

Products

RIDING TRENCHER

Compact unit digs to five feet



Ditch Witch has introduced the Model 1810, a compact riding trencher that falls in a category between handlebar machines

and 18-hp-class trenchers. It offers the compactness of a handlebar and the convenience of a riding trencher. A hydraulic backfill blade is available as an option.

The 1810 is built on a rigid one-piece frame. It has hydrostatic ground drive to all four wheels. It has 20,000-pound-test digging chain and will dig trenches to depths of 5 feet and to widths of 12 inches (at depths to 2 feet).

Write 201 on free information card

SOIL SAMPLING TUBES

Backsaver eliminates bending over



The Backsaver Handle and JMC Sampling Tubes were developed by Jim Clements, formerly a Soil Scientist with the USDA, who saw the need for a safer and better method of taking soil samples.

There are several sampling tube sizes and tip combinations available to obtain an undisturbed sample under moist soil conditions. A new Moisture Meter Tube removes a core leaving a hole the exact size needed for implanting moisture sensing devices.

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TRUeline STRIPER

Features 7-gallon tank, CO₂ pressure



The 110 TrueLine striper, with 7-gal. paint tank and CO₂ pressure holds paint to stripe 2800 linear feet or 121 parking spaces, and the CO₂ pressure

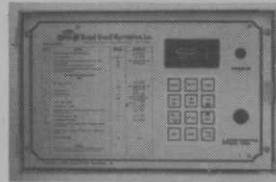
tank supplies the pressure to run a stripe four inches wide almost 8 miles enough to mark a football field several times, a half-mile track with 8 lanes twice, or more than 1800 parking spaces without refilling.

The paint and pressure tanks on all True-Line stripers are mounted on a welded steel chassis that rides on four ball-bearing wheels aligned at the factory for true, straight running.

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COMPUTER CONTROLLER

Two offer push button programming



Royal Coach Sprinklers, Inc., Fresno, California announces the addition of two, new concept push button programming, micro computer controllers to their line of irrigation equipment. Both the model 31006, six stations, and model 34015, fifteen stations, are solid state

construction.

The controllers have one minute increment digital timing from 0 to 59 minutes for each station and an instant video recall of any part of the program at any time. Stations can be programmed, or skipped, individually for each day of a 14 day schedule. There are two repeat cycles per day. Controllers are enclosed in rain tight, vandal resistant heavy duty metal cases with key locks. Wall mount is standard but pedestal mount is available. A six day, six volt lantern battery is optional to protect the memory in case of power failure.

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You could spend \$20,000 for a fork lift... or buy ours for \$349.00

In 5 minutes transform your bucket loader into a work-horse.

PATENT PENDING



If you already have a bucket loader, you could turn it into a versatile fork lift with C.C. Bucket Forks for under \$350.

You'll like what you get:

- Easy to handle—each fork weighs only 50 pounds
- Easy installation—attaches securely in less than five minutes
- Tough—handles up to 1½ tons—
- Easy to store and transport—tines are separate and flat with no bulky or awkward parts to lose.
- Universal size—fits almost all bucket loaders.

C.C. Bucket Forks are guaranteed to make golf course maintenance easier and more efficient. They're easy to attach and remove; fully adjustable to accept all kinds of material loads: convenient to store; light weight yet tough enough to handle 1½ tons.

MONEY BACK GUARANTEE C.C. Bucket Forks, Inc.

If you are not completely satisfied with the new C.C. Bucket Forks, simply return them to C.C. Bucket Forks, Inc., 520 West Grove Avenue, Orange, California 92665, within 30 days of purchase and your purchase price will be refunded in full.

We're so confident you'll find C.C. Bucket Forks to be a money-saving, useful tool, that we're offering an unusual Guarantee. If you're not completely satisfied for any reason, simply return them to our factory within 30 days for a full refund — no questions asked.

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Save valuable time by calling toll free

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(Toll free except California)

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(California call collect)

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A BEAUTIFUL RYE.

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REGAL's dark green, fine-textured leaves look beautiful alone, or blend well with other turf-type ryegrasses. It has excellent tillering characteristics, and during periods of transition with bermudagrass, helps to maintain a lush, green, uniform turf.

