the Kansas City Chiefs. I've never found another line of fertilizer products that performs as well as Tee Time. And I've been maintaining grounds and fields for ball clubs for 30 years-including the preparation of natural and artificial fields for 15 Super Bowls.

"The landscaped areas surrounding Arrowhead Stadium get a lot of pedestrian traffic. Each day during the season our practice fields get six hours of the toughest wear you can imagine from approximately 120 football players. Even with the rugged wear of practice, there are very

few divots and those that do occur heal quickly. But, whatever the circumstances, I know when I use Tee Time products I'll get the first-class turf my job demands."

George has used a variety of Tee Time products in working with different grasses in a wide range of soil types under varying weather conditions, and he says, "In every case, they did a tremendous job. The line's so broad it's hard to imagine any situation that one of the formulations can't handle. The soil in our practice fields is clay and the drainage is very poor. Last year, with Tee Time products I got some fields in good condition in only six weeks. You'd expect a job like that to take much longer. Throughout the season we had little rain and very high temperatures, but the grass really stood up. And, what's more, with Tee Time I was able to use only about half the amount required when using other fertilizer products."

The combination of available nitrogen, controlled release nitrogen, and sulfur in Tee Time products stimulates good color and sustains feeding without excessive growth. The high potash content helps the turf resist drought and disease, and establish a good root system, too.

"In turf care, the secret to success is using the right type of fertilizer; and in my book, Tee Time products are number one for a football field, a baseball diamond. a golf course, or any

area that gets a lot of hard wear," George concluded.

Try using The Andersons' Tee Time fertilizers as part of your overall program. Our distributors are qualified to assist you in determining which formulation best suits your needs. If your present supplier does not carry Tee Time products, call us toll-free or write and we'll give you the name of your nearest distributor. You'll be glad you did.

# the professional's partner



Lawn Fertilizer Division P.O. Box 119 Maumee, Ohio 43537 Ohio: 800-472-3220 **Outside Ohio:** 800-537-3370

a tricky business. Hay mulches may introduce undesirable weed seeds. If applied too thickly, lack of suf-ficient light will kill the turfgrass underneath or cause disease problems. The right amount of straw would be better, as all you want to do is to provide some additional shade, keep weeds down and to let light, air and water down to the turfgrass. Still better, may be plastic netting or woven materials that will accomplish the same purpose but make sure they don't cause more problems than they are worth. d. Watch your fertilization program carefully. Keep your potash levels up but be careful about your nitrogen. If you have been using slow release products, remember that will be released from this type of fertilizer of the ureaform type that was applied up to several years ago. So go easy. If in doubt, use a water soluble type in a sprayer and keep checking your bucket clippings on greens. It may even help to not use your buckets on your greenmowers



The BEST quality all-purpose self-contained golf ball dispenser on the market. Automatically washes, counts, stores and dispenses balls into baskets for customers. Coin, token or remote control operation. Always on the job! CALL or WRITE! Get details and literature of Ball-O-Matic and Bucket Boy dispensers, they pay for themselves!



Write 113 on reader service card

on a water crisis.

e. In high altitude areas, look out for spring kill (wet wilt) in late April and May. Beautiful sunny days with a breeze from the North, together with low humidity and a cold wet soil, can spell disaster. Again, a hydrostatic sticker that retards moisture loss can be very useful during this period. Otherwise, if your pipes are connected, syringe your greens from noon to 3 p.m., just as the fellows down in the valleys must do with their Poa annua in July and August. No water? Get your sprayer or tank truck and fill up somewheres. Then apply to those greens exposed to the northern, low humidity breezes as a syringing operation. Follow the same procedure for syringing Poa annua if water is curtailed in your area.

4. Chemical applications of pesticides during stress periods requires planning. Here are some suggestions in a water crisis:

a. Fungus diseases can be a problem during any stress period. Maintain your fungicide schedule even though heights of cut on your mowers have been raised. Use only enough N to help control dollar spot. Check your pH readings and try to stay around 6.5.

b. Insects may become a real problem. Start early on an insecticide program and keep at it. For hard to wet insects, use a spreader-sticker with your insecticide.

c. Herbicides—personally, I never would use them during any stress period.

