

For saucy steaks et al.

Sirloin Club Sauce from John Sexton & Co. provides a special flavor for almost any meat or seafood creation when added in the kitchen or at the table. Customers and members can easily add Sirloin Club Sauce to their entrees from convenient 5-ounce tabletop bottles. For use in the kitchen, the sauce also comes packed in four 1-gallon containers.

Circle 205 on free information card



Tackiness gives good grip

JoAnne Carner showed her affection for her Tacki-Mac golf club grips after winning the '76 U.S. Women's Open using them. The grips have the look, feel, and traction of a soft leather wrap-on grip, but slip on easily and won't build up grime or moisture during play. Exacta Golf Corp. makes the grips on special injection molding machines from a patented chemical blend of Kraton. Anyone in the pro shop can install them. Tacki-Mac retains its tacky feel for the life of the club.

Circle 208 on free information card

Save your flatware

Recon Corp.'s Silver Saver can save money for your club foodservice operation by pre-

venting flatware from being lost in scraps and garbage and by increasing efficiency in the bus tray breakdown area. A simple machine with only three moving parts, the Silver Saver fits under the dishtable just before the prerinsing sink and dishwasher. It magnetically pulls stainless steel flatware from the garbage and deposits it in a catchpan.

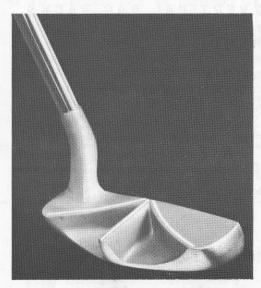
Circle 213 on free information card



Pickup lift-gate

The Jet Lift-Gate installs readily on standard pickup trucks in 30 minutes, replacing the factory tailgate with an electric/hydraulic cable-lift attachment capable of loading 1000 pounds at the flip of a lever. Product of Truckers Supply International, the lift-gate does not protrude or alter the basic body lines of the pickup; it has grease fittings at all pivot points and a mounting assembly engineered for vertical and horizontal stability.

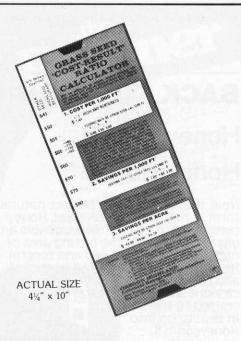
Circle 215 on free information card



Offset-shaft putter

The WIN putter distributed by Jonal Co. is now offered with an offset shaft in four lengths from 33 to 36 inches. The putter is investment cast, in stainless steel and silicone bronze, for righthanders. An arrow incorporated in the design of the clubhead points exactly at the golfer's desired line of roll and helps him hit the ball on dead center.

Circle 211 on free information card



Budgeting is a Breeze with this Calculator It's Yours Free... on Request

Here's a cost-calculator with which you can instantly compare the **actual cost** of various grass seeds.

Think on it a moment and you'll agree that cost per pound is only one factor in the cost equation. For a given price per pound you're also buying a given number of potential grass plants.

So, as in the case of Highland Colonial Bentgrass with its 8 million seeds per pound, you are buying a huge potential. Other grasses, which might cost less per pound may also have less potential grass plants so that from a practical standpoint they're more expensive than Highland.

Why not write for our free calculator. You'll find it a handy, fast method of comparing actual costs of planting bluegrass, ryegrass, bentgrass and fescue.

SEND YOUR REQUEST FOR A FREE CALCULATOR TO:

Highland Colonial Bentgrass Commission

Dept. A

Suite One, Rivergrove Bldg. 2111 Front St. N.E. Salem, Oregon 97303

Circle 135 on free information card



Different in a way that makes a difference!

Circle 123 on free information card



INCREASE EARNINGS. SERVICE & SPACE Remodel your present storage space, update with NEW Stafford VERTICAL BAG RACKS

- Wear and tear of golf bags is completely eliminated
- Damp bags dry faster no mildew
- Faster, easier storage
- Provides a neat appearance
- · Easy to install and add more as needed

Your members will like the extra convenience and care. Your pro shop profits from 40% more space these racks make available. Double unit shown holds 16 bags, size 2' x 4' x 6'-6" high, gives 12" x 12" space for bags. Single unit holds 8, size 1' x 4' x 6'-6" high. Sturdy steel. Bags set solid on tapered shelves. Send us your floor measurements, we will plan a layout and quote you — no obligation. U.S. and Canadian patents. Send for folder.