And REGAL cuts clean, for a beautiful lie on tees, greens, fairways and roughs. Without ragged edges, or grainy areas.



Try REGAL—bred for rapid germination, exceptional vigor, density and persistence. Good disease resistance, too.

If you'd like more information on REGAL, contact North American Plant Breeders, P.O. Box 2955, Mission, Kansas, 66205 8-5256



First in the science of seeds.™

REGAL

the ryegrass that gives your course a beautiful edge.

Write 120 on free information card

Viewpoint

After putting my income tax statement (and check) into the mailbox to guarantee an early postmark I thought to myself, "April is a busy month for filling out forms!" No sooner had I completed the 1980 census and mailed it, than I found myself struggling to finish the "simplified" long form for my 1979 income tax. Well, at least now I was finished and proud of the fact that I had made the deadlines.

In gathering the day's mail, I noticed that the latest issue of GOLF BUSINESS had arrived. I turned from the backside to look at April's cover, and was greeted with another form to be filled out! My initial reactions were disgust and rebellion. I said to myself, "I've had it with filling out forms. GB will just have to wait. Maybe tomorrow."

I thumbed through the April issue and made particular note of the new section, GOLF BUSINESS South, which was devoted exclusively to southern golf maintenance operations. GOLF BUSINESS South was a new reader service to be published regularly every other month. Good idea. "There have been a lot of good ideas and articles in GB over the past year," I thought to myself. Market reports, a series of articles on budgeting and course landscape design, Ron Frame's bi-monthly management column, book reviews . . . "What kind of a form were they asking me to fill out?"

I turned back to the white protective cover that carried the questionnaire.

Dear Reader:

We're working hard to make GOLF BUSINESS magazine an even more valuable source of information available to the golf course maintenance profession. Your input and support is important because we are publishing GB to serve your needs and interests.

To serve you better, we want to continue to deliver GB addressed correctly with your name, title and course. We're asking your help in filling out this postage paid qualification card to simplify the process.

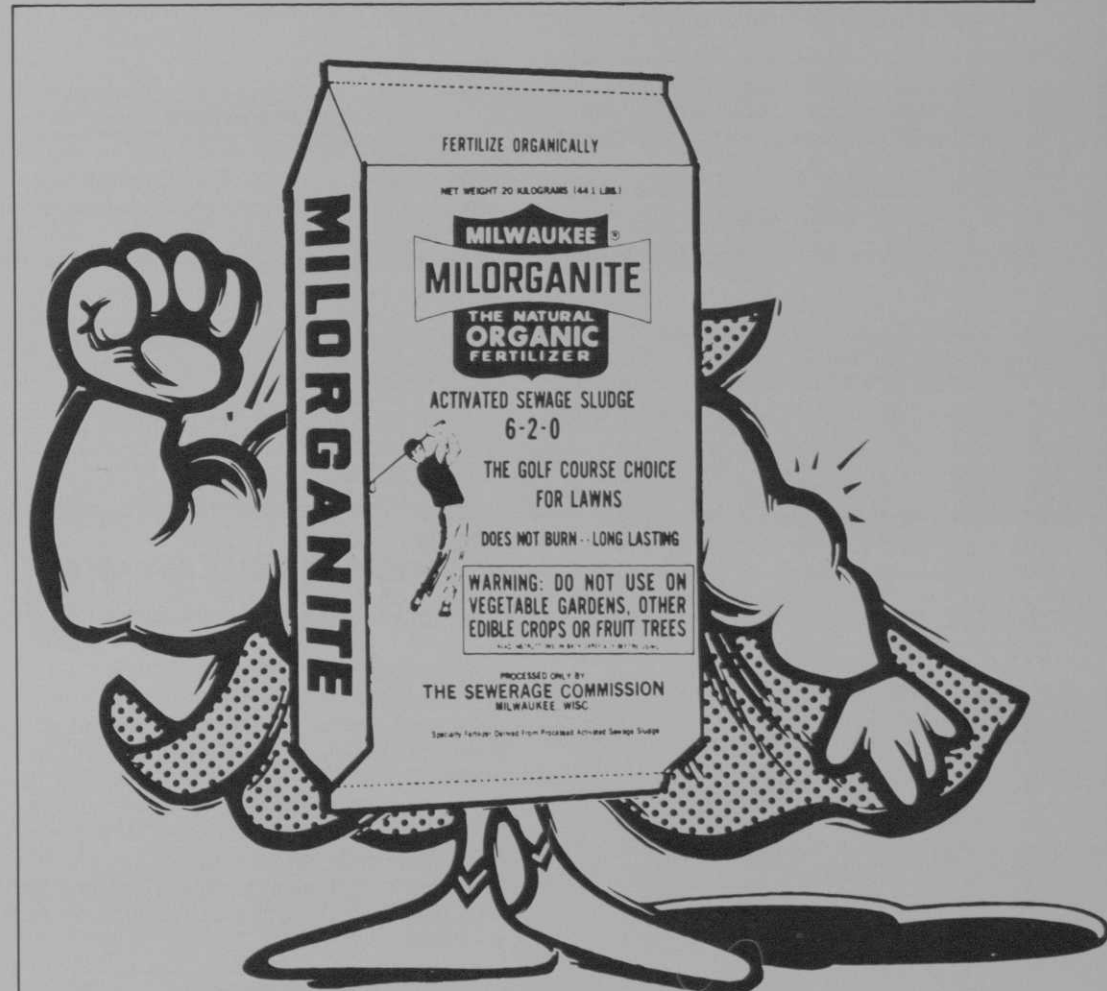
Admitting that my "maybe tomorrow" list often takes weeks to accomplish, I decided to take a serious look at the GB qualification card. Unlike the just completed Federal forms which warned of laws and penalties if I didn't comply, GOLF BUSINESS was simply requesting that I complete the card in order to renew my free subscription to the magazine. I also noticed that, unlike the government forms, the qualification card was