5. If your water supply may be cut off or reduced, now is the time to think about where you can get water that is safe for turfgrass and how to get it where you want it. Keep your eyes open for any items that might be useful. An old abandoned sprayer might be repaired to hold water. Make sure you have a small pump with suction hose, strainer and discharge hose—long enough to reach from your lake, pond, stream, etc., to your water carrier, should your irrigation system be cut off.

6. Finally, keep up on long range weather reports for your area, keep a daily weather diary, and record soil probe moisture depths around the course. Good luck and if all else fails, gather together some good Indian friends and hold a Rain Dance quirements.

- 25. Reduce number of rounds of golf allowed on days of stress.
- Allow for the maximum recovery time of a turf area before use again.
- Develop a crisis management program.
- 28. Water 5-10 minutes daily between 5 and 7 a.m.
- 29. Use sewage effluent for water source.
- 30. Night watering only.
- 31. Less frequent mowings.
- 32. Begin watering as late as possible in 1981. Consider mowing at night to reduce stress.
- 34. Water in daytime to be able to supervise and observe better.
- 35. Conserve, adjust watering down to base minimum.
- 36. Use mulches on plant materials.
- 37. Erect wind barriers where needed.
- Seek additional water sources (drains, ditches, wells, ponds, marginal water, roof systems, air conditioner water, etc.).
- 39. Meter useage.
- 40. Improve efficiency of system (fix leaks, relocate heads, check nozzles, train waterman).
- 41. Minimize spring nitrogen applications.
- 42. Aerate turf areas this spring to establish good roots and ensure good water infiltration.
- 43. Keep turf "hardened" prior to summer by irrigation as infrequently as possible during the spring.
- 44. Irrigate at night when possible less wind, lower temperature, less evaporation.
- 45. Check soil moisture and depth of roots before deciding to irrigate and then irrigate only to depth of roots.
- Reduce or avoid other stress factors (insects, diseases, weeds, good traffic control and good drainage).
- 47. Consider using more organic fertilizers and less inorganic fertilizers to lower salt index and reduce need for frequent and copious watering.
- If watering is prohibited, consider pump house renovations and improvements.
- 49. Communicate with and inform local golf associations, such as PGA, MGA, etc., on what effect altered maintenance programs will have on playing conditions.
- 50. Pray for frequent rains.

# One application of this new controlled-release nitrogen can feed fairways 100 days!

Sulphur Coated Urea, the result of 15 years of agricultural research, provides a completely new approach to controlled-release fertilizers for golf courses.

Sulphur Coated Urea reduces the cost of a unit of nitrogen and provides safe, controlled-release plant food for up to three months.

The expense and bother of second and third applications to keep fairways in top condition can be eliminated.

From 25 to 30 percent of nitrogen is released the first 10 days. The remaining plant food becomes available over the next 90 to 100 days.

Sulphur Coated Urea combines unique slow-release performance with proven fertilizer burn protection. Tests show that Sulphur Coated Urea can be applied more heavily than competitive sources of slow-release nitrogen without significant fertilizer burn.

For complete information on Sulphur Coated Urea, and how it can be economically used in your next fertilizer blend, contact your nearest Baker Representative.





100 East 42nd Street, New York, NY 10017 Telephone: 212-867-0200. Telex: 1-2487; 420944; 223482. Cable Address: BAKERBRO

BRANCH OFFICES: Atlanta—361 East Paces Ferry Road, Atlanta, GA 30305 • 404-266-1740 / Chicago—1000 Jorie Blvd., Suite 44, Oak Brook, IL 60521 • 312-325-8635 / Cullman—P.O. Box 610, Cullman, AL 35055 / Fort Smith—North First & P Streets, Fort Smith, AR 72901 • 501-782-5705 / Little Rock—University Tower Suite 917, Twelfth & S. University, Little Rock, AR 72204 • 501-664-4870 / Tampa—9384 56th Street, Temple Terrace, FL 33687 • 813-988-1158 / San Francisco—Legaspi Towers, 500 Airport Blvd., Suite 228, Burlingame, CA 94010 • 415-348-6751 / Fresno—1900 Gateway Blvd., Suite 156, Fresno, CA 93727 • 209-252-8412 / San Jose, Costa Rica—Box 2515, San Jose, Costa Rica • 28.63.19 / Hamburg—Hagedornstrasse 20, 2 Hamburg 13, Germany • 44-62-54

H. J. Baker & Bro., Inc. is sole sales agent for A.I.M., Elyria, Ohio

Write 128 on reader service card

Granular: 37-0-0-15S

TURF.