The A.G. STAFFORD Co. Circle 130 on free information card

2000 Allen Ave., S. E. Box 8877, Canton, O. 44711 Phone 216/453-8431

It takes a lightweight shaft to build a super golf club! Compare these facts: Manufacturer/Shaft Net Shaft Weight Percentage Lighter TITANalloy Gold Shaft 15.62% less* 101.0 grams 15.45% less* ZIRTECH 200 101.2 grams HOGAN LEGEND 7.60% less* 110.6 grams 119.7 grams TT DYNAMIC Steel *Industry Standard Measured on length of 42 7/8" as cut for standard installation. R flex SPORTS CORPORATION Dept. GB, 17905 Skypark Dr., Suite Q, Irvine, Calif. 92714 (714) 549-3476 THE THE WALLES

Circle 107 on free information card

Light but durable sprayer

The Jetpak 425 sprayer from Solo Motors, Inc. now comes with a spray wand that weighs just 3 ounces and has joints welded together with industrial-strength resin. The wand itself is strong glass-fiber-reinforced resin with a choice of flat or hollow cone nozzles. A handoperated knapsack sprayer, it has no metal or rubber parts to contact chemicals used in it.

Circle 218 on free information card



Three-tone combos

New for 1977 from Foot-Joy, Inc. are men's golf shoes in all white washable calf as well as three-tone combinations of brown and amber patent leather with white calf, red and blue patent with white calf, or blue and yellow patent with white calf. Sold through pro shops, the shoe is a wedge wing shield-tip blucher with F-J disc on the attached shawl.

Circle 217 on free information card



Walk-behind rotaries

A new line of walk-behind rotary mowers, called Hevi-Duty by the manufacturer, Toro Co., comprises five machines; all meet ANSI safety specifications. Shown above (clockwise from upper right): 4-horsepower 21-inch rear-bagger; 5-horsepower 21-inch handpropelled; 4-horsepower 21-inch side-discharge; and 6-horsepower 25-inch models.

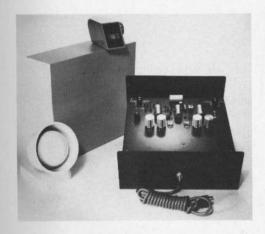
Circle 212 on free information card



By and for women

Designed and played by LPGA star Jane Blalock, Ms. Golf Co. irons aim to give women power without sacrificing accuracy. The manufacturer claims that the low sole weight and unique balance get the ball up faster and keep it flying longer - guaranteeing 10 more yards of carry. Ms. irons come in sets of six, seven, or eight clubs.

Circle 219 on free information card



Electronic rodent control

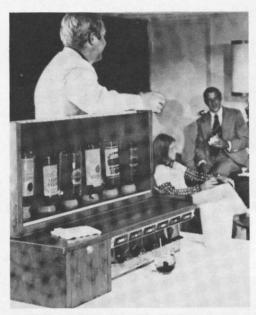
An electronic device can keep rats and mice away from your club foodservice area by emitting an ultrasonic sound at fluctuating frequencies which rodents cannot tolerate. The sound causes physiological changes which make the rodents leave to where they can be exterminated safely, without danger of contamination. Made by Rodo/Gard Ltd., the system can be installed easily by anyone; it creates a perimeter of sound which rodents refuse to enter.

Circle 210 on free information card

Catch and compact clippings

A catcher/compactor mounts on any Hustler 27A mower to expand its capabilities by compacting clippings and leaves into a tight mass - without auxiliary power or noisy blowers. Compacting not only increases mower bin capacity to permit mowing longer stretches without dumping, but it also simplifies handling the bin load for disposal. The catcher/compacter also picks up twigs, pine cones, and even beverage cans. Dumping can be done by the operator with stopping or leaving his seat. Excel Industries, Inc.

Circle 209 on free information card



Keep an eye on the liquor

A liquor dispenser with the bottles in clear view of the customers (and the bartender) is available from Tru-Measur, Inc. Called the Porta-Console, it can be used on the main bar, the back bar, or a table. The cabinet has glass front and rear, a lock, and a six-bottle dispenser underneath; it takes quarts, fifths, metrics, or half-gallons. Every drink is accurately measured and counted.

Circle 214 on free information card

word from ED HUNNICUTT Spokane, Wash.,



"To build a better golf course call a Pro, a member of the Golf Course Builders of America an exclusive organization of the nation's builders."

Request a membership directory.