short, uncomplicated and straight forward. As an audited magazine with controlled free subscriptions to the profession, the principle question was, "Did I wish to continue receiving my free subscription to GOLF BUSINESS for another year?" "Yes, of course." Interestingly, it was the only form that promised me direct and tangible benefits in turf for filling it out; mainly, 12 issues of an outstanding magazine. If I didn't get around to filling out the qualification card, the severest penalty was losing a valuable source of information.

Well, I decided to fill it out then and

there, instead of putting it on my "do it tomorrow" list. It took me only a couple of minutes to complete it. Actually, I had spent more time deciding whether or not to put it off, than it took to do it and drop it in the mail. As I picked up April's GOLF BUSINESS for a more thorough reading, I wondered, "Did Angelo Cammarota mail his qualification card today, or put it on his 'do it tomorrow' list?" I decided to give him a call.

James P. Brosh



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 MILWAUKEE METROPOLITAN
 SEWERAGE DISTRICT
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 Milwaukee, Wisconsin 53202

Write 132 on free information card

Classified

When answering ads where box number only is given, please address as follows: Box number, % Golf Business, Dorothy Lowe, Box 6951, Cleveland, Ohio 44101.

Rates: All classifications 65¢ per word. Box numbers add \$1 for mailing. All classified ads must be received by the Publisher before the 10th of the month preceding publication and be accompanied by cash or money order covering full payment.

Mail ad copy to Dorothy Lowe, Golf Business, Box 6951, Cleveland, Ohio 44101.

BUSINESS OPPORTUNITIES

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. McKay Golf & Country Club Properties, 15553 N. East St., Lansing, Michigan 48906. Phone 517 484-7726.

FOR SALE

WINCH RAMSEY PTO drive. 8,000 pound. 313 731-3469.

97 ACRES, 13 greens computed, scenic resort area, clubhouse, owner financing with 25% down, \$1100 per acre. Write Whiskey Run CC, P.O. Box 11, Quaker City, Ohio 43773.

BEAUTIFUL 18 HOLE golf course, fully equipped. 40 golf carts, 265 acres, woods, 2 houses. Full service bar, kitchen, leagues and outings (money maker). \$550,000. Call or write C. Ulrick, R. D. 2, Candor, N. Y. 13743. 607 659-4600.

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USED GOLF CARS FOR SALE. 3 and 4 wheel, gas or electric, any make or model. Best prices. Will deliver in quantities of 10 or 20 per load. Call us now for your immediate or future requirements. Mid-Atlantic Equipment Corp., 420 Penn Street, Spring City, PA 19475. 215 948-5205.