PARKS

For your complimentary

your letterhead request to:

evaluation sample please send

H. J. Baker & Bro., Inc. 100 East 42nd Street

New York, NY 10017

7 Mesh: 36-0-0-15S



June issue closes May 8 July issue closes June 9 August issue closes July 10 September issue closes August 10 October issue closes Sept. 8

When answering ads where box number only is given, please address as follows: Box number, % Golf Business, Dorothy Lowe, 7500 Old Oak Blvd., Middleburg Heights, Ohio 44130. Rates: All classifications 65% per word. Box numbers add \$1 for mailing. All classified ads must be accompanied by cash or money order covering full payment.

Mail ad copy to Dorothy Lowe, Golf Business, 7500 Old Oak Blvd., Middleburg Heights, Ohio 44130.

# **BUSINESS OPPORTUNITIES**

INCREASE YOUR PROFITS. We will sell qualified businesses both new and used golf cars and take payment from revenues. 313 477-4600.

WANT TO BUY OR SELL a golf course! Exclusively golf course transaction and appraisals. Ask for our catalog. McKay Golf & Country Club Properties, 15553 N. East Street, Lansing, Michigan 48906. Phone 517 484-7726.

#### FOR SALE

SOUTHEASTERN OREGON, 9-hole golf course, clubhouse, equipment, irrigation system, driving range and 3 bedroom mobile home. Land available for development. Write P.O. Box 927, Lakeview, Oregon 97630 or call 503 947-3855.

### **HELP WANTED**

GREENS SUPERINTENDENT

WANTED—Private member-owned club in North Texas with 18 hole course. Year round position with top salary, benefits package, etc. Current annual operations budget for golf course is \$250,000. Excellent position for applicant with educational background, experience, and good references. Send resume to Wichita Falls Country Club, 1701 Hamilton Blvd., Wichita Falls, Texas 76308.

# MISCELLANEOUS

GOLF CART FLOOR MATS. New nylon reenforced rubber mats for Harley 3 wheel carts. \$17.75 per set. C.O.D. or send payment to Rice Die Cutting, 8831 33 Ave., Kenosha, Wisc. 53142.

### **USED EQUIPMENT**

GO-FORE 2 CYLINDER, gasoline golf cars, reconditioned, excellent appearance, 1978 and newer. Priced from \$750.00. Call today! 313 477-4600.

# WANTED TO BUY

SOIL SHREDDERS WANTED—Larger tractor-loader fed type Lindig and Royer shredders wanted. Turn surplus shredders into cash. Telephone or write with full details. R. N. Duke, 1184 Plains Road E., Burlington, Ont., L7S, 1W6, Canada. 416 637-5216

### ASSOCIATIONS

Southeast Golf Course Owners Association P.O. Box 596, Lebanon, Tennessee 37087 (615-449-4217)

United management development through cooperative organization. Promotion of golf course operation efficiency and service to our golfing public.

#### Michigan Association of Public Golf Courses

15553 N. East St., Lansing, MI 48906 517/484-7726

Promoting public golf through cooperative action. If you operate a public golf course in Michigan, call or write now for membership information.

#### Oregon Golf Course Owners Association

905 NW. Springhill Dr., Albany, OR 97321 503/928-8338

Promoting public golf and excellence in private-enterprise course operations. Any private owner in Oregon welcome to quarterly meetings. Call or write for details.





ATLANTA: 3091 Maple Dr., Ste. 312, Atlanta, GA 30305 (phone 404/233-1817)



JAMES R. BROOKS National sales manager



BOB BEAVERS Northeastern manager SEATTLE: 1333 NW. Norcross Seattle, WA 98177 (phone 206/363-2864



ROBERT A. MIEROW Northwestern manager