GOLF COURSE BUILDERS OF AMERICA 725 15th St. N.W. Washington, D.C. 20005

Circle 113 on free information card





Circle 122 on free information card

not only will this all-purpose trailer





HOLSCLAW BROS., INC. 414 N. Willow Road Evansville, Ind. 47711

Circle 118 on free information card



\$1,000 says Club Car can beat your electric golf car.

We've been saying that the Johns-Manville Club Car electric golf car is best for your 18-hole golf course and budget. Now we're challenging your 4-wheel E-Z-Go, Melex or Harley-Davidson electrics to a series of grueling tests. And we're backing our challenge with a \$1,000 offer: If your electric outperforms the J-M Club Car, you win the cash.

You get the home course

We'll bring a Club Car to your course so you can see how it performs under your own conditions and against a car you're now using. You can publicize the Great Club Car Challenge, make it a big social event.

Even if you lose, you win.

How? Because you'll see what Club Car engineering, amazing performance and low maintenance can mean to your club. Club Car is the lightest 4-wheeler on the market. It goes the farthest on a single charge. And its aluminum and fiber glass construction means it can't rust or corrode.

Gentlemen, charge your batteries!

Send in the coupon today. We'll send you a copy of the Great Club Car Challenge contest rules. Offer extended only to 18-hole golf courses and available through participating Club Car dealers. May the better golf car win!

Circle 143 on free information card

Johns-Manville



Mail to:
J. Forbes
Club Car®
Johns-Manville
P.O. Box 5108 — 15D B
Denver, CO 80217

l accept your challenge!

Name _____ Position _____

Address

City State Zip

Type of electric golf cars now owned/leased:

Product literature

Shelf improvement

Translucent paper overlays bound into a booklet illustrate graphically how Marketier standard shelving fits into previously wasted spaces to provide organized, productive storage in foodservice areas. Market Forge offers the shelving and the booklet, called the Do-It-Yourself Guide to Shelf Improvement. The shelving can be assembled or rearranged quickly and easily in an almost endless variety of configurations.

Circle 245 on free information card

Master-satellite water control

full-color foldout brochure A 6-page, describes and illustrates Rain Bird master, satellite, and dual master controls for golf course irrigation systems. Features for all are given in detail.

Circle 222 on free information card

Mats and treads

Catalog 30 from Koffler Sales Corp. contains specifications and illustrations of dozens of mat and tread products applicable to club entrances, kitchens, lavatories, locker rooms, shower rooms, offices, lobbies, and stairways. Most are rubber or vinyl, but cocoa fiber and indoor/outdoor carpet mats are also included.

Circle 241 on free information card

Check your receipts

A 16-page booklet explains in detail the workings of the NCR 250 Precheck Control System for club bar and restaurant operations. Terminals with magnetic core memory take the place of ordinary registers and help to eliminate such things as items overlooked, underringing, mistakes in addition, overcharges or undercharges, substitutions, favoritism, and illegible figures. NCR Corp.

Circle 224 on free information card

Irrigation products

A 50-page 1977 catalog is packed with photographs, specifications, information on features, and applications of the Toro Co., Irriga-

tion Div., line of irrigation products. Included for hydraulic and electric systems are 43 models of automatic controllers, 18 matching automatic control valves, and sprinklers ranging in size from small bubblers to the 690 series which discharges as much as 82 gallons per minute over a circle 225 feet in diameter. Other categories listed: impact sprinklers and quick-coupling equipment.

Circle 220 on free information card

Metal buildings

A wide range of standard building designs (7,100 are possible) based on eight basic structural systems from Star Manufacturing Co. is pictured in full-color photographs in a 24-page brochure. All are of pre-engineered metal construction. Among the typical commercial, industrial, institutional, recreational, and agricultural buildings shown are many with possible applications at golf clubs and courses for clubhouse, maintenance, and other uses.

Circle 221 on free information card

Furniture, lockers, shelving

Condensed catalog No. 355-B contains 20 pages of concise product and ordering information for hundreds of items from Lyon Metal Products, Inc. Featured are lockers, shelving, office furniture, and bulk storage equipment.

Circle 223 on free information card

Golf course accessories

a 32-page 1977 catalog illustrates Standard Golf Co.'s complete line of golf course accessory equipment - most of it in full color. Products are grouped in tee, greens, fairway, and signs categories for easy reference. New products include Soli-Knit flags, Marbleized tee markers, a Snap-Lock flag swivel, redwood benches, and a club washer for use on

Circle 242 on free information card

Glassware for clubs

A 24-page catalog pictures dozens of types of glassware available from Anchor Hocking Corp. Buyers guide page explains all.