TREE STATE, hydraulic, 30", heavy duty on Allis Chalmers diesel crawler hi-lift with buckets. Excellent condition. 412 899-2400 or 517 546-7111.

POSITION WANTED

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MISCELLANEOUS

BALL BARRIER NETTING: GF/2, made of olefin fibers. 25 feet high. Keeps balls from straying where you don't want them to. J.A. Cissel Company, Inc., P.O. Box 339, Farmingdale, New Jersey 07727. 800 631-2234.

CLUB MANAGERS-OWNERS-OFFICERS: Club consulting firm now offering monthly newsletter, The CSB Hot Line, to management. Contains ideas, tips, strategies, etc. on everything from new member acquisition to labor law. \$49.00 yearly. Send check to Club Success Builders, 1118 Las Olas Avenue, Santa Barbara, California 93109.

KNOW pH INSTANTLY. Patented electronic

tester, portable, handheld. For soil, liquids, etc. \$22 postpaid. Details free. A & H Marketing, Dept. J5, 8325 Dru Ave., SE, Albuquerque, NM 87108. Phone 505 266-4821.

GOLF CART FLOOR MATS. New nylon reinforced rubber floor mats for 3 wheel Harley carts, \$15.75 per set. C.O.D. or send payment to Rice Die Cutting Co., 8831-33 Ave., Kenosha, Wisconsin 53142.

YOUR CLUB HAS NO PROBLEMS that 100 members won't cure. We obtained 134 new members in six months in a non-payroll town of 70,000 competing with 3 other private clubs. Proven, fool proof method. Includes complete appraisal of merchandising. Food, beverage experts. We can help get your club in the black. Club Success Builders, Box 194, Golf Business, Box 6951, Cleveland, Ohio 44101.

HELP WANTED

GREENSKEEPER position is vacant at the 36 hole Kenton County (Ky.) Golf Course. Position is responsible for the maintenance and upkeep of the course and equipment. Applicant must have at least a high school diploma and four years or more golf course maintenance experience. Salary is commensurate with experience. Send resume to: Mr. Charles Rattermann, Kenton County Golf Course, 3908 Richardson Road, Independence, Kentucky 41051. Resume must be received no later than May 9, 1980. Kenton County is an Equal Opportunity Employer.

Directory

If your company is selling a service to the golf course market you can now get your company name and service in front of your total golf market potential for less than \$19.00 per month.

Send check or money order to Dorothy Lowe, Golf Business Directory Section, 9800 Detroit Ave., Cleveland, Ohio 44102.

One column inch ads monthly (12 issues) for one year, \$225.00; two inch ads monthly for one year, \$375.00.

ASSOCIATIONS

Michigan Association of Public Golf Courses
15553 N. East St.
Lansing, MI 48906
517/484-7726

Promoting public golf through cooperative action. If you operate a public golf course in Michigan, call or write now for membership information.

Oregon Golf Course Owners Association
905 NW. Springhill Dr., Albany, OR 97321
503/928-8338

Promoting public golf and excellence in private-enterprise course operations. Any private owner in Oregon welcome to quarterly meetings. Call or write for details.