Circle 224 on free information card

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Classified

When answering ads where box number only is given, please address as follows: Box number, c/o Golf Business, Dorothy Lowe, Box 6951, Cleveland, Ohio 44101.

Rates: All classifications 50¢ per word. Box numbers add \$1 for mailing. All classified ads must be received by the Publisher before the 10th of the month preceding publication and be accompanied by cash or money order covering full payment.

Mail ad copy to Dorothy Lowe, Golf Business, Box 6951, Cleveland, Ohio 44101.

BUSINESS OPPORTUNITIES

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively golf courses transactions. We also do golf course market value appraisals. McKay Realty — GOLF AND COUNTRY CLUB PROPER-TIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

OREGON 18 hole course, year round play, pro shop, bar, recreation room, lounge, club storage, restaurant, maintenance equipment, 150,000 population, gross \$225,000.00 annually, price: \$770,000.00 terms. Hillsboro Realty, Inc., 136 East Main Street, Hillsboro, Oregon 97123. AC503 648-7112.

MISCELLANEOUS

GOLF CAR TIRES First line 18 x 8.50-8, \$15.25; 18 x 9:50-8, \$15.75 plus F.E.T. Send for our line. Golden Triangle Sports, Inc., 6317 Library Road, Library, Pa. 15129. Phone 412 835-6898.

GOLF CART FLOOR MATS. New nylon reinforced rubber mats for Harley carts. \$13.75 per set. C.O.D. or send check to Rice Die Cutting Co., 8831-33 Ave., Kenosha, Wisc. 53140. F.O.B. Kenosha.

WHY NOT ADD the thrilling game of curling to the 5 month non-golf season? Films available. Write Laurie Carlson, P.O. 1465, Madison, Wisc. 53701.

TENNIS PLANNING CONSULATANTS, 2709 Ferndale, Houston, Texas 77098.

DISCOUNT SUPPLIES - Golf Pride grips. range balls, head covers, graphites, etc. Golfing letterhead inquiries only. Golf Discounts, P.O. Box 19355, Washington, D.C. 20036.

POSITION WANTED

COUPLE IN LATE 20's-early 30's available to assume responsibilities for clubhouse operations - year 'round-live in if required. Combined training and experience offers unique capabilities and experience in culinary arts, food service and bar management, game room supervision, housekeeping, security and related administrative duties. College degree and specialized training. Resumes on request. Box 110, Golf Business, Box 6951, Cleveland, Ohio 44101.

CLASS A PGA MEMBER seeks new employment as head professional. Age 36, married. Will also consider pro manager or pro supt., since experience includes all phases of golf course and clubhouse operations. All replies will be answered. Box 95, Golf Business, Box 6951, Cleveland, Ohio 44101.

SUPERINTENDENT OR ASS'T/Supt. experienced in all phases of turf management. Northern course preferred. Resume upon request. Single, 35 years old, willing to relocate. Excellent references, 10 years experience, scholastic background. Box 111, Golf Business, Box 6951, Cleveland, Ohio 44101.

YOUNG, ENERGETIC, private course professional desires to relocate. Class A PGA member, age 26, married. Excellent teacher and businessman. All replies will be answered. Reply Box 116, Golf Business, Box 6951, Cleveland, Ohio 44101.

CLUB MANAGER, experienced in all phases of golf course and club house operations. Also, bookkeeping through financial statement. Will consider moving. Lorraine Richards, 493 Brown Road, Pontiac, Michigan 48055

SUPERINTENDENT, 36 years of age, 12 years as experienced Superintendent. 4 years golf course construction superintendent. Knowledgable in irrigation. Top references. Box 112, Golf Business, P.O. Box 6951, Cleveland, Ohio 44101 or phone 919 295-

GOLF POSITION WANTED: Available now, married, grounds, pro shop, and teaching experience. Write Gary Taft, 2114 N. Catalina, Ave., Tucson, Arizona 85712 or phone 602 793-8253.

ASSISTANT SUPERINTENDENT. 8 years experience all phases turf maintenance. Member SFGCSA. Will relocate. William Caris. 29210 Idaho Road, Homestead, Florida 33030. 305 247-0460.

FOR SALE

GOLF CAR TIRES AND WHEELS. First line tires and wheels. 18 x 850 x 8-4 ply, \$15.26 F.E.T. incl.; 18 x 950 x 8-4 ply, \$15.80 F.E.T. incl. 18 x 850 x 8-2 ply, \$14.15 F.E.T. incl.; 18 x 950 x 8-2 ply,)15.30 F.E.T. incl. 8 x 7 wheel 3¾" B.C. Cushman \$8.00; 8 x 7 wheel 4" B.C. Standard \$8.00; 8 x 7 wheel 8-hole Cushman and Standard \$8.00. Wheel tire assemblies mount and valve add \$1.00, other tires and wheels available. Design Wheel & Hub, 2225 Lee Road, Akron, Ohio 44306. Phone (216) 773-7873.

FOR SALE OR LEASE - new golf and tennis club near ready to open in prime area I-75 Sarasota, Florida. 18 holes, 72 par, Toro automatic irrigation system, new electric carts, also adjoining land available for development. Low down and terms to qualified parties. Owner will consider any reasonable offer, has other interests. Asking \$640,000. Phone owner 813 355-7339; 317 644-6494.

FOR SALE - Sandalwood Country Club. New, complete, 18 hole, irrigated, wooded, golf course on 160 acres. Includes new club house and supper club. In operation. 20 miles North of Green Bay, Wisconsin near highway 41-141. By owners at \$760,000.00. Contact Thomas R. Farr, 1149 Shawano Avenue, Green Bay, Wisconsin 54303. Phone 414 497-1557.

USED GOLF CARTS: Need more carts? 15 electric carts in top condition plus spare parts. 1973 models used two seasons. Stored inside. Guaranteed operable ready to use. \$8900.00 takes all. John E. Michelich, Auburn, Illinois. 217 438-6191.

FROM OWNER: New York state regulation size 9-hole golf course, extra acreage, restaurant-bar, residence-clubhouse, \$500,-000. Box 104, Golf Business, P.O. Box 6951, Cleveland, Ohio 44101.

GOLF CENTER, S.E. Minnesota. 9-hole 3200 yard regulation, 9-hole par 3, 18-hole miniature, driving range, grounds equipment, club house, liquor, restaurant, fixtures, three bedroom home. Warren Havens Realty, Rochester, Minn. 55901.

PRACTICE RANGE BALLS from \$1.50 dozen, solid balls \$2.50 dozen, like new resale balls from \$2.60 dozen. Free brochure. Raven Golf, 6148 Thornycroft, Utica, Michigan 48087. 313 731-3469.

FOR SALE - 18 hole championship golf course with full facilities. Tennis courts. Swimming pool. Central N.E. in fastest growing area. Box 114, Golf Business, Box 6951, Cleveland, Ohio 44101.

HELP WANTED

WANTED: CLUB HOUSE MANAGER: A golf club in the Thumb of Michigan is seeking to employ a Manager of their Club house, restaurant and bar. (Bookkeeping experience preferred). Seasonal employment from April 1, to October 30. Direct inquiries to: Box 155, Ubly, Michigan 48475.

WANTED - MANAGER Golf Shop on municipal golf course. Sell equipment, supplies, and repairs - full management responsibility - salary plus commission. Great opportunity for agressive individual. Contact Harrison Park Golf Shop, W. Voorhees St., Danville, Illinois 61832.

GOLF COURSE ASSISTNAT SUPERINTEN-DENT — mechanically inclined, top salary, benefits, northwest metropolitan Chicago. Send resume and salary requirements to "Mr. Phil", Villa Olivia Country Club, Box 359, Bartlett, Illinois 60103.

MIDWESTERN semi-private golf course seeks experienced assistant or head greenskeeper to fill head greenskeeper position for spring of 1977. Salary negotiable. Box 113, Golf Business, Box 6951, Cleveland, Ohio 44101.

WANTED: Golf course superintendent for 18 hole course experienced in providing quality playing conditions and attractive grounds. Chicago-Naperville Area. Call 312 966-6901.

GOLF PRO-GREENS SUPERINTENDENT: Small Club — 11 holes seeks proper person. Salary open — Western, New York, Box 115, Golf Business, Box 6951, Cleveland, Ohio 44101.

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GOLF COURSE, Delaware Water Gap, Pa., Poconos. 70 miles from N.Y.C. and Phila. 18 hole, 6500 yard championship course, large clubhouse with 28 guest rooms, 3 dining rooms, 4 bars, fully furnished and equipped. Swimming pool, tennis court, skiing, chair lift and T-bar. \$300,000 cash required. Owner retiring wishes to sell, will finance. Fairway Realty Co., Box 188, Delaware Water Gap, Pa. 18327.

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