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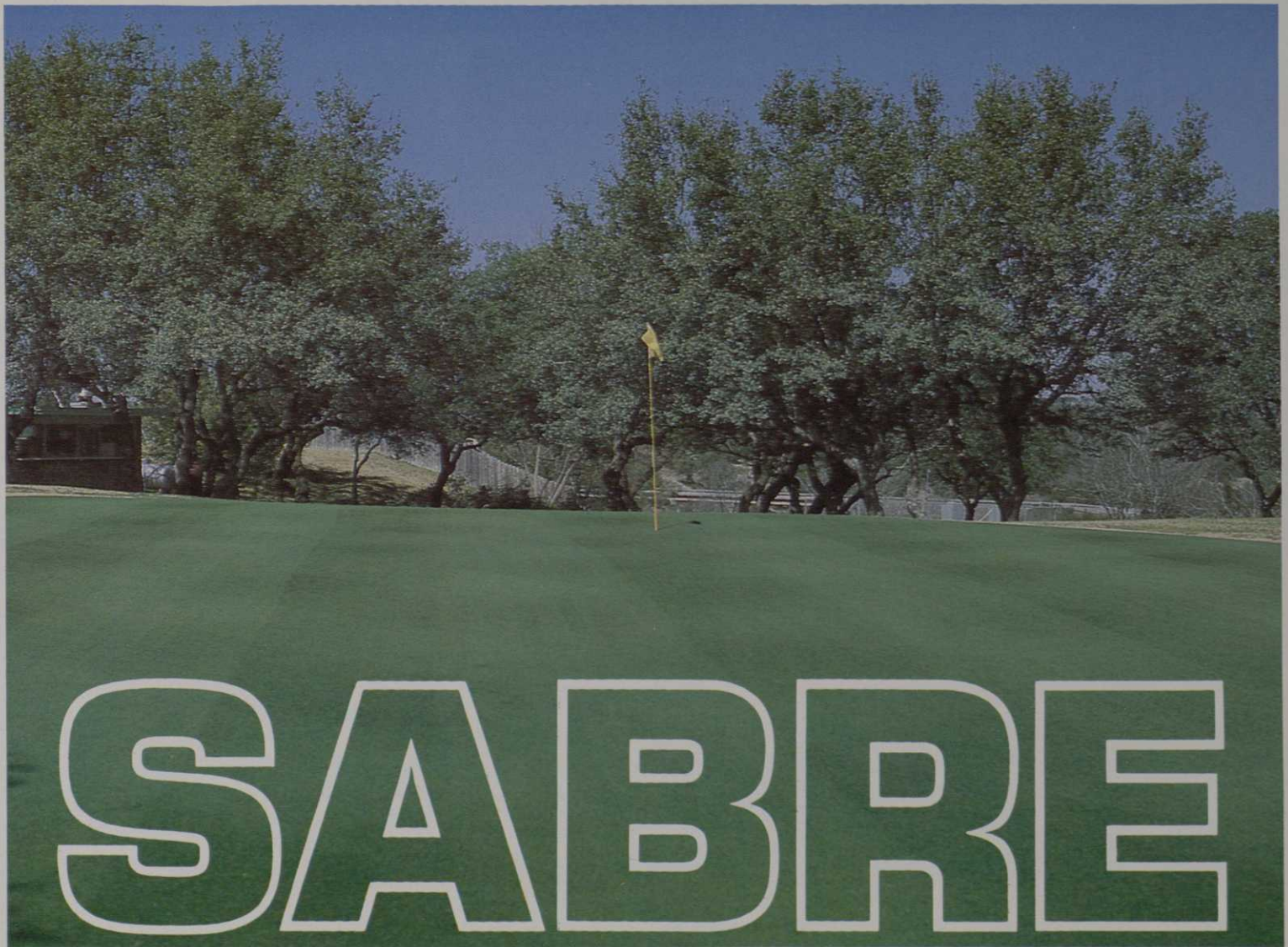
Golf Business

ADVERTISING SALES OFFICES

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SEATTLE: 1333 NW. Norcross Seattle, WA 98177 (phone 206/363-2864)
ROBERT A. MIEROW
Northwestern manager



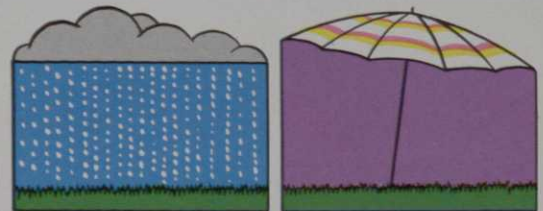
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Sabre is not only the first domestic variety of *Poa trivialis* to be granted a certificate under the Plant Variety Protection Act (PV 7700104), it is also a grass that won instant acclaim from golf superintendents for its brilliant performance in overseeding mixtures.

A rapid germinating variety, Sabre mixes well with the fine-bladed ryegrasses, fine fescues and bentgrasses to produce the supreme putting surface.

With more than 2 million seeds per pound, it adds an exceptional number of potential grass seed plants per pound to any grass seed mixture.



Sabre is deep, deep green in color and is exceptionally fine-bladed. It thrives when cut to putting height and has *proven* it could stand up to a severe Southern winter that knocked other cool season grasses off balance.